

Maker	Model name	Vama Classification	Seat	Sales - Jul 2019			Share	Sales - YTM 2019			Share	
				North	Central	South		Total	North	Central		South
Mekong	Pronto	SUV	7 seats									
Mekong	Premio	Pick-up	5 seats									
Mekong	Paso 990BE	Small truck	2 seats									
Mekong	Paso 990 D	Small truck	2 seats									
Mekong	Paso 1.5TD	Small truck	3 seats									
Mekong	Paso 2.0TD	Small truck	3 seats									
Mekong	Paso 2.5TD	Light truck	3 seats									
Mekong	Sub-total											
GMV (Chevrolet)	Traillazer LTZ	SUV	7 seats	36	19	39	94	255	166	276	697	
GMV (Chevrolet)	Colorado LTZ	Pick-up	5 seats	54	26	60	140	451	184	419	1,054	
GMV (Chevrolet)	Xe khác	Sedan	5 seats					-	4	3	7	
								-	-	-	-	
								-	-	-	-	
								-	-	-	-	
GMV (Chevrolet)	Sub-total			90	45	99	234	706	354	698	1,758	1.0%
Mitsubishi	Outlander	SUV	7 seats	143	70	97	310	851	571	631	2,053	
Mitsubishi	Pajero Sport	SUV	7 seats	46	9	23	78	251	87	179	517	
Mitsubishi	Mirage	Sedan	5 seats	25	7	10	42	181	180	91	452	
Mitsubishi	Attrage	Sedan	5 seats	78	100	65	243	423	515	377	1,315	
Mitsubishi	Triton	Pick-up	5 seats	86	35	45	166	661	375	331	1,367	
Mitsubishi	Xpander	MPV	7 seats	292	264	478	1,034	2,575	2,349	3,654	8,578	8.3%
Mitsubishi												
Mitsubishi	Sub-total			670	485	718	1,873	4,942	4,077	5,263	14,282	
Suzuki	Carry Blind Van	Van	2 seats	43		17	60	477	12	302	791	
Suzuki	Carry Truck	Small truck	2 seats	22	2	39	63	637	33	490	1,160	
Suzuki	Super Carry Pro	Small truck	2 seats	48	7	35	90	448	70	529	1,047	
Suzuki	Vitara	SUV	5 seats									
Suzuki	Ertiga 5MT	Sedan	7 seats	8	4	40	52	8	4	40	52	
Suzuki	Ertiga 4AT	Sedan	7 seats	154	31	133	318	174	43	196	413	3.2%
Suzuki	Swift	Hatchback	5 seats	83	9	40	132	383	71	178	632	
Suzuki	Ciaz	Sedan	5 seats	46	12	71	129	197	49	224	470	
Suzuki	Celerio GL MT	Hatchback	5 seats	18	8	64	90	74	37	199	310	
Suzuki	Celerio GL CVT	Hatchback	5 seats	56	19	97	172	282	49	273	604	
Suzuki												
Suzuki	Sub-total			478	92	536	1,106	2,680	368	2,431	5,479	
Toyota	Camry 2.5Q/KZ	Sedan	5 seats	139	29	221	389	498	186	828	1,512	
Toyota	Camry 2.5G/KL	Sedan	5 seats									
Toyota	Camry 2.0E /KE	Sedan	5 seats	112	36	139	287	551	165	522	1,238	
Toyota	Camry 3.5Q	Sedan	5 seats									
Toyota	Corolla Altis 1.8AT/CV+CVB	Sedan	5 seats	163	71	173	407	1,017	295	891	2,203	
Toyota	Corolla Altis 1.8MT/CG	Sedan	5 seats			7	7	9	1	44	54	
Toyota	Corolla Altis 2.0/CQ	Sedan	5seats	1	1	7	9	18	1	47	66	
Toyota	Corolla Altis RS	Sedan	5seats									
Toyota	Vios 1.5G/VG	Sedan	5 seats	597	230	417	1,244	3,631	1,457	2,580	7,668	
Toyota	Vios 1.5E/VE	Sedan	5 seats	502	115	541	1,158	2,796	733	3,656	7,185	
Toyota	Vios 1.5J	Sedan	5 seats									
Toyota	Vios Limo	Sedan	5 seats									
Toyota	Innova G	MPV	8 seats	60	11	171	242	348	75	1,298	1,721	
Toyota	Innova E	MPV	8 seats	87	67	624	778	694	411	4,137	5,242	
Toyota	Innova V	MPV	8 seats	8	1	14	23	26	2	101	129	
Toyota	Innova J	MPV	8 seats									
Toyota	Innova GSR	MPV	8 seats									
Toyota	Fortuner Gasoline (4x4)/FVD	SUV	8 seats	37	8	35	80	217	69	250	536	
Toyota	Fortuner Gasoline (4x2)/FX	SUV	8 seats	75	24	113	212	654	233	1,103	1,990	
Toyota	Fortuner Diesel (4x2)/FK	SUV	8 seats	144	98	354	596	607	314	1,228	2,149	
Toyota	Fortuner Diesel/FG	SUV	8 seats	29	44	230	303	337	262	1,368	1,967	25.9%
Toyota	Fortuner Gasoline (4x4) TRD	SUV	8 seats									
Toyota	Fortuner Gasoline (4x2) TRD	SUV	8 seats									
Toyota	Hiace Gasoline 2.7	Minibus	16 seats									
Toyota	Hiace Diesel 2.5	Minibus	16 seats	44	1	41	86	137	15	273	425	
Toyota	Hiace Super Wagon	Minibus	10 seats									
Toyota	Landeruiser 200 GX 470	SUV	8 seats	18	2	8	28	46	19	31	96	
Toyota	Land Prado	SUV	8 seats	38	6	25	69	270	47	178	495	
Toyota	FT86	Sedan	5 seats									
Toyota	Hilux (4x4) AT/HQ	Pick-up	5 seats	37	21	31	89	237	106	190	533	
Toyota	Hilux G (4x4) MT/HG	Pick-up	5 seats	1	1	3	5	110	29	46	185	
Toyota	Hilux E (4x2)	Pick-up	5 seats									
Toyota	Hilux (4x2) AT/HK	Pick-up	5 seats	72	30	57	159	420	181	408	1,009	
Toyota	Yaris E	Sedan	5 seats									
Toyota	Yaris G	Sedan	5 seats	125	59	87	271	849	320	599	1,768	
Toyota	Alphard	MPV	7 seats	6	2	16	24	23	2	44	69	
Toyota	Avanza AG	MPV	7 seats	5	9	23	37	73	35	91	199	
Toyota	Avanza AE	MPV	7 seats	5		6	11	66	37	122	225	
Toyota	Wigo WG	Sedan	5 seats	187	50	122	359	1,085	308	797	2,190	
Toyota	Wigo WE	Sedan	5 seats	168	52	165	385	1,097	319	858	2,274	
Toyota	Rush	SUV	7 seats	55	17	45	117	518	197	562	1,277	
Toyota	Sub-total			2,715	985	3,675	7,375	16,334	5,819	22,252	44,405	
Isuzu	D-Max 4x4	Pick-up	5 seats	13		12	25	34		56	90	
Isuzu	D-Max 4x2	Pick-up	5 seats	2		34	36	40		149	189	
Isuzu	mu-X	SUV	7 seats	18		41	59	77		256	333	
Isuzu	NLR	Small truck	3 seats									
Isuzu	NMR	Small truck	3 seats			11	11	12	2	76	90	
Isuzu	NPK	Light truck	3 seats	26	1	19	46	74	9	134	217	
Isuzu	NQL	Light truck	3 seats	28	1	55	84	103	14	278	395	
Isuzu	QKR	Small truck	3 seats	105	21	309	435	614	109	1,707	2,430	
Isuzu	FRR	Medium truck	3 seats	7	1	45	53	49	3	178	230	2.4%
Isuzu	FVR	Medium truck	3 seats			10	10	22	2	34	58	
Isuzu	FVM	Medium truck	3 seats	6		20	26	22	2	80	104	
Isuzu	7 VAMA sendtomeia July 19 for truck (CV)	Light truck (CV)										

Maker	Model name	Vama Classification	Seat	Sales - Jul 2019				Share	Sales - YTM 2019				Share
				North	Central	South	Total		North	Central	South	Total	
Isuzu													
Isuzu													
Isuzu	Bus Chassis	Chassis				47	47				204	204	
Isuzu	Sub-total			205	24	556	785		1047	141	2948	4136	
Ford	Focus	Sedan		18	5	8	31		592	150	441	1183	
Ford	EcoSport	SUV		130	57	136	323		933	448	1062	2443	
Ford	Transit	Minibus	16 seats	179	57	183	419		1266	345	1426	3037	
Ford	Ranger	Pick-up	5 seats	562	212	512	1286		2911	1030	2843	6784	
Ford	Everest	SUV	7 seats	241	103	317	661		1623	561	2065	4249	
Ford	Explorer	SUV		20	5	40	65		213	62	275	550	
Ford	Sub-total			1150	439	1196	2785	10.8%	7538	2596	8112	18246	10.6%
Hino	HINO	Other Truck	3 seats	54	22	155	231		328	102	748	1178	
Hino	Bus Chassis	Chassis											
Hino	Sub-total			54	22	155	231	0.9%	328	102	748	1178	0.7%
SAMCO	SAMCO 24 CN ~ 46CN	Medium bus	27 seats	14	4	25	43		70	35	97	202	
SAMCO	SAMCO B40 ~ B80	Large bus	40 seats			10	10		49	10	39	98	
SAMCO	SAMCO PRIMAS (Sleeper coaches)	Large bus	45 seats						3	1	5	9	
SAMCO	Truck	Medium truck	3 seats										
SAMCO	Crane truck	Crane truck (SPV)	3 seats								2	2	
SAMCO	Road cleaning truck	Road cleaning truck (SPV)	3 seats			1	1				8	8	
SAMCO	Garbage compactor truck	Garbage compactor truck (SPV)	3 seats			9	9				19	19	
SAMCO	Hydraulic crane truck	Hydraulic crane truck (SPV)	3 seats										
SAMCO	Vacuum tank truck	Vacuum tank truck (SPV)	3 seats										
SAMCO	Stage truck	Stage truck (SPV)	3 seats										
SAMCO	Fire truck	Fire fighting truck (SPV)	7 seats		1		1				1	1	
SAMCO	Hooklift	Hooklift (SPV)	3 seats										
SAMCO	Sewage suction truck	Sewage suction truck (SPV)	3 seats								4	4	
SAMCO	Prisoner transport vehicle	Prisoner transport vehicle (SPV)	3 seats										
SAMCO	Car carrying truck	Car Carrying Truck (SPV)	3 seats										
SAMCO	Mobile Sewer Jetting Machine	Mobile Sewer Jetting Machine (SPV)	4 seats										
SAMCO	Aerial Platform Truck	Aerial Platform Truck (SPV)	3 seats										
SAMCO	Xe chi huy chữa cháy	Xe chi huy chữa cháy (SPV)	4 seats										
SAMCO	Bus Chassis	Chassis											
SAMCO	Sub-total			14	4	46	64	0.2%	122	46	175	343	0.2%
THACO KIA	Morning	Hatchback	5 seats	377	62	292	731		3,790	403	2,007	6200	
THACO KIA	Cerato	Sedan	5 seats	288	94	334	716		3,487	942	2,291	6720	
THACO KIA	Sorento	SUV	7 seats	19	6	67	92		182	75	533	790	
THACO KIA	Rondo	MPV	7 seats	3	38	59	100		45	162	504	711	
THACO KIA	Sedona	MPV	7 seats	40	10	167	217		383	80	1,217	1680	
THACO KIA	Optima	Sedan	5 seats	27	4	29	60		148	44	203	395	
THACO KIA	Xe khác	Sedan	5 seats						-	-	-	-	
THACO KIA	Sub-total			754	214	948	1916	7.4%	8035	1706	6755	16496	9.6%
THACO MAZDA	Mazda2	Hatchback	5 seats	26	6	24	56		195	51	144	390	
THACO MAZDA	Mazda2	Sedan	5 seats	69	34	92	195		558	247	412	1217	
THACO MAZDA	Mazda3	Hatchback	5 seats	47	12	49	108		462	132	345	939	
THACO MAZDA	Mazda3	Sedan	5 seats	390	102	407	899		3,751	1,071	2,647	7469	
THACO MAZDA	CX-5	Crossover	5 seats	313	108	264	685		3,527	849	2,469	6845	
THACO MAZDA	Mazda 6	Sedan	5 seats	25	13	65	103		417	115	636	1168	
THACO MAZDA	BT-50	Pick-up	5 seats	109	58	122	289		545	234	492	1271	
THACO MAZDA	CX-8	SUV	7 seats	201	45	265	511		311	62	488	861	
THACO MAZDA	Sub-total			1180	378	1288	2846	11.0%	9766	2761	7633	20160	11.7%
THACO PREMIER	Peugeot	peugeot	7 seats	118	37	147	302		925	279	1,026	2230	
THACO PREMIER	Sub-total			118	37	147	302	1.2%	925	279	1,026	2230	1.3%
THACO TRUCK	K2700 (K200)	Small truck	2 seats	280	53	219	552		1187	265	1004	2456	
THACO TRUCK	K3000 (K250)	Small truck	2 seats	297	82	371	750		1725	408	1883	4016	
THACO TRUCK	Thaco truck	Light truck	2 seats	392	98	402	892		1998	685	2245	4928	
THACO TRUCK	Thaco dumptruck (SPV)	Dump truck (SPV)	2 seats	112	76	137	325		651	350	1108	2109	
THACO TRUCK	Sub-total			1081	309	1129	2519	9.8%	5561	1708	6240	13509	7.9%
BUS THACO	Thaco 28 45 seats	Large bus	28 ~ 45 seats	49	40	113	202		333	313	616	1262	
BUS THACO	Minibus	Minibus							-	-	-	-	
BUS THACO	Sub-total			49	40	113	202	0.8%	333	313	616	1262	0.7%
Honda	CR-V	SUV	7 seats	361	137	328	826		3692	1785	3453	8930	
Honda	CITY	Sedan	5 seats	158	154	413	725		1754	1196	2669	5619	
Honda	Jazz	Sedan	5 seats	10	3	22	35		306	111	449	866	
Honda	Accord	Sedan	5 seats										
Honda	Odyssey	MPV	7 seats										
Honda	Civic	Sedan	5 seats	63	93	276	432		304	370	913	1587	
Honda	Brio	Sedan	5 seats	212	176	199	587		350	270	351	971	
Honda	HR-V	SUV	5 seats	63	76	96	235		409	366	511	1286	
Honda	Sub-Total			867	639	1334	2840	11.0%	6815	4098	8346	19259	11.2%
VINAMOTOR	Hyundai	Large bus	29-80 Seats	15			15		120			120	
VINAMOTOR	Hyundai	Medium truck	Under 10T	30			30		347	5	2	354	
VINAMOTOR	Vinamotor Cabstar	Small truck	Under 3.5T	5			5		48			48	
VINAMOTOR	Sub-Total			50			50		515	5	2	522	
VEAM	VEAM Motor	Light truck	2~3	53	4	62	119		174	50	487	711	
VEAM	MAZ	Medium truck	2~3	25			25		26		3	29	
VEAM	Sub-Total			78	4	62	144	0.6%	200	50	490	740	0.4%
TCIEV	Sunny	Sedan	5 seats										
TCIEV	Sunny XL	Sedan	5 seats	43	18	7	68		123	81	64	268	
TCIEV	Sunny	Sedan	5 seats	11	6	5	22		114	242	98	454	
TCIEV	Sub-Total			54	24	12	90	0.8%	347	224	162	733	1.1%

Maker	Model name	Vama Classification	Seat	Sales - Jul 2019				Share	Sales - YTM 2019				Share	
				North	Central	South	Total		North	Central	South	Total		
TCIEV	X-Trail 2.0L	SUV	5 + 2 seats	33	6	5	44	0.7%	199	74	70	343	0.7%	
TCIEV	X-Trail 2.5L	SUV	5 + 2 seats	44	2	14	60		304	50	99	453		
TCIEV				131	32	31	194		1040	447	325	1812		
HYUNDAI	County	Medium bus	29 seats					0.7%					1.9%	
HYUNDAI	Mighty CBU	Light truck	3 seats											
HYUNDAI	Mighty CKD	Light truck	3 seats	74	19	92	185		1,307	328	1,634	3,269		
DO THANH				74	19	92	185		1,307	328	1,634	3,269		
VIDABUS	FX120	Large bus	47 seats					0.1%					0.1%	
VIDABUS	BX212	Large bus	41 seats	1			1		2			2		
VIDABUS	GDW6117	Large bus	47 seats						16			16		
VIDABUS	BC095	City bus	60 seats	21			21		74		2	76		
VIDABUS	GDW6901	City bus	60 seats											
DAEWOO BUS		Sub-Total		22			22		92		2	94		
SANYANG	SYM T880	Small truck	2 seats											
SANYANG	SYM T1000	Small truck	2 seats											
SANYANG	SYM V5	Van	5 seats											
SANYANG	SYM V9	Van	9 seats											
SANYANG	SYM 2.0T	Small truck	3 seats											
SANYANG	SYM V11	Van	11 seats											
SANYANG		Sub-Total												

No	Vehicle Type	Sales - Jul 2019				Share	Sales - YTM 2019				Share		
		North	Central	South	Total		North	Central	South	Total			
I	Passenger cars (PC)												
1	Sedans	3,619	1,499	4,055	9,173		24,738	9,419	22,921	57,078			
2	Sport utility vehicles (SUV)	1,751	734	2,278	4,763		11,949	5,448	14,618	32,015			
3	Cross-over cars	313	108	264	685		3,527	849	2,469	6,845			
4	Multi-purpose vehicles (MPV)	506	402	1,558	2,466		4,233	3,153	11,168	18,554			
5	Convertible cars	-	-	-	-		-	-	-	-			
6	Hatchback	607	116	566	1,289		5,186	743	3,146	9,075			
7	Others (please specify)	-	-	-	-		-	-	-	-			
8	Mercedes-Benz's PC subtotal	-	-	-	-		625	206	603	1,434			
9	Lexus's PC subtotal	89	-	66	155		495	-	531	1,026			
10	Thaco Peugeot's PC subtotal	118	37	147	302		925	279	1,026	2,230			
	Subtotal	7,903	2,894	8,534	18,831		51,878	20,007	36,483	128,357			
	In percentage (%)	37.18%	15.38%	47.44%	100.00%		40.29%	15.67%	44.04%	100.00%			
II	Commercial vehicles (CV)												
	Trucks												
11	Pick-ups	936	383	876	2,195		5,409	2,139	4,934	12,482			
12	Vans	43	-	17	60		477	12	302	791			
13	Small trucks (G.V.M ≤ 5,000 Kg)	757	165	984	1,906		4,671	887	5,689	11,247			
14	Light trucks (5,000 Kg < G.V.M ≤ 10,000 Kg)	573	123	630	1,326		3,656	1,086	4,778	9,520			
15	Medium trucks (10,000 Kg < G.V.M ≤ 24,000 Kg)	68	1	75	144		466	12	297	775			
16	Heavy-duty trucks (24,000 Kg < G.V.M < 45,000 Kg)	-	-	-	-		-	-	-	-			
17	Super heavy trucks (G.V.M ≥ 45,000 Kg)	-	-	-	-		-	-	-	-			
18	Other Trucks	54	22	155	231		328	102	748	1,178			
19	Tractor trucks	-	-	-	-		-	-	-	-			
20	Mercedes-Benz's CV (FUSO) subtotal	-	-	-	-		-	-	-	-			
	Subtotal	2,431	694	2,737	5,862		15,007	4,236	16,748	35,993			
	In percentage (%)	41.47%	11.84%	46.69%	100.00%		41.69%	11.77%	46.53%	100.00%			
	Buses												
21	Minibuses [(10-16) seats]	223	58	224	505		1,403	360	1,699	3,462			
22	Medium buses / Coaches [(17-30) seats]	14	4	25	43		70	35	97	202			
23	Large buses / Coaches [(31-55) seats]	65	40	123	228		523	324	660	1,507			
24	Sleeping buses	-	-	-	-		-	-	-	-			
25	City buses of all lengths	21	-	-	21		74	-	2	76			
26	Bus rapid transit (BRT)	-	-	-	-		-	-	-	-			
27	Bus chassis (incompletely-built vehicles)	-	-	47	47		-	-	204	204			
	Subtotal	323	102	372	797		2,070	719	2,436	5,147			
	In percentage (%)	40.53%	12.80%	46.68%	100.00%		39.45%	13.70%	46.85%	100.00%			
III	Special-Purpose Vehicles												
28	Dump trucks	112	76	137	325		651	350	1,108	2,109			
29	Concrete mixer trucks	-	-	-	-		-	-	-	-			
30	Tanker trucks	-	-	-	-		-	-	-	-			
31	Refrigerator trucks	-	-	-	-		-	-	-	-			
32	Ambulance	-	-	-	-		-	-	-	-			
33	Fire-fighting trucks	-	-	1	1		-	-	1	1			
34	Garbages	-	-	9	9		-	-	19	19			
35	Hydraulic crane truck	-	-	-	-		-	-	-	-			
36	Sprinklers (road cleaning trucks)	-	-	1	1		-	-	8	8			
37	Crane trucks	-	-	-	-		-	-	2	2			
38	X-Ray medical vehicles	-	-	-	-		-	-	-	-			
39	Truck-mounted concret pumps	-	-	-	-		-	-	-	-			
40	Car transport (carrying) truck	-	-	-	-		-	-	-	-			
41	Hooklift	-	-	-	-		-	-	-	-			
42	Prisoner transport truck	-	-	-	-		-	-	-	-			
43	Mobile Sewer Jetting Machine (SPV)	-	-	-	-		-	-	-	-			
44	Sewage suction truck (SPV)	-	-	-	-		-	-	4	4			
45	Vacuum tank truck (SPV)	-	-	-	-		-	-	-	-			
46	Aerial Platform Truck (SPV)	-	-	-	-		-	-	-	-			
47	Stage truck (SPV)	-	-	-	-		-	-	-	-			
48	Xe chi huy chữa cháy (SPV)	-	-	-	-		-	-	-	-			
	Subtotal	112	76	140	328		651	350	1,147	2,147			
	In percentage (%)	33.33%	22.62%	44.05%	100.00%		30.38%	16.33%	53.29%	100.00%			
	Grand-total	9869	3768	12191	25828		69406	25404	76830	171640			
	In percentage (%)	38.21%	14.59%	47.20%	100.00%		40.44%	14.80%	44.76%	100.00%			