

1. VAMA Sales Figures - Total market and segment - Sản Lượng Bán Hàng

2019 - THÁNG 11/2020

	Nov-20	Nov-19	Oct-20	Difference November-20 vs November-19	Difference November-20 vs October-20
Total*	34,860	27,798	31,607	25%	10%
1. Passenger cars (PC)	28,125	21,212	24,524	33%	15%
2. Commercial vehicles (CV)	6,484	6,361	6,871	2%	-6%
2.1 Trucks	6,229	5,788	6,685	8%	-7%
2.2 Buses	255	573	186	-55%	37%
3. Special-purpose vehicles	251	225	212	12%	18%
Bus chassis (khung xe buýt)	60	23	0	161%	#DIV/0!

*: not including bus chassis - chưa bao gồm chassis xe buýt

YTM 2020

	YTM 2020	YTM 2019	Difference
Total*	239,004	274,307	-13%
1. Passenger cars (PC)	179,785	205,404	-12%
2. Commercial vehicles (CV)	56,988	65,894	-14%
2.1 Trucks	54,868	58,097	-6%
2.2 Buses	2,120	7,797	-73%
3. Special-purpose vehicles	2,231	3,009	-26%
Bus chassis (khung xe buýt)	236	353	-33%

2. VAMA Complete Vehicles in November 2020 vs November 2019 vs October 2020 - So sánh tháng

	Nov-20		Nov-19		Oct-20		Difference November-20 vs November-19		Difference November-20 vs October-20	
	unit	%	unit	%	unit	%	unit	%	unit	%
Mekong (Fiat, Ssangyong, PMC)	-	0.0%	-	0.0%	-	0.0%	0	#DIV/0!	0	#DIV/0!
GMV (Chevrolet)	-	0.0%	-	0.0%	-	0.0%	0	#DIV/0!	0	#DIV/0!
Mitsubishi	4,033	11.6%	3,750	13.5%	3,126	9.9%	283	8%	907	29%
Mercedes-Benz Vietnam	-	0.0%	-	0.0%	-	0.0%	0	#DIV/0!	0	#DIV/0!
Visuco (Suzuki)	1,200	3.4%	1,712	6.2%	2,004	6.3%	(512)	-30%	(804)	-40%
Toyota	9,444	27.1%	6,612	23.8%	8,841	28.0%	2832	43%	603	7%
Lexus	158	0.5%	91	0.3%	106	0.3%	67	74%	52	49%
Isuzu*	886	2.5%	893	3.2%	939	3.0%	(7)	-1%	(53)	-6%
Ford	2,731	7.8%	2,646	9.5%	2,750	8.7%	85	3%	(19)	-1%
Hino*	361	1.0%	310	1.1%	352	1.1%	51	16%	9	3%
SAMCO	8	0.0%	57	0.2%	27	0.1%	(49)	-86%	(19)	-70%
Thaco Kia	6,260	18.0%	3,136	11.3%	4,685	14.8%	3124	100%	1575	34%
Thaco Mazda	4,369	12.5%	2,414	8.7%	3,926	12.4%	1955	81%	443	11%
Peugeot	550	1.6%	292	1.1%	516	1.6%	258	88%	34	7%
Thaco Truck	2,455	7.0%	1,945	7.0%	2,256	7.1%	510	26%	199	9%
Bus Thaco	80	0.2%	215	0.8%	52	0.2%	(135)	-63%	28	54%
Total Thaco	13,714	39.3%	8,002	28.8%	11,435	36.2%	5712	71%	2279	20%
Honda	2,018	5.8%	3,063	11.0%	1,738	5.5%	(1045)	-34%	280	16%
Vinamotor*	72	0.2%	61	0.2%	32	0.1%	11	18%	40	125%
VEAM	32	0.1%	47	0.2%	26	0.1%	(15)	-32%	6	23%
TCIEV	-	0.0%	165	0.6%	-	0.0%	(165)	-100%	0	#DIV/0!
Dothanh	203	0.6%	349	1.3%	231	0.7%	(146)	-42%	(28)	-12%
Daewoo Bus	-	0.0%	40	0.1%	-	0.0%	(40)	-100%	0	#DIV/0!
Total	34,860	100%	27,798	100%	31,607	100%	7,062	25%	3,253	10%

*: not including bus chassis - chưa bao gồm chassis xe buýt

3. VAMA YTM Complete Vehicle Sales (YTM 2020 vs YTM 2019) -So sánh cùng kỳ

	YTM 2020		YTM 2019		Difference	
	unit	%	unit	%	unit	%
Mekong (Fiat, Ssangyong, PMC)	-	0.0%	243	0.1%	(243)	-100%
GMV (Chevrolet)	-	0.0%	2,146	0.8%	(2146)	-100%
Mitsubishi	24,387	10.2%	26,765	9.8%	(2378)	-9%
Mercedes-Benz Vietnam	-	0.0%	1,434	0.5%	(1434)	-100%
Visuco (Suzuki)	11,936	5.0%	10,466	3.8%	1470	14%
Toyota	59,394	24.9%	70,668	25.8%	(11274)	-16%
Lexus	1,232	0.5%	1,396	0.5%	(164)	-12%
Isuzu*	7,602	3.2%	7,247	2.6%	355	5%
Ford	20,742	8.7%	29,080	10.6%	(8338)	-29%
Hino*	2,826	1.2%	2,265	0.8%	561	25%
SAMCO	286	0.1%	572	0.2%	(286)	-50%
Thaco Kia	31,350	13.1%	26,900	9.8%	4450	17%
Thaco Mazda	27,739	11.6%	29,498	10.8%	(1759)	-6%
Peugeot	3,343	1.4%	3,327	1.2%	16	0%
Thaco Truck	21,754	9.1%	21,102	7.7%	652	3%
Bus Thaco	672	0.3%	2,001	0.7%	(1329)	-66%
Total Thaco	84,858	35.5%	82,828	30.2%	2030	2%
Honda	20,276	8.5%	30,113	11.0%	(9837)	-33%
Vinamotor*	306	0.1%	717	0.3%	(411)	-57%
VEAM	458	0.2%	955	0.3%	(497)	-52%
TCIEV	2,041	0.9%	2,387	0.9%	(346)	-14%
Dothanh	2,595	1.1%	4,857	1.8%	(2262)	-47%
Daewoo Bus	65	0.0%	168	0.1%	(103)	-61%
Total	239,004	100%	274,307	100%	(35,303)	-13%

*: not including bus chassis - chưa bao gồm chassis xe buýt