

1. VAMA Sales Figures - Total market and segment - Sản Lượng Bán Hàng

2018 - THÁNG 9/2019

	Sep-19	Sep-18	Aug-19	Difference September- 19 vs September- 18	Difference September- 19 vs August-19
Total*	27,058	23,933	20,363	13%	33%
1. Passenger cars (PC)	20,411	16,724	14,817	22%	38%
2. Commercial vehicles (CV)	6,421	6,899	5,346	-7%	20%
2.1 Trucks	5,781	6,172	4,605	-6%	26%
2.2 Buses	640	727	741	-12%	-14%
3. Special-purpose vehicles	226	310	200	-27%	13%
Bus chassis (khung xe buýt)	37	24	48	54%	-23%

*: not including bus chassis - chưa bao gồm chassis xe buýt

YTM 2019

	YTM 2019	YTM 2018	Difference
Total*	219,205	186,415	18%
1. Passenger cars (PC)	163,485	126,463	29%
2. Commercial vehicles (CV)	53,151	55,180	-4%
2.1 Trucks	46,523	46,956	-1%
2.2 Buses	6,628	8,224	-19%
3. Special-purpose vehicles	2,569	4,772	-46%
Bus chassis (khung xe buýt)	289	508	-43%

2. VAMA Complete Vehicles in September 2019 vs September 2018 vs August 2019 - So sánh tháng

	Sep-19		Sep-18		Aug-19		Difference September-19 vs September-18		Difference September- 19 vs August-19	
	unit	%	unit	%	unit	%	unit	%	unit	%
Mekong (Fiat, Ssangyong, PMC)	10	0.0%	-	0.0%	7	0.0%	10	#DIV/0!	3	43%
Vinfast (Chevrolet)	227	0.8%	1,248	5.2%	161	0.8%	(1021)	-82%	66	41%
Mitsubishi	3,063	11.3%	1,008	4.2%	2,104	10.3%	2055	204%	959	46%
Mercedes-Benz Vietnam	-	0.0%	435	1.8%	-	0.0%	(435)	-100%	0	#DIV/0!
Visuco (Suzuki)	1,384	5.1%	747	3.1%	1,003	4.9%	637	85%	381	38%
Toyota	7,334	27.1%	6,259	26.2%	5,066	24.9%	1075	17%	2268	45%
Lexus	141	0.5%	83	0.3%	52	0.3%	58	70%	89	171%
Isuzu*	819	3.0%	942	3.9%	589	2.9%	(123)	-13%	230	39%
Ford	2,501	9.2%	2,327	9.7%	2,573	12.6%	174	7%	(72)	-3%
Hino*	275	1.0%	210	0.9%	208	1.0%	65	31%	67	32%
SAMCO	51	0.2%	52	0.2%	79	0.4%	(1)	-2%	(28)	-35%
Thaco Kia	2,573	9.5%	2,384	10.0%	2,012	9.9%	189	8%	561	28%
Thaco Mazda	2,401	8.9%	2,301	9.6%	2,008	9.9%	100	4%	393	20%
Peugeot	312	1.2%	389	1.6%	213	1.0%	(77)	-20%	99	46%
Thaco Truck	2,082	7.7%	1,844	7.7%	1,559	7.7%	238	13%	523	34%
Bus Thaco	168	0.6%	121	0.5%	183	0.9%	47	39%	(15)	-8%
Total Thaco	7,536	27.9%	7,039	29.4%	5,975	29.3%	497	7%	1561	26%
Honda	2,866	10.6%	2,359	9.9%	1,867	9.2%	507	21%	999	54%
Vinamotor*	54	0.2%	136	0.6%	35	0.2%	(82)	-60%	19	54%
VEAM	69	0.3%	219	0.9%	57	0.3%	(150)	-68%	12	21%
TCIEV	203	0.8%	218	0.9%	154	0.8%	(15)	-7%	49	32%
Dothan	522	1.9%	618	2.6%	410	2.0%	(96)	-16%	112	27%
Daewoo Bus	3	0.0%	33	0.1%	23	0.1%	(30)	-91%	(20)	-87%
Total	27,058	100%	23,933	100%	20,363	100%	3,125	13%	6,695	33%

*: not including bus chassis - chưa bao gồm chassis xe buýt

3. VAMA YTM Complete Vehicle Sales (YTM 2019 vs YTM 2018) -So sánh cùng kỳ

	YTM 2019		YTM 2018		Difference	
	unit	%	unit	%	unit	%
Mekong (Fiat, Ssangyong, PMC)	175	0.1%	-	0.0%	175	#DIV/0!
Vinfast (Chevrolet)	2,146	1.0%	8,360	4.5%	(6214)	-74%
Mitsubishi	19,449	8.9%	5,314	2.9%	14135	266%
Mercedes-Benz Vietnam	1,434	0.7%	4,457	2.4%	(3023)	-68%
Visuco (Suzuki)	7,866	3.6%	5,045	2.7%	2821	56%
Toyota	56,805	25.9%	41,008	22.0%	15797	39%
Lexus	1,219	0.6%	191	0.1%	1028	538%
Isuzu*	5,544	2.5%	4,926	2.6%	618	13%
Ford	23,320	10.6%	14,636	7.9%	8684	59%
Hino*	1,661	0.8%	1,970	1.1%	(309)	-16%
SAMCO	473	0.2%	588	0.3%	(115)	-20%
Thaco Kia	21,081	9.6%	20,653	11.1%	428	2%
Thaco Mazda	24,569	11.2%	23,245	12.5%	1324	6%
Peugeot	2,755	1.3%	3,225	1.7%	(470)	-15%
Thaco Truck	17,150	7.8%	22,499	12.1%	(5349)	-24%
Bus Thaco	1,613	0.7%	1,523	0.8%	90	6%
Total Thaco	67,168	30.6%	71,145	38.2%	(3977)	-6%
Honda	23,992	10.9%	17,579	9.4%	6413	36%
Vinamotor*	611	0.3%	2,157	1.2%	(1546)	-72%
VEAM	852	0.4%	1,414	0.8%	(562)	-40%
TCIEV	2,169	1.0%	1,945	1.0%	224	12%
Dothan	4,201	1.9%	5,442	2.9%	(1241)	-23%
Daewoo Bus	120	0.1%	133	0.1%	(13)	-10%
Total	219,205	100%	186,310	100%	32,895	18%

*: not including bus chassis - chưa bao gồm chassis xe buýt