

Maker	Model name	Vama Classification	Seat	Sales - Feb 2021				Share	Sales - YTM 2021				Share
				North	Central	South	Total		North	Central	South	Total	
Mekong Auto	Changan 1.0T -Chassis Cabin	Light truck	2 seats				-					-	
Mekong Auto	Changan 1.0T -Standard box	Light truck	2 seats				-					-	
Mekong Auto	Changan 1.0T -Canvas box	Light truck	2 seats				-					-	
Mekong Auto	Changan 1.0T -Composite Box	Light truck	2 seats				-					-	
							-					-	
							-					-	
							-					-	
							-					-	
<b>Mekong</b>	<b>Sub-total</b>						-					-	
Mitsubishi	Outlander	SUV	7 seats	35	21	50	106	176	57	134	367		
Mitsubishi	Pajero Sport	SUV	7 seats	15	6	13	34	66	26	68	160		
Mitsubishi	Atrage	Sedan	5 seats	33	19	7	59	119	101	114	334		
Mitsubishi	Xpander (CBU)	MPV	7 seats	161	93	328	582	1,295	507	1,501	3303		
Mitsubishi	Xpander (CKD)	MPV	7 seats	16	7	25	48	46	21	53	120		
Mitsubishi	Triton	Pick-up	5 seats	49	35	18	102	140	113	68	321		
Mitsubishi													
<b>Mitsubishi</b>	<b>Sub-total</b>			<b>309</b>	<b>181</b>	<b>441</b>	<b>931</b>	<b>1842</b>	<b>825</b>	<b>1938</b>	<b>4605</b>		
Suzuki	Carry Blind Van	Van	2 seats	38		27	65	79	5	43	127		
Suzuki	Carry Truck	Small truck	2 seats	59	2	51	112	119	10	78	207		
Suzuki	Super Carry Pro	Small truck	2 seats	40		31	71	74	6	74	154		
Suzuki	Ertiga 5MT	MPV	7 seats	3		14	17	6	1	29	36		
Suzuki	Ertiga 4AT	MPV	7 seats	19	2	19	40	75	19	110	204		
Suzuki	Swift	Hatchback	5 seats	5		6	11	69	13	25	107		
Suzuki	Ciaz	Sedan	5 seats	23	1	18	42	97	16	76	189		
Suzuki	XL7	SUV	7 seats	122	1	46	169	208	31	222	461		
<b>Suzuki</b>	<b>Sub-total</b>			<b>309</b>	<b>6</b>	<b>212</b>	<b>527</b>	<b>727</b>	<b>101</b>	<b>657</b>	<b>1485</b>	<b>4.0%</b>	
Toyota	Camry	Sedan	5 seats	69	23	104	196	263	70	423	756		
Toyota	Corolla	Sedan	5 seats	31	12	25	68	97	32	84	213		
Toyota	Vios	Sedan	5 seats	290	142	122	554	974	376	549	1899		
Toyota	Innova	MPV	8 seats	21	4	132	157	60	21	323	404		
Toyota	Fortuner	SUV	8 seats	63	31	174	268	193	74	438	705		
Toyota	Hiace	Minibus	10 - 16 seats	2			2	8		2	10		
Toyota	Granvia	MPV	9 seats			1	1			2	2		
Toyota	Landcruiser 200 GX 470	SUV	8 seats	8	2	6	16	42	9	19	70		
Toyota	Land Prado	SUV	8 seats	20	11	12	43	44	13	18	75		
Toyota	FT86	Sedan	5 seats										
Toyota	Corolla Cross	SUV	5 seats	312	167	247	726	661	346	572	1579		
Toyota	Hilux	Pick-up	5 seats	60	37	39	136	147	74	104	325		
Toyota	Yaris	Sedan	5 seats	26	19	22	67	98	53	62	213		
Toyota	Alphard	MPV	7 seats			2	2	5		5	10		
Toyota	Avanza	MPV	7 seats	2		2	2	3	2	15	20		
Toyota	Wigo	Sedan	5 seats	38	12	47	97	134	70	180	384		
Toyota	Rush	SUV	7 seats	27	12	37	76	55	33	95	183		
<b>Toyota</b>	<b>Sub-total</b>			<b>967</b>	<b>472</b>	<b>972</b>	<b>2411</b>	<b>2784</b>	<b>1173</b>	<b>2891</b>	<b>6848</b>	<b>18.4%</b>	
Isuzu	D-Max	Pick-up	5 seats										
Isuzu	mu-X	SUV	7 seats	12		3	15	25		41	66		
Isuzu	QKR	Small truck	3 seats	91	8	151	250	137	22	302	461		
Isuzu	NMR	Small truck	3 seats			5	5		1	13	14		
Isuzu	NPK	Light truck	3 seats	8	2	13	23	16	5	39	60		
Isuzu	NQL	Light truck	3 seats	4	1	9	14	16	4	29	49		
Isuzu	FRR	Medium truck	3 seats	8		5	13	17		18	35		
Isuzu	FVR	Medium truck	3 seats	3		5	8	11		11	22		
Isuzu	FVM	Medium truck	3 seats	1		6	7	14	1	12	27		
Isuzu	Tractor Head	Tractor truck (CV)						1		12	13		
Isuzu													
Isuzu													
Isuzu	Bus Chassis	Chassis								12	12		
<b>Isuzu</b>	<b>Sub-total</b>			<b>127</b>	<b>11</b>	<b>197</b>	<b>335</b>	<b>237</b>	<b>33</b>	<b>477</b>	<b>747</b>	<b>2.0%</b>	
Ford	EcoSport	SUV		19	21	17	57	78	60	96	234		
Ford	Transit	Minibus	16 seats	18	2	16	36	45	4	42	91		
Ford	Ranger	Pick-up	5 seats	263	159	348	770	624	392	686	1702		
Ford	Everest	SUV	7 seats	60	43	120	223	191	111	340	642		
Ford	Explorer	SUV		1			1	2		1	3		
Ford	Tourneo	MPV	7 seats			7	7	3	1	10	14		
<b>Ford</b>	<b>Sub-total</b>			<b>361</b>	<b>225</b>	<b>508</b>	<b>1094</b>	<b>943</b>	<b>568</b>	<b>1175</b>	<b>2686</b>	<b>7.2%</b>	
Hino	HINO	Other Truck	3 seats	100	21	136	257	222	61	365	648		
Hino	Bus Chassis	Chassis											
<b>Hino</b>	<b>Sub-total</b>			<b>100</b>	<b>21</b>	<b>136</b>	<b>257</b>	<b>222</b>	<b>61</b>	<b>365</b>	<b>648</b>	<b>1.7%</b>	
SAMCO	SAMCO 24 CN ~ 46CN	Medium bus	27 seats			1	1			4	4		
SAMCO	SAMCO B40 ~ B80	Large bus	40 seats					42			42		
SAMCO	SAMCO PRIMAS ( Sleeper coaches)	Large bus	45 seats							12	12		
SAMCO	Truck	Medium truck	3 seats										
SAMCO	Crane truck	Crane truck (SPV)	3 seats										
SAMCO	Road cleaning truck	Road cleaning truck (SPV)	3 seats							1	1		
SAMCO	Garbage compactor truck	Garbage compactor truck (SPV)	3 seats			1	1			5	5		
SAMCO	Hydraulic crane truck	Hydraulic crane truck (SPV)	3 seats										
SAMCO	Vacuum tank truck	Vacuum tank truck (SPV)	3 seats										
SAMCO	Stage truck	Stage truck (SPV)	3 seats										
SAMCO	Fire truck	Fire fighting truck (SPV)	7 seats										
SAMCO	Hooklift	Hooklift (SPV)	3 seats							1	1		
SAMCO	Sewage suction truck	Sewage suction truck (SPV)	3 seats										
SAMCO	Prisoner transport vehicle	Prisoner transport vehicle (SPV)	3 seats										
SAMCO	Car carrying truck	Car Carrving Truck (SPV)	3 seats										
SAMCO	Aerial Platform Truck	Aerial Platform Truck (SPV)	3 seats										
SAMCO	Xe chi huy chữa cháy	Xe chi huy chữa cháy (SPV)	4 seats										
SAMCO	Xe hiện màu lưu động	Xe hiện màu lưu động (SPV)	4 seats										
SAMCO	Bus Chassis	Chassis											
<b>SAMCO</b>	<b>Sub-total</b>			<b>3</b>	<b></b>	<b>3</b>	<b>3</b>	<b>42</b>	<b></b>	<b>23</b>	<b>65</b>	<b>0.2%</b>	
THACO KIA	Morning	Hatchback	5 seats	186	54	65	305	566	75	205	846		
THACO KIA	Cerato	Sedan	5 seats	103	64	145	312	470	303	456	1229		
THACO KIA	Sorento	SUV	7 seats	142	71	93	306	539	225	488	1252		
THACO KIA				11	9	11	31						

Maker	Model name	Vama Classification	Seat	Sales - Feb 2021				Share	Sales - YTM 2021				Share
				North	Central	South	Total		North	Central	South	Total	
THACO KIA	Sedona	MPV	7 seats	24	37	19	80	19.2%	83	45	129	257	18.8%
THACO KIA	Optima	Sedan	5 seats	8	2	15	25		23	7	25	55	
THACO KIA	Soluto	Sedan	5 seats	235	95	87	417		475	213	334	1022	
THACO KIA	Seltos	Crossover	5 seats	439	187	386	1012		872	484	882	2238	
<b>THACO KIA</b>	<b>Sub-total</b>			<b>1148</b>	<b>519</b>	<b>821</b>	<b>2488</b>		<b>3050</b>	<b>1370</b>	<b>2554</b>	<b>6974</b>	
THACO MAZDA	Mazda2	Hatchback	5 seats	14	7	11	32		66	30	51	147	
THACO MAZDA	Mazda2	Sedan	5 seats	86	15	44	145		170	67	136	373	
THACO MAZDA	Mazda3	Hatchback	5 seats	24	10	17	51		63	18	54	135	
THACO MAZDA	Mazda3	Sedan	5 seats	157	22	73	252		330	113	225	668	
THACO MAZDA	CX-5	Crossover	5 seats	275	49	227	551		694	290	583	1567	
THACO MAZDA	Mazda 6	Sedan	5 seats	22	9	41	72	11.1%	67	20	83	170	10.4%
THACO MAZDA	BT-50	Pick-up	5 seats	46	3	32	81		81	30	87	198	
THACO MAZDA	CX-8	SUV	7 seats	105	31	120	256		250	57	304	611	
<b>THACO MAZDA</b>	<b>Sub-total</b>			<b>729</b>	<b>146</b>	<b>565</b>	<b>1440</b>		<b>1721</b>	<b>625</b>	<b>1523</b>	<b>3869</b>	
THACO PREMIUM	Peugeot	peugeot	7 seats	246	52	207	505	3.9%	416	90	387	893	2.4%
<b>PEUGEOT</b>	<b>Sub-total</b>			<b>246</b>	<b>52</b>	<b>207</b>	<b>505</b>		<b>416</b>	<b>90</b>	<b>387</b>	<b>893</b>	
THACO TRUCK	K2700 (K200)	Small truck	2 seats	163	26	121	310		345	68	288	701	
THACO TRUCK	K3000 (K250)	Small truck	2 seats	129	34	158	321		291	70	352	713	
THACO TRUCK	Thaco truck	Light truck	2 seats	189	61	211	461		398	139	490	1027	
THACO TRUCK	Thaco dumptruck (SPV)	Dump truck (SPV)	2 seats	49	26	58	133		117	50	137	304	
<b>THACO TRUCK</b>	<b>Sub-total</b>			<b>530</b>	<b>147</b>	<b>548</b>	<b>1225</b>		<b>1151</b>	<b>327</b>	<b>1267</b>	<b>2745</b>	
BUS THACO	Thaco 28 45 seats	Large bus	28 ~ 45 seats	7	2	6	15		36	11	68	115	
BUS THACO	Minibus	Minibus		20		1	21		24	2	10	36	
<b>BUS THACO</b>	<b>Sub-total</b>			<b>27</b>	<b>2</b>	<b>7</b>	<b>36</b>		<b>60</b>	<b>13</b>	<b>78</b>	<b>151</b>	0.4%
Honda	CR-V (CBU)	SUV	7 seats										
Honda	CR-V (CKD)	SUV	7 seats	92	35	85	212		234	88	249	571	
Honda	CITY	Sedan	5 seats	208	136	269	613		833	556	803	2192	
Honda	Jazz	Sedan	5 seats										
Honda	Accord	Sedan	5 seats	2	1	3	6		4	5	14	23	
Honda	Odyssey	MPV	7 seats										
Honda	Civic	Sedan	5 seats	34	17	146	197		133	88	403	624	
Honda	Brio	Sedan	5 seats	61	63	64	188		223	178	191	592	
Honda	HR-V	SUV	5 seats	20	12	33	65		114	77	103	294	
<b>Honda</b>	<b>Sub-Total</b>			<b>417</b>	<b>264</b>	<b>600</b>	<b>1281</b>		<b>1541</b>	<b>992</b>	<b>1763</b>	<b>4296</b>	
VINAMOTOR	Hyundai	Large bus	29-80 Seats			4	4				9	9	
VINAMOTOR	Hyundai	Medium truck	Under 10T				5				15	15	
VINAMOTOR	Vinamotor Cabstar	Small truck	Under 3.5T				15				40	40	
<b>VINAMOTOR</b>	<b>Sub-Total</b>						<b>24</b>				<b>64</b>	<b>64</b>	
VEAM	VEAM Motor	Light truck	2-3	13	4	9	26		24	7	15	46	
VEAM	MAZ	Medium truck	2-3										
<b>VEAM</b>	<b>Sub-Total</b>			<b>13</b>	<b>4</b>	<b>9</b>	<b>26</b>		<b>24</b>	<b>7</b>	<b>15</b>	<b>46</b>	
TCIEV	Sunny XL	Sedan	5 seats										
TCIEV	Sunny XV	Sedan	5 seats										
TCIEV	X-Trail 2.0L	SUV	5 + 2 seats										
TCIEV	X-Trail 2.5L	SUV	5 + 2 seats										
<b>TCIEV</b>	<b>Sub-Total</b>												
HYUNDAI	County	Medium bus	29 seats										
HYUNDAI	Mighty CBU	Light truck	3 seats										
HYUNDAI	Mighty CKD	Light truck	3 seats	93	23	116	232	1.8%	209	52	262	523	1.4%
<b>DOTHANH</b>	<b>Sub-Total</b>			<b>93</b>	<b>23</b>	<b>116</b>	<b>232</b>		<b>209</b>	<b>52</b>	<b>262</b>	<b>523</b>	
VIDABUS	G8	Large bus	29-34 seats										
VIDABUS	G11	Large bus	47 seats	9			9		40			40	
VIDABUS	G12	Large bus	47 seats									9	
VIDABUS	Lestar	Medium bus	29 seats						1			1	
VIDABUS	BC095	City bus	60 seats										
VIDABUS	BC110	City bus	70-80 seats										
<b>DAEWOO BUS</b>	<b>Sub-Total</b>			<b>9</b>			<b>9</b>		<b>50</b>			<b>50</b>	
<b>Sub-Total</b>													

No	Vehicle Type	Sales - Feb 2021				Sales - YTM 2021			
		North	Central	South	Total	North	Central	South	Total
<b>I</b>	<b>Passenger cars (PC)</b>								
1	Sedans	1,426	652	1,232	3,310	4,510	2,268	4,158	10,936
2	Sport utility vehicles (SUV)	1,053	464	1,056	2,573	2,878	1,207	3,188	7,273
3	Cross-over cars	714	236	613	1,563	1,566	774	1,465	3,805
4	Multi-purpose vehicles (MPV)	255	152	560	967	1,598	635	2,212	4,445
5	Convertible cars	-	-	-	-	-	-	-	-
6	Hatchback	229	71	99	399	764	136	335	1,235
7	Others (please specify)	-	-	-	-	-	-	-	-
8	Mercedes-Benz's PC subtotal	-	-	-	-	-	-	-	-
9	Lexus's PC subtotal	25	-	15	40	73	-	55	128
10	Thaco Premium subtotal	46	-	29	75	151	-	181	332
11	Thaco Peugeot's PC subtotal	246	52	207	505	416	90	387	893
	<b>Subtotal</b>	<b>3,994</b>	<b>1,527</b>	<b>3,811</b>	<b>9,332</b>	<b>11,936</b>	<b>3,110</b>	<b>11,981</b>	<b>29,047</b>
	In percentage (%)	<b>42.35%</b>	<b>17.25%</b>	<b>40.41%</b>	<b>100.00%</b>	<b>41.16%</b>	<b>17.59%</b>	<b>41.25%</b>	<b>100.00%</b>
<b>II</b>	<b>Commercial vehicles (CV)</b>								
<b>Trucks</b>									
11	Pick-ups	418	234	437	1,089	992	609	945	2,546
12	Vans	38	-	27	65	79	5	43	127
13	Small trucks (G.V.M ≤ 5,000 Kg)	482	70	532	1,084	966	177	1,147	2,290
14	Light trucks (5,000 Kg < G.V.M ≤ 10,000 Kg)	307	91	358	756	663	207	835	1,705
15	Medium trucks (10,000 Kg < G.V.M ≤ 24,000 Kg)	12	-	21	33	42	1	56	99
16	Heavy-duty trucks (24,000 Kg < G.V.M < 45,000 Kg)	-	-	-	-	-	-	-	-
17	Super heavy trucks (G.V.M ≥ 45,000 Kg)	-	-	-	-	-	-	-	-
18	Other Trucks	100	21	136	257	222	61	365	648
19	Tractor trucks	-	-	-	-	1	-	12	13
20	Mercedes-Benz's CV (FUSO) subtotal	-	-	-	-	-	-	-	-
	<b>Subtotal</b>	<b>1,397</b>	<b>418</b>	<b>1,311</b>	<b>3,294</b>	<b>3,329</b>	<b>892</b>	<b>3,227</b>	<b>7,447</b>
	In percentage (%)	<b>41.32%</b>	<b>12.67%</b>	<b>46.01%</b>	<b>100.00%</b>	<b>41.16%</b>	<b>17.59%</b>	<b>41.25%</b>	<b>100.00%</b>

Maker	Model name	Vama Classification	Seat	Sales - Feb 2021				Share	Sales - YTM 2021				Share
				North	Central	South	Total		North	Central	South	Total	
	<b>Buses</b>												
21	Minibuses [(10-16) seats]			40	2	17	59		77	6	54	137	
22	Medium buses / Coaches [(17-30) seats]			-	-	1	1		1	-	4	5	
23	Large buses / Coaches [(31-55) seats]			16	2	10	28		118	11	89	227	
24	Sleeping buses			-	-	-	-		-	-	-	-	
25	City buses of all lengths			-	-	-	-		-	-	-	-	
26	Bus rapid transit (BRT)			-	-	-	-		-	-	-	-	
27	Bus chassis (incompletely-built vehicles)			-	-	-	-		-	-	12	12	
	<b>Subtotal</b>			56	4	28	88		196	17	147	360	
	<b>In percentage (%)</b>			63.64%	4.55%	31.82%	100.00%		53.12%	4.61%	39.84%	100.00%	
<b>III</b>	<b>Special-Purpose Vehicles</b>												
28	Dump trucks			49	26	58	133		117	50	137	304	
29	Concrete mixer trucks			-	-	-	-		-	-	-	-	
30	Tanker trucks			-	-	-	-		-	-	-	-	
31	Refrigerator trucks			-	-	-	-		-	-	-	-	
32	Ambulance			-	-	-	-		-	-	-	-	
33	Fire-fighting trucks			-	-	-	-		-	-	-	-	
34	Garbages			-	-	1	1		-	-	5	5	
35	Hydraulic crane truck			-	-	-	-		-	-	-	-	
36	Sprinklers (road cleaning trucks)			-	-	-	-		-	-	1	1	
37	Crane trucks			-	-	-	-		-	-	-	-	
38	X-Ray medical vehicles			-	-	-	-		-	-	-	-	
39	Truck-mounted concret pumps			-	-	-	-		-	-	-	-	
40	Car transport (carrying) truck			-	-	-	-		-	-	-	-	
41	Hooklift			-	-	1	1		-	-	1	1	
42	Prisoner transport truck			-	-	-	-		-	-	-	-	
43	Mobile Sewer Jetting Machine (SPV)			-	-	-	-		-	-	-	-	
44	Sewage suction truck (SPV)			-	-	-	-		-	-	-	-	
45	Vacuum tank truck (SPV)			-	-	-	-		-	-	-	-	
46	Aerial Platform Truck (SPV)			-	-	-	-		-	-	-	-	
47	Stage truck (SPV)			-	-	-	-		-	-	-	-	
48	Xe chỉ huy chữa cháy (SPV)			-	-	-	-		-	-	-	-	
49	Xe hiến máu lưu động (SPV)			-	-	-	-		-	-	-	-	
	<b>Subtotal</b>			49	26	58	133		117	50	144	311	
	<b>In percentage (%)</b>			36.30%	19.26%	44.44%	100.00%		37.62%	16.08%	46.30%	100.00%	
	<b>Grand-total</b>			546	2073	5410	12939		15234	6237	15675	37155	
	<b>In percentage (%)</b>			42.17%	16.02%	41.81%	100.00%		41.00%	16.79%	42.19%	100.00%	