

Maker	Model name	Vama Classification	Seat	Sales - Sep 2020				Share	Sales - YTM 2020				Share
				North	Central	South	Total		North	Central	South	Total	
THACO KIA	Cerato	Sedan	5 seats	528	128	360	1016	14.4%	3,925	682	2,351	6958	11.8%
THACO KIA	Sorento	SUV	7 seats	30	10	76	116		319	74	459	852	
THACO KIA	Rondo	MPV	7 seats	32	10	48	90		216	123	423	762	
THACO KIA	Sedona	MPV	7 seats	58	7	66	131		507	78	657	1242	
THACO KIA	Optima	Sedan	5 seats	58	5	29	92		376	47	255	678	
THACO KIA	Soluto	Sedan	5 seats	290	101	238	629		2,329	663	1,817	4809	
THACO KIA	Seltos	Crossover	5 seats	524	190	536	1250		524	190	536	1250	
THACO KIA		Sub-total		1892	471	1491	3854		10612	2101	7692	20405	
THACO MAZDA	Mazda2	Hatchback	5 seats	29	15	28	72		202	59	136	397	
THACO MAZDA	Mazda2	Sedan	5 seats	127	38	85	250		662	187	489	1338	
THACO MAZDA	Mazda3	Hatchback	5 seats	43	18	49	110	253	70	250	573		
THACO MAZDA	Mazda3	Sedan	5 seats	382	82	343	807	2,824	747	2,146	5717		
THACO MAZDA	CX-5	Crossover	5 seats	599	178	490	1267	3,409	726	2,245	6380		
THACO MAZDA	Mazda 6	Sedan	5 seats	72	24	75	171	366	74	620	1060		
THACO MAZDA	BT-50	Pick-up	5 seats	24	11	75	110	445	150	433	1028		
THACO MAZDA	CX-8	SUV	7 seats	211	44	303	558	1,055	174	1,722	2951		
THACO MAZDA		Sub-total		1487	410	1448	3345	9216	2187	8041	19444		
THACO PREMIUM	Peugeot	peugeot	7 seats	171	56	168	395	999	297	981	2277		
PEUGEOT		Sub-total		171	56	168	395	999	297	981	2277		
THACO TRUCK	K2700 (K200)	Small truck	2 seats	362	38	208	608	2307	401	1625	4333		
THACO TRUCK	K3000 (K250)	Small truck	2 seats	277	63	268	608	2418	507	2221	5146		
THACO TRUCK	Thaco truck	Light truck	2 seats	253	74	375	702	1897	851	3064	5812		
THACO TRUCK	Thaco dumptruck (SPV)	Dump truck (SPV)	2 seats	81	31	86	198	544	333	875	1752		
THACO TRUCK		Sub-total		973	206	937	2116	7166	2092	7785	17043		
BUS THACO	Thaco 28 45 seats	Large bus	28 - 45 seats	18	7	34	59	179	83	278	540		
BUS THACO		Sub-total		18	7	34	59	179	83	278	540		
Honda	CR-V (CBU)	SUV	7 seats					1883	648	1396	3927		
Honda	CR-V (CKD)	SUV	7 seats	404	155	315	874	829	303	677	1809		
Honda	CITY	Sedan	5 seats	68	65	74	207	2308	1329	1944	5581		
Honda	Jazz	Sedan	5 seats					27	22	34	83		
Honda	Accord	Sedan	5 seats	3	2	18	23	29	25	135	189		
Honda	Odyssey	MPV	7 seats										
Honda	Civic	Sedan	5 seats	31	24	123	178	401	339	1042	1782		
Honda	Brio	Sedan	5 seats	59	107	93	259	684	602	612	1898		
Honda	HR-V	SUV	5 seats	42	28	59	129	512	264	475	1251		
Honda		Sub-Total		607	381	682	1670	6673	3532	6315	16520		
VINAMOTOR	Hyundai	Large bus	29-80 Seats	8			8	31			31		
VINAMOTOR	Hyundai	Medium truck	Under 10T	10			10	100			100		
VINAMOTOR	Vinamotor Cabstar	Small truck	Under 3.5T	8			8	71			71		
VINAMOTOR		Sub-Total		26			26	202			202		
VEAM	VEAM Motor	Light truck	2-3	7	4	36	47	125	64	211	400		
VEAM	MAZ	Medium truck	2-3										
VEAM		Sub-total		7	4	36	47	125	64	211	400		
TCIEV	Sunny XL	Sedan	5 seats	99	13	8	120	199	47	21	267		
TCIEV	Sunny XV	Sedan	5 seats	104	23	12	139	310	176	40	526		
TCIEV	X-Trail 2.0L	SUV	5 + 2 seats	113	31	14	158	417	147	50	614		
TCIEV	X-Trail 2.5L	SUV	5 + 2 seats	162	21	24	207	454	59	121	634		
TCIEV		Sub-total		478	88	58	624	1380	429	232	2041		
HYUNDAI	County	Medium bus	29 seats										
HYUNDAI	Mighty CBU	Light truck	3 seats										
HYUNDAI	Mighty CKD	Light truck	3 seats	126	32	158	316	863	217	1,081	2161		
DO THANH		Sub-total		126	32	158	316	863	217	1,081	2161		
VIDABUS	FX120	Large bus	47 seats										
VIDABUS	G12	Large bus	47 seats										
VIDABUS	BX212	Large bus	41 seats										
VIDABUS	GDW6117	Large bus	47 seats					18			18		
VIDABUS	BC095	City bus	60 seats					32			32		
VIDABUS	GDW6901	City bus	60 seats										
VIDABUS	G8	Large bus	34 seats					1		1	2		
VIDABUS	LESTAR LBS1	Medium bus	29 seats										
VIDABUS	LESTAR SBF1	Medium bus	29 seats										
VIDABUS	LESTAR LBF1	Medium bus	29 seats										
VIDABUS	GVD090	City bus	60 seats					13			13		
DAEWOO BUS		Sub-Total						64		1	65		
		Sub-Total											

No	Vehicle Type	Sales - Sep 2020				Sales - YTM 2020			
		North	Central	South	Total	North	Central	South	Total
I	Passenger cars (PC)								
1	Sedans	3,866	1,306	3,074	8,246	28,218	9,806	22,547	60,571
2	Sport utility vehicles (SUV)	2,678	858	2,655	6,191	13,123	4,474	15,028	32,625
3	Cross-over cars	1,123	368	1,026	2,517	3,933	916	2,781	7,630
4	Multi-purpose vehicles (MPV)	673	294	1,256	2,223	5,349	2,436	10,035	17,820
5	Convertible cars	-	-	-	-	-	-	-	-
6	Hatchback	516	61	236	813	3,162	396	1,687	5,245
7	Others (please specify)	-	-	-	-	-	-	-	-
8	Mercedes-Benz's PC subtotal	-	-	-	-	-	-	-	-
9	Lexus's PC subtotal	20	-	42	62	528	-	440	968
10	Thaco Peugeot's PC subtotal	171	56	168	395	999	297	981	2,277
	Subtotal	9,847	3,943	8,487	26,277	75,312	18,328	53,398	146,038
	In percentage (%)	44.25%	14.39%	41.36%	100.00%	43.51%	14.41%	42.08%	100.00%
II	Commercial vehicles (CV)								
	Trucks								
11	Pick-ups	758	415	850	2,023	5,167	2,347	4,696	12,210
12	Vans	120	5	127	252	624	14	490	1,128
13	Small trucks (G.V.M ≤ 5,000 Kg)	953	161	1,064	2,178	7,391	1,220	7,663	16,274
14	Light trucks (5,000 Kg < G.V.M ≤ 10,000 Kg)	416	114	647	1,177	3,180	1,170	4,923	9,273
15	Medium trucks (10,000 Kg < G.V.M ≤ 24,000 Kg)	76	5	73	154	477	16	463	956
16	Heavy-duty trucks (24,000 Kg < G.V.M < 45,000 Kg)	-	-	-	-	-	-	-	-
17	Super heavy trucks (G.V.M ≥ 45,000 Kg)	-	-	-	-	-	-	-	-
18	Other Trucks	72	31	161	254	633	194	1,200	2,113
19	Factor trucks	-	-	-	-	-	-	-	-

Maker	Model name	Vama Classification	Seat	Sales - Sep 2020				Share	Sales - YTM 2020				Share
				North	Central	South	Total		North	Central	South	Total	
20	Mercedes-Benz's CV (FUSO) subtotal			-	-	-	-		-	-	-	-	
	Subtotal			1,398	771	2,923	6,138		17,462	4,961	19,391	41,394	
	In percentage (%)			39.67%	11.94%	48.39%	100.00%		41.62%	11.82%	46.55%	100.00%	
	Buses												
21	Minibuses [(10-16) seats]			18	3	50	71		343	56	410	809	
22	Medium buses / Coaches [(17-30) seats]			1	-	5	6		20	10	51	81	
23	Large buses / Coaches [(31-55) seats]			26	7	53	86		315	83	346	744	
24	Sleeping buses			-	-	-	-		-	-	-	-	
25	City buses of all lengths			-	-	-	-		45	-	-	45	
26	Bus rapid transit (BRT)			-	-	-	-		-	-	-	-	
27	Bus chassis (incompletely-built vehicles)			-	-	-	-		-	-	176	176	
	Subtotal			45	13	108	166		723	149	897	1,679	
	In percentage (%)			27.61%	6.13%	66.26%	100.00%		43.06%	8.87%	48.06%	100.00%	
III	Special-Purpose Vehicles												
28	Dump trucks			81	31	86	198		544	333	875	1,752	
29	Concrete mixer trucks			-	-	-	-		-	-	-	-	
30	Tanker trucks			-	-	-	-		-	-	-	-	
31	Refrigerator trucks			-	-	-	-		-	-	-	-	
32	Ambulance			-	-	-	-		-	-	-	-	
33	Fire-fighting trucks			-	-	2	2		-	-	2	2	
34	Garbages			-	-	-	-		-	-	6	6	
35	Hydraulic crane truck			-	-	-	-		-	-	-	-	
36	Sprinklers (road cleaning trucks)			-	-	-	-		-	-	-	-	
37	Crane trucks			-	-	-	-		-	-	-	-	
38	X-Ray medical vehicles			-	-	-	-		-	-	-	-	
39	Truck-mounted concret pumps			-	-	-	-		-	-	-	-	
40	Car transport (carrying) truck			-	-	-	-		-	-	1	1	
41	Hooklift			-	-	-	-		-	-	4	4	
42	Prisoner transport truck			-	-	-	-		-	-	-	-	
43	Mobile Sewer Jetting Machine (SPV)			-	-	-	-		-	-	-	-	
44	Sewage suction truck (SPV)			-	-	-	-		-	-	-	-	
45	Vacuum tank truck (SPV)			-	-	-	-		-	-	1	1	
46	Aerial Platform Truck (SPV)			-	-	-	-		-	-	-	-	
47	Stage truck (SPV)			-	-	-	-		-	-	1	1	
48	Xe chi huy chữa cháy (SPV)			-	-	-	-		-	-	-	-	
49	Xe hiến máu lưu động (SPV)			-	-	-	-		-	-	1	1	
	Subtotal			81	31	86	200		544	333	891	1,768	
	In percentage (%)			40.50%	15.50%	44.00%	100.00%		30.77%	18.83%	50.40%	100.00%	
	Grand-total			11568	3705	11575	26848		74041	23768	74728	172537	
	In percentage (%)			43.09%	13.80%	43.11%	100.00%		42.91%	13.78%	43.31%	100.00%	