

**VAMA Monthly Production and Sales Data including CBU November 2019**

10-Dec-19

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| Company      | Brand | Segment    | Nov-18    |          |           |           | YTM 2018   |          |            |              |
|--------------|-------|------------|-----------|----------|-----------|-----------|------------|----------|------------|--------------|
|              |       |            | Sales     |          |           |           | Sales      |          |            |              |
|              |       |            | North     | Central  | South     | Total     | North      | Central  | South      | Total        |
| Toyota       | Lexus | PC + SUV   | 50        |          | 39        | 89        | 708        | 0        | 686        | 1,394        |
| Toyota       |       | CV         | 0         | 0        | 0         | 0         | 0          | 0        | 0          | 0            |
| <b>TOTAL</b> |       | <b>ALL</b> | <b>50</b> | <b>0</b> | <b>39</b> | <b>89</b> | <b>708</b> | <b>0</b> | <b>686</b> | <b>1,394</b> |