

1. VAMA Sales Figures - Total market and segment - Sản Lượng Bán Hàng

2019 - THÁNG 2/2021

	Feb-21	Feb-20	Jan-21	Difference February-21 vs February-20	Difference February-21 vs January-21
Total*	12,939	16,616	24,216	-22%	-47%
1. Passenger cars (PC)	9,432	11,942	19,615	-21%	-52%
2. Commercial vehicles (CV)	3,372	4,403	4,425	-23%	-24%
2.1 Trucks	3,284	4,156	4,144	-21%	-21%
2.2 Buses	88	247	281	-64%	-69%
3. Special-purpose vehicles	135	271	176	-50%	-23%
Bus chassis (khung xe buýt)	0	0	12	#DIV/0!	-100%

*: not including bus chassis - chưa bao gồm chassis xe buýt

YTM 2021

	YTM 2021	YTM 2020	Difference
Total*	37,155	31,739	17%
1. Passenger cars (PC)	29,047	24,402	19%
2. Commercial vehicles (CV)	7,797	6,960	12%
2.1 Trucks	7,428	6,396	16%
2.2 Buses	369	564	-35%
3. Special-purpose vehicles	311	377	-18%
Bus chassis (khung xe buýt)	12	30	-60%

2. VAMA Complete Vehicles in February 2021 vs February 2020 vs January 2021 - So sánh tháng

	Feb-21		Feb-20		Jan-21		Difference February-21 vs February-20		Difference February-21 vs January-21	
	unit	%	unit	%	unit	%	unit	%	unit	%
Mekong (Fiat, Ssangyong, PMC)	-	0.0%	-	0.0%	-	0.0%	0	#DIV/0!	0	#DIV/0!
Mitsubishi	931	7.2%	1,552	9.3%	3,674	15.2%	(621)	-40%	(2743)	-75%
Mercedes-Benz Vietnam	0	0.0%	0	0.0%	0	0.0%	0	#DIV/0!	0	#DIV/0!
Visuco (Suzuki)	527	4.1%	1,000	6.0%	958	4.0%	(473)	-47%	(431)	-45%
Toyota	2,411	18.6%	4,682	28.2%	4,437	18.3%	(2271)	-49%	(2026)	-46%
Lexus	40	0.3%	48	0.3%	88	0.4%	(8)	-17%	(48)	-55%
Isuzu*	335	2.6%	450	2.7%	412	1.7%	(115)	-26%	(77)	-19%
Ford	1,094	8.5%	1,259	7.6%	1,592	6.6%	(165)	-13%	(498)	-31%
Hino*	257	2.0%	184	1.1%	391	1.6%	73	40%	(134)	-34%
SAMCO	3	0.0%	28	0.2%	62	0.3%	(25)	-89%	(59)	-95%
Thaco Kia	2,488	19.2%	1,833	11.0%	4,486	18.5%	655	36%	(1998)	-45%
Thaco Mazda	1,440	11.1%	1,663	10.0%	2,429	10.0%	(223)	-13%	(989)	-41%
Peugeot	505	3.9%	178	1.1%	388	1.6%	327	184%	117	30%
Thaco Truck	1,225	9.5%	1,960	11.8%	1,520	6.3%	(735)	-38%	(295)	-19%
Bus Thaco	36	0.3%	50	0.3%	115	0.5%	(14)	-28%	(79)	-69%
Thaco Premium BMW+Mini	75	0.6%	-	0.0%	257	1.1%	75	#DIV/0!	(182)	-71%
Total Thaco	5,769	44.6%	5,684	34.2%	9,195	38.0%	85	1%	(3426)	-37%
Honda	1,281	9.9%	1,406	8.5%	3,015	12.5%	(125)	-9%	(1734)	-58%
Vinamotor*	24	0.2%	25	0.2%	40	0.2%	(1)	-4%	(16)	-40%
VEAM	26	0.2%	64	0.4%	20	0.1%	(38)	-59%	6	30%
TCIEV	-	0.0%	68	0.4%	-	0.0%	(68)	-100%	0	#DIV/0!
Dothan	232	1.8%	153	0.9%	291	1.2%	79	52%	(59)	-20%
Daewoo Bus	9	0.1%	13	0.1%	41	0.2%	(4)	-31%	(32)	-78%
Total	12,939	100%	16,616	100%	24,216	100%	(3,677)	-22%	(11,277)	-47%

*: not including bus chassis - chưa bao gồm chassis xe buýt

3. VAMA YTM Complete Vehicle Sales (YTM 2021 vs YTM 2020) -So sánh cùng kỳ

	YTM 2021		YTM 2020		Difference	
	unit	%	unit	%	unit	%
Mekong (Fiat, Ssangyong, PMC)	-	0.0%	-	0.0%	0	#DIV/0!
Mitsubishi	4,605	12.4%	3,222	10.2%	1383	43%
Mercedes-Benz Vietnam	-	0.0%	0	0.0%	0	#DIV/0!
Visuco (Suzuki)	1,485	4.0%	1,316	4.1%	169	13%
Toyota	6,848	18.4%	8,605	27.1%	(1757)	-20%
Lexus	128	0.3%	180	0.6%	(52)	-29%
Isuzu*	747	2.0%	689	2.2%	58	8%
Ford	2,686	7.2%	2,527	8.0%	159	6%
Hino*	648	1.7%	310	1.0%	338	109%
SAMCO	65	0.2%	82	0.3%	(17)	-21%
Thaco Kia	6,974	18.8%	3,805	12.0%	3169	83%
Thaco Mazda	3,869	10.4%	3,534	11.1%	335	9%
Peugeot	893	2.4%	380	1.2%	513	135%
Thaco Truck	2,745	7.4%	2,781	8.8%	(36)	-1%
Bus Thaco	151	0.4%	240	0.8%	(89)	-37%
Thaco Premium BMW+Mini	332	0.9%	-	0.0%	332	#DIV/0!
Total Thaco	14,964	39.4%	10,740	33.8%	4224	39%
Honda	4,296	11.6%	3,322	10.5%	974	29%
Vinamotor*	64	0.2%	50	0.2%	14	28%
VEAM	46	0.1%	67	0.2%	(21)	-31%
TCIEV	-	0.0%	276	0.9%	(276)	-100%
Dothan	523	1.4%	325	1.0%	198	61%
Daewoo Bus	50	0.1%	28	0.1%	22	79%
Total	37,155	100%	31,739	100%	5,416	17%

*: not including bus chassis - chưa bao gồm chassis xe buýt