

1. VAMA Sales Figures - Total market and segment - Sản Lượng Bán Hàng

2019 - THÁNG 6/2020

	Jun-20	Jun-19	May-20	Difference June-20 vs June-19	Difference June-20 vs May-20
Total*	23,324	26,217	18,571	-11%	26%
1. Passenger cars (PC)	17,377	19,725	12,856	-12%	35%
2. Commercial vehicles (CV)	5,742	6,280	5,559	-9%	3%
2.1 Trucks	5,503	5,436	5,454	1%	1%
2.2 Buses	239	844	105	-72%	128%
3. Special-purpose vehicles	205	212	156	-3%	31%
Bus chassis (khung xe buýt)	0	0	18	#DIV/0!	-100%

*: not including bus chassis - chưa bao gồm chassis xe buýt

YTM 2020

	YTM 2020	YTM 2019	Difference
Total*	102,720	145,989	-30%
1. Passenger cars (PC)	74,638	109,459	-32%
2. Commercial vehicles (CV)	26,826	34,723	-23%
2.1 Trucks	25,696	30,275	-15%
2.2 Buses	1,130	4,448	-75%
3. Special-purpose vehicles	1,256	1,807	-30%
Bus chassis (khung xe buýt)	134	157	-15%

2. VAMA Complete Vehicles in June 2020 vs June 2019 vs May 2020 - So sánh tháng

	Jun-20		Jun-19		May-20		Difference June-20 vs June-19		Difference June-20 vs May-20	
	unit	%	unit	%	unit	%	unit	%	unit	%
Mekong (Fiat, Ssangyong, PMC)	-	0.0%	11	0.0%	-	0.0%	(11)	-100%	0	#DIV/0!
GMV (Chevrolet)	-	0.0%	242	0.9%	-	0.0%	(242)	-100%	0	#DIV/0!
Mitsubishi	2,888	12.4%	2,447	9.3%	1,536	8.3%	441	18%	1352	88%
Mercedes-Benz Vietnam	-	0.0%	-	0.0%	-	0.0%	0	#DIV/0!	0	#DIV/0!
Visuco (Suzuki)	915	3.9%	764	2.9%	850	4.6%	151	20%	65	8%
Toyota	4,459	19.1%	7,554	28.8%	4,167	22.4%	(3095)	-41%	292	7%
Lexus	163	0.7%	193	0.7%	144	0.8%	(30)	-16%	19	13%
Isuzu*	839	3.6%	754	2.9%	704	3.8%	85	11%	135	19%
Ford	1,977	8.5%	2,800	10.7%	1,858	10.0%	(823)	-29%	119	6%
Hino*	329	1.4%	210	0.8%	256	1.4%	119	57%	73	29%
SAMCO	41	0.2%	49	0.2%	7	0.0%	(8)	-16%	34	486%
Thaco Kia	2,553	10.9%	2,252	8.6%	1,551	8.4%	301	13%	1002	65%
Thaco Mazda	2,586	11.1%	2,658	10.1%	1,745	9.4%	(72)	-3%	841	48%
Peugeot	407	1.7%	250	1.0%	235	1.3%	157	63%	172	73%
Thaco Truck	2,270	9.7%	2,060	7.9%	2,268	12.2%	210	10%	2	0%
Bus Thaco	45	0.2%	221	0.8%	30	0.2%	(176)	-80%	15	50%
Total Thaco	7,861	33.7%	7,441	28.4%	5,829	31.4%	420	6%	2032	35%
Honda	3,188	13.7%	3,001	11.4%	2,714	14.6%	187	6%	474	17%
Vinamotor*	24	0.1%	40	0.2%	21	0.1%	(16)	-40%	3	14%
VEAM	80	0.3%	109	0.4%	78	0.4%	(29)	-27%	2	3%
TCIEV	246	1.1%	225	0.9%	176	0.9%	21	9%	70	40%
Dothanh	304	1.3%	358	1.4%	230	1.2%	(54)	-15%	74	32%
Daewoo Bus	10	0.0%	19	0.1%	1	0.0%	(9)	-47%	9	900%
Total	23,324	100%	26,217	100%	18,571	100%	(2,893)	-11%	4,753	26%

*: not including bus chassis - chưa bao gồm chassis xe buýt

3. VAMA YTM Complete Vehicle Sales (YTM 2020 vs YTM 2019) -So sánh cùng kỳ

	YTM 2020		YTM 2019		Difference	
	unit	%	unit	%	unit	%
Mekong (Fiat, Ssangyong, PMC)	-	0.0%	144	0.1%	(144)	-100%
GMV (Chevrolet)	-	0.0%	1,524	1.0%	(1524)	-100%
Mitsubishi	10,301	10.0%	12,409	8.5%	(2108)	-17%
Mercedes-Benz Vietnam	-	0.0%	1,434	1.0%	(1434)	-100%
Visuco (Suzuki)	4,456	4.3%	4,373	3.0%	83	2%
Toyota	25,177	24.5%	37,065	25.4%	(11888)	-32%
Lexus	676	0.7%	871	0.6%	(195)	-22%
Isuzu*	3,421	3.3%	3,351	2.3%	70	2%
Ford	8,420	8.2%	15,461	10.6%	(7041)	-46%
Hino*	1,378	1.3%	947	0.6%	431	46%
SAMCO	199	0.2%	279	0.2%	(80)	-29%
Thaco Kia	11,049	10.8%	14,580	10.0%	(3531)	-24%
Thaco Mazda	10,549	10.3%	17,314	11.9%	(6765)	-39%
Peugeot	1,272	1.2%	1,928	1.3%	(656)	-34%
Thaco Truck	10,924	10.6%	10,990	7.5%	(66)	-1%
Bus Thaco	365	0.4%	1,060	0.7%	(695)	-66%
Total Thaco	34,159	33.3%	45,872	31.4%	(11713)	-26%
Honda	12,035	11.7%	16,419	11.2%	(4384)	-27%
Vinamotor*	130	0.1%	472	0.3%	(342)	-72%
VEAM	276	0.3%	596	0.4%	(320)	-54%
TCIEV	921	0.9%	1,618	1.1%	(697)	-43%
Dothanh	1,124	1.1%	3,084	2.1%	(1960)	-64%
Daewoo Bus	47	0.0%	70	0.0%	(23)	-33%
Total	102,720	100%	145,989	100%	(43,269)	-30%

*: not including bus chassis - chưa bao gồm chassis xe buýt