

1. VAMA Sales Figures - Total market and segment - Sản Lượng Bán Hàng

2019 - THÁNG 1/2021

	Jan-21	Jan-20	Dec-20	Difference January-21 vs January-20	Difference January-21 vs December-20
Total*	24,216	15,123	44,978	60%	-46%
1. Passenger cars (PC)	19,615	12,460	36,123	57%	-46%
2. Commercial vehicles (CV)	4,425	2,557	8,643	73%	-49%
2.1 Trucks	4,144	2,240	8,227	85%	-50%
2.2 Buses	281	317	416	-11%	-32%
3. Special-purpose vehicles	176	106	212	66%	-17%
Bus chassis (khung xe buýt)	12	30	60	-60%	-80%

*: not including bus chassis - chưa bao gồm chassis xe buýt

YTM 2021

	YTM 2021	YTM 2020	Difference
Total*	24,216	15,123	60%
1. Passenger cars (PC)	19,615	12,460	57%
2. Commercial vehicles (CV)	4,425	2,557	73%
2.1 Trucks	4,144	2,240	85%
2.2 Buses	281	317	-11%
3. Special-purpose vehicles	176	106	66%
Bus chassis (khung xe buýt)	12	30	-60%

2. VAMA Complete Vehicles in January 2021 vs January 2020 vs December 2020 - So sánh tháng

	Jan-21		Jan-20		Dec-20		Difference January-21 vs January-20		Difference January-21 vs December-20	
	unit	%	unit	%	unit	%	unit	%	unit	%
Mekong (Fiat, Ssangyong, PMC)	-	0.0%	-	0.0%	-	0.0%	0	#DIV/0!	0	#DIV/0!
Mitsubishi	3,674	15.2%	1,670	11.0%	4,567	10.2%	2004	120%	(893)	-20%
Mercedes-Benz Vietnam	-	0.0%	-	0.0%	-	0.0%	0	#DIV/0!	0	#DIV/0!
Visuco (Suzuki)	958	4.0%	316	2.1%	2,582	5.7%	642	203%	(1624)	-63%
Toyota	4,437	18.3%	3,923	25.9%	11,298	25.1%	514	13%	(6861)	-61%
Lexus	88	0.4%	132	0.9%	212	0.5%	(44)	-33%	(124)	-58%
Isuzu*	412	1.7%	239	1.6%	1,322	2.9%	173	72%	(910)	-69%
Ford	1,592	6.6%	1,268	8.4%	3,921	8.7%	324	26%	(2329)	-59%
Hino*	391	1.6%	126	0.8%	499	1.1%	265	210%	(108)	-22%
SAMCO	62	0.3%	54	0.4%	45	0.1%	8	15%	17	38%
Thaco Kia	4,486	18.5%	1,972	13.0%	7,830	17.4%	2514	127%	(3344)	-43%
Thaco Mazda	2,429	10.0%	1,871	12.4%	4,485	10.0%	558	30%	(2056)	-46%
Peugeot	388	1.6%	202	1.3%	1,068	2.4%	186	92%	(680)	-64%
Thaco Truck	1,520	6.3%	821	5.4%	2,365	5.3%	699	85%	(845)	-36%
Bus Thaco	115	0.5%	190	1.3%	121	0.3%	(75)	-39%	(6)	-5%
Thaco Premium	257	1.1%	-	0.0%	-	0.0%	257	#DIV/0!	257	#DIV/0!
Total Thaco	9,195	38.0%	5,056	33.4%	15,869	35.3%	4139	82%	(6674)	-42%
Honda	3,015	12.5%	1,916	12.7%	4,142	9.2%	1099	57%	(1127)	-27%
Vinamotor*	40	0.2%	25	0.2%	86	0.2%	15	60%	(46)	-53%
VEAM	20	0.1%	3	0.0%	50	0.1%	17	567%	(30)	-60%
TCIEV	-	0.0%	208	1.4%	-	0.0%	(208)	-100%	0	#DIV/0!
Dothanh	291	1.2%	172	1.1%	365	0.8%	119	69%	(74)	-20%
Daewoo Bus	41	0.2%	15	0.1%	20	0.0%	26	173%	21	105%
Total	24,216	100%	15,123	100%	44,978	100%	9,093	60%	(20,762)	-46%

*: not including bus chassis - chưa bao gồm chassis xe buýt

3. VAMA YTM Complete Vehicle Sales (YTM 2021 vs YTM 2020) -So sánh cùng kỳ

	YTM 2021		YTM 2020		Difference	
	unit	%	unit	%	unit	%
Mekong (Fiat, Ssangyong, PMC)	-	0.0%	-	0.0%	0	#DIV/0!
Mitsubishi	3,674	15.2%	1,670	11.0%	2004	120%
Mercedes-Benz Vietnam	-	0.0%	-	0.0%	0	#DIV/0!
Visuco (Suzuki)	958	4.0%	316	2.1%	642	203%
Toyota	4,437	18.3%	3,923	25.9%	514	13%
Lexus	88	0.4%	132	0.9%	(44)	-33%
Isuzu*	412	1.7%	239	1.6%	173	72%
Ford	1,592	6.6%	1,268	8.4%	324	26%
Hino*	391	1.6%	126	0.8%	265	210%
SAMCO	62	0.3%	54	0.4%	8	15%
Thaco Kia	4,486	18.5%	1,972	13.0%	2514	127%
Thaco Mazda	2,429	10.0%	1,871	12.4%	558	30%
Peugeot	388	1.6%	202	1.3%	186	92%
Thaco Truck	1,520	6.3%	821	5.4%	699	85%
Bus Thaco	115	0.5%	190	1.3%	(75)	-39%
Thaco Premium	257	1.1%	-	0.0%	257	#DIV/0!
Total Thaco	9,195	36.9%	5,056	33.4%	4139	82%
Honda	3,015	12.5%	1,916	12.7%	1099	57%
Vinamotor*	40	0.2%	25	0.2%	15	60%
VEAM	20	0.1%	3	0.0%	17	567%
TCIEV	-	0.0%	208	1.4%	(208)	-100%
Dothanh	291	1.2%	172	1.1%	119	69%
Daewoo Bus	41	0.2%	15	0.1%	26	173%
Total	24,216	100%	15,123	100%	9,093	60%

*: not including bus chassis - chưa bao gồm chassis xe buýt