

Maker	Model name	Vama Classification	Seat	Sales - May 2019				Share	Sales - YTM 2019				Share	
				North	Central	South	Total		North	Central	South	Total		
Mekong	Pronto	SUV	7 seats				-							
Mekong	Premio	Pick-up	5 seats				-							
Mekong	Paso 990BE	Small truck	2 seats				-							
Mekong	Paso 990 D	Small truck	2 seats				-							
Mekong	Paso 1.5TD	Small truck	3 seats				-							
Mekong	Paso 2.0TD	Small truck	3 seats				-							
Mekong	Paso 2.5TD	Light truck	3 seats				-							
Mekong	Sub-total													
GMV (Chevrolet)	Traiblazer LTZ	SUV	7 seats	63	32	69	164		183	115	173	471		
GMV (Chevrolet)	Colorado LTZ	Pick-up	5 seats	64	31	71	166		346	145	313	804		
GMV (Chevrolet)	Xe khác	Sedan	5 seats						-	4	3	7		
									-	-	-	-		
									-	-	-	-		
									-	-	-	-		
									-	-	-	-		
									-	-	-	-		
GMV (Chevrolet)	Sub-total			127	63	140	330		529	264	489	1,282		
Mitsubishi	Outlander	SUV	7 seats	92	55	86	233		629	434	457	1,520		
Mitsubishi	Pajero Sport	SUV	7 seats	51	8	20	79		156	60	123	339		
Mitsubishi	Mirage	Sedan	5 seats	26	38	4	68		137	153	62	352		
Mitsubishi	Attrage	Sedan	5 seats	118	114	106	338		280	321	248	849		
Mitsubishi	Triton	Pick-up	5 seats	139	58	35	232		493	280	244	1,017		
Mitsubishi	Xpander	MPV	7 seats	675	455	1,008	2,138		1,833	1,651	2,401	5,885		8.3%
Mitsubishi														
Mitsubishi														
Mitsubishi	Sub-total			1101	728	1259	3088		3528	2899	3535	9962		
Suzuki	Carry Blind Van	Van	2 seats	98	3	71	172		356	12	206	574		
Suzuki	Carry Truck	Small truck	2 seats	103	4	31	138		514	25	338	877		
Suzuki	Super Carry Pro	Small truck	2 seats	100	5	136	241		361	59	424	844		
Suzuki	Vitara	SUV	5 seats											
Suzuki	Ertiga	Sedan	7 seats											
Suzuki	Swift	Hatchback	5 seats	77	15	33	125		265	55	110	430		3.0%
Suzuki	Ciaz	Sedan	5 seats	36	12	31	79		136	32	124	292		
Suzuki	Celerio GL MT	Hatchback	5 seats	7	7	26	40		48	27	119	194		
Suzuki	Celerio GL CVT	Hatchback	5 seats	18		23	41		217	27	154	398		
Suzuki	Sub-total			439	46	351	836		1897	237	1475	3609		
Toyota	Camry 2.5Q/KZ	Sedan	5 seats	90	21	167	278		261	132	439	832		
Toyota	Camry 2.5G/KL	Sedan	5 seats											
Toyota	Camry 2.0E /KE	Sedan	5 seats	52	12	34	98		353	93	285	731		
Toyota	Camry 3.5Q	Sedan	5 seats											
Toyota	Corolla Altis 1.8AT/CV+CVB	Sedan	5 seats	125	44	114	283		714	198	592	1,504		
Toyota	Corolla Altis 1.8MT/CG	Sedan	5 seats	3	1	3	7		8	1	28	37		
Toyota	Corolla Altis 2.0/CQ	Sedan	5seats	5		3	8		16		36	52		
Toyota	Corolla Altis RS	Sedan	5seats											
Toyota	Vios 1.5G/VG	Sedan	5 seats	502	184	383	1,069		2169	882	1641	4,692		
Toyota	Vios 1.5E/VE	Sedan	5 seats	344	107	625	1,076		1601	440	2315	4,356		
Toyota	Vios 1.5J	Sedan	5 seats											
Toyota	Vios Limo	Sedan	5 seats											
Toyota	Innova G	MPV	8 seats	48	13	208	269		250	57	955	1,262		
Toyota	Innova E	MPV	8 seats	100	54	650	804		539	277	2965	3,781		
Toyota	Innova V	MPV	8 seats		1	17	18		17	1	73	91		
Toyota	Innova J	MPV	8 seats											
Toyota	Innova GSR	MPV	8 seats											
Toyota	Fortuner Gasoline (4x4)/FVD	SUV	8 seats	22	11	42	75		164	53	182	399		
Toyota	Fortuner Gasoline (4x2)/FX	SUV	8 seats	122	43	233	398		516	189	864	1,569		
Toyota	Fortuner Diesel (4x2)/FK	SUV	8 seats	178	60	169	407		413	174	681	1,268		
Toyota	Fortuner Diesel/FG	SUV	8 seats	29	37	239	305		273	173	938	1,384		24.6%
Toyota	Fortuner Gasoline (4x4) TRD	SUV	8 seats											
Toyota	Fortuner Gasoline (4x2) TRD	SUV	8 seats											
Toyota	Hiace Gasoline 2.7	Minibus	16 seats											
Toyota	Hiace Diesel 2.5	Minibus	16 seats	19		18	37		64	13	200	277		
Toyota	Hiace Super Wagon	Minibus	10 seats											
Toyota	Landcruiser 200 GX 470	SUV	8 seats	1	1	1	3		17	8	16	41		
Toyota	Land Prado	SUV	8 seats	30	6	24	60		175	37	115	327		
Toyota	FT86	Sedan	5 seats											
Toyota	Hilux (4x4) AT/HQ	Pick-up	5 seats	25	15	28	68		175	80	144	399		
Toyota	Hilux G (4x4) MT/HG	Pick-up	5 seats	3		1	4		107	26	35	168		
Toyota	Hilux E (4x2)	Pick-up	5 seats											
Toyota	Hilux (4x2) AT/HK	Pick-up	5 seats	59	34	65	158		311	143	310	764		
Toyota	Yaris E	Sedan	5 seats											
Toyota	Yaris G	Sedan	5 seats	149	48	79	276		628	219	412	1,259		
Toyota	Alphard	MPV	7 seats	8		17	25		17		27	44		
Toyota	Avanza AG	MPV	7 seats	5	1	1	7		57	22	49	128		
Toyota	Avanza AE	MPV	7 seats	8	2	7	17		57	32	91	180		
Toyota	Wigo WG	Sedan	5 seats	179	47	224	450		727	218	565	1,510		
Toyota	Wigo WE	Sedan	5 seats	33	24	10	67		802	216	484	1,502		
Toyota	Rush	SUV	7 seats	17	15	22	54		381	145	393	919		
Toyota	Sub-total			2156	781	3384	6321		10812	3829	14835	29476		
Isuzu	D-Max 4x4	Pick-up	5 seats	1		11	12		17		40	57		
Isuzu	D-Max 4x2	Pick-up	5 seats	7		22	29		35		112	147		
Isuzu	mu-X	SUV	7 seats	9		18	27		40		131	171		
Isuzu	NLR	Small truck	3 seats											
Isuzu	NMR	Small truck	3 seats		1	18	19		2	2	42	46		
Isuzu	NPK	Light truck	3 seats	13	3	28	44		37	7	94	138		
Isuzu	NQL	Light truck	3 seats	22	2	62	86		65	11	190	266		
Isuzu	QKR	Small truck	3 seats	125	17	316	458		386	60	1091	1,537		
Isuzu	FRR	Medium truck	3 seats	10	2	27	39		33	2	101	136		2.2%
Isuzu	FVR	Medium truck	3 seats	9	1	7	17		19	2	17	38		
Isuzu	FVM	Medium truck	3 seats	3		16	19		13		48	61		
Isuzu	Tractor Head	Tractor truck (CV)												
Isuzu	5. VAMAsendtomeia_May19 - Revised (Thaco)													

Maker	Model name	Vama Classification	Seat	Sales - May 2019				Share	Sales - YTM 2019				Share
				North	Central	South	Total		North	Central	South	Total	
Isuzu													
Isuzu	Bus Chassis	Chassis				12	12				157	157	
Isuzu	Sub-total			199	26	525	750	647	84	1866	2597		
Ford	Focus	Sedan		117	32	104	253	495	126	374	995		
Ford	EcoSport	SUV		162	64	188	414	724	319	806	1849		
Ford	Transit	Minibus	16 seats	184	46	236	466	886	232	1028	2146		
Ford	Ranger	Pick-up	5 seats	424	201	475	1100	1843	646	1835	4324		
Ford	Everest	SUV	7 seats	257	106	371	734	1101	387	1408	2896		
Ford	Explorer	SUV		20	2	11	33	177	57	216	450		
Ford	Sub-total			1164	451	1385	3000	5226	1767	5667	12660	10.6%	
Hino	HINO	Other Truck	3 seats	52	15	149	216	221	61	455	737		
Hino	Bus Chassis	Chassis											
Hino	Sub-total			52	15	149	216	221	61	455	737	0.6%	
SAMCO	SAMCO 24 CN ~ 46CN	Medium bus	27 seats	11	3	14	28	47	28	66	141		
SAMCO	SAMCO B40 ~ B80	Large bus	40 seats	2		10	12	20	10	29	59		
SAMCO	SAMCO PRIMAS (Sleeper coaches)	Large bus	45 seats			1	1	3	1	5	9		
SAMCO	Truck	Medium truck	3 seats										
SAMCO	Crane truck	Crane truck (SPV)	3 seats							2	2		
SAMCO	Road cleaning truck	Road cleaning truck (SPV)	3 seats			1	1			7	7		
SAMCO	Garbage compactor truck	Garbage compactor truck (SPV)	3 seats							8	8		
SAMCO	Hydraulic crane truck	Hydraulic crane truck (SPV)	3 seats										
SAMCO	Vaccum tank truck	Vaccum tank truck (SPV)	3 seats										
SAMCO	Stage truck	Stage truck (SPV)	3 seats										
SAMCO	Fire truck	Fire fighting truck (SPV)	7 seats										
SAMCO	Hooklift	Hooklift (SPV)	3 seats										
SAMCO	Sewage suction truck	Sewage suction truck (SPV)	3 seats										
SAMCO	Prisoner transport vehicle	Prisoner transport vehicle (SPV)								4	4		
SAMCO	Car carrying truck	Car Carrying Truck (SPV)	3 seats										
SAMCO	Mobile Sewer Jetting Machine	Mobile Sewer Jetting Machine (SPV)	4 seats										
SAMCO	Aerial Platform Truck	Aerial Platform Truck (SPV)	3 seats										
SAMCO	Xe chi huy chữa cháy	Xe chi huy chữa cháy (SPV)	4 seats										
SAMCO	Bus Chassis	Chassis											
SAMCO	Sub-total			13	3	26	42	70	39	121	230	0.2%	
THACO KIA	Morning	Hatchback	5 seats	498	57	308	863	2,921	289	1,405	4615		
THACO KIA	Cerato	Sedan	5 seats	469	120	369	958	2,779	739	1,618	5136		
THACO KIA	Sorento	SUV	7 seats	23	9	72	104	154	55	374	583		
THACO KIA	Rondo	MPV	7 seats	6	27	68	101	36	103	378	517		
THACO KIA	Sedona	MPV	7 seats	63	16	203	282	282	62	855	1199		
THACO KIA	Optima	Sedan	5 seats	18	11	39	68	110	36	132	278		
THACO KIA	Rio	Sedan	5 seats					-	-	-	-		
THACO KIA	Sportage	SUV	5 seats					-	-	-	-		
THACO KIA	Xe khác	Sedan						-	-	-	-		
THACO KIA	Sub-total			1077	240	1059	2376	6282	1284	4762	12328	10.3%	
THACO BUS	Thaco 28 ~ 45 seats	Large bus	28 ~ 45 seats	52	55	82	189	219	232	388	839		
THACO BUS	Minibus	Minibus						-	-	-	-		
THACO BUS	Sub-total			52	55	82	189	219	232	388	839	0.7%	
THACO TRUCK	K2700	Small truck		232	53	251	536	683	164	594	1441		
THACO TRUCK	K3000	Small truck		249	57	308	614	1,172	271	1,258	2701		
THACO TRUCK	Thaco truck	Light truck		292	158	349	799	1,273	472	1,469	3214		
THACO TRUCK	Thaco dumptruck	Dump truck (SPV)		112	53	189	354	509	233	832	1574		
THACO TRUCK	Sub-total			885	321	1097	2303	3637	1140	4153	8930	7.5%	
VINAMAZDA	Mazda2	Hatchback	5 seats	48	16	44	108	160	35	117	312		
VINAMAZDA	Mazda2	Sedan	5 seats	132	51	106	289	435	156	299	890		
VINAMAZDA	Mazda3	Hatchback	5 seats	36	17	27	80	395	114	280	789		
VINAMAZDA	Mazda3	Sedan	5 seats	502	150	283	935	2919	805	1827	5551		
VINAMAZDA	CX-5	Crossover	5 seats	462	138	305	905	2795	651	1882	5328		
VINAMAZDA	Mazda 6	Sedan	5 seats	44	10	99	153	338	92	503	933		
VINAMAZDA	BT-50	Pick-up	5 seats	23	19	39	81	388	154	311	853		
VINAMAZDA	CX-9	SUV	7 seats										
VINAMAZDA	Sub-total			1247	401	903	2551	7430	2007	5219	14656	12.3%	
THACO	Peugeot	Peugeot	7 seats	102	29	97	228	712	62	904	1678		
PEUGEOT	Sub-total			102	29	97	228	712	62	904	1678	1.4%	
Honda	CR-V	SUV	7 seats	505	230	582	1317	2976	1446	2705	7127		
Honda	CITY	Sedan	5 seats	149	182	333	664	1438	885	1851	4174		
Honda	Jazz	Sedan	5 seats	49	19	69	137	111	58	254	423		
Honda	Accord	Sedan	5 seats										
Honda	Odyssey	MPV	7 seats										
Honda	Civic	Sedan	5 seats	75	101	399	575	162	189	501	852		
Honda	HR-V	SUV	5 seats	77	76	129	282	273	241	328	842		
Honda	Sub-Total			855	608	1512	2975	4960	2819	5639	13418	11.2%	
VINAMOTOR	Hyundai	Large bus	29-80 Seats	24			24	82			82		
VINAMOTOR	Hyundai	Medium truck	Under 10T	104			104	305	5	2	312		
VINAMOTOR	Vinamotor Cabstar	Small truck	Under 3.5T	8			8	38			38		
VINAMOTOR	Sub-Total			136			136	425	5	2	432	0.4%	
VEAM	VEAM Motor	Light truck	2-3	38	6	76	120	85	37	360	482		
VEAM	MAZ	Medium truck	2-3			1	1	1		3	4		
VEAM	Sub-Total			38	6	77	121	86	37	363	486	0.4%	
TCIEV	Sunny	Sedan	5 seats										
TCIEV	Sunny XL	Sedan	5 seats	7	3	5	15	73	62	55	190		
TCIEV	Sunny XV	Sedan	5 seats	69	24	20	113	393	226	81	700		
TCIEV	X-Trail 2.0L	SUV	5 + 2 seats	7			7	103	48	56	207		
TCIEV	X-Trail 2.5L	SUV	5 + 2 seats	25	10	20	55	183	45	68	296		
TCIEV	Sub-total			101	44	45	190	752	381	260	1393	1.2%	
HYUNDAI	County	Medium bus	29 seats										
HYUNDAI	Minibus	Light truck	3 seats										
HYUNDAI	Sub-total											1.7%	

Maker	Model name	Vama Classification	Seat	Sales - May 2019				Share	Sales - YTM 2019				Share
				North	Central	South	Total		North	Central	South	Total	
HYUNDAI	Mighty CKD	Light truck	3 seats	178	44	222	444		1,090	273	1,363	2726	
DOTANH				178	44	222	444		1090	273	1363	2726	
VIDABUS	FX120	Large bus	47 seats										
VIDABUS	BX212	Large bus	41 seats						1			1	
VIDABUS	GDW6117	Large bus	47 seats	11			11		16			16	
VIDABUS	BC095	City bus	60 seats	8			8		34		2	36	0.0%
VIDABUS	GDW6901	City bus	60 seats										
DAEWOO BUS				19			19		51		2	53	
SANYANG	SYM T880	Small truck	2 seats										
SANYANG	SYM T1000	Small truck	2 seats										
SANYANG	SYM V5	Van	5 seats										
SANYANG	SYM V9	Van	9 seats										
SANYANG	SYM 2.0T	Small truck	3 seats										
SANYANG	SYM V11	Van	11 seats										
SANYANG													

No	Vehicle Type	Sales - May 2019				Sales - YTM 2019			
		North	Central	South	Total	North	Central	South	Total
I	Passenger cars (PC)								
1	Sedans	3,293	1,355	3,609	8,257	17,085	6,283	14,729	38,097
2	Sport utility vehicles (SUV)	1,683	772	2,296	4,751	8,638	3,986	10,034	22,658
3	Cross-over cars	462	138	305	905	2,795	651	1,882	5,328
4	Multi-purpose vehicles (MPV)	913	569	2,179	3,661	3,088	2,205	7,794	13,087
5	Convertible cars	-	-	-	-	-	-	-	-
6	Hatchback	684	112	461	1,257	4,006	547	2,185	6,738
7	Others (please specify)	-	-	-	-	-	-	-	-
8	Mercedes-Benz's PC subtotal	-	-	-	-	625	206	603	1,434
9	Lexus's PC subtotal	45	-	41	86	320	-	358	678
10	Thaco Peugeot's PC subtotal	102	29	97	228	712	62	904	1,678
	Subtotal	7,182	3,976	8,988	19,145	37,269	13,940	38,499	89,698
	In percentage (%)	37.51%	15.54%	46.95%	100.00%	41.55%	15.54%	42.91%	100.00%
II	Commercial vehicles (CV)								
	Trucks								
11	Pick-ups	745	358	747	1,850	3,715	1,474	3,344	8,533
12	Vans	98	3	71	172	356	12	206	574
13	Small trucks (G.V.M ≤ 5,000 Kg)	817	137	1,060	2,014	3,156	581	3,747	7,484
14	Light trucks (5,000 Kg < G.V.M ≤ 10,000 Kg)	543	213	737	1,493	2,550	800	3,476	6,826
15	Medium trucks (10,000 Kg < G.V.M ≤ 24,000 Kg)	126	3	51	180	371	9	171	551
16	Heavy-duty trucks (24,000 Kg < G.V.M < 45,000 Kg)	-	-	-	-	-	-	-	-
17	Super heavy trucks (G.V.M ≥ 45,000 Kg)	-	-	-	-	-	-	-	-
18	Other Trucks	52	15	149	216	221	61	455	737
19	Tractor trucks	-	-	-	-	-	-	-	-
20	Mercedes-Benz's CV (FUSO) subtotal	-	-	-	-	-	-	-	-
	Subtotal	2,981	729	2,815	6,525	19,369	2,937	11,399	24,705
	In percentage (%)	40.19%	12.30%	47.51%	100.00%	41.97%	11.89%	46.14%	100.00%
	Buses								
21	Minibuses [(10-16) seats]	203	46	254	503	950	245	1,228	2,423
22	Medium buses / Coaches [(17-30) seats]	11	3	14	28	47	28	66	141
23	Large buses / Coaches [(31-55) seats]	89	55	93	237	341	243	422	1,006
24	Sleeping buses	-	-	-	-	-	-	-	-
25	City buses of all lengths	8	-	-	8	34	-	2	36
26	Bus rapid transit (BRT)	-	-	-	-	-	-	-	-
27	Bus chassis (incompletely-built vehicles)	-	-	12	12	-	-	157	157
	Subtotal	311	104	361	776	1,372	316	1,718	3,696
	In percentage (%)	40.08%	13.40%	46.52%	100.00%	38.05%	14.31%	47.64%	100.00%
III	Special-Purpose Vehicles								
28	Dump trucks	112	53	189	354	509	233	832	1,574
29	Concrete mixer trucks	-	-	-	-	-	-	-	-
30	Tanker trucks	-	-	-	-	-	-	-	-
31	Refrigerator trucks	-	-	-	-	-	-	-	-
32	Ambulance	-	-	-	-	-	-	-	-
33	Fire-fighting trucks	-	-	-	-	-	-	-	-
34	Garbages	-	-	-	-	-	-	8	8
35	Hydraulic crane truck	-	-	-	-	-	-	-	-
36	Sprinklers (road cleaning trucks)	-	-	1	1	-	-	7	7
37	Crane trucks	-	-	-	-	-	-	2	2
38	X-Ray medical vehicles	-	-	-	-	-	-	-	-
39	Truck-mounted concert pumps	-	-	-	-	-	-	-	-
40	Car transport (carrying) truck	-	-	-	-	-	-	-	-
41	Hooklift	-	-	-	-	-	-	-	-
42	Prisoner transport truck	-	-	-	-	-	-	-	-
43	Mobile Sewer Jetting Machine (SPV)	-	-	-	-	-	-	-	-
44	Sewage suction truck (SPV)	-	-	-	-	-	-	4	4
45	Vacuum tank truck (SPV)	-	-	-	-	-	-	-	-
46	Aerial Platform Truck (SPV)	-	-	-	-	-	-	-	-
47	Stage truck (SPV)	-	-	-	-	-	-	-	-
48	Xe chi huy chữa cháy (SPV)	-	-	-	-	-	-	-	-
	Subtotal	112	53	189	354	509	233	832	1,574
	In percentage (%)	31.55%	14.93%	53.52%	100.00%	31.91%	14.61%	53.48%	100.00%
	Grand-total	9986	3861	12354	26201	49519	17626	52459	119604
	In percentage (%)	38.11%	14.74%	47.15%	100.00%	41.40%	14.74%	43.86%	100.00%