

### 1. VAMA Sales Figures - Total market and segment - Sản Lượng Bán Hàng

2018 - THÁNG 6/2019

	Jun-19	Jun-18	May-19	Difference June-19 vs June-18	Difference June-19 vs May-19
<b>Total*</b>	<b>26,207</b>	<b>21,453</b>	<b>26,201</b>	<b>22%</b>	<b>0%</b>
1. Passenger cars (PC)	19,725	14,798	19,145	33%	3%
2. Commercial vehicles (CV)	6,270	6,270	6,701	0%	-6%
2.1 Trucks	5,426	5,308	5,925	2%	-8%
2.2 Buses	844	962	776	-12%	9%
3. Special-purpose vehicles	212	385	355	-45%	-40%
Bus chassis (khung xe buýt)	0	84	12	-100%	-100%

\*: not including bus chassis - chưa bao gồm chassis xe buýt

YTM 2019

	YTM 2019	YTM 2018	Difference
<b>Total*</b>	<b>145,811</b>	<b>123,112</b>	<b>18%</b>
1. Passenger cars (PC)	109,423	82,378	33%
2. Commercial vehicles (CV)	34,581	36,744	-6%
2.1 Trucks	30,131	31,002	-3%
2.2 Buses	4,450	5,742	-23%
3. Special-purpose vehicles	1,807	3,990	-55%
Bus chassis (khung xe buýt)	157	436	-64%

### 2. VAMA Complete Vehicles in June 2019 vs June 2018 vs May 2019 - So sánh tháng

	Jun-19		Jun-18		May-19		Difference June-19 vs June-18		Difference June-19 vs May-19	
	unit	%	unit	%	unit	%	unit	%	unit	%
Mekong (Fiat, Ssangyong, PMC)	-	0.0%	-	0.0%	-	0.0%	0	#DIV/0!	0	#DIV/0!
GMV (Chevrolet)	242	0.9%	1,087	5.1%	330	1.3%	(845)	-78%	(88)	-27%
Mitsubishi	2,447	9.3%	250	1.2%	3,088	11.8%	2197	879%	(641)	-21%
Mercedes-Benz Vietnam	-	0.0%	791	3.7%	-	0.0%	(791)	-100%	0	#DIV/0!
Visuco (Suzuki)	764	2.9%	585	2.7%	836	3.2%	179	31%	(72)	-9%
Toyota	7,554	28.8%	4,268	19.9%	6,321	24.1%	3286	77%	1233	20%
Lexus	193	0.7%	1	0.0%	86	0.3%	192	19200%	107	124%
Isuzu*	754	2.9%	607	2.8%	750	2.9%	147	24%	4	1%
Ford	2,800	10.7%	1,364	6.4%	3,000	11.4%	1436	105%	(200)	-7%
Hino*	210	0.8%	265	1.2%	216	0.8%	(55)	-21%	(6)	-3%
SAMCO	49	0.2%	64	0.3%	42	0.2%	(15)	-23%	7	17%
Thaco Kia	2,252	8.6%	2,354	11.0%	2,376	9.1%	(102)	-4%	(124)	-5%
Thaco Mazda	2,658	10.1%	2,681	12.5%	2,551	9.7%	(23)	-1%	107	4%
Peugeot	250	1.0%	423	2.0%	228	0.9%	(173)	-41%	22	10%
Thaco Truck	2,060	7.9%	2,311	10.8%	2,303	8.8%	(251)	-11%	(243)	-11%
Bus Thaco	221	0.8%	190	0.9%	189	0.7%	31	16%	32	17%
<b>Total Thaco</b>	<b>7,441</b>	<b>28.4%</b>	<b>7,959</b>	<b>37.1%</b>	<b>7,647</b>	<b>29.2%</b>	<b>(518)</b>	<b>-7%</b>	<b>(206)</b>	<b>-3%</b>
Honda	3,001	11.5%	2,262	10.5%	2,975	11.4%	739	33%	26	1%
Vinamotor*	40	0.2%	303	1.4%	136	0.5%	(263)	-87%	(96)	-71%
VEAM	110	0.4%	339	1.6%	121	0.5%	(229)	-68%	(11)	-9%
TCIEV	225	0.9%	310	1.4%	190	0.7%	(85)	-27%	35	18%
Dothan	358	1.4%	966	4.5%	444	1.7%	(608)	-63%	(86)	-19%
Daewoo Bus	19	0.1%	26	0.1%	19	0.1%	(7)	-27%	0	0%
SANYANG	-	0.0%	6	0.0%	-	0.0%	(6)	-100%	0	#DIV/0!
<b>Total</b>	<b>26,207</b>	<b>100%</b>	<b>21,453</b>	<b>100%</b>	<b>26,201</b>	<b>100%</b>	<b>4,754</b>	<b>22%</b>	<b>6</b>	<b>0%</b>

\*: not including bus chassis - chưa bao gồm chassis xe buýt

### 3. VAMA YTM Complete Vehicle Sales (YTM 2019 vs YTM 2018) -So sánh cùng kỳ

	YTM 2019		YTM 2018		Difference	
	unit	%	unit	%	unit	%
Mekong (Fiat, Ssangyong, PMC)	-	0.0%	-	0.0%	0	#DIV/0!
GMV (Chevrolet)	1,524	1.0%	5,164	4.2%	(3640)	-70%
Mitsubishi	12,409	8.5%	3,148	2.6%	9261	294%
Mercedes-Benz Vietnam	1,434	1.0%	2,942	2.4%	(1508)	-51%
Visuco (Suzuki)	4,373	3.0%	3,243	2.6%	1130	35%
Toyota	37,030	25.4%	25,750	20.9%	11280	44%
Lexus	871	0.6%	84	0.1%	787	937%
Isuzu*	3,351	2.3%	2,913	2.4%	438	15%
Ford	15,460	10.6%	9,579	7.8%	5881	61%
Hino*	947	0.6%	1,389	1.1%	(442)	-32%
SAMCO	279	0.2%	426	0.3%	(147)	-35%
Thaco Kia	14,580	10.0%	13,781	11.2%	799	6%
Thaco Mazda	17,314	11.9%	16,502	13.4%	812	5%
Peugeot	1,928	1.3%	2,025	1.6%	(97)	-5%
Thaco Truck	10,990	7.5%	17,009	13.8%	(6019)	-35%
Bus Thaco	1,060	0.7%	1,080	0.9%	(20)	-2%
<b>Total Thaco</b>	<b>45,872</b>	<b>31.5%</b>	<b>50,397</b>	<b>40.9%</b>	<b>(4525)</b>	<b>-9%</b>
Honda	16,419	11.3%	11,181	9.1%	5238	47%
Vinamotor*	472	0.3%	1,672	1.4%	(1200)	-72%
VEAM	596	0.4%	856	0.7%	(260)	-30%
TCIEV	1,618	1.1%	1,261	1.0%	357	28%
Dothan	3,084	2.1%	2,940	2.4%	144	5%
Daewoo Bus	72	0.0%	85	0.1%	(13)	-15%
SANYANG	-	0.0%	82	0.1%	(82)	-100%
<b>Total</b>	<b>145,811</b>	<b>100%</b>	<b>123,112</b>	<b>100%</b>	<b>22,699</b>	<b>18%</b>

\*: not including bus chassis - chưa bao gồm chassis xe buýt