

1. VAMA Sales Figures - Total market and segment - Sản Lượng Bán Hàng

2018 - THÁNG 7/2019

	Jul-19	Jul-18	Jun-19	Difference July-19 vs July-18	Difference July-19 vs June-19
Total*	25,828	20,212	26,207	28%	-1%
1. Passenger cars (PC)	18,833	14,075	19,725	34%	-5%
2. Commercial vehicles (CV)	6,659	5,864	6,270	14%	6%
2.1 Trucks	5,862	5,013	5,426	17%	8%
2.2 Buses	797	851	844	-6%	-6%
3. Special-purpose vehicles	336	273	212	23%	58%
Bus chassis (khung xe buýt)	47	36	0	31%	#DIV/0!

*: not including bus chassis - chưa bao gồm chassis xe buýt

YTM 2019

	YTM 2019	YTM 2018	Difference
Total*	171,640	143,324	20%
1. Passenger cars (PC)	128,257	96,453	33%
2. Commercial vehicles (CV)	41,240	42,608	-3%
2.1 Trucks	35,993	36,015	0%
2.2 Buses	5,247	6,593	-20%
3. Special-purpose vehicles	2,143	4,263	-50%
Bus chassis (khung xe buýt)	204	472	-57%

2. VAMA Complete Vehicles in July 2019 vs July 2018 vs June 2019 - So sánh tháng

	Jul-19		Jul-18		Jun-19		Difference July-19 vs July-18		Difference July-19 vs June-19	
	unit	%	unit	%	unit	%	unit	%	unit	%
Mekong (Fiat, Ssangyong, PMC)	-	0.0%	-	0.0%	-	0.0%	0	#DIV/0!	0	#DIV/0!
GMV (Chevrolet)	234	0.9%	1,016	5.0%	242	0.9%	(782)	-77%	(8)	-3%
Mitsubishi	1,873	7.3%	378	1.9%	2,447	9.3%	1495	396%	(574)	-23%
Mercedes-Benz Vietnam	-	0.0%	620	3.1%	-	0.0%	(620)	-100%	0	#DIV/0!
Visuco (Suzuki)	1,106	4.3%	411	2.0%	764	2.9%	695	169%	342	45%
Toyota	7,375	28.6%	4,270	21.1%	7,554	28.8%	3105	73%	(179)	-2%
Lexus	155	0.6%	24	0.1%	193	0.7%	131	546%	(38)	-20%
Isuzu*	785	3.0%	591	2.9%	754	2.9%	194	33%	31	4%
Ford	2,785	10.8%	1,407	7.0%	2,800	10.7%	1378	98%	(15)	-1%
Hino*	231	0.9%	210	1.0%	210	0.8%	21	10%	21	10%
SAMCO	64	0.2%	58	0.3%	49	0.2%	6	10%	15	31%
Thaco Kia	1,916	7.4%	2,487	12.3%	2,252	8.6%	(571)	-23%	(336)	-15%
Thaco Mazda	2,846	11.0%	2,417	12.0%	2,658	10.1%	429	18%	188	7%
Peugeot	302	1.2%	452	2.2%	250	1.0%	(150)	-33%	52	21%
Thaco Truck	2,519	9.8%	1,987	9.8%	2,060	7.9%	532	27%	459	22%
Bus Thaco	202	0.8%	166	0.8%	221	0.8%	36	22%	(19)	-9%
Total Thaco	7,785	30.1%	7,509	37.2%	7,441	28.4%	276	4%	344	5%
Honda	2,840	11.0%	1,914	9.5%	3,001	11.5%	926	48%	(161)	-5%
Vinamotor*	50	0.2%	199	1.0%	40	0.2%	(149)	-75%	10	25%
VEAM	144	0.6%	220	1.1%	110	0.4%	(76)	-35%	34	31%
TCIEV	194	0.8%	276	1.4%	225	0.9%	(82)	-30%	(31)	-14%
Dothan	185	0.7%	1,086	5.4%	358	1.4%	(901)	-83%	(173)	-48%
Daewoo Bus	22	0.1%	-	0.0%	19	0.1%	22	#DIV/0!	3	16%
SANYANG	-	0.0%	23	0.1%	-	0.0%	(23)	-100%	0	#DIV/0!
Total	25,828	100%	20,212	100%	26,207	100%	5,616	28%	(379)	-1%

*: not including bus chassis - chưa bao gồm chassis xe buýt

3. VAMA YTM Complete Vehicle Sales (YTM 2019 vs YTM 2018) -So sánh cùng kỳ

	YTM 2019		YTM 2018		Difference	
	unit	%	unit	%	unit	%
Mekong (Fiat, Ssangyong, PMC)	-	0.0%	-	0.0%	0	#DIV/0!
GMV (Chevrolet)	1,758	1.0%	6,180	4.3%	(4422)	-72%
Mitsubishi	14,282	8.3%	3,526	2.5%	10756	305%
Mercedes-Benz Vietnam	1,434	0.8%	3,562	2.5%	(2128)	-60%
Visuco (Suzuki)	5,479	3.2%	3,654	2.5%	1825	50%
Toyota	44,405	25.9%	30,020	20.9%	14385	48%
Lexus	1,026	0.6%	108	0.1%	918	850%
Isuzu*	4,136	2.4%	3,504	2.4%	632	18%
Ford	18,246	10.6%	10,986	7.7%	7260	66%
Hino*	1,178	0.7%	1,599	1.1%	(421)	-26%
SAMCO	343	0.2%	484	0.3%	(141)	-29%
Thaco Kia	16,496	9.6%	16,268	11.4%	228	1%
Thaco Mazda	20,160	11.7%	18,919	13.2%	1241	7%
Peugeot	2,230	1.3%	2,477	1.7%	(247)	-10%
Thaco Truck	13,509	7.9%	18,996	13.3%	(5487)	-29%
Bus Thaco	1,262	0.7%	1,246	0.9%	16	1%
Total Thaco	53,657	31.3%	57,906	40.4%	(4249)	-7%
Honda	19,259	11.2%	13,095	9.1%	6164	47%
Vinamotor*	522	0.3%	1,871	1.3%	(1349)	-72%
VEAM	740	0.4%	1,076	0.8%	(336)	-31%
TCIEV	1,812	1.1%	1,537	1.1%	275	18%
Dothan	3,269	1.9%	4,026	2.8%	(757)	-19%
Daewoo Bus	94	0.1%	85	0.1%	9	11%
SANYANG	-	0.0%	105	0.1%	(105)	-100%
Total	171,640	100%	143,324	100%	28,316	20%

*: not including bus chassis - chưa bao gồm chassis xe buýt