

1. VAMA Sales Figures - Total market and segment - Sản Lượng Bán Hàng

2019 - THÁNG 4/2020

	Apr-20	Apr-19	Mar-20	Difference April-20 vs April-19	Difference April-20 vs March-20
Total*	10,816	20,127	18,270	-46%	-41%
1. Passenger cars (PC)	7,439	13,885	12,564	-46%	-41%
2. Commercial vehicles (CV)	3,154	5,829	5,411	-46%	-42%
2.1 Trucks	3,101	5,050	5,242	-39%	-41%
2.2 Buses	53	779	169	-93%	-69%
3. Special-purpose vehicles	223	413	295	-46%	-24%
Bus chassis (khung xe buýt)	24	1	62	2300%	-61%

*: not including bus chassis - chưa bao gồm chassis xe buýt

YTM 2019

	YTM 2020	YTM 2019	Difference
Total*	60,825	93,591	-35%
1. Passenger cars (PC)	44,405	70,589	-37%
2. Commercial vehicles (CV)	15,525	21,762	-29%
2.1 Trucks	14,739	18,934	-22%
2.2 Buses	786	2,828	-72%
3. Special-purpose vehicles	895	1,240	-28%
Bus chassis (khung xe buýt)	116	145	-20%

2. VAMA Complete Vehicles in April 2020 vs April 2019 vs March 2020 - So sánh tháng

	Apr-20		Apr-19		Mar-20		Difference April-20 vs April-19		Difference April-20 vs March-20	
	unit	%	unit	%	unit	%	unit	%	unit	%
Mekong (Fiat, Ssangyong, PMC)	-	0.0%	1	0.0%	-	0.0%	(1)	-100%	0	#DIV/0!
GMV (Chevrolet)	-	0.0%	224	1.1%	-	0.0%	(224)	-100%	0	#DIV/0!
Mitsubishi	876	8.1%	1,299	6.5%	1,779	9.7%	(423)	-33%	(903)	-51%
Mercedes-Benz Vietnam	-	0.0%	-	0.0%	-	0.0%	0	#DIV/0!	0	#DIV/0!
Visuco (Suzuki)	297	2.7%	383	1.9%	1,078	5.9%	(86)	-22%	(781)	-72%
Toyota	2,803	25.9%	4,188	20.8%	5,143	28.1%	(1385)	-33%	(2340)	-45%
Lexus	111	1.0%	125	0.6%	78	0.4%	(14)	-11%	33	42%
Isuzu*	425	3.9%	702	3.5%	764	4.2%	(277)	-39%	(339)	-44%
Ford	702	6.5%	2,160	10.7%	1,356	7.4%	(1458)	-68%	(654)	-48%
Hino*	187	1.7%	198	1.0%	296	1.6%	(11)	-6%	(109)	-37%
SAMCO	13	0.1%	45	0.2%	56	0.3%	(32)	-71%	(43)	-77%
Thaco Kia	1,318	12.2%	2,463	12.2%	1,822	10.0%	(1145)	-46%	(504)	-28%
Thaco Mazda	1,329	12.3%	2,608	13.0%	1,355	7.4%	(1279)	-49%	(26)	-2%
Peugeot	118	1.1%	292	1.5%	132	0.7%	(174)	-60%	(14)	-11%
Thaco Truck	1,540	14.2%	2,591	12.9%	2,065	11.3%	(1051)	-41%	(525)	-25%
Bus Thaco	15	0.1%	194	1.0%	35	0.2%	(179)	-92%	(20)	-57%
Total Thaco	4,320	39.9%	8,148	40.5%	5,409	29.6%	(3828)	-47%	(1089)	-20%
Honda	843	7.8%	1,756	8.7%	1,968	10.8%	(913)	-52%	(1125)	-57%
Vinamotor*	20	0.2%	87	0.4%	15	0.1%	(67)	-77%	5	33%
VEAM	22	0.2%	123	0.6%	29	0.2%	(101)	-82%	(7)	-24%
TCIEV	91	0.8%	232	1.2%	132	0.7%	(141)	-61%	(41)	-31%
Dothanh	105	1.0%	441	2.2%	160	0.9%	(336)	-76%	(55)	-34%
Daewoo Bus	1	0.0%	15	0.1%	7	0.0%	(14)	-93%	(6)	-86%
Total	10,816	100%	20,127	100%	18,270	100%	(9,311)	-46%	(7,454)	-41%

*: not including bus chassis - chưa bao gồm chassis xe buýt

3. VAMA YTM Complete Vehicle Sales (YTM 2020 vs YTM 2019) -So sánh cùng kỳ

	YTM 2020		YTM 2019		Difference	
	unit	%	unit	%	unit	%
Mekong (Fiat, Ssangyong, PMC)	-	0.0%	133	0.1%	(133)	-100%
GMV (Chevrolet)	-	0.0%	952	1.0%	(952)	-100%
Mitsubishi	5,877	9.7%	6,874	7.3%	(997)	-15%
Mercedes-Benz Vietnam	-	0.0%	1,434	1.5%	(1434)	-100%
Visuco (Suzuki)	2,691	4.4%	2,773	3.0%	(82)	-3%
Toyota	16,551	27.2%	23,190	24.8%	(6639)	-29%
Lexus	369	0.6%	592	0.6%	(223)	-38%
Isuzu*	1,878	3.1%	1,847	2.0%	31	2%
Ford	4,585	7.5%	9,661	10.3%	(5076)	-53%
Hino*	793	1.3%	521	0.6%	272	52%
SAMCO	151	0.2%	188	0.2%	(37)	-20%
Thaco Kia	6,945	11.4%	9,952	10.6%	(3007)	-30%
Thaco Mazda	6,218	10.2%	12,105	12.9%	(5887)	-49%
Peugeot	630	1.0%	1,450	1.5%	(820)	-57%
Thaco Truck	6,386	10.5%	6,627	7.1%	(241)	-4%
Bus Thaco	290	0.5%	650	0.7%	(360)	-55%
Total Thaco	20,469	33.7%	30,784	32.9%	(10315)	-34%
Honda	6,133	10.1%	10,443	11.2%	(4310)	-41%
Vinamotor*	85	0.1%	296	0.3%	(211)	-71%
VEAM	118	0.2%	386	0.4%	(268)	-69%
TCIEV	499	0.8%	1,203	1.3%	(704)	-59%
Dothanh	590	1.0%	2,282	2.4%	(1692)	-74%
Daewoo Bus	36	0.1%	32	0.0%	4	13%
Total	60,825	100%	93,591	100%	(32,766)	-35%

*: not including bus chassis - chưa bao gồm chassis xe buýt