

1. VAMA Sales Figures - Total market and segment - Sản Lượng Bán Hàng

2019 - THÁNG 10/2020

	Oct-20	Oct-19	Sep-20	Difference October-20 vs October- 19	Difference October-20 vs September-
<b>Total*</b>	<b>31,607</b>	<b>27,271</b>	<b>26,848</b>	<b>16%</b>	<b>18%</b>
1. Passenger cars (PC)	24,524	20,672	20,447	19%	20%
2. Commercial vehicles (CV)	6,871	6,384	6,201	8%	11%
2.1 Trucks	6,685	5,786	6,038	16%	11%
2.2 Buses	186	598	163	-69%	14%
3. Special-purpose vehicles	212	215	200	-1%	6%
Bus chassis (khung xe buýt)	0	41	0	-100%	#DIV/0!

\*: not including bus chassis - chưa bao gồm chassis xe buýt

YTM 2020

	YTM 2020	YTM 2019	Difference
<b>Total*</b>	<b>204,144</b>	<b>246,509</b>	<b>-17%</b>
1. Passenger cars (PC)	151,660	184,192	-18%
2. Commercial vehicles (CV)	50,504	59,533	-15%
2.1 Trucks	48,639	52,309	-7%
2.2 Buses	1,865	7,224	-74%
3. Special-purpose vehicles	1,980	2,784	-29%
Bus chassis (khung xe buýt)	176	330	-47%

2. VAMA Complete Vehicles in October 2020 vs October 2019 vs September 2020 - So sánh tháng

	Oct-20		Oct-19		Sep-20		Difference October- 20 vs October-19		Difference October-20 vs September-20	
	unit	%	unit	%	unit	%	unit	%	unit	%
Mekong (Fiat, Ssangyong, PMC)	-	0.0%	68	0.2%	-	0.0%	(68)	-100%	0	#DIV/0!
GMV (Chevrolet)	-	0.0%	-	0.0%	-	0.0%	0	#DIV/0!	0	#DIV/0!
Mitsubishi	3,126	9.9%	3,566	13.1%	2,509	9.3%	(440)	-12%	617	25%
Mercedes-Benz Vietnam	-	0.0%	-	0.0%	-	0.0%	0	#DIV/0!	0	#DIV/0!
Visuco (Suzuki)	2,004	6.3%	888	3.3%	1,778	6.6%	1116	126%	226	13%
Toyota	8,841	28.0%	7,216	26.5%	6,366	23.7%	1625	23%	2475	39%
Lexus	106	0.3%	86	0.3%	62	0.2%	20	23%	44	71%
Isuzu*	939	3.0%	810	3.0%	788	2.9%	129	16%	151	19%
Ford	2,750	8.7%	3,114	11.4%	2,611	9.7%	(364)	-12%	139	5%
Hino*	352	1.1%	294	1.1%	254	0.9%	58	20%	98	39%
SAMCO	27	0.1%	42	0.2%	28	0.1%	(15)	-36%	(1)	-4%
Thaco Kia	4,685	14.8%	2,683	9.8%	3,854	14.4%	2002	75%	831	22%
Thaco Mazda	3,926	12.4%	2,515	9.2%	3,345	12.5%	1411	56%	581	17%
Peugeot	516	1.6%	280	1.0%	395	1.5%	236	84%	121	31%
Thaco Truck	2,256	7.1%	2,007	7.4%	2,116	7.9%	249	12%	140	7%
Bus Thaco	52	0.2%	173	0.6%	59	0.2%	(121)	-70%	(7)	-12%
<b>Total Thaco</b>	<b>11,435</b>	<b>36.2%</b>	<b>7,658</b>	<b>28.1%</b>	<b>9,769</b>	<b>36.4%</b>	<b>3777</b>	<b>49%</b>	<b>1666</b>	<b>17%</b>
Honda	1,738	5.5%	3,058	11.2%	1,670	6.2%	(1320)	-43%	68	4%
Vinamotor*	32	0.1%	45	0.2%	26	0.1%	(13)	-29%	6	23%
VEAM	26	0.1%	56	0.2%	47	0.2%	(30)	-54%	(21)	-45%
TCIEV	-	0.0%	53	0.2%	624	2.3%	(53)	-100%	(624)	-100%
Dothanh	231	0.7%	307	1.1%	316	1.2%	(76)	-25%	(85)	-27%
Daewoo Bus	-	0.0%	10	0.0%	-	0.0%	(10)	-100%	0	#DIV/0!
<b>Total</b>	<b>31,607</b>	<b>100%</b>	<b>27,271</b>	<b>100%</b>	<b>26,848</b>	<b>100%</b>	<b>4,336</b>	<b>16%</b>	<b>4,759</b>	<b>18%</b>

\*: not including bus chassis - chưa bao gồm chassis xe buýt

3. VAMA YTM Complete Vehicle Sales (YTM 2020 vs YTM 2019) -So sánh cùng kỳ

	YTM 2020		YTM 2019		Difference	
	unit	%	unit	%	unit	%
Mekong (Fiat, Ssangyong, PMC)	-	0.0%	243	0.1%	(243)	-100%
GMV (Chevrolet)	-	0.0%	2,146	0.9%	(2146)	-100%
Mitsubishi	20,354	10.0%	23,015	9.3%	(2661)	-12%
Mercedes-Benz Vietnam	-	0.0%	1,434	0.6%	(1434)	-100%
Visuco (Suzuki)	10,736	5.3%	8,754	3.6%	1982	23%
Toyota	49,950	24.5%	64,056	26.0%	(14106)	-22%
Lexus	1,074	0.5%	1,305	0.5%	(231)	-18%
Isuzu*	6,716	3.3%	6,354	2.6%	362	6%
Ford	18,011	8.8%	26,434	10.7%	(8423)	-32%
Hino*	2,465	1.2%	1,955	0.8%	510	26%
SAMCO	278	0.1%	515	0.2%	(237)	-46%
Thaco Kia	25,090	12.3%	23,764	9.6%	1326	6%
Thaco Mazda	23,370	11.4%	27,084	11.0%	(3714)	-14%
Peugeot	2,793	1.4%	3,035	1.2%	(242)	-8%
Thaco Truck	19,299	9.5%	19,157	7.8%	142	1%
Bus Thaco	592	0.3%	1,786	0.7%	(1194)	-67%
<b>Total Thaco</b>	<b>71,144</b>	<b>34.8%</b>	<b>74,826</b>	<b>30.4%</b>	<b>(3682)</b>	<b>-5%</b>
Honda	18,258	8.9%	27,050	11.0%	(8792)	-33%
Vinamotor*	234	0.1%	656	0.3%	(422)	-64%
VEAM	426	0.2%	908	0.4%	(482)	-53%
TCIEV	2,041	1.0%	2,222	0.9%	(181)	-8%
Dothanh	2,392	1.2%	4,508	1.8%	(2116)	-47%
Daewoo Bus	65	0.0%	128	0.1%	(63)	-49%
<b>Total</b>	<b>204,144</b>	<b>100%</b>	<b>246,509</b>	<b>100%</b>	<b>(42,365)</b>	<b>-17%</b>

\*: not including bus chassis - chưa bao gồm chassis xe buýt