

1. VAMA Sales Figures - Total market and segment - Sản Lượng Bán Hàng

2019 - THÁNG 9/2020

	Sep-20	Sep-19	Aug-20	Difference September- 20 vs September- 19	Difference September- 20 vs August-20
Total*	26,848	27,058	19,601	-1%	37%
1. Passenger cars (PC)	20,447	20,411	14,629	0%	40%
2. Commercial vehicles (CV)	6,201	6,421	4,833	-3%	28%
2.1 Trucks	6,038	5,781	4,635	4%	30%
2.2 Buses	163	640	198	-75%	-18%
3. Special-purpose vehicles	200	226	139	-12%	44%
Bus chassis (khung xe buýt)	0	37	0	-100%	#DIV/0!

*: not including bus chassis - chưa bao gồm chassis xe buýt

YTM 2020

	YTM 2020	YTM 2019	Difference
Total*	172,537	219,238	-21%
1. Passenger cars (PC)	127,136	163,520	-22%
2. Commercial vehicles (CV)	43,633	53,149	-18%
2.1 Trucks	41,954	46,523	-10%
2.2 Buses	1,679	6,626	-75%
3. Special-purpose vehicles	1,768	2,569	-31%
Bus chassis (khung xe buýt)	176	289	-39%

2. VAMA Complete Vehicles in September 2020 vs September 2019 vs August 2020 - So sánh tháng

	Sep-20		Sep-19		Aug-20		Difference September-20 vs September-19		Difference September- 20 vs August-20	
	unit	%	unit	%	unit	%	unit	%	unit	%
Mekong (Fiat, Ssangyong, PMC)	-	0.0%	10	0.0%	-	0.0%	(10)	-100%	0	#DIV/0!
GMV (Chevrolet)	-	0.0%	227	0.8%	-	0.0%	(227)	-100%	0	#DIV/0!
Mitsubishi	2,509	9.3%	3,063	11.3%	1,714	8.7%	(554)	-18%	795	46%
Mercedes-Benz Vietnam	-	0.0%	-	0.0%	-	0.0%	0	#DIV/0!	0	#DIV/0!
Visuco (Suzuki)	1,778	6.6%	1,384	5.1%	1,226	6.3%	394	28%	552	45%
Toyota	6,366	23.7%	7,334	27.1%	4,259	21.7%	(968)	-13%	2107	49%
Lexus	62	0.2%	141	0.5%	75	0.4%	(79)	-56%	(13)	-17%
Isuzu*	788	2.9%	819	3.0%	679	3.5%	(31)	-4%	109	16%
Ford	2,611	9.7%	2,501	9.2%	2,005	10.2%	110	4%	606	30%
Hino*	254	0.9%	275	1.0%	222	1.1%	(21)	-8%	32	14%
SAMCO	28	0.1%	51	0.2%	10	0.1%	(23)	-45%	18	180%
Thaco Kia	3,854	14.4%	2,573	9.5%	2,541	13.0%	1281	50%	1313	52%
Thaco Mazda	3,345	12.5%	2,401	8.9%	2,644	13.5%	944	39%	701	27%
Peugeot	395	1.5%	312	1.2%	295	1.5%	83	27%	100	34%
Thaco Truck	2,116	7.9%	2,082	7.7%	1,825	9.3%	34	2%	291	16%
Bus Thaco	59	0.2%	168	0.6%	46	0.2%	(109)	-65%	13	28%
Total Thaco	9,769	36.4%	7,536	27.9%	7,351	37.5%	2233	30%	2418	33%
Honda	1,670	6.2%	2,866	10.6%	1,634	8.3%	(1196)	-42%	36	2%
Vinamotor*	26	0.1%	54	0.2%	16	0.1%	(28)	-52%	10	63%
VEAM	47	0.2%	69	0.3%	33	0.2%	(22)	-32%	14	42%
TCIEV	624	2.3%	203	0.8%	213	1.1%	421	207%	411	193%
Dothan	316	1.2%	522	1.9%	153	0.8%	(206)	-39%	163	107%
Daewoo Bus	-	0.0%	3	0.0%	11	0.1%	(3)	-100%	(11)	-100%
Total	26,848	100%	27,058	100%	19,601	100%	(210)	-1%	7,247	37%

*: not including bus chassis - chưa bao gồm chassis xe buýt

3. VAMA YTM Complete Vehicle Sales (YTM 2020 vs YTM 2019) -So sánh cùng kỳ

	YTM 2020		YTM 2019		Difference	
	unit	%	unit	%	unit	%
Mekong (Fiat, Ssangyong, PMC)	-	0.0%	175	0.1%	(175)	-100%
GMV (Chevrolet)	-	0.0%	2,146	1.0%	(2146)	-100%
Mitsubishi	17,228	10.0%	19,449	8.9%	(2221)	-11%
Mercedes-Benz Vietnam	-	0.0%	1,434	0.7%	(1434)	-100%
Visuco (Suzuki)	8,732	5.1%	7,866	3.6%	866	11%
Toyota	41,109	23.8%	56,840	25.9%	(15731)	-28%
Lexus	968	0.6%	1,219	0.6%	(251)	-21%
Isuzu*	5,777	3.3%	5,544	2.5%	233	4%
Ford	15,261	8.8%	23,320	10.6%	(8059)	-35%
Hino*	2,113	1.2%	1,661	0.8%	452	27%
SAMCO	251	0.1%	473	0.2%	(222)	-47%
Thaco Kia	20,405	11.8%	21,081	9.6%	(676)	-3%
Thaco Mazda	19,444	11.3%	24,569	11.2%	(5125)	-21%
Peugeot	2,277	1.3%	2,755	1.3%	(478)	-17%
Thaco Truck	17,043	9.9%	17,150	7.8%	(107)	-1%
Bus Thaco	540	0.3%	1,613	0.7%	(1073)	-67%
Total Thaco	59,709	34.6%	67,168	30.6%	(7459)	-11%
Honda	16,520	9.6%	23,992	10.9%	(7472)	-31%
Vinamotor*	202	0.1%	611	0.3%	(409)	-67%
VEAM	400	0.2%	852	0.4%	(452)	-53%
TCIEV	2,041	1.2%	2,169	1.0%	(128)	-6%
Dothan	2,161	1.3%	4,201	1.9%	(2040)	-49%
Daewoo Bus	65	0.0%	118	0.1%	(53)	-45%
Total	172,537	100%	219,238	100%	(46,701)	-21%

*: not including bus chassis - chưa bao gồm chassis xe buýt