

1. VAMA Sales Figures - Total market and segment - Sản Lượng Bán Hàng

2019 - THÁNG 3/2021

	Mar-21	Mar-20	Feb-21	Difference March-21 vs March-20	Difference March-21 vs February-21
Total*	29,036	18,270	12,939	59%	124%
1. Passenger cars (PC)	20,381	12,564	9,432	62%	116%
2. Commercial vehicles (CV)	8,237	5,411	3,372	52%	144%
2.1 Trucks	8,033	5,242	3,284	53%	145%
2.2 Buses	204	169	88	21%	132%
3. Special-purpose vehicles	418	295	135	42%	210%
Bus chassis (khung xe buýt)	12	62	0	-81%	#DIV/0!

*: not including bus chassis - chưa bao gồm chassis xe buýt

YTM 2021

	YTM 2021	YTM 2020	Difference
Total*	66,191	50,009	32%
1. Passenger cars (PC)	49,428	36,966	34%
2. Commercial vehicles (CV)	16,034	12,371	30%
2.1 Trucks	15,461	11,638	33%
2.2 Buses	573	733	-22%
3. Special-purpose vehicles	729	672	8%
Bus chassis (khung xe buýt)	24	92	-74%

2. VAMA Complete Vehicles in March 2021 vs March 2020 vs February 2021 - So sánh tháng

	Mar-21		Mar-20		Feb-21		Difference March-21 vs March-20		Difference March-21 vs February-21	
	unit	%	unit	%	unit	%	unit	%	unit	%
Mekong (Fiat, Ssangyong, PMC)	-	0.0%	-	0.0%	-	0.0%	0	#DIV/0!	0	#DIV/0!
Mitsubishi	2,508	8.6%	1,779	9.7%	931	7.2%	729	41%	1577	169%
Mercedes-Benz Vietnam	0	0.0%	0	0.0%	0	0.0%	0	#DIV/0!	0	#DIV/0!
Visuco (Suzuki)	2,433	8.4%	1,078	5.9%	527	4.1%	1355	126%	1906	362%
Toyota	6,527	22.5%	5,143	28.1%	2,411	18.6%	1384	27%	4116	171%
Lexus	152	0.5%	78	0.4%	40	0.3%	74	95%	112	280%
Isuzu*	1,055	3.6%	764	4.2%	335	2.6%	291	38%	720	215%
Ford	3,228	11.1%	1,356	7.4%	1,094	8.5%	1872	138%	2134	195%
Hino*	469	1.6%	296	1.6%	257	2.0%	173	58%	212	82%
SAMCO	45	0.2%	56	0.3%	3	0.0%	(11)	-20%	42	1400%
Thaco Kia	3,745	12.9%	1,822	10.0%	2,488	19.2%	1923	106%	1257	51%
Thaco Mazda	2,606	9.0%	1,355	7.4%	1,440	11.1%	1251	92%	1166	81%
Peugeot	647	2.2%	132	0.7%	505	3.9%	515	390%	142	28%
Thaco Truck	2,825	9.7%	2,065	11.3%	1,225	9.5%	760	37%	1600	131%
Bus Thaco	55	0.2%	35	0.2%	36	0.3%	20	57%	19	53%
Thaco Premium BMW+Mini	127	0.4%	-	0.0%	75	0.6%	127	#DIV/0!	52	69%
Total Thaco	10,005	34.5%	5,409	29.6%	5,769	44.6%	4596	85%	4236	73%
Honda	2,486	8.6%	1,968	10.8%	1,281	9.9%	518	26%	1205	94%
Vinamotor*	68	0.2%	15	0.1%	24	0.2%	53	353%	44	183%
VEAM	57	0.2%	29	0.2%	26	0.2%	28	97%	31	119%
TCIEV	-	0.0%	132	0.7%	-	0.0%	(132)	-100%	0	#DIV/0!
Dothanh	-	0.0%	160	0.9%	232	1.8%	(160)	-100%	(232)	-100%
Daewoo Bus	3	0.0%	7	0.0%	9	0.1%	(4)	-57%	(6)	-67%
Total	29,036	100%	18,270	100%	12,939	100%	10,766	59%	16,097	124%

*: not including bus chassis - chưa bao gồm chassis xe buýt

3. VAMA YTM Complete Vehicle Sales (YTM 2021 vs YTM 2020) -So sánh cùng kỳ

	YTM 2021		YTM 2020		Difference	
	unit	%	unit	%	unit	%
Mekong (Fiat, Ssangyong, PMC)	-	0.0%	-	0.0%	0	#DIV/0!
Mitsubishi	7,113	10.7%	5,001	10.0%	2112	42%
Mercedes-Benz Vietnam	-	0.0%	0	0.0%	0	#DIV/0!
Visuco (Suzuki)	3,918	5.9%	2,394	4.8%	1524	64%
Toyota	13,375	20.2%	13,748	27.5%	(373)	-3%
Lexus	280	0.4%	258	0.5%	22	9%
Isuzu*	1,802	2.7%	1,453	2.9%	349	24%
Ford	5,914	8.9%	3,883	7.8%	2031	52%
Hino*	1,117	1.7%	606	1.2%	511	84%
SAMCO	110	0.2%	138	0.3%	(28)	-20%
Thaco Kia	10,719	16.2%	5,627	11.3%	5092	90%
Thaco Mazda	6,475	9.8%	4,889	9.8%	1586	32%
Peugeot	1,540	2.3%	512	1.0%	1028	201%
Thaco Truck	5,570	8.4%	4,846	9.7%	724	15%
Bus Thaco	206	0.3%	275	0.5%	(69)	-25%
Thaco Premium BMW+Mini	459	0.7%	-	0.0%	459	#DIV/0!
Total Thaco	24,969	37.0%	16,149	32.3%	8820	55%
Honda	6,782	10.2%	5,290	10.6%	1492	28%
Vinamotor*	132	0.2%	65	0.1%	67	103%
VEAM	103	0.2%	96	0.2%	7	7%
TCIEV	-	0.0%	408	0.8%	(408)	-100%
Dothanh	523	0.8%	485	1.0%	38	8%
Daewoo Bus	53	0.1%	35	0.1%	18	51%
Total	66,191	100%	50,009	100%	16,182	32%

*: not including bus chassis - chưa bao gồm chassis xe buýt