

1. VAMA Sales Figures - Total market and segment - Sản Lượng Bán Hàng

2018 - THÁNG 11/2019

	Nov-19	Nov-18	Oct-19	Difference November-19 vs November-18	Difference November-19 vs October-18
Total*	27,989	29,709	27,419	-6%	2%
1. Passenger cars (PC)	21,269	21,414	20,721	-1%	3%
2. Commercial vehicles (CV)	6,495	7,954	6,483	-18%	0%
2.1 Trucks	5,922	7,162	5,885	-17%	1%
2.2 Buses	573	792	598	-28%	-4%
3. Special-purpose vehicles	225	341	215	-34%	5%
Bus chassis (khung xe buýt)	23	12	41	92%	-44%

*: not including bus chassis - chưa bao gồm chassis xe buýt

YTM 2019

	YTM 2019	YTM 2018	Difference
Total*	274,613	244,306	12%
1. Passenger cars (PC)	205,475	169,052	22%
2. Commercial vehicles (CV)	66,129	69,732	-5%
2.1 Trucks	58,330	59,954	-3%
2.2 Buses	7,799	9,778	-20%
3. Special-purpose vehicles	3,009	5,522	-46%
Bus chassis (khung xe buýt)	353	556	-37%

2. VAMA Complete Vehicles in November 2019 vs November 2018 vs October 2019 - So sánh tháng

	Nov-19		Nov-18		Oct-19		Difference November-19 vs November-18		Difference November-19 vs October-18	
	unit	%	unit	%	unit	%	unit	%	unit	%
Mekong (Fiat, Ssangyong, PMC)	-	0.0%	-	0.0%	68	0.2%	0	#DIV/0!	(68)	-100%
Vinfast (Chevrolet)	193	0.7%	1,849	6.2%	148	0.5%	(1656)	-90%	45	30%
Mitsubishi	3,750	13.4%	1,665	5.6%	3,566	13.0%	2085	125%	184	5%
Mercedes-Benz Vietnam	-	0.0%	684	2.3%	-	0.0%	(684)	-100%	0	#DIV/0!
Visuco (Suzuki)	1,712	6.1%	549	1.8%	888	3.2%	1163	212%	824	93%
Toyota	6,612	23.6%	7,430	25.0%	7,216	26.3%	(818)	-11%	(604)	-8%
Lexus	89	0.3%	107	0.4%	86	0.3%	(18)	-17%	3	3%
Isuzu*	893	3.2%	745	2.5%	810	3.0%	148	20%	83	10%
Ford	2,646	9.5%	3,466	11.7%	3,114	11.4%	(820)	-24%	(468)	-15%
Hino*	310	1.1%	257	0.9%	294	1.1%	53	21%	16	5%
SAMCO	57	0.2%	44	0.1%	42	0.2%	13	30%	15	36%
Thaco Kia	3,136	11.2%	2,660	9.0%	2,683	9.8%	476	18%	453	17%
Thaco Mazda	2,414	8.6%	3,706	12.5%	2,515	9.2%	(1292)	-35%	(101)	-4%
Peugeot	292	1.0%	406	1.4%	280	1.0%	(114)	-28%	12	4%
Thaco Truck	1,945	6.9%	1,915	6.4%	2,007	7.3%	30	2%	(62)	-3%
Bus Thaco	215	0.8%	174	0.6%	173	0.6%	41	24%	42	24%
Total Thaco	8,002	28.6%	8,861	29.8%	7,658	27.9%	(859)	-10%	344	4%
Honda	3,063	10.9%	2,940	9.9%	3,058	11.2%	123	4%	5	0%
Vinamotor*	61	0.2%	128	0.4%	45	0.2%	(67)	-52%	16	36%
VEAM	47	0.2%	97	0.3%	56	0.2%	(50)	-52%	(9)	-16%
TCIEV	165	0.6%	280	0.9%	53	0.2%	(115)	-41%	112	211%
Dothan	349	1.2%	551	1.9%	307	1.1%	(202)	-37%	42	14%
Daewoo Bus	40	0.1%	55	0.2%	10	0.0%	(15)	-27%	30	300%
Total	27,989	100%	29,709	100%	27,419	100%	(1,720)	-6%	570	2%

*: not including bus chassis - chưa bao gồm chassis xe buýt

3. VAMA YTM Complete Vehicle Sales (YTM 2019 vs YTM 2018) -So sánh cùng kỳ

	YTM 2019		YTM 2018		Difference	
	unit	%	unit	%	unit	%
Mekong (Fiat, Ssangyong, PMC)	243	0.1%	-	0.0%	243	#DIV/0!
Vinfast (Chevrolet)	2,487	0.9%	11,621	4.8%	(9134)	-79%
Mitsubishi	26,765	9.7%	8,244	3.4%	18521	225%
Mercedes-Benz Vietnam	1,434	0.5%	5,504	2.3%	(4070)	-74%
Visuco (Suzuki)	10,466	3.8%	6,129	2.5%	4337	71%
Toyota	70,633	25.7%	56,864	23.3%	13769	24%
Lexus	1,394	0.5%	390	0.2%	1004	257%
Isuzu*	7,247	2.6%	6,280	2.6%	967	15%
Ford	29,080	10.6%	20,677	8.5%	8403	41%
Hino*	2,265	0.8%	2,481	1.0%	(216)	-9%
SAMCO	572	0.2%	690	0.3%	(118)	-17%
Thaco Kia	26,900	9.8%	25,970	10.6%	930	4%
Thaco Mazda	29,498	10.7%	29,871	12.2%	(373)	-1%
Peugeot	3,327	1.2%	4,024	1.6%	(697)	-17%
Thaco Truck	21,102	7.7%	26,432	10.8%	(5330)	-20%
Bus Thaco	2,001	0.7%	1,884	0.8%	117	6%
Total Thaco	82,828	30.2%	88,181	36.1%	(5353)	-6%
Honda	30,113	11.0%	23,994	9.8%	6119	26%
Vinamotor*	717	0.3%	2,420	1.0%	(1703)	-70%
VEAM	955	0.3%	1,603	0.7%	(648)	-40%
TCIEV	2,387	0.9%	2,449	1.0%	(62)	-3%
Dothan	4,857	1.8%	6,475	2.7%	(1618)	-25%
Daewoo Bus	170	0.1%	198	0.1%	(28)	-14%
Total	274,613	100%	244,306	100%	30,307	12%

*: not including bus chassis - chưa bao gồm chassis xe buýt