

Maker	Model name	Vama Classification	Seat	Sales - March 2021				Share	Sales - YTM 2021				Share
				North	Central	South	Total		North	Central	South	Total	
Mekong Auto	Changan 1.0T -Chassic Cabin	Light truck	2 seats				-					-	
Mekong Auto	Changan 1.0T -Standard box	Light truck	2 seats				-					-	
Mekong Auto	Changan 1.0T -Canvas box	Light truck	2 seats				-					-	
Mekong Auto	Changan 1.0T -Composite Box	Light truck	2 seats				-					-	
							-					-	
							-					-	
Mekong	Sub-total						-					-	
Mitsubishi	Outlander	SUV	7 seats	65	23	52	140		241	80	186	507	
Mitsubishi	Pajero Sport	SUV	7 seats	30	4	23	57		96	30	91	217	
Mitsubishi	Attrage	Sedan	5 seats	388	327	287	1002		507	428	401	1336	
Mitsubishi	Xpander (CBU)	MPV	7 seats	381	190	529	1100		1,676	697	2,030	4403	
Mitsubishi	Xpander (CKD)	MPV	7 seats	27	8	44	79		73	29	97	199	
Mitsubishi	Triton	Pick-up	5 seats	63	28	39	130		203	141	107	451	
Mitsubishi													
Mitsubishi	Sub-total			954	580	974	2508		2796	1405	2912	7113	
Suzuki	Carry Blind Van	Van	2 seats	122	3	74	199		201	8	117	326	
Suzuki	Carry Truck	Small truck	2 seats	300	4	148	452		419	14	226	659	
Suzuki	Super Carry Pro	Small truck	2 seats	152	36	245	433		226	42	319	587	
Suzuki	Ertiga SMT	MPV	7 seats	31	18	80	129		37	19	109	165	
Suzuki	Ertiga 4AT	MPV	7 seats	92	9	160	261		167	28	270	465	
Suzuki	Swift	Hatchback	5 seats	2		1	3		71	13	26	110	
Suzuki	Ciaz	Sedan	5 seats	37	3	31	71		134	19	107	260	
Suzuki	XL7	SUV	7 seats	320	108	457	885		528	139	679	1346	
Suzuki	Sub-total			1056	181	1196	2433		1783	282	1853	3918	
Toyota	Camry	Sedan	5 seats	183	49	229	461		446	119	652	1217	
Toyota	Corolla	Sedan	5 seats	78	12	71	161		175	44	155	374	
Toyota	Vios	Sedan	5 seats	845	366	760	1971		1819	742	1309	3870	
Toyota	Innova	MPV	8 seats	72	19	348	439		132	40	671	843	
Toyota	Fortuner	SUV	8 seats	180	85	387	652		373	159	825	1357	
Toyota	Hiace	Minibus	10 - 16 seats	1		2	3		9		4	13	
Toyota	Granvia	MPV	9 seats								2	2	
Toyota	Landcruiser 200 GX 470	SUV	8 seats	20	8	5	33		62	17	24	103	
Toyota	Land Prado	SUV	8 seats	32	7	15	54		76	20	33	129	
Toyota	FT86	Sedan	5 seats										
Toyota	Corolla Cross	SUV	5 seats	634	263	493	1390		1295	609	1065	2969	
Toyota	Hilux	Pick-up	5 seats	221	99	158	478		368	173	262	803	
Toyota	Yaris	Sedan	5 seats	92	29	29	150		190	82	91	363	
Toyota	Alphard	MPV	7 seats	3	1	6	10		8	1	11	20	
Toyota	Avanza	MPV	7 seats	1	1	4	6		4	3	19	26	
Toyota	Wigo	Sedan	5 seats	103	49	107	259		237	119	287	643	
Toyota	Rush	SUV	7 seats	145	75	240	460		200	108	335	643	
Toyota	Sub-total			2610	1063	2854	6527		5394	2236	5745	13375	
Isuzu	D-Max	Pick-up	5 seats										
Isuzu	mu-X	SUV	7 seats						25		41	66	
Isuzu	QKR	Small truck	3 seats	282	35	434	751		419	57	736	1212	
Isuzu	NMR	Small truck	3 seats		2	10	12			3	23	26	
Isuzu	NPK	Light truck	3 seats	25	4	36	65		41	9	75	125	
Isuzu	NQL	Light truck	3 seats	42	1	68	111		58	5	97	160	
Isuzu	FRR	Medium truck	3 seats	32	1	31	64		49	1	49	99	
Isuzu	FVR	Medium truck	3 seats	24		8	32		35		19	54	
Isuzu	FVM	Medium truck	3 seats	4	1	15	20		18	2	27	47	
Isuzu	Tractor Head	Tractor truck (CV)							1		12	13	
Isuzu													
Isuzu													
Isuzu	Bus Chassis	Chassis				12	12				24	24	
Isuzu	Sub-total			409	44	602	1055		646	77	1079	1802	
Ford	EcoSport	SUV		35	18	64	117		113	78	160	351	
Ford	Transit	Minibus	16 seats	42	4	47	93		87	8	89	184	
Ford	Ranger	Pick-up	5 seats	790	473	908	2171		1414	865	1594	3873	
Ford	Everest	SUV	7 seats	273	122	422	817		464	233	762	1459	
Ford	Explorer	SUV							2		1	3	
Ford	Tourneo	MPV	7 seats	10		20	30		13	1	30	44	
Ford	Sub-total			1150	617	1461	3228		2093	1185	2636	5914	
Hino	HINO	Other Truck	3 seats	131	47	291	469		353	108	656	1117	
Hino	Bus Chassis	Chassis											
Hino	Sub-total			131	47	291	469		353	108	656	1117	
SAMCO	SAMCO 24 CN ~ 46CN	Medium bus	27 seats			1	1				5	5	
SAMCO	SAMCO B40 - B80	Large bus	40 seats	44			44		86			86	
SAMCO	SAMCO PRIMAS (Sleeper coaches)	Large bus	45 seats								12	12	
SAMCO	Truck	Medium truck	3 seats										
SAMCO	Crane truck	Crane truck (SPV)	3 seats										
SAMCO	Road cleaning truck	Road cleaning truck (SPV)	3 seats										
SAMCO	Garbage compactor truck	Garbage compactor truck (SPV)	3 seats								1	1	
SAMCO	Hydraulic crane truck	Hydraulic crane truck (SPV)	3 seats								5	5	
SAMCO	Vacuum tank truck	Vacuum tank truck (SPV)	3 seats										
SAMCO	Stage truck	Stage truck (SPV)	3 seats										
SAMCO	Fire truck	Fire fighting truck (SPV)	7 seats										
SAMCO	Hooklift	Hooklift (SPV)	3 seats										
SAMCO	Sewage suction truck	Sewage suction truck (SPV)	3 seats								1	1	
SAMCO	Prisoner transport vehicle	Prisoner transport vehicle (SPV)	3 seats										
SAMCO	Car carrying truck	Car Carrying Truck (SPV)	3 seats										
SAMCO	Aerial Platform Truck	Aerial Platform Truck (SPV)	3 seats										
SAMCO	Xe chi luy chữa cháy	Xe chi luy chữa cháy (SPV)	4 seats										
SAMCO	Xe hiện màu lưu động	Xe hiện màu lưu động (SPV)	4 seats										
SAMCO	Bus Chassis	Chassis											
SAMCO	Sub-total			44		1	45		86		24	110	
THACO KIA	Mitsubishi	Hatchback		267	78	93	438		267	78	93	438	

Maker	Model name	Vama Classification	Seat	Sales - March 2021				Share	Sales - YTM 2021				Share
				North	Central	South	Total		North	Central	South	Total	
THACO KIA	Cerato	Sedan	5 seats	155	96	218	469	12.9%	625	399	674	1698	16.2%
THACO KIA	Sorento	SUV	7 seats	235	114	149	498		774	339	637	1750	
THACO KIA	Rondo	MPV	7 seats	18	15	18	51		40	33	53	126	
THACO KIA	Sedona	MPV	7 seats	41	63	33	137		124	108	162	394	
THACO KIA	Optima	Sedan	5 seats	13	3	25	41		36	10	50	96	
THACO KIA	Soluto	Sedan	5 seats	287	116	106	509		762	329	440	1531	
THACO KIA	Seltos	Crossover	5 seats	696	296	610	1602		1,568	780	1,492	3840	
THACO KIA		Sub-total		1712	781	1252	3745		4762	2151	3806	10719	
THACO MAZDA	Mazda2	Hatchback	5 seats	55	28	43	126		121	58	94	273	
THACO MAZDA	Mazda2	Sedan	5 seats	180	31	92	303		350	98	228	676	
THACO MAZDA	Mazda3	Hatchback	5 seats	49	20	33	102	112	38	87	237		
THACO MAZDA	Mazda3	Sedan	5 seats	268	38	125	431	598	151	350	1099		
THACO MAZDA	CX-5	Crossover	5 seats	495	89	418	1002	1,189	379	1,001	2569		
THACO MAZDA	Mazda 6	Sedan	5 seats	34	14	63	111	101	34	146	281		
THACO MAZDA	BT-50	Pick-up	5 seats	68	4	47	119	149	34	134	317		
THACO MAZDA	CX-8	SUV	7 seats	168	52	192	412	418	109	496	1023		
THACO MAZDA		Sub-total		1317	276	1013	2606	3038	901	2536	6475		
THACO PREMIUM	Peugeot	peugeot	7 seats	315	67	265	647	731	157	652	1540		
THACO PREMIUM		Sub-total		315	67	265	647	731	157	652	1540		
THACO TRUCK	K2700 (K200)	Small truck	2 seats	341	53	226	620	686	121	514	1321		
THACO TRUCK	K3000 (K250)	Small truck	2 seats	367	79	339	785	658	149	691	1498		
THACO TRUCK	Thaco truck	Light truck	2 seats	329	154	519	1002	727	293	1009	2029		
THACO TRUCK	Thaco dumptruck (SPV)	Dump truck (SPV)	2 seats	106	61	251	418	223	111	388	722		
THACO TRUCK		Sub-total		1143	347	1335	2825	2294	674	2602	5570		
BUS THACO	Thaco 28 45 seats	Large bus	28 ~ 45 seats	7	3	10	20	43	14	78	135		
BUS THACO	Minibus	Minibus		4	1	30	35	28	3	40	71		
BUS THACO		Sub-total		11	4	40	55	71	17	118	206		
Honda	CR-V (CBU)	SUV	7 seats										
Honda	CR-V (CKD)	SUV	7 seats	245	125	228	598	479	213	477	1169		
Honda	CITY	Sedan	5 seats	464	264	454	1182	1297	820	1257	3374		
Honda	Jazz	Sedan	5 seats										
Honda	Accord	Sedan	5 seats	2	3	13	18	6	8	27	41		
Honda	Odyssey	MPV	7 seats										
Honda	Civic	Sedan	5 seats	39	31	130	200	172	119	533	824		
Honda	Brio	Sedan	5 seats	107	87	121	315	330	265	312	907		
Honda	HR-V	SUV	5 seats	60	42	71	173	174	119	174	467		
Honda		Sub-Total		917	552	1017	2486	2458	1544	2780	6782		
VINAMOTOR	Hyundai	Large bus	29-80 Seats	5			5	5		9	14		
VINAMOTOR	Hyundai	Medium truck	Under 10T	8			8	8		15	23		
VINAMOTOR	Vinamotor Cabstar	Small truck	Under 3.5T	5		50	55	5		90	95		
VINAMOTOR		Sub-Total		18		50	68	18		114	132		
VEAM	VEAM Motor	Light truck	2~3	20	13	24	57	44	20	39	103		
VEAM	MAZ	Medium truck	2~3										
VEAM		Sub-total		20	13	24	57	44	20	39	103		
TCIEV	Sunny XL	Sedan	5 seats										
TCIEV	Sunny XV	Sedan	5 seats										
TCIEV	X-Trail 2.0L	SUV	5 + 2 seats										
TCIEV	X-Trail 2.5L	SUV	5 + 2 seats										
TCIEV		Sub-total											
HYUNDAI	County	Medium bus	29 seats										
HYUNDAI	Mighty CBU	Light truck	3 seats					209	52	262	523		
HYUNDAI	Mighty CKD	Light truck	3 seats										
HYUNDAI		Sub-total						209	52	262	523		
VIDABUS	G8	Large bus	29-34 seats	1			1	1			1		
VIDABUS	G11	Large bus	47 seats					40			40		
VIDABUS	G12	Large bus	47 seats	1			1	10			10		
VIDABUS	GDW6117	Large bus	47 seats	1			1	1			1		
VIDABUS	Lestar	Medium bus	29 seats					1			1		
VIDABUS	BC095	City bus	60 seats										
VIDABUS	BC110	City bus	70-80 seats										
VIDABUS		Sub-Total		3			3	53			53		
DAEWOO BUS		Sub-Total											

No	Vehicle Type	Sales - March 2021				Sales - YTM 2021			
		North	Central	South	Total	North	Central	South	Total
I	Passenger cars (PC)								
1	Sedans	3,275	1,518	2,861	7,654	7,785	3,786	7,019	18,590
2	Sport utility vehicles (SUV)	2,442	1,046	2,798	6,286	5,320	2,253	5,986	13,559
3	Cross-over cars	1,191	385	1,028	2,604	2,757	1,159	2,493	6,409
4	Multi-purpose vehicles (MPV)	676	324	1,242	2,242	2,274	959	3,454	6,687
5	Convertible cars	-	-	-	-	-	-	-	-
6	Hatchback	373	126	170	669	1,137	262	505	1,904
7	Others (please specify)	-	-	-	-	-	-	-	-
8	Mercedes-Benz's PC subtotal	-	-	-	-	-	-	-	-
9	Lexus's PC subtotal	97	-	55	152	170	-	110	280
10	Thaco Premium subtotal	78	-	49	127	229	-	230	459
11	Thaco Peugeot's PC subtotal	315	67	265	647	731	157	652	1,540
	Subtotal	8,447	3,666	8,468	20,581	28,881	8,576	28,149	45,428
	In percentage (%)	41.45%	17.01%	41.55%	100.00%	41.28%	17.35%	41.37%	100.00%
II	Commercial vehicles (CV)								
	Trucks								
11	Pick-ups	1,142	604	1,152	2,898	2,134	1,213	2,097	5,444
12	Vans	122	3	74	199	201	8	117	326
13	Small trucks (G.V.M ≤ 5,000 Kg)	1,447	209	1,452	3,108	2,413	386	2,599	5,398
14	Light trucks (5,000 Kg < G.V.M ≤ 10,000 Kg)	416	172	647	1,235	1,079	379	482	2,040
15	Medium trucks (10,000 Kg < G.V.M ≤ 24,000 Kg)	68	2	54	124	118	3	110	221

Maker	Model name	Vama Classification	Seat	Sales - March 2021				Share	Sales - YTM 2021				Share
				North	Central	South	Total		North	Central	South	Total	
16	Heavy-duty trucks	(24,000 Kg < G.V.M < 45,000 Kg)		-	-	-	-	-	-	-	-	-	
17	Super heavy trucks	(G.V.M ≥ 45,000 Kg)		-	-	-	-	-	-	-	-	-	
18	Other Trucks			131	47	291	469	353	108	656	1,117		
19	Tractor trucks			-	-	-	-	1	-	12	13		
20	Mercedes-Benz's CV (FUSO) subtotal			-	-	-	-	-	-	-	-		
	Subtotal			3,326	1,897	3,678	8,903	6,391	1,897	7,073	15,461		
	In percentage (%)			41.40%	12.91%	45.69%	100.00%	40.69%	13.56%	45.75%	100.00%		
	Buses												
21	Minibuses [(10-16 seats]			47	5	79	131	124	11	133	268		
22	Medium buses / Coaches	[(17-30) seats]		-	-	1	1	1	-	5	6		
23	Large buses / Coaches	[(31-55) seats]		59	3	10	72	186	14	99	299		
24	Sleeping buses			-	-	-	-	-	-	-	-		
25	City buses of all lengths			-	-	-	-	-	-	-	-		
26	Bus rapid transit (BRT)			-	-	-	-	-	-	-	-		
27	Bus chassis (incompletely-built vehicles)			-	-	12	12	-	-	24	24		
	Subtotal			106	8	90	204	311	25	137	473		
	In percentage (%)			51.96%	3.92%	44.12%	100.00%	54.28%	4.36%	41.36%	100.00%		
	III Special-Purpose Vehicles												
28	Dump trucks			106	61	251	418	223	111	388	722		
29	Concrete mixer trucks			-	-	-	-	-	-	-	-		
30	Tanker trucks			-	-	-	-	-	-	-	-		
31	Refrigerator trucks			-	-	-	-	-	-	-	-		
32	Ambulance			-	-	-	-	-	-	-	-		
33	Fire-fighting trucks			-	-	-	-	-	-	-	-		
34	Garbages			-	-	-	-	-	-	5	5		
35	Hydraulic crane truck			-	-	-	-	-	-	-	-		
36	Sprinklers (road cleaning trucks)			-	-	-	-	-	-	1	1		
37	Crane trucks			-	-	-	-	-	-	-	-		
38	X-Ray medical vehicles			-	-	-	-	-	-	-	-		
39	Truck-mounted concret pumps			-	-	-	-	-	-	-	-		
40	Car transport (carrying) truck			-	-	-	-	-	-	-	-		
41	Hooklift			-	-	-	-	-	-	1	1		
42	Prisoner transport truck			-	-	-	-	-	-	-	-		
43	Mobile Sewer Jetting Machine (SPV)			-	-	-	-	-	-	-	-		
44	Sewage suction truck (SPV)			-	-	-	-	-	-	-	-		
45	Vacuum tank truck (SPV)			-	-	-	-	-	-	-	-		
46	Aerial Platform Truck (SPV)			-	-	-	-	-	-	-	-		
47	Stage truck (SPV)			-	-	-	-	-	-	-	-		
48	Xe chi huy chữa cháy (SPV)			-	-	-	-	-	-	-	-		
49	Xe hiến máu lưu động (SPV)			-	-	-	-	-	-	-	-		
	Subtotal			106	61	251	418	231	111	388	729		
	In percentage (%)			25.36%	14.59%	60.05%	100.00%	30.59%	15.23%	54.18%	100.00%		
	Grand-total			11985	4572	12479	29036	27228	10809	28154	66191		
	In percentage (%)			41.28%	15.75%	42.98%	100.00%	41.14%	16.33%	42.53%	100.00%		