

Maker	Model name	Vama Classification	Seat	Sales - Apr 2020				Share	Sales - YTM 2020				Share
				North	Central	South	Total		North	Central	South	Total	
Hino	Bus Chassis	Chassis											
Hino		Sub-total		56	16	115	187		224	67	502	793	
SAMCO	SAMCO 24 CN - 46CN	Medium bus	27 seats	1	1	3	5		10	8	33	51	
SAMCO	SAMCO B40 - B80	Large bus	40 seats	7			7		84		11	95	
SAMCO	SAMCO PRIMAS (Sleeper coaches)	Large bus	45 seats										
SAMCO	Truck	Medium truck	3 seats										
SAMCO	Crane truck	Crane truck (SPV)	3 seats										
SAMCO	Road cleaning truck	Road cleaning truck (SPV)	3 seats										
SAMCO	Garbage compactor truck	Garbage compactor truck (SPV)	3 seats			1	1				4	4	
SAMCO	Hydraulic crane truck	Hydraulic crane truck (SPV)	3 seats										
SAMCO	Vacuum tank truck	Vacuum tank truck (SPV)	3 seats								1	1	
SAMCO	Stage truck	Stage truck (SPV)	3 seats										
SAMCO	Fire truck	Fire fighting truck (SPV)	7 seats										
SAMCO	Hooklift	Hooklift (SPV)	3 seats										
SAMCO	Sewage suction truck	Sewage suction truck (SPV)	3 seats										
SAMCO	Prisoner transport vehicle	Prisoner transport vehicle (SPV)	3 seats										
SAMCO	Car carrying truck	Car Carrying Truck (SPV)	3 seats										
SAMCO	Aerial Platform Truck	Aerial Platform Truck (SPV)	3 seats										
SAMCO	Xe chi huy chĩa chày	Xe chi huy chĩa chày (SPV)	4 seats										
SAMCO	Bus Chassis	Chassis											
SAMCO		Sub-total		8	1	4	13		94	8	49	151	
THACO KIA	Morning	Hatchback	5 seats	130	18	66	214		908	99	447	1454	
THACO KIA	Cerato	Sedan	5 seats	210	28	143	381		1,241	182	614	2,037	
THACO KIA	Sorento	SUV	7 seats	50	9	24	83		131	30	184	345	
THACO KIA	Rondo	MPV	7 seats	45	8	22	75		84	63	182	329	
THACO KIA	Sedona	MPV	7 seats	61	11	30	102		165	28	265	458	
THACO KIA	Optima	Sedan	5 seats	38	6	18	62		159	25	98	282	
THACO KIA	Soluto	Sedan	5 seats	197	34	170	401		953	310	777	2,040	
THACO KIA		Sub-total		731	114	473	1318		3641	737	2567	6945	
THACO MAZDA	Mazda2	Hatchback	5 seats	25	2	10	37		93	18	49	160	
THACO MAZDA	Mazda2	Sedan	5 seats	71	8	45	124		289	91	173	553	
THACO MAZDA	Mazda3	Hatchback	5 seats	19	6	16	41		69	20	80	169	
THACO MAZDA	Mazda3	Sedan	5 seats	135	26	104	265		1,238	273	679	2,190	
THACO MAZDA	CX-5	Crossover	5 seats	248	50	161	459		849	177	511	1,537	
THACO MAZDA	Mazda 6	Sedan	5 seats	24	5	67	96		138	25	242	405	
THACO MAZDA	BT-50	Pick-up	5 seats	42	21	42	105		180	93	152	425	
THACO MAZDA	CX-8	SUV	7 seats	64	8	130	202		296	51	432	779	
THACO MAZDA		Sub-total		628	126	575	1329		3152	748	2318	6218	
THACO PREMIUM	Peugeot	peugeot	7 seats	45	13	60	118		256	80	294	630	
PEUGEOT		Sub-total		45	13	60	118		256	80	294	630	
THACO TRUCK	K2700 (K200)	Small truck	2 seats	143	28	126	297		735	148	569	1,452	
THACO TRUCK	K3000 (K250)	Small truck	2 seats	239	35	179	453		840	219	750	1,809	
THACO TRUCK	Thaco truck	Light truck	2 seats	175	68	325	568		714	347	1,174	2,235	
THACO TRUCK	Thaco dumptruck (SPV)	Dump truck (SPV)	2 seats	77	36	109	222		256	192	442	890	
THACO TRUCK		Sub-total		634	167	739	1540		2545	906	2935	6386	
BUS THACO	Thaco 28 45 seats	Large bus	28 - 45 seats	5	2	8	15		102	51	137	290	
BUS THACO		Sub-total		5	2	8	15		102	51	137	290	
Honda	CR-V	SUV	7 seats	234	22	155	411		972	275	665	1,912	
Honda	CITY	Sedan	5 seats	32	38	91	161		598	371	701	1,670	
Honda	Jazz	Sedan	5 seats	2		1	3		26	17	30	73	
Honda	Accord	Sedan	5 seats			7	7		14	13	43	70	
Honda	Odyssey	MPV	7 seats										
Honda	Civic	Sedan	5 seats	43	14	75	132		235	186	469	890	
Honda	Brio	Sedan	5 seats	31	23	33	87		324	253	291	868	
Honda	HR-V	SUV	5 seats	8	11	23	42		284	125	241	650	
Honda		Sub-Total		350	108	385	843		2453	1240	2440	6133	
VINAMOTOR	Hyundai	Large bus	29-80 Seats	3			3		8			8	
VINAMOTOR	Hyundai	Medium truck	Under 10T	10			10		45			45	
VINAMOTOR	Vinamotor Cabstar	Small truck	Under 3.5T	7			7		32			32	
VINAMOTOR		Sub-Total		20			20		85			85	
VEAM	VEAM Motor	Light truck	2-3	9	3	10	22		36	23	59	118	
VEAM	MAZ	Medium truck	2-3										
VEAM		Sub-total		9	3	10	22		36	23	59	118	
TCIEV	Sunny XL	Sedan	5 seats	5	2	3	10		49	20	7	76	
TCIEV	Sunny XV	Sedan	5 seats	17	8	5	30		90	47	12	149	
TCIEV	X-Trail 2.0L	SUV	5 + 2 seats	34	4	1	39		90	39	14	143	
TCIEV	X-Trail 2.5L	SUV	5 + 2 seats	11		1	12		79	9	43	131	
TCIEV		Sub-total		67	14	10	91		308	115	76	499	
HYUNDAI	County	Medium bus	29 seats										
HYUNDAI	Mighty CBU	Light truck	3 seats										
HYUNDAI	Mighty CKD	Light truck	3 seats	42	11	52	105		236	59	295	590	
DO THANH		Sub-total		42	11	52	105		236	59	295	590	
VIDABUS	FX120	Large bus	47 seats										
VIDABUS	BX212	Large bus	41 seats										
VIDABUS	GDW6117	Large bus	47 seats	1			1		1			1	
VIDABUS	BC095	City bus	60 seats						22			22	
VIDABUS	GDW6901	City bus	60 seats										
VIDABUS	GVD090	City bus	60 seats						13			13	
DAEWOO BUS		Sub-Total		1			1		36			36	
		Sub-Total											

No	Vehicle Type	Sales - Apr 2020				Sales - YTM 2020			
		North	Central	South	Total	North	Central	South	Total
1	Passenger cars (PC)	1,700	573	1,489	3,762	10,730	3,720	8,429	22,879
2	Sedans	709	193	789	1,691	4,044	1,451	4,725	10,220
3	Sport utility vehicles (SUV)	248	50	161	459	849	177	511	1,537
4	Cross-over cars	392	102	493	987	1,986	951	3,861	6,798
5	Multi-purpose vehicles (MPV)	-	-	-	-	-	-	-	-
6	Convertible cars	185	26	100	311	1,191	148	633	1,972
7	Hatchback	-	-	-	-	-	-	-	-
8	Others (please specify)	-	-	-	-	-	-	-	-
9	4. VAMA Sedan in media_Apr20	55	-	56	111	181	-	188	369

Maker	Model name	Vama Classification	Seat	Sales - Apr 2020				Share	Sales - YTM 2020				Share
				North	Central	South	Total		North	Central	South	Total	
10	Thaco Peugeot's PC subtotal			45	13	60	118		256	80	294	630	
	Subtotal			3,314	977	3,148	7,439		19,237	6,277	19,641	44,805	
	In percentage (%)			44.82%	12.86%	42.32%	100.00%		43.32%	14.70%	41.98%	100.00%	
II	Commercial vehicles (CV)												
	Trucks												
11	Pick-ups			351	189	316	856		1,794	797	1,448	4,039	
12	Vans			3	-	9	12		252	5	147	404	
13	Small trucks (G.V.M ≤ 5,000 Kg)			575	85	570	1,230		2,812	481	2,724	6,017	
14	Light trucks (5,000 Kg < G.V.M ≤ 10,000 Kg)			252	82	430	764		1,075	437	1,710	3,222	
15	Medium trucks (10,000 Kg < G.V.M ≤ 24,000 Kg)			28	1	23	52		154	2	108	264	
16	Heavy-duty trucks (24,000 Kg < G.V.M < 45,000 Kg)			-	-	-	-		-	-	-	-	
17	Super heavy trucks (G.V.M ≥ 45,000 Kg)			-	-	-	-		-	-	-	-	
18	Other Trucks			56	16	115	187		224	67	502	793	
19	Tractor trucks			-	-	-	-		-	-	-	-	
20	Mercedes-Benz's CV (FUSO) subtotal			-	-	-	-		-	-	-	-	
	Subtotal			1,283	373	1,061	3,317		6,311	1,799	3,635	11,745	
	In percentage (%)			40.79%	12.03%	47.18%	100.00%		42.82%	12.14%	45.04%	100.00%	
	Buses												
21	Minibuses [(10-16) seats]			11	2	9	22		120	34	152	306	
22	Medium buses / Coaches [(17-30) seats]			1	1	3	5		10	8	33	51	
23	Large buses / Coaches [(31-55) seats]			16	2	8	26		195	51	148	394	
24	Sleeping buses			-	-	-	-		-	-	-	-	
25	City buses of all lengths			-	-	-	-		35	-	-	35	
26	Bus rapid transit (BRT)			-	-	-	-		-	-	-	-	
27	Bus chassis (incompletely-built vehicles)			-	-	24	24		-	-	116	116	
	Subtotal			28	5	20	53		300	93	333	706	
	In percentage (%)			52.83%	9.43%	37.74%	100.00%		45.80%	11.83%	42.37%	100.00%	
III	Special-Purpose Vehicles												
28	Dump trucks			77	36	109	222		256	192	442	890	
29	Concrete mixer trucks			-	-	-	-		-	-	-	-	
30	Tanker trucks			-	-	-	-		-	-	-	-	
31	Refrigerator trucks			-	-	-	-		-	-	-	-	
32	Ambulance			-	-	-	-		-	-	-	-	
33	Fire-fighting trucks			-	-	-	-		-	-	-	-	
34	Garbages			-	-	1	1		-	-	4	4	
35	Hydraulic crane truck			-	-	-	-		-	-	-	-	
36	Sprinklers (road cleaning trucks)			-	-	-	-		-	-	-	-	
37	Crane trucks			-	-	-	-		-	-	-	-	
38	X-Ray medical vehicles			-	-	-	-		-	-	-	-	
39	Truck-mounted concret pumps			-	-	-	-		-	-	-	-	
40	Car transport (carrying) truck			-	-	-	-		-	-	-	-	
41	Hooklift			-	-	-	-		-	-	-	-	
42	Prisoner transport truck			-	-	-	-		-	-	-	-	
43	Mobile Sewer Jetting Machine (SPV)			-	-	-	-		-	-	-	-	
44	Sewage suction truck (SPV)			-	-	-	-		-	-	-	-	
45	Vacuum tank truck (SPV)			-	-	-	-		-	-	1	1	
46	Aerial Platform Truck (SPV)			-	-	-	-		-	-	-	-	
47	Stage truck (SPV)			-	-	-	-		-	-	-	-	
48	Xe chỉ huy chữa cháy (SPV)			-	-	-	-		-	-	-	-	
	Subtotal			77	36	110	223		256	192	447	895	
	In percentage (%)			34.53%	16.14%	49.33%	100.00%		28.60%	21.45%	49.94%	100.00%	
	Grand-total			4704	1371	4741	10816		26164	8601	26060	60825	
	In percentage (%)			43.49%	12.68%	43.83%	100.00%		43.02%	14.14%	42.84%	100.00%	