

1. VAMA Sales Figures - Total market and segment - Sản Lượng Bán Hàng

2019 - THÁNG 12/2020

	Dec-20	Dec-19	Nov-20	Difference December-20 vs December-19	Difference December-20 vs November-19
<b>Total*</b>	<b>44,978</b>	<b>31,255</b>	<b>34,860</b>	<b>44%</b>	<b>29%</b>
1. Passenger cars (PC)	36,123	24,135	28,125	50%	28%
2. Commercial vehicles (CV)	8,643	6,938	6,484	25%	33%
2.1 Trucks	8,227	6,253	6,229	32%	32%
2.2 Buses	416	685	255	-39%	63%
3. Special-purpose vehicles	212	182	251	16%	-16%
Bus chassis (khung xe buýt)	60	26	60	131%	0%

\*: not including bus chassis - chưa bao gồm chassis xe buýt

YTM 2020

	YTM 2020	YTM 2019	Difference
<b>Total*</b>	<b>283,983</b>	<b>305,562</b>	<b>-7%</b>
1. Passenger cars (PC)	215,908	229,539	-6%
2. Commercial vehicles (CV)	65,632	72,832	-10%
2.1 Trucks	63,096	64,350	-2%
2.2 Buses	2,536	8,482	-70%
3. Special-purpose vehicles	2,443	3,191	-23%
Bus chassis (khung xe buýt)	296	379	-22%

2. VAMA Complete Vehicles in December 2020 vs December 2019 vs November 2020 - So sánh tháng

	Dec-20		Dec-19		Nov-20		Difference December-20 vs December-19		Difference December-20 vs November-20	
	unit	%	unit	%	unit	%	unit	%	unit	%
Mekong (Fiat, Ssangyong, PMC)	-	0.0%	124	0.4%	-	0.0%	(124)	-100%	0	#DIV/0!
GMV (Chevrolet)	-	0.0%	-	0.0%	-	0.0%	0	#DIV/0!	0	#DIV/0!
Mitsubishi	4,567	10.2%	3,877	12.4%	4,033	11.6%	690	18%	534	13%
Mercedes-Benz Vietnam	-	0.0%	-	0.0%	-	0.0%	0	#DIV/0!	0	#DIV/0!
Visuco (Suzuki)	2,582	5.7%	1,320	4.2%	1,200	3.4%	1262	96%	1382	115%
Toyota	11,298	25.1%	8,660	27.7%	9,444	27.1%	2638	30%	1854	20%
Lexus	212	0.5%	115	0.4%	158	0.5%	97	84%	54	34%
Isuzu*	1,322	2.9%	1,086	3.5%	886	2.5%	236	22%	436	49%
Ford	3,921	8.7%	3,095	9.9%	2,731	7.8%	826	27%	1190	44%
Hino*	499	1.1%	381	1.2%	361	1.0%	118	31%	138	38%
SAMCO	45	0.1%	93	0.3%	8	0.0%	(48)	-52%	37	463%
Thaco Kia	7,830	17.4%	3,203	10.2%	6,260	18.0%	4627	144%	1570	25%
Thaco Mazda	4,485	10.0%	3,233	10.3%	4,369	12.5%	1252	39%	116	3%
Peugeot	1,068	2.4%	309	1.0%	550	1.6%	759	246%	518	94%
Thaco Truck	2,365	5.3%	1,902	6.1%	2,455	7.0%	463	24%	(90)	-4%
Bus Thaco	121	0.3%	235	0.8%	80	0.2%	(114)	-49%	41	51%
<b>Total Thaco</b>	<b>15,869</b>	<b>35.3%</b>	<b>8,882</b>	<b>28.4%</b>	<b>13,714</b>	<b>39.3%</b>	<b>6987</b>	<b>79%</b>	<b>2155</b>	<b>16%</b>
Honda	4,142	9.2%	2,989	9.6%	2,018	5.8%	1153	39%	2124	105%
Vinamotor*	86	0.2%	44	0.1%	72	0.2%	42	95%	14	19%
VEAM	50	0.1%	45	0.1%	32	0.1%	5	11%	18	56%
TCIEV	-	0.0%	218	0.7%	-	0.0%	(218)	-100%	0	#DIV/0!
Dothanh	365	0.8%	261	0.8%	203	0.6%	104	40%	162	80%
Daewoo Bus	20	0.0%	65	0.2%	-	0.0%	(45)	-69%	20	#DIV/0!
<b>Total</b>	<b>44,978</b>	<b>100%</b>	<b>31,255</b>	<b>100%</b>	<b>34,860</b>	<b>100%</b>	<b>13,723</b>	<b>44%</b>	<b>10,118</b>	<b>29%</b>

\*: not including bus chassis - chưa bao gồm chassis xe buýt

3. VAMA YTM Complete Vehicle Sales (YTM 2020 vs YTM 2019) -So sánh cùng kỳ

	YTM 2020		YTM 2019		Difference	
	unit	%	unit	%	unit	%
Mekong (Fiat, Ssangyong, PMC)	-	0.0%	367	0.1%	(367)	-100%
GMV (Chevrolet)	-	0.0%	2,146	0.7%	(2146)	-100%
Mitsubishi	28,954	10.2%	30,642	10.0%	(1688)	-6%
Mercedes-Benz Vietnam	-	0.0%	1,434	0.5%	(1434)	-100%
Visuco (Suzuki)	14,518	5.1%	11,786	3.9%	2732	23%
Toyota	70,692	24.9%	79,328	26.0%	(8636)	-11%
Lexus	1,444	0.5%	1,511	0.5%	(67)	-4%
Isuzu*	8,925	3.1%	8,333	2.7%	592	7%
Ford	24,663	8.7%	32,175	10.5%	(7512)	-23%
Hino*	3,325	1.2%	2,646	0.9%	679	26%
SAMCO	331	0.1%	665	0.2%	(334)	-50%
Thaco Kia	39,180	13.8%	30,103	9.9%	9077	30%
Thaco Mazda	32,224	11.3%	32,731	10.7%	(507)	-2%
Peugeot	4,411	1.6%	3,636	1.2%	775	21%
Thaco Truck	24,119	8.5%	23,004	7.5%	1115	5%
Bus Thaco	793	0.3%	2,236	0.7%	(1443)	-65%
<b>Total Thaco</b>	<b>100,727</b>	<b>35.5%</b>	<b>91,710</b>	<b>30.0%</b>	<b>9017</b>	<b>10%</b>
Honda	24,418	8.6%	33,102	10.8%	(8684)	-26%
Vinamotor*	392	0.1%	761	0.2%	(369)	-48%
VEAM	508	0.2%	1,000	0.3%	(492)	-49%
TCIEV	2,041	0.7%	2,605	0.9%	(564)	-22%
Dothanh	2,960	1.0%	5,118	1.7%	(2158)	-42%
Daewoo Bus	85	0.0%	233	0.1%	(148)	-64%
<b>Total</b>	<b>283,983</b>	<b>100%</b>	<b>305,562</b>	<b>100%</b>	<b>(21,579)</b>	<b>-7%</b>

\*: not including bus chassis - chưa bao gồm chassis xe buýt