

1. VAMA Sales Figures - Total market and segment - Sản Lượng Bán Hàng

2019 - THÁNG 2/2020

	Feb-20	Feb-19	Jan-20	Difference February-20 vs February-19	Difference February-20 vs January-20
Total*	16,696	11,466	15,212	46%	10%
1. Passenger cars (PC)	11,968	8,623	12,490	39%	-4%
2. Commercial vehicles (CV)	4,457	2,709	2,616	65%	70%
2.1 Trucks	4,210	2,316	2,299	82%	83%
2.2 Buses	247	393	317	-37%	-22%
3. Special-purpose vehicles	271	134	106	102%	156%
Bus chassis (khung xe buýt)	0	24	30	-100%	-100%

*: not including bus chassis - chưa bao gồm chassis xe buýt

YTM 2019

	YTM 2020	YTM 2019	Difference
Total*	31,908	43,265	-26%
1. Passenger cars (PC)	24,458	34,909	-30%
2. Commercial vehicles (CV)	7,073	8,053	-12%
2.1 Trucks	6,509	6,997	-7%
2.2 Buses	564	1,056	-47%
3. Special-purpose vehicles	377	303	24%
Bus chassis (khung xe buýt)	30	48	-38%

2. VAMA Complete Vehicles in February 2020 vs February 2019 vs January 2020 - So sánh tháng

	Feb-20		Feb-19		Jan-20		Difference February-20 vs February-19		Difference February-20 vs January-20	
	unit	%	unit	%	unit	%	unit	%	unit	%
Mekong (Fiat, Ssangyong, PMC)	-	0.0%	12	0.1%	-	0.0%	(12)	-100%	0	#DIV/0!
Vinfast (Chevrolet)	80	0.5%	102	0.9%	89	0.6%	(22)	-22%	(9)	-10%
Mitsubishi	1,552	9.3%	420	3.7%	1,670	11.0%	1132	270%	(118)	-7%
Mercedes-Benz Vietnam	-	0.0%	265	2.3%	-	0.0%	(265)	-100%	0	#DIV/0!
Visuco (Suzuki)	1,000	6.0%	279	2.4%	316	2.1%	721	258%	684	216%
Toyota	4,682	28.0%	2,300	20.1%	3,923	25.8%	2382	104%	759	19%
Lexus	48	0.3%	21	0.2%	132	0.9%	27	129%	(84)	-64%
Isuzu*	450	2.7%	219	1.9%	239	1.6%	231	105%	211	88%
Ford	1,259	7.5%	1,599	13.9%	1,268	8.3%	(340)	-21%	(9)	-1%
Hino*	184	1.1%	68	0.6%	126	0.8%	116	171%	58	46%
SAMCO	28	0.2%	27	0.2%	54	0.4%	1	4%	(26)	-48%
Thaco Kia	1,833	11.0%	1,473	12.8%	1,972	13.0%	360	24%	(139)	-7%
Thaco Mazda	1,663	10.0%	1,701	14.8%	1,871	12.3%	(38)	-2%	(208)	-11%
Peugeot	178	1.1%	276	2.4%	202	1.3%	(98)	-36%	(24)	-12%
Thaco Truck	1,960	11.7%	749	6.5%	821	5.4%	1211	162%	1139	139%
Bus Thaco	50	0.3%	68	0.6%	190	1.2%	(18)	-26%	(140)	-74%
Total Thaco	5,684	34.0%	4,267	37.2%	5,056	33.2%	1417	33%	628	12%
Honda	1,406	8.4%	1,625	14.2%	1,916	12.6%	(219)	-13%	(510)	-27%
Vinamotor*	25	0.1%	32	0.3%	25	0.2%	(7)	-22%	0	0%
VEAM	64	0.4%	60	0.5%	3	0.0%	4	7%	61	2033%
TCIEV	68	0.4%	62	0.5%	208	1.4%	6	10%	(140)	-67%
Dothan	153	0.9%	108	0.9%	172	1.1%	45	42%	(19)	-11%
Daewoo Bus	13	0.1%	-	0.0%	15	0.1%	13	#DIV/0!	(2)	-13%
Total	16,696	100%	11,466	100%	15,212	100%	5,230	46%	1,484	10%

*: not including bus chassis - chưa bao gồm chassis xe buýt

3. VAMA YTM Complete Vehicle Sales (YTM 2020 vs YTM 2019) -So sánh cùng kỳ

	YTM 2020		YTM 2019		Difference	
	unit	%	unit	%	unit	%
Mekong (Fiat, Ssangyong, PMC)	-	0.0%	24	0.1%	(24)	-100%
Vinfast (Chevrolet)	169	0.5%	392	0.9%	(223)	-57%
Mitsubishi	3,222	10.1%	2,990	6.9%	232	8%
Mercedes-Benz Vietnam	-	0.0%	831	1.9%	(831)	-100%
Visuco (Suzuki)	1,316	4.1%	1,332	3.1%	(16)	-1%
Toyota	8,605	27.0%	9,899	22.9%	(1294)	-13%
Lexus	180	0.6%	312	0.7%	(132)	-42%
Isuzu*	689	2.2%	522	1.2%	167	32%
Ford	2,527	7.9%	5,000	11.6%	(2473)	-49%
Hino*	310	1.0%	132	0.3%	178	135%
SAMCO	82	0.3%	97	0.2%	(15)	-15%
Thaco Kia	3,805	11.9%	4,936	11.4%	(1131)	-23%
Thaco Mazda	3,534	11.1%	6,854	15.8%	(3320)	-48%
Peugeot	380	1.2%	935	2.2%	(555)	-59%
Thaco Truck	2,781	8.7%	1,573	3.6%	1208	77%
Bus Thaco	240	0.8%	251	0.6%	(11)	-4%
Total Thaco	10,740	33.7%	14,549	33.6%	(3809)	-26%
Honda	3,322	10.4%	5,973	13.8%	(2651)	-44%
Vinamotor*	50	0.2%	69	0.2%	(19)	-28%
VEAM	67	0.2%	166	0.4%	(99)	-60%
TCIEV	276	0.9%	323	0.7%	(47)	-15%
Dothan	325	1.0%	653	1.5%	(328)	-50%
Daewoo Bus	28	0.1%	1	0.0%	27	2700%

Total	31,908	100%	43,265	100%	(11,357)	-26%
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*: not including bus chassis - chưa bao gồm chassis xe buýt