

Maker	Model name	Vama Classification	Seat	Sales - January 2021				Sales - YTM 2021				Share
				North	Central	South	Total	North	Central	South	Total	
Mekong Auto	Changan 1.0T -Classic Cabin	Light truck	2 seats				-					-
Mekong Auto	Changan 1.0T -Standard box	Light truck	2 seats				-					-
Mekong Auto	Changan 1.0T -Canvas box	Light truck	2 seats				-					-
Mekong Auto	Changan 1.0T -Composite Box	Light truck	2 seats				-					-
							-					-
							-					-
							-					-
Mekong	Sub-total						-					-
Mitsubishi	Outlander	SUV	7 seats	141	36	84	261	141	36	84	261	
Mitsubishi	Pajero Sport	SUV	7 seats	51	20	55	126	51	20	55	126	
Mitsubishi	Attrage	Sedan	5 seats	86	82	107	275	86	82	107	275	
Mitsubishi	Xpander (CBU)	MPV	7 seats	1,134	414	1,173	2721	1,134	414	1,173	2721	
Mitsubishi	Xpander (CKD)	MPV	7 seats	30	14	28	72	30	14	28	72	
Mitsubishi	Triton	Pick-up	5 seats	91	78	50	219	91	78	50	219	
Mitsubishi												
Mitsubishi	Sub-total			1533	644	1497	3674	1533	644	1497	3674	
Suzuki	Carry Blind Van	Van	2 seats	41	5	16	62	41	5	16	62	
Suzuki	Carry Truck	Small truck	2 seats	60	8	27	95	60	8	27	95	
Suzuki	Super Carry Pro	Small truck	2 seats	34	6	43	83	34	6	43	83	
Suzuki	Ertiga 5MT	MPV	7 seats	3	1	15	19	3	1	15	19	
Suzuki	Ertiga 4AT	MPV	7 seats	56	17	91	164	56	17	91	164	
Suzuki	Swift	Hatchback	5 seats	64	13	19	96	64	13	19	96	
Suzuki	Ciaz	Sedan	5 seats	74	15	58	147	74	15	58	147	
Suzuki	XL7	SUV	7 seats	86	30	176	292	86	30	176	292	
Suzuki	Sub-total			418	95	445	958	418	95	445	958	4.0%
Toyota	Camry	Sedan	5 seats	194	47	319	560	194	47	319	560	
Toyota	Corolla	Sedan	5 seats	66	20	59	145	66	20	59	145	
Toyota	Vios	Sedan	5 seats	684	234	427	1345	684	234	427	1345	
Toyota	Innova	MPV	8 seats	39	17	191	247	39	17	191	247	
Toyota	Fortuner	SUV	8 seats	130	43	264	437	130	43	264	437	
Toyota	Hiace	Minibus	10 - 16 seats	6		2	8	6		2	8	
Toyota	Granvia	MPV	9 seats			1	1			1	1	
Toyota	Landruiser 200 GX 470	SUV	8 seats	34	7	13	54	34	7	13	54	
Toyota	Land Prado	SUV	8 seats	24	2	6	32	24	2	6	32	
Toyota	FT86	Sedan	5 seats									
Toyota	Corolla Cross	SUV	5 seats	349	179	325	853	349	179	325	853	
Toyota	Hilux	Pick-up	5 seats	87	37	65	189	87	37	65	189	
Toyota	Yaris	Sedan	5 seats	72	34	40	146	72	34	40	146	
Toyota	Alphard	MPV	7 seats	5		3	8	5		3	8	
Toyota	Avanza	MPV	7 seats	3	2	13	18	3	2	13	18	
Toyota	Wigo	Sedan	5 seats	96	58	133	287	96	58	133	287	
Toyota	Rush	SUV	7 seats	28	21	58	107	28	21	58	107	
Toyota	Sub-total			1817	701	1919	4437	1817	701	1919	4437	18.3%
Isuzu	D-Max	Pick-up	5 seats									
Isuzu	mu-X	SUV	7 seats	13		38	51	13		38	51	
Isuzu	QKR	Small truck	3 seats	46	14	151	211	46	14	151	211	
Isuzu	NMR	Small truck	3 seats		1	8	9		1	8	9	
Isuzu	NPK	Light truck	3 seats	8	3	26	37	8	3	26	37	
Isuzu	NQL	Light truck	3 seats	12	3	20	35	12	3	20	35	
Isuzu	FRR	Medium truck	3 seats	9		13	22	9		13	22	
Isuzu	FVR	Medium truck	3 seats	8		6	14	8		6	14	
Isuzu	FVM	Medium truck	3 seats	13	1	6	20	13	1	6	20	
Isuzu	Tractor Head	Tractor truck (CV)		1		12	13	1		12	13	
Isuzu												
Isuzu												
Isuzu	Bus Chassis	Chassis				12	12			12	12	
Isuzu	Sub-total			110	22	280	412	110	22	280	412	1.7%
Ford	EcoSport	SUV		59	39	79	177	59	39	79	177	
Ford	Transit	Minibus	16 seats	27	2	26	55	27	2	26	55	
Ford	Ranger	Pick-up	5 seats	361	233	338	932	361	233	338	932	
Ford	Everest	SUV	7 seats	131	68	220	419	131	68	220	419	
Ford	Explorer	SUV		1		1	2	1		1	2	
Ford	Tourneo	MPV	7 seats	3	1	3	7	3	1	3	7	
Ford	Sub-total			582	343	667	1592	582	343	667	1592	6.6%
Hino	HINO	Other Truck	3 seats	122	40	229	391	122	40	229	391	
Hino	Sub-total			122	40	229	391	122	40	229	391	1.6%
Hino	Bus Chassis	Chassis										
Hino	Sub-total			122	40	229	391	122	40	229	391	0.3%
SAMCO	SAMCO 24 CN ~ 46CN	Medium bus	27 seats			3	3			3	3	
SAMCO	SAMCO B40 ~ B80	Large bus	40 seats	42			42	42			42	
SAMCO	SAMCO PRIMAS (Sleeper coaches)	Large bus	45 seats			12	12			12	12	
SAMCO	Truck	Medium truck	3 seats									
SAMCO	Crane truck	Crane truck (SPV)	3 seats									
SAMCO	Road cleaning truck	Road cleaning truck (SPV)	3 seats			1	1			1	1	
SAMCO	Garbage compactor truck	Garbage compactor truck (SPV)	3 seats			4	4			4	4	
SAMCO	Hydraulic crane truck	Hydraulic crane truck (SPV)	3 seats									
SAMCO	Vacuum tank truck	Vacuum tank truck (SPV)	3 seats									
SAMCO	Stage truck	Stage truck (SPV)	3 seats									
SAMCO	Fire truck	Fire fighting truck (SPV)	7 seats									
SAMCO	Hooklift	Hooklift (SPV)	3 seats									
SAMCO	Sewage suction truck	Sewage suction truck (SPV)	3 seats									
SAMCO	Prisoner transport vehicle	Prisoner transport vehicle (SPV)	3 seats									
SAMCO	Car carrying truck	Car Carrying Truck (SPV)	3 seats									
SAMCO		Aerial Platform Truck (SPV)	3 seats									
SAMCO		Xe chỉ huy chữa cháy (SPV)	4 seats									

Maker	Model name	Vama Classification	Seat	Sales - January 2021				Sales - YTM 2021				Share
				North	Central	South	Total	North	Central	South	Total	
II	Commercial vehicles (CV)											
	Trucks											
11	Pick-ups			574	375	508	1,457	574	375	508	1,457	
12	Vans			41	5	16	62	41	5	16	62	
13	Small trucks (G.V.M ≤ 5,000 Kg)			484	107	615	1,206	484	107	615	1,206	
14	Light trucks (5,000 Kg < G.V.M ≤ 10,000 Kg)			356	116	477	949	356	116	477	949	
15	Medium trucks (10,000 Kg < G.V.M ≤ 24,000 Kg)			30	1	35	66	30	1	35	66	
16	Heavy-duty trucks (24,000 Kg < G.V.M < 45,000 Kg)			-	-	-	-	-	-	-	-	
17	Super heavy trucks (G.V.M ≥ 45,000 Kg)			-	-	-	-	-	-	-	-	
18	Other Trucks			122	40	229	391	122	40	229	391	
19	Tractor trucks			1	-	12	13	1	-	12	13	
20	Mercedes-Benz's CV (FUSO) subtotal			-	-	-	-	-	-	-	-	
	Subtotal			1,608	644	1,892	4,144	1,608	644	1,892	4,144	
	In percentage (%)			38.80%	15.54%	45.66%	100.00%	38.80%	15.54%	45.66%	100.00%	
	Buses											
21	Minibuses [(10-16) seats]			37	4	37	78	37	4	37	78	
22	Medium buses / Coaches [(17-30) seats]			1	-	3	4	1	-	3	4	
23	Large buses / Coaches [(31-55) seats]			111	9	79	199	102	9	79	199	
24	Sleeping buses			-	-	-	-	-	-	-	-	
25	City buses of all lengths			-	-	-	-	-	-	-	-	
26	Bus rapid transit (BRT)			-	-	-	-	-	-	-	-	
27	Bus chassis (incompletely-built vehicles)			-	-	12	12	-	-	12	12	
	Subtotal			149	13	119	281	140	13	119	281	
	In percentage (%)			53.02%	4.63%	42.35%	100.00%	49.82%	4.63%	42.35%	100.00%	
III	Special-Purpose Vehicles											
28	Dump trucks			68	24	79	171	68	24	79	171	
29	Concrete mixer trucks			-	-	-	-	-	-	-	-	
30	Tanker trucks			-	-	-	-	-	-	-	-	
31	Refrigerator trucks			-	-	-	-	-	-	-	-	
32	Ambulance			-	-	-	-	-	-	-	-	
33	Fire-fighting trucks			-	-	-	-	-	-	-	-	
34	Garbages			-	-	4	4	-	-	4	4	
35	Hydraulic crane truck			-	-	-	-	-	-	-	-	
36	Sprinklers (road cleaning trucks)			-	-	1	1	-	-	1	1	
37	Crane trucks			-	-	-	-	-	-	-	-	
38	X-Ray medical vehicles			-	-	-	-	-	-	-	-	
39	Truck-mounted concret pumps			-	-	-	-	-	-	-	-	
40	Car transport (carrying) truck			-	-	-	-	-	-	-	-	
41	Hooklift			-	-	-	-	-	-	-	-	
42	Prisoner transport truck			-	-	-	-	-	-	-	-	
43	Mobile Sewer Jetting Machine (SPV)			-	-	-	-	-	-	-	-	
44	Sewage suction truck (SPV)			-	-	-	-	-	-	-	-	
45	Vacuum tank truck (SPV)			-	-	-	-	-	-	-	-	
46	Aerial Platform Truck (SPV)			-	-	-	-	-	-	-	-	
47	Stage truck (SPV)			-	-	-	-	-	-	-	-	
48	Xe chỉ huy chữa cháy (SPV)			-	-	-	-	-	-	-	-	
49	Xe hiến máu lưu động (SPV)			-	-	-	-	-	-	-	-	
	Subtotal			68	24	84	176	68	24	84	176	
	In percentage (%)			38.64%	13.64%	47.73%	100.00%	38.64%	13.64%	47.73%	100.00%	
	Grand-total			9787	4164	10265	24216	9778	4164	10265	24216	
	In percentage (%)			40.42%	17.20%	42.39%	100.00%	40.38%	17.20%	42.39%	100.00%	