

1. VAMA Sales Figures - Total market and segment - Sản Lượng Bán Hàng

2018 - THÁNG 3/2019

	Mar-19	Mar-18	Feb-19	Difference March-19 vs March-18	Difference March-19 vs February-19
Total*	30,055	20,744	11,453	45%	162%
1. Passenger cars (PC)	21,760	12,491	8,622	74%	152%
2. Commercial vehicles (CV)	7,771	6,972	2,697	11%	188%
2.1 Trucks	6,778	5,852	2,304	16%	194%
2.2 Buses	993	1,120	393	-11%	153%
3. Special-purpose vehicles	524	1,281	134	-59%	291%
Bus chassis (khung xe buýt)	96	67	24	43%	300%

*: not including bus chassis - chưa bao gồm chassis xe buýt

YTM 2019

	YTM 2019	YTM 2018	Difference
Total*	73,297	58,541	25%
1. Passenger cars (PC)	56,668	39,558	43%
2. Commercial vehicles (CV)	15,802	17,149	-8%
2.1 Trucks	13,751	14,697	-6%
2.2 Buses	2,051	2,452	-16%
3. Special-purpose vehicles	827	1,834	-55%
Bus chassis (khung xe buýt)	144	227	-37%

2. VAMA Complete Vehicles in March 2019 vs March 2018 vs February 2019 - So sánh tháng

	Mar-19		Mar-18		Feb-19		Difference March-19 vs March-18		Difference March-19 vs February-19	
	unit	%	unit	%	unit	%	unit	%	unit	%
Mekong (Fiat, Ssangyong, PMC)	-	0.0%	-	0.0%	-	0.0%	0	###	0	#DIV/0!
GMV (Chevrolet)	336	1.1%	620	3.0%	102	0.9%	(284)	-46%	234	229%
Mitsubishi	2,585	8.6%	384	1.9%	420	3.7%	2201	573%	2165	515%
Mercedes-Benz Vietnam	603	2.0%	585	2.8%	265	2.3%	18	3%	338	128%
Visuco (Suzuki)	1,058	3.5%	873	4.2%	279	2.4%	185	21%	779	279%
Toyota	9,068	30.2%	4,500	21.7%	2,300	20.1%	4568	102%	6768	294%
Lexus	155	0.5%	-	0.0%	21	0.2%	155	###	134	638%
Isuzu*	623	2.1%	554	2.7%	219	1.9%	69	12%	404	184%
Ford	2,501	8.3%	1,900	9.2%	1,598	14.0%	601	32%	903	57%
Hino*	191	0.6%	289	1.4%	68	0.6%	(98)	-34%	123	181%
SAMCO	46	0.2%	61	0.3%	27	0.2%	(15)	-25%	19	70%
Thaco Kia	2,553	8.5%	2,110	10.2%	1,473	12.9%	443	21%	1080	73%
Thaco Bus	205	0.7%	231	1.1%	68	0.6%	(26)	-11%	137	201%
Thaco Truck	2,463	8.2%	3,774	18.2%	749	6.5%	(1311)	-35%	1714	229%
Vinamazda	2,643	8.8%	2,128	10.3%	1,701	14.9%	515	24%	942	55%
Peugeot	223	0.7%	305	1.5%	276	2.4%	(82)	-27%	(53)	-19%
Total Thaco	8,087	26.9%	8,548	41.2%	4,267	37.3%	(461)	-5%	3820	90%
Honda	2,714	9.0%	1,311	6.3%	1,625	14.2%	1403	107%	1089	67%
Vinamotor*	140	0.5%	339	1.6%	32	0.3%	(199)	-59%	108	338%
VEAM	96	0.3%	111	0.5%	60	0.5%	(15)	-14%	36	60%
TCIEV	648	2.2%	260	1.3%	62	0.5%	388	149%	586	945%
Dothan	1,188	4.0%	370	1.8%	108	0.9%	818	221%	1080	1000%
Daewoo Bus	16	0.1%	30	0.1%	-	0.0%	(14)	-47%	16	#DIV/0!
SANYANG	-	0.0%	9	0.0%	-	0.0%	(9)	-100%	0	#DIV/0!
Total	30,055	100%	20,744	100%	11,453	100%	9,311	45%	18,602	162%

*: not including bus chassis - chưa bao gồm chassis xe buýt

3. VAMA YTM Complete Vehicle Sales (YTM 2019 vs YTM 2018) -So sánh cùng kỳ

	YTM 2019		YTM 2018		Difference	
	unit	%	unit	%	unit	%
Mekong (Fiat, Ssangyong, PMC)	-	0.0%	-	0.0%	0	#DIV/0!
GMV (Chevrolet)	728	1.0%	2,432	4.2%	(1704)	-70%
Mitsubishi	5,575	7.6%	2,032	3.5%	3543	174%
Mercedes-Benz Vietnam	1,434	2.0%	1,405	2.4%	29	2%
Visuco (Suzuki)	2,390	3.3%	1,725	2.9%	665	39%
Toyota	18,967	25.9%	12,496	21.3%	6471	52%
Lexus	467	0.6%	82	0.1%	385	470%
Isuzu*	1,145	1.6%	1,193	2.0%	(48)	-4%
Ford	7,500	10.2%	5,405	9.2%	2095	39%
Hino*	323	0.4%	559	1.0%	(236)	-42%
SAMCO	143	0.2%	189	0.3%	(46)	-24%
Thaco Kia	7,489	10.2%	7,022	12.0%	467	7%
Thaco Bus	456	0.6%	505	0.9%	(49)	-10%
Thaco Truck	4,036	5.5%	7,451	12.7%	(3415)	-46%
Vinamazda	9,497	13.0%	9,172	15.7%	325	4%
Peugeot	1,158	1.6%	861	1.5%	297	34%
Total Thaco	22,636	30.9%	25,011	42.7%	(2375)	-9%
Honda	8,687	11.9%	3,568	6.1%	5119	143%
Vinamotor*	209	0.3%	740	1.3%	(531)	-72%
VEAM	262	0.4%	163	0.3%	99	61%
TCIEV	971	1.3%	624	1.1%	347	56%
Dothan	1,841	2.5%	863	1.5%	978	113%
Daewoo Bus	19	0.0%	35	0.1%	(16)	-46%
SANYANG	-	0.0%	19	0.0%	(19)	-100%
Total	73,297	100%	58,541	100%	14,756	25%

*: not including bus chassis - chưa bao gồm chassis xe buýt

