

Maker	Model name	Vama Classification	Seat	Sales - Oct 2019				Share	Sales - YTM 2019				Share
				North	Central	South	Total		North	Central	South	Total	
Mekong Auto	Changan 1,0T -Chassic Cabin	Light truck	2 seats				-						
Mekong Auto	Changan 1,0T -Standard box	Light truck	2 seats	11			11	85				85	
Mekong Auto	Changan 1,0T -Canvas box	Light truck	2 seats	20			20	105				105	
Mekong Auto	Changan 1,0T -Composite Box	Light truck	2 seats	37			37	53				53	
							-					-	
							-					-	
Mekong	Sub-total			68			68	243				243	
Vinfast (Chevrolet)	Trailblazer LTZ	SUV	7 seats	18	11	20	49	323	204	351		878	
Vinfast (Chevrolet)	Colorado LTZ	Pick-up	5 seats	38	20	41	99	586	254	569		1,409	
Vinfast (Chevrolet)	Xe khác	Sedan	5 seats					-	4	3		7	
								-	-	-		-	
								-	-	-		-	
								-	-	-		-	
Vinfast (Chevrolet)	Sub-total			56	31	61	148	909	462	923		2,294	
Mitsubishi	Outlander	SUV	7 seats	162	70	118	350	1301	798	953		3052	
Mitsubishi	Pajero Sport	SUV	7 seats	47	16	36	99	339	135	277		751	
Mitsubishi	Mirage	Sedan	5 seats	26	14	22	62	266	239	137		642	
Mitsubishi	Attrage	Sedan	5 seats	53	65	57	175	583	740	536		1859	
Mitsubishi	Triton	Pick-up	5 seats	135	56	60	251	1,040	553	504		2,097	
Mitsubishi	Xpander	MPV	7 seats	927	644	1,058	2,629	4,456	3,873	6,285		14,614	
Mitsubishi	Sub-total			1350	865	1351	3566	7985	6338	8692		23015	
Suzuki	Carry Blind Van	Van	2 seats	62		63	125	690	18	461		1169	
Suzuki	Carry Truck	Small truck	2 seats	47	2	30	79	834	48	628		1510	
Suzuki	Super Carry Pro	Small truck	2 seats	69	18	105	192	587	97	704		1388	
Suzuki	Ertiga 5MT	MPV	7 seats	13	3	47	63	44	17	172		233	
Suzuki	Ertiga 4AT	MPV	7 seats	62	20	230	312	296	77	529		902	
Suzuki	Swift	Hatchback	5 seats	36	3	13	52	704	108	306		1118	
Suzuki	Ciaz	Sedan	5 seats	3		1	4	537	79	495		1111	
Suzuki	Celerio GL MT	Hatchback	5 seats	1	1	7	9	96	47	281		424	
Suzuki	Celerio GL CVT	Hatchback	5 seats	21	3	28	52	435	68	396		899	
Suzuki	Sub-total			314	50	524	888	4223	559	3972		8754	
Toyota	Camry 2.5Q/KZ	Sedan	5 seats	209	56	330	595	896	277	1379		2552	
Toyota	Camry 2.5G/KL	Sedan	5 seats										
Toyota	Camry 2.0E /KE	Sedan	5 seats	99	32	95	226	826	233	775		1834	
Toyota	Camry 3.5Q	Sedan	5 seats										
Toyota	Corolla Altis 1.8AT/CV+CVB	Sedan	5 seats	31	10	30	71	1318	391	1125		2834	
Toyota	Corolla Altis 1.8MT/CG	Sedan	5 seats			2	2	9	1	56		66	
Toyota	Corolla Altis 2.0/CQ	Sedan	5seats					24	1	56		81	
Toyota	Corolla Altis RS	Sedan	5seats										
Toyota	Vios 1.5G/VG	Sedan	5 seats	573	216	444	1233	5248	2049	3816		11113	
Toyota	Vios 1.5E/VE	Sedan	5 seats	440	125	519	1084	3967	1080	5277		10324	
Toyota	Vios 1.5i	Sedan	5 seats										
Toyota	Vios Limo	Sedan	5 seats										
Toyota	Innova G	MPV	8 seats	42	8	156	206	460	104	1745		2309	
Toyota	Innova E	MPV	8 seats	83	62	717	862	934	565	5943		7442	
Toyota	Innova V	MPV	8 seats	1		8	9	42	2	131		175	
Toyota	Innova J	MPV	8 seats										
Toyota	Innova GSR	MPV	8 seats										
Toyota	Fortuner Gasoline (4x4)/FVD	SUV	8 seats					217	69	250		536	
Toyota	Fortuner Gasoline (4x4)/FVD - CKD	SUV	8 seats	20	3	19	42	58	13	50		121	
Toyota	Fortuner Gasoline (4x2)/FX	SUV	8 seats	78	26	161	265	855	314	1532		2701	
Toyota	Fortuner Diesel (4x2)/FK	SUV	8 seats					607	314	1228		2149	
Toyota	Fortuner Diesel/FG	SUV	8 seats					337	262	1368		1967	
Toyota	Fortuner Diesel (4x2)/FK - CKD	SUV	8 seats	108	64	329	501	329	192	854		1375	
Toyota	Fortuner Diesel/FG - CKD	SUV	8 seats	70	61	339	470	132	110	760		1002	
Toyota	Fortuner Gasoline (4x4) TRD	SUV	8 seats	41	8	32	81	117	20	79		216	
Toyota	Fortuner Gasoline (4x2) TRD	SUV	8 seats										
Toyota	Fortuner Gasoline (4x2) TRD - CKD	SUV	8 seats	2	2	29	33	3	2	37		42	
Toyota	Hiace Gasoline 2.7	Minibus	16 seats										
Toyota	Hiace Diesel 2.5	Minibus	16 seats			3	3	162	15	356		533	
Toyota	Hiace Super Wagon	Minibus	10 seats										
Toyota	Landcruiser 200 GX 470	SUV	8 seats	11	8	4	23	89	33	65		187	
Toyota	Land Prado	SUV	8 seats	36	7	18	61	367	65	230		662	
Toyota	FT86	Sedan	5 seats										
Toyota	Hilux (4x4) AT/HQ	Pick-up	5 seats	11	8	24	43	288	140	258		686	
Toyota	Hilux G (4x4) MT/HG	Pick-up	5 seats	2	3	1	6	133	39	53		225	
Toyota	Hilux E (4x2)	Pick-up	5 seats	10	4	17	31	14	7	27		48	
Toyota	Hilux (4x2) AT/HK	Pick-up	5 seats	85	35	59	179	570	258	540		1368	
Toyota	Yaris E	Sedan	5 seats										
Toyota	Yaris G	Sedan	5 seats	144	51	59	254	1279	440	805		2524	
Toyota	Alphard	MPV	7 seats	5	1	9	15	34	3	60		97	
Toyota	Avanza AG	MPV	7 seats	2	2	3	7	87	53	136		276	
Toyota	Avanza AE	MPV	7 seats	4	4	18	26	75	48	166		289	
Toyota	Wigo WG	Sedan	5 seats	122	50	114	286	1541	439	1126		3106	
Toyota	Wigo WE	Sedan	5 seats	78	46	107	231	1397	444	1134		2975	
Toyota	Rush	SUV	7 seats	116	71	184	371	840	358	1008		2206	
Toyota	Sub-total			2423	963	3830	7216	23255	8341	32425		64021	
Isuzu	D-Max 4x4	Pick-up	5 seats	12			12	68		63		131	
Isuzu	D-Max 4x2	Pick-up	5 seats	1		9	10	41		175		216	
Isuzu	mu-X	SUV	7 seats	8		40	48	99		368		467	
Isuzu	NLR	Small truck	3 seats										
Isuzu	NMR	Small truck	3 seats		2	15	17	12	4	104		120	
Isuzu	NPK	Light truck	3 seats	19	3	31	53	114	16	215		345	
Isuzu	NQL	Light truck	3 seats	25		53	78	281	17	429		727	
Isuzu	QKR	Small truck	3 seats	125	24	337	486	920	166	2596		3682	
Isuzu	FRR	Medium truck	3 seats	16	1	34	51	83	5	281		369	
Isuzu	FVR	Medium truck	2 seats					47	3	59		109	
Isuzu	FVM	Medium truck	5 seats	18		21	39	54	11	172		268	

Maker	Model name	Vama Classification	Seat	Sales - Oct 2019				Share	Sales - YTM 2019				Share
				North	Central	South	Total		North	Central	South	Total	
Isuzu	Tractor Head	Tractor truck (CV)											
Isuzu													
Isuzu													
Isuzu													
Isuzu	Bus Chassis	Chassis				41	41				330	330	
Isuzu	Sub-total				235	30	545	810	1718	214	4422	6354	
Ford	Focus	Sedan		4		1	5	605	156	448	1209		
Ford	EcoSport	SUV		127	76	141	344	1293	645	1472	3410		
Ford	Transit	Mimibus	16 seats	166	43	143	352	1760	494	1896	4150		
Ford	Ranger	Pick-up	5 seats	603	276	577	1456	4467	1674	4351	10492		
Ford	Everest	SUV	7 seats	264	117	403	784	2367	868	3083	6318		
Ford	Explorer	SUV		19	9	40	68	289	90	371	750		
Ford	Tourneo	MPV	7 seats	23	8	74	105	23	8	74	105	10.7%	
Ford	Sub-total				1206	529	1379	3114	10804	3935	11695	26434	
Hino	HINO	Other Truck	3 seats	80	20	194	294	587	162	1206	1955		
Hino	Bus Chassis	Chassis											
Hino	Sub-total				80	20	194	294	587	162	1206	1955	0.8%
SAMCO	SAMCO 24 CN - 46CN	Medium bus	27 seats	14	3	15	32	107	43	129	279		
SAMCO	SAMCO B40 - B80	Large bus	40 seats	2	-	8	10	78	10	94	182		
SAMCO	SAMCO PRIMAS (Sleeper coaches)	Large bus	45 seats					3	1	5	9		
SAMCO	Truck	Medium truck	3 seats										
SAMCO	Crane truck	Crane truck (SPV)	3 seats							3	3		
SAMCO	Road cleaning truck	Road cleaning truck (SPV)	3 seats							8	8		
SAMCO	Garbage compactor truck	Garbage compactor truck (SPV)	3 seats							28	28		
SAMCO	Hydraulic crane truck	Hydraulic crane truck (SPV)	3 seats										
SAMCO	Vaccum tank truck	Vaccum tank truck (SPV)	3 seats										
SAMCO	Stage truck	Stage truck (SPV)	3 seats										
SAMCO	Fire truck	Fire fighting truck (SPV)	7 seats							2	2		
SAMCO	Hooklift	Hooklift (SPV)	3 seats										
SAMCO	Sewage suction truck	Sewage suction truck (SPV)	3 seats							4	4		
SAMCO	Prisoner transport vehicle	Prisoner transport vehicle (SPV)											
SAMCO	Car carrying truck	Car Carrying Truck (SPV)	3 seats										
SAMCO	Mobile Sewer Jetting Machine	Mobile Sewer Jetting Machine (SPV)	4 seats										
SAMCO	Aerial Platform Truck	Aerial Platform Truck (SPV)	3 seats										
SAMCO	Xe chi huy chũa chay	Xe chi huy chũa chay (SPV)	4 seats										
SAMCO	Bus Chassis	Chassis											
SAMCO	Sub-total				16	3	23	42	188	54	273	515	0.2%
THACO KIA	Morning	Hatchback	5 seats	404	28	141	573	4,912	528	2,658	8098		
THACO KIA	Cerato	Sedan	5 seats	592	88	232	912	4,926	1,226	3,099	9251		
THACO KIA	Sorento	SUV	7 seats	22	17	67	106	277	116	731	1124		
THACO KIA	Rondo	MPV	7 seats	14	23	66	103	108	232	706	1046		
THACO KIA	Sedona	MPV	7 seats	53	6	128	187	562	98	1,613	2273		
THACO KIA	Optima	Sedan	5 seats	36	5	36	77	247	66	315	628		
THACO KIA	Soluto	Sedan	5 seats	287	112	326	725	548	205	591	1344	9.6%	
THACO KIA	Xe khác	Sedan	5 seats					-	-	-	-		
THACO KIA	Sub-total				1408	279	996	2683	11580	2471	9713	23764	
THACO MAZDA	Mazda2	Hatchback	5 seats	32	5	14	51	246	70	187	503		
THACO MAZDA	Mazda2	Sedan	5 seats	113	39	56	208	774	314	541	1629		
THACO MAZDA	Mazda3	Hatchback	5 seats	55	12	53	120	603	177	517	1297		
THACO MAZDA	Mazda3	Sedan	5 seats	516	115	250	881	5,118	1,400	3,510	10028		
THACO MAZDA	CX-5	Crossover	5 seats	381	82	265	728	4,481	1,054	3,135	8670		
THACO MAZDA	Mazda 6	Sedan	5 seats	46	6	48	100	531	138	803	1472		
THACO MAZDA	BT-50	Pick-up	5 seats	40	18	60	118	662	279	657	1598		
THACO MAZDA	CX-8	SUV	7 seats	123	35	151	309	756	130	1,001	1887		
THACO MAZDA	Sub-total				1306	312	897	2515	13171	3562	10351	27084	
THACO PREMIUM	Peugeot	peugeot	7 seats	109	42	129	280	1,239	391	1,405	3035		
THACO PREMIUM	Sub-total				109	42	129	280	1239	391	1405	3035	1.2%
THACO TRUCK	K2700 (K200)	Small truck	2 seats	255	40	172	467	1906	373	1496	3775		
THACO TRUCK	K3000 (K250)	Small truck	2 seats	270	65	268	603	2530	577	2657	5764		
THACO TRUCK	Thaco truck	Light truck	2 seats	252	92	378	722	2678	971	3230	6879		
THACO TRUCK	Thaco dumptruck (SPV)	Dump truck (SPV)	2 seats	52	51	112	215	826	482	1431	2739		
THACO TRUCK	Sub-total				829	248	930	2007	7940	2403	8814	19157	7.8%
BUS THACO	Thaco 28 45 seats	Large bus	28 - 45 seats	57	31	85	173	516	396	874	1786		
BUS THACO	Mimibus	Mimibus						-	-	-	-		
BUS THACO	Sub-total				57	31	85	173	516	396	874	1786	0.7%
Honda	CR-V	SUV	7 seats	515	227	366	1108	4769	2288	4373	11430		
Honda	CITY	Sedan	5 seats	257	213	346	816	2521	1791	3743	8055		
Honda	Jazz	Sedan	5 seats	23	12	35	70	369	133	551	1053		
Honda	Accord	Sedan	5 seats	24	13	48	85	24	13	48	85		
Honda	Odyssey	MPV	7 seats										
Honda	Civic	Sedan	5 seats	60	78	213	351	451	566	1500	2517		
Honda	Brio	Sedan	5 seats	107	82	158	347	644	506	793	1943		
Honda	HR-V	SUV	5 seats	74	71	136	281	585	525	857	1967		
Honda	Sub-Total				1060	696	1302	3058	9363	5822	11865	27050	11.0%
VINAMOTOR	Hyundai	Large bus	29-80 Seats	18			18	157			157		
VINAMOTOR	Hyundai	Medium truck	Under 10T	25			25	437	5	2	444		
VINAMOTOR	Vinamotor Cabstar	Small truck	Under 3.5T	2			2	55			55		
VINAMOTOR	Sub-Total				45		45	649	5	2	656		
VEAM	VEAM Motor	Light truck	2-3	10	10	36	56	222	71	586	879		
VEAM	MAZ	Medium truck	2-3					27		2	29		
VEAM	Sub-total				10	10	36	56	249	71	588	908	0.4%
TCIEV	Sunny	Sedan	5 seats										
TCIEV	Sunny XL	Sedan	5 seats	1	1	1	3	134	90	73	297		
TCIEV	Sub-total				1	1	2	134	90	73	297	0.2%	

Maker	Model name	Vama Classification	Seat	Sales - Oct 2019				Share	Sales - YTM 2019				Share	
				North	Central	South	Total		North	Central	South	Total		
TCIEV	X-Trail 2.0L	SUV	5 + 2 seats	7		7	14	0.2%	297	82	82	461	0.2%	
TCIEV	X-Trail 2.5L	SUV	5 + 2 seats	29	1	4	34		453	56	120	629		
TCIEV				37	4	12	53		1352	489	381	2222		
HYUNDAI	County	Medium bus	29 seats					1.1%					1.8%	
HYUNDAI	Mighty CBU	Light truck	3 seats											
HYUNDAI	Mighty CKD	Light truck	3 seats	123	31	153	307		1,803	452	2,253	4,508		
DO THANH				123	31	153	307		1803	452	2253	4508		
VIDABUS	FX120	Large bus	47 seats					0.0%					0.1%	
VIDABUS	BX212	Large bus	41 seats						3			3		
VIDABUS	GDW6117	Large bus	47 seats	10			10		26			26		
VIDABUS	BC095	City bus	60 seats						99		2	101		
VIDABUS	GDW6901	City bus	60 seats											
DAEWOO BUS				10			10			128		2		130
Sub-Total														

No	Vehicle Type	Sales - Oct 2019				Sales - YTM 2019			
		North	Central	South	Total	North	Central	South	Total
I	Passenger cars (PC)								
1	Sedans	3,844	1,431	3,530	8,805	35,251	13,282	32,841	81,374
2	Sport utility vehicles (SUV)	1,897	900	2,644	5,441	17,099	7,689	21,500	46,288
3	Cross-over cars	381	82	265	728	4,481	1,054	3,135	8,670
4	Multi-purpose vehicles (MPV)	1,229	781	2,514	4,524	7,121	5,080	17,560	29,761
5	Convertible cars	-	-	-	-	-	-	-	-
6	Hatchback	549	52	256	857	6,996	998	4,345	12,339
7	Others (please specify)	-	-	-	-	-	-	-	-
8	Mercedes-Benz's PC subtotal	-	-	-	-	625	206	603	1,434
9	Lexus's PC subtotal	53	-	33	86	658	-	647	1,305
10	Thaco Peugeot's PC subtotal	109	42	129	280	1,239	391	1,405	3,035
Subtotal		8,062	3,288	8,371	19,721	71,476	28,780	82,636	184,892
In percentage (%)		38.91%	15.87%	45.22%	100.00%	39.88%	15.58%	44.53%	100.00%
II	Commercial vehicles (CV)								
Trucks									
11	Pick-ups	937	420	848	2,205	7,869	3,204	7,197	18,270
12	Vans	62	-	63	125	690	18	461	1,169
13	Small trucks (G.V.M ≤ 5,000 Kg)	768	151	927	1,846	6,844	1,265	8,185	16,294
14	Light trucks (5,000 Kg < G.V.M ≤ 10,000 Kg)	497	136	651	1,284	5,341	1,527	6,713	13,581
15	Medium trucks (10,000 Kg < G.V.M ≤ 24,000 Kg)	70	1	60	131	647	16	476	1,139
16	Heavy-duty trucks (24,000 Kg < G.V.M < 45,000 Kg)	-	-	-	-	-	-	-	-
17	Super heavy trucks (G.V.M ≥ 45,000 Kg)	-	-	-	-	-	-	-	-
18	Other Trucks	80	20	194	294	587	162	1,206	1,955
19	Tractor trucks	-	-	-	-	-	-	-	-
20	Mercedes-Benz's CV (FUSO) subtotal	-	-	-	-	-	-	-	-
Subtotal		2,314	720	2,743	5,805	21,878	8,192	24,136	52,806
In percentage (%)		41.02%	12.37%	46.61%	100.00%	41.94%	11.81%	46.25%	100.00%
Buses									
21	Minibuses [(10-16) seats]	166	43	146	355	1,922	509	2,252	4,683
22	Medium buses / Coaches [(17-30) seats]	14	3	15	32	107	43	129	279
23	Large buses / Coaches [(31-55) seats]	87	31	93	211	783	407	973	2,163
24	Sleeping buses	-	-	-	-	-	-	-	-
25	City buses of all lengths	-	-	-	-	99	-	2	101
26	Bus rapid transit (BRT)	-	-	-	-	-	-	-	-
27	Bus chassis (incompletely-built vehicles)	-	-	41	41	-	-	330	330
Subtotal		267	77	234	598	2,911	959	3,386	7,228
In percentage (%)		44.65%	12.88%	42.47%	100.00%	40.29%	13.27%	46.44%	100.00%
III	Special-Purpose Vehicles								
28	Dump trucks	52	51	112	215	826	482	1,431	2,739
29	Concrete mixer trucks	-	-	-	-	-	-	-	-
30	Tanker trucks	-	-	-	-	-	-	-	-
31	Refrigerator trucks	-	-	-	-	-	-	-	-
32	Ambulance	-	-	-	-	-	-	-	-
33	Fire-fighting trucks	-	-	-	-	-	-	2	2
34	Garbages	-	-	-	-	-	-	28	28
35	Hydraulic crane truck	-	-	-	-	-	-	-	-
36	Sprinklers (road cleaning trucks)	-	-	-	-	-	-	8	8
37	Crane trucks	-	-	-	-	-	-	3	3
38	X-Ray medical vehicles	-	-	-	-	-	-	-	-
39	Truck-mounted concret pumps	-	-	-	-	-	-	-	-
40	Car transport (carrying) truck	-	-	-	-	-	-	-	-
41	Hooklift	-	-	-	-	-	-	-	-
42	Prisoner transport truck	-	-	-	-	-	-	-	-
43	Mobile Sewer Jetting Machine (SPV)	-	-	-	-	-	-	-	-
44	Sewage suction truck (SPV)	-	-	-	-	-	-	4	4
45	Vacuum tank truck (SPV)	-	-	-	-	-	-	-	-
46	Aerial Platform Truck (SPV)	-	-	-	-	-	-	-	-
47	Stage truck (SPV)	-	-	-	-	-	-	-	-
48	Xe chi huy chĩa chày (SPV)	-	-	-	-	-	-	-	-
Subtotal		52	51	112	215	826	482	1,431	2,784
In percentage (%)		24.19%	23.72%	52.09%	100.00%	29.67%	17.31%	53.02%	100.00%
Grand-total		10795	4144	12480	27419	99185	36333	111106	246624
In percentage (%)		39.37%	15.11%	45.52%	100.00%	40.22%	14.73%	45.05%	100.00%