

1. VAMA Sales Figures - Total market and segment - Sản Lượng Bán Hàng

2018 - THÁNG 10/2019

	Oct-19	Oct-18	Sep-19	Difference October-19 vs October- 18	Difference October-19 vs September-
Total*	27,419	28,182	27,058	-3%	1%
1. Passenger cars (PC)	20,721	21,175	20,411	-2%	2%
2. Commercial vehicles (CV)	6,483	6,598	6,421	-2%	1%
2.1 Trucks	5,885	5,836	5,781	1%	2%
2.2 Buses	598	762	640	-22%	-7%
3. Special-purpose vehicles	215	409	226	-47%	-5%
Bus chassis (khung xe buýt)	41	36	37	14%	11%

*: not including bus chassis - chưa bao gồm chassis xe buýt

YTM 2019

	YTM 2019	YTM 2018	Difference
Total*	246,708	214,597	15%
1. Passenger cars (PC)	184,290	147,638	25%
2. Commercial vehicles (CV)	59,634	61,778	-3%
2.1 Trucks	52,408	52,792	-1%
2.2 Buses	7,226	8,986	-20%
3. Special-purpose vehicles	2,784	5,181	-46%
Bus chassis (khung xe buýt)	330	544	-39%

2. VAMA Complete Vehicles in October 2019 vs October 2018 vs September 2019 - So sánh tháng

	Oct-19		Oct-18		Sep-19		Difference October-19 vs October-18		Difference October-19 vs September-19	
	unit	%	unit	%	unit	%	unit	%	unit	%
Mekong (Fiat, Ssangyong, PMC)	68	0.2%	-	0.0%	10	0.0%	68	#DIV/0!	58	580%
Vinfast (Chevrolet)	148	0.5%	1,412	5.0%	227	0.8%	(1264)	-90%	(79)	-35%
Mitsubishi	3,566	13.0%	1,265	4.5%	3,063	11.3%	2301	182%	503	16%
Mercedes-Benz Vietnam	-	0.0%	363	1.3%	-	0.0%	(363)	-100%	0	#DIV/0!
Visuco (Suzuki)	888	3.2%	535	1.9%	1,384	5.1%	353	66%	(496)	-36%
Toyota	7,216	26.3%	8,426	29.9%	7,334	27.1%	(1210)	-14%	(118)	-2%
Lexus	86	0.3%	92	0.3%	141	0.5%	(6)	-7%	(55)	-39%
Isuzu*	810	3.0%	609	2.2%	819	3.0%	201	33%	(9)	-1%
Ford	3,114	11.4%	2,575	9.1%	2,501	9.2%	539	21%	613	25%
Hino*	294	1.1%	254	0.9%	275	1.0%	40	16%	19	7%
SAMCO	42	0.2%	58	0.2%	51	0.2%	(16)	-28%	(9)	-18%
Thaco Kia	2,683	9.8%	2,657	9.4%	2,573	9.5%	26	1%	110	4%
Thaco Mazda	2,515	9.2%	2,920	10.4%	2,401	8.9%	(405)	-14%	114	5%
Peugeot	280	1.0%	393	1.4%	312	1.2%	(113)	-29%	(32)	-10%
Thaco Truck	2,007	7.3%	2,018	7.2%	2,082	7.7%	(11)	-1%	(75)	-4%
Bus Thaco	173	0.6%	187	0.7%	168	0.6%	(14)	-7%	5	3%
Total Thaco	7,658	27.9%	8,175	29.0%	7,536	27.9%	(517)	-6%	122	2%
Honda	3,058	11.2%	3,475	12.3%	2,866	10.6%	(417)	-12%	192	7%
Vinamotor*	45	0.2%	135	0.5%	54	0.2%	(90)	-67%	(9)	-17%
VEAM	56	0.2%	92	0.3%	69	0.3%	(36)	-39%	(13)	-19%
TCIEV	53	0.2%	224	0.8%	203	0.8%	(171)	-76%	(150)	-74%
Dothanh	307	1.1%	482	1.7%	522	1.9%	(175)	-36%	(215)	-41%
Daewoo Bus	10	0.0%	10	0.0%	3	0.0%	0	0%	7	233%
Total	27,419	100%	28,182	100%	27,058	100%	(763)	-3%	361	1%

*: not including bus chassis - chưa bao gồm chassis xe buýt

3. VAMA YTM Complete Vehicle Sales (YTM 2019 vs YTM 2018) -So sánh cùng kỳ

	YTM 2019		YTM 2018		Difference	
	unit	%	unit	%	unit	%
Mekong (Fiat, Ssangyong, PMC)	243	0.1%	-	0.0%	243	#DIV/0!
Vinfast (Chevrolet)	2,294	0.9%	9,772	4.6%	(7478)	-77%
Mitsubishi	23,015	9.3%	6,579	3.1%	16436	250%
Mercedes-Benz Vietnam	1,434	0.6%	4,820	2.2%	(3386)	-70%
Visuco (Suzuki)	8,754	3.5%	5,580	2.6%	3174	57%
Toyota	64,021	26.0%	49,434	23.0%	14587	30%
Lexus	1,305	0.5%	283	0.1%	1022	361%
Isuzu*	6,354	2.6%	5,535	2.6%	819	15%
Ford	26,518	10.7%	17,211	8.0%	9307	54%
Hino*	1,955	0.8%	2,224	1.0%	(269)	-12%
SAMCO	515	0.2%	646	0.3%	(131)	-20%
Thaco Kia	23,764	9.6%	23,310	10.9%	454	2%
Thaco Mazda	27,084	11.0%	26,165	12.2%	919	4%
Peugeot	3,035	1.2%	3,618	1.7%	(583)	-16%
Thaco Truck	19,157	7.8%	24,517	11.4%	(5360)	-22%
Bus Thaco	1,786	0.7%	1,710	0.8%	76	4%
Total Thaco	74,826	30.3%	79,320	37.0%	(4494)	-6%
Honda	27,050	11.0%	21,054	9.8%	5996	28%
Vinamotor*	656	0.3%	2,292	1.1%	(1636)	-71%
VEAM	908	0.4%	1,506	0.7%	(598)	-40%
TCIEV	2,222	0.9%	2,169	1.0%	53	2%
Dothanh	4,508	1.8%	5,924	2.8%	(1416)	-24%
Daewoo Bus	130	0.1%	143	0.1%	(13)	-9%
Total	246,708	100%	214,597	100%	32,111	15%

*: not including bus chassis - chưa bao gồm chassis xe buýt