

1. VAMA Sales Figures - Total market and segment - Sản Lượng Bán Hàng

2019 - THÁNG 7/2020

	Jul-20	Jul-19	Jun-20	Difference July-20 vs July-19	Difference July-20 vs June-20
<b>Total*</b>	<b>23,368</b>	<b>25,828</b>	<b>23,324</b>	<b>-10%</b>	<b>0%</b>
1. Passenger cars (PC)	17,422	18,833	17,377	-7%	0%
2. Commercial vehicles (CV)	5,773	6,659	5,742	-13%	1%
2.1 Trucks	5,585	5,862	5,503	-5%	1%
2.2 Buses	188	797	239	-76%	-21%
3. Special-purpose vehicles	173	336	205	-49%	-16%
Bus chassis (khung xe buýt)	42	47	0	-11%	#DIV/0!

\*: not including bus chassis - chưa bao gồm chassis xe buýt

YTM 2020

	YTM 2020	YTM 2019	Difference
<b>Total*</b>	<b>126,088</b>	<b>171,817</b>	<b>-27%</b>
1. Passenger cars (PC)	92,060	128,292	-28%
2. Commercial vehicles (CV)	32,599	41,382	-21%
2.1 Trucks	31,281	36,137	-13%
2.2 Buses	1,318	5,245	-75%
3. Special-purpose vehicles	1,429	2,143	-33%
Bus chassis (khung xe buýt)	176	204	-14%

2. VAMA Complete Vehicles in July 2020 vs July 2019 vs June 2020 - So sánh tháng

	Jul-20		Jul-19		Jun-20		Difference July-20 vs July-19		Difference July-20 vs June-20	
	unit	%	unit	%	unit	%	unit	%	unit	%
Mekong (Fiat, Ssangyong, PMC)	-	0.0%	14	0.1%	-	0.0%	(14)	-100%	0	#DIV/0!
GMV (Chevrolet)	-	0.0%	234	0.9%	-	0.0%	(234)	-100%	0	#DIV/0!
Mitsubishi	2,704	11.6%	1,873	7.3%	2,888	12.4%	831	44%	(184)	-6%
Mercedes-Benz Vietnam	-	0.0%	-	0.0%	-	0.0%	0	#DIV/0!	0	#DIV/0!
Visuco (Suzuki)	1,272	5.4%	1,106	4.3%	915	3.9%	166	15%	357	39%
Toyota	5,307	22.7%	7,375	28.6%	4,459	19.1%	(2068)	-28%	848	19%
Lexus	155	0.7%	155	0.6%	163	0.7%	0	0%	(8)	-5%
Isuzu*	889	3.8%	785	3.0%	839	3.6%	104	13%	50	6%
Ford	2,225	9.5%	2,785	10.8%	1,977	8.5%	(560)	-20%	248	13%
Hino*	259	1.1%	231	0.9%	329	1.4%	28	12%	(70)	-21%
SAMCO	14	0.1%	64	0.2%	41	0.2%	(50)	-78%	(27)	-66%
Thaco Kia	2,961	12.7%	1,916	7.4%	2,553	10.9%	1045	55%	408	16%
Thaco Mazda	2,906	12.4%	2,846	11.0%	2,586	11.1%	60	2%	320	12%
Peugeot	315	1.3%	302	1.2%	407	1.7%	13	4%	(92)	-23%
Thaco Truck	2,178	9.3%	2,519	9.8%	2,270	9.7%	(341)	-14%	(92)	-4%
Bus Thaco	70	0.3%	202	0.8%	45	0.2%	(132)	-65%	25	56%
<b>Total Thaco</b>	<b>8,430</b>	<b>36.1%</b>	<b>7,785</b>	<b>30.1%</b>	<b>7,861</b>	<b>33.7%</b>	<b>645</b>	<b>8%</b>	<b>569</b>	<b>7%</b>
Honda	1,181	5.1%	2,840	11.0%	3,188	13.7%	(1659)	-58%	(2007)	-63%
Vinamotor*	30	0.1%	50	0.2%	24	0.1%	(20)	-40%	6	25%
VEAM	44	0.2%	130	0.5%	80	0.3%	(86)	-66%	(36)	-45%
TCIEV	283	1.2%	194	0.8%	246	1.1%	89	46%	37	15%
Dothanh	568	2.4%	185	0.7%	304	1.3%	383	207%	264	87%
Daewoo Bus	7	0.0%	22	0.1%	10	0.0%	(15)	-68%	(3)	-30%
<b>Total</b>	<b>23,368</b>	<b>100%</b>	<b>25,828</b>	<b>100%</b>	<b>23,324</b>	<b>100%</b>	<b>(2,460)</b>	<b>-10%</b>	<b>44</b>	<b>0%</b>

\*: not including bus chassis - chưa bao gồm chassis xe buýt

3. VAMA YTM Complete Vehicle Sales (YTM 2020 vs YTM 2019) -So sánh cùng kỳ

	YTM 2020		YTM 2019		Difference	
	unit	%	unit	%	unit	%
Mekong (Fiat, Ssangyong, PMC)	-	0.0%	158	0.1%	(158)	-100%
GMV (Chevrolet)	-	0.0%	1,758	1.0%	(1758)	-100%
Mitsubishi	13,005	10.3%	14,282	8.3%	(1277)	-9%
Mercedes-Benz Vietnam	-	0.0%	1,434	0.8%	(1434)	-100%
Visuco (Suzuki)	5,728	4.5%	5,479	3.2%	249	5%
Toyota	30,484	24.2%	44,440	25.9%	(13956)	-31%
Lexus	831	0.7%	1,026	0.6%	(195)	-19%
Isuzu*	4,310	3.4%	4,136	2.4%	174	4%
Ford	10,645	8.4%	18,246	10.6%	(7601)	-42%
Hino*	1,637	1.3%	1,178	0.7%	459	39%
SAMCO	213	0.2%	343	0.2%	(130)	-38%
Thaco Kia	14,010	11.1%	16,496	9.6%	(2486)	-15%
Thaco Mazda	13,455	10.7%	20,160	11.7%	(6705)	-33%
Peugeot	1,587	1.3%	2,230	1.3%	(643)	-29%
Thaco Truck	13,102	10.4%	13,509	7.9%	(407)	-3%
Bus Thaco	435	0.3%	1,262	0.7%	(827)	-66%
<b>Total Thaco</b>	<b>42,589</b>	<b>33.8%</b>	<b>53,657</b>	<b>31.2%</b>	<b>(11068)</b>	<b>-21%</b>
Honda	13,216	10.5%	19,259	11.2%	(6043)	-31%
Vinamotor*	160	0.1%	522	0.3%	(362)	-69%
VEAM	320	0.3%	726	0.4%	(406)	-56%
TCIEV	1,204	1.0%	1,812	1.1%	(608)	-34%
Dothanh	1,692	1.3%	3,269	1.9%	(1577)	-48%
Daewoo Bus	54	0.0%	92	0.1%	(38)	-41%
<b>Total</b>	<b>126,088</b>	<b>100%</b>	<b>171,817</b>	<b>100%</b>	<b>(45,729)</b>	<b>-27%</b>

\*: not including bus chassis - chưa bao gồm chassis xe buýt