

1. VAMA Sales Figures - Total market and segment - Sản Lượng Bán Hàng

2019 - THÁNG 1/2020

	Jan-20	Jan-19	Dec-19	Difference January-20 vs January-19	Difference January-20 vs December-19
Total*	15,211	31,799	31,425	-52%	-52%
1. Passenger cars (PC)	12,490	26,286	24,194	-52%	-48%
2. Commercial vehicles (CV)	2,616	5,344	7,049	-51%	-63%
2.1 Trucks	2,299	4,681	6,364	-51%	-64%
2.2 Buses	317	663	685	-52%	-54%
3. Special-purpose vehicles	105	169	182	-38%	-42%
Bus chassis (khung xe buýt)	30	24	26	25%	15%

*: not including bus chassis - chưa bao gồm chassis xe buýt

YTM 2019

	YTM 2020	YTM 2019	Difference
Total*	15,211	31,799	-52%
1. Passenger cars (PC)	12,490	26,286	-52%
2. Commercial vehicles (CV)	2,616	5,344	-51%
2.1 Trucks	2,299	4,681	-51%
2.2 Buses	317	663	-52%
3. Special-purpose vehicles	105	169	-38%
Bus chassis (khung xe buýt)	30	305	-90%

2. VAMA Complete Vehicles in January 2020 vs January 2019 vs December 2019 - So sánh tháng

	Jan-20		Jan-19		Dec-19		Difference January-20 vs January-19		Difference January-20 vs December-19	
	unit	%	unit	%	unit	%	unit	%	unit	%
Mekong (Fiat, Ssangyong, PMC)	-	0.0%	12	0.0%	124	0.4%	(12)	-100%	(124)	-100%
Vinfast (Chevrolet)	89	0.6%	290	0.9%	170	0.5%	(201)	-69%	(81)	-48%
Mitsubishi	1,670	11.0%	2,570	8.1%	3,877	12.3%	(900)	-35%	(2207)	-57%
Mercedes-Benz Vietnam	-	0.0%	566	1.8%	-	0.0%	(566)	-100%	0	#DIV/0!
Visuco (Suzuki)	316	2.1%	1,053	3.3%	1,320	4.2%	(737)	-70%	(1004)	-76%
Toyota	3,923	25.8%	7,599	23.9%	8,660	27.6%	(3676)	-48%	(4737)	-55%
Lexus	132	0.9%	291	0.9%	115	0.4%	(159)	-55%	17	15%
Isuzu*	239	1.6%	303	1.0%	1,086	3.5%	(64)	-21%	(847)	-78%
Ford	1,268	8.3%	3,401	10.7%	3,095	9.8%	(2133)	-63%	(1827)	-59%
Hino*	126	0.8%	64	0.2%	381	1.2%	62	97%	(255)	-67%
SAMCO	53	0.3%	70	0.2%	93	0.3%	(17)	-24%	(40)	-43%
Thaco Kia	1,972	13.0%	3,463	10.9%	3,203	10.2%	(1491)	-43%	(1231)	-38%
Thaco Mazda	1,871	12.3%	5,153	16.2%	3,233	10.3%	(3282)	-64%	(1362)	-42%
Peugeot	202	1.3%	659	2.1%	309	1.0%	(457)	-69%	(107)	-35%
Thaco Truck	821	5.4%	824	2.6%	1,902	6.1%	(3)	0%	(1081)	-57%
Bus Thaco	190	1.2%	183	0.6%	235	0.7%	7	4%	(45)	-19%
Total Thaco	5,056	33.2%	10,282	32.3%	8,882	28.3%	(5226)	-51%	(3826)	-43%
Honda	1,916	12.6%	4,348	13.7%	2,989	9.5%	(2432)	-56%	(1073)	-36%
Vinamotor*	25	0.2%	37	0.1%	44	0.1%	(12)	-32%	(19)	-43%
VEAM	3	0.0%	106	0.3%	45	0.1%	(103)	-97%	(42)	-93%
TCIEV	208	1.4%	261	0.8%	218	0.7%	(53)	-20%	(10)	-5%
Dothanh	172	1.1%	545	1.7%	261	0.8%	(373)	-68%	(89)	-34%
Daewoo Bus	15	0.1%	1	0.0%	65	0.2%	14	1400%	(50)	-77%
Total	15,211	100%	31,799	100%	31,425	100%	(16,588)	-52%	(16,214)	-52%

*: not including bus chassis - chưa bao gồm chassis xe buýt

3. VAMA YTM Complete Vehicle Sales (YTM 2020 vs YTM 2019) -So sánh cùng kỳ

	YTM 2020		YTM 2019		Difference	
	unit	%	unit	%	unit	%
Mekong (Fiat, Ssangyong, PMC)	-	0.0%	12	0.0%	(12)	-100%
Vinfast (Chevrolet)	89	0.6%	290	0.9%	(201)	-69%
Mitsubishi	1,670	11.0%	2,570	8.1%	(900)	-35%
Mercedes-Benz Vietnam	-	0.0%	566	1.8%	(566)	-100%
Visuco (Suzuki)	316	2.1%	1,053	3.3%	(737)	-70%
Toyota	3,923	25.8%	7,599	23.9%	(3676)	-48%
Lexus	132	0.9%	291	0.9%	(159)	-55%
Isuzu*	239	1.6%	303	1.0%	(64)	-21%
Ford	1,268	8.3%	3,401	10.7%	(2133)	-63%
Hino*	126	0.8%	64	0.2%	62	97%
SAMCO	53	0.3%	70	0.2%	(17)	-24%
Thaco Kia	1,972	13.0%	3,463	10.9%	(1491)	-43%
Thaco Mazda	1,871	12.3%	5,153	16.2%	(3282)	-64%
Peugeot	202	1.3%	659	2.1%	(457)	-69%
Thaco Truck	821	5.4%	824	2.6%	(3)	0%
Bus Thaco	190	1.2%	183	0.6%	7	4%
Total Thaco	5,056	33.2%	10,282	32.3%	(5226)	-51%
Honda	1,916	12.6%	4,348	13.7%	(2432)	-56%
Vinamotor*	25	0.2%	37	0.1%	(12)	-32%
VEAM	3	0.0%	106	0.3%	(103)	-97%
TCIEV	208	1.4%	261	0.8%	(53)	-20%
Dothanh	172	1.1%	545	1.7%	(373)	-68%
Daewoo Bus	15	0.1%	1	0.0%	14	1400%
Total	15,211	100%	31,799	100%	(16,588)	-52%

*: not including bus chassis - chưa bao gồm chassis xe buýt