



Maker	Model name	Vama Classification	Seat	Sales - Apr 2021				Share	Sales - YTM 2021				Share
				North	Central	South	Total		North	Central	South	Total	
THACO KIA	Soluto	Sedan	5 seats	289	99	217	605	9.6%	1,051	428	657	2,136	9.7%
THACO KIA	Seltos	Crossover	5 seats	465	319	534	1,318		2,033	1,099	2,026	5,158	
THACO KIA		Sub-total		1,772	784	1,655	4,211		6,534	2,935	5,461	14,930	
THACO MAZDA	Mazda2	Hatchback	5 seats	41	18	32	91		162	76	126	364	
THACO MAZDA	Mazda2	Sedan	5 seats	82	44	69	195		432	142	297	871	
THACO MAZDA	Mazda3	Hatchback	5 seats	55	13	39	107		167	51	126	344	
THACO MAZDA	Mazda3	Sedan	5 seats	195	94	157	446		793	245	507	1,545	
THACO MAZDA	CX-5	Crossover	5 seats	371	218	328	917		1,560	597	1,329	3,486	
THACO MAZDA	Mazda 6	Sedan	5 seats	50	12	47	109		151	46	193	390	
THACO MAZDA	BT-50	Pick-up	5 seats	55	34	59	148		204	68	193	465	
THACO MAZDA	CX-8	SUV	7 seats	185	38	298	521		603	147	794	1,544	
THACO MAZDA		Sub-total		1,034	471	1,029	2,534		4,072	1,372	3,565	9,009	
THACO PREMIUM	Peugeot	peugeot	7 seats	326	73	344	743		1,057	230	996	2,283	
PEUGEOT		Sub-total		326	73	344	743	1,057	230	996	2,283		
THACO TRUCK	K2700 (K200)	Small truck	2 seats	343	43	209	595	1,029	164	723	1,916	10.3%	
THACO TRUCK	K3000 (K250)	Small truck	2 seats	378	65	312	755	1,036	214	1,003	2,253		
THACO TRUCK	Thaco truck	Light truck	2 seats	283	132	512	927	1,010	425	1,521	2,956		
THACO TRUCK	Thaco dumptruck (SPV)	Dump truck (SPV)	2 seats	132	73	243	448	355	184	631	1,170		
THACO TRUCK		Sub-total		1,136	313	1,276	2,725	3,430	987	3,878	8,295		
BUS THACO	Thaco 28 45 seats	Large bus	28 ~ 45 seats	28	7	35	70	71	21	113	205	0.3%	
BUS THACO	Minibus	Minibus		7	2	6	15	35	5	46	86		
BUS THACO		Sub-total		35	9	41	85	106	26	159	291		
Honda	CR-V (CKD)	SUV	7 seats	276	116	239	631	755	329	716	1,800	0.4%	
Honda	CITY	Sedan	5 seats	324	171	254	749	1,621	991	1,511	4,123		
Honda	Jazz	Sedan	5 seats										
Honda	Accord	Sedan	5 seats		2	6	8	6	10	33	49		
Honda	Odyssey	MPV	7 seats										
Honda	Civic	Sedan	5 seats	22	35	146	203	194	154	679	1,027		
Honda	Brio	Sedan	5 seats	101	64	66	231	431	329	378	1,138		
Honda	HR-V	SUV	5 seats	34	26	47	107	208	145	221	574		
Honda		Sub-Total		757	414	758	1,929	3,215	1,958	3,538	8,711		
VINAMOTOR	Hyundai	Large bus	29-80 Seats	10			10	15		9	24		0.2%
VINAMOTOR	Hyundai	Medium truck	Under 10T	20			20	28		15	43		
VINAMOTOR	Vinamotor Cabstar	Small truck	Under 3.5T	20		45	65	25		135	160		
VINAMOTOR		Sub-Total		50		45	95	68		159	227		
VEAM	VEAM Motor	Light truck	2~3	20	8	30	58	64	28	69	161	0.2%	
VEAM	MAZ	Medium truck	2~3										
VEAM		Sub-Total		20	8	30	58	64	28	69	161		
TCIEV	Sunny XL	Sedan	5 seats									0.9%	
TCIEV	Sunny XV	Sedan	5 seats										
TCIEV	X-Trail 2.0L	SUV	5 + 2 seats										
TCIEV	X-Trail 2.5L	SUV	5 + 2 seats										
TCIEV		Sub-Total											
HYUNDAI	County	Medium bus	29 seats									1.1%	
HYUNDAI	Mighty CBU	Light truck	3 seats										
HYUNDAI	Mighty CKD	Light truck	3 seats	93	22	117	232	419	102	526	1,047		
DOTHANH		Sub-Total		93	22	117	232	419	102	526	1,047		
VIDABUS	G8	Large bus	29-34 seats					1			1	0.1%	
VIDABUS	G11	Large bus	47 seats	5			5	45			45		
VIDABUS	G12	Large bus	47 seats					10			10		
VIDABUS	GDW6117	Large bus	47 seats					1			1		
VIDABUS	Lestar	Medium bus	29 seats					1			1		
VIDABUS	BC095	City bus	60 seats										
VIDABUS	BC110	City bus	70-80 seats										
DAEWOO BUS		Sub-Total		5			5	58			58		
		Sub-Total											

No	Vehicle Type	Sales - Apr 2021				Sales - YTM 2021			
		North	Central	South	Total	North	Central	South	Total
1	Passenger cars (PC)								
1	Sedans	3,246	1,473	2,663	7,382	11,031	5,259	9,682	25,972
2	Sport utility vehicles (SUV)	2,075	911	2,461	5,447	7,395	3,164	8,447	19,006
3	Cross-over cars	836	537	862	2,235	3,593	1,696	3,355	8,644
4	Multi-purpose vehicles (MPV)	652	297	1,336	2,285	2,926	1,256	4,790	8,972
5	Convertible cars	-	-	-	-	-	-	-	-
6	Hatchback	388	55	181	624	1,525	317	686	2,528
7	Others (please specify)	-	-	-	-	-	-	-	-
8	Mercedes-Benz's PC subtotal	-	-	-	-	-	-	-	-
9	Lexus's PC subtotal	64	-	39	103	234	-	149	383
10	Thaco Premium subtotal	55		67	122	284		297	581
11	Thaco Peugeot's PC subtotal	326	73	344	743	1,057	230	996	2,283
	Subtotal	7,645	3,346	7,983	18,974	28,849	11,912	28,481	69,242
	In percentage (%)	40.35%	17.67%	41.99%	100.00%	41.02%	17.44%	41.54%	100.00%
II	Commercial vehicles (CV)								
	Trucks								
11	Pick-ups	881	495	881	2,257	3,015	1,708	2,978	7,701
12	Vans	35	8	25	68	236	16	142	394
13	Small trucks (G.V.M ≤ 5,000 Kg)	1,093	176	1,186	2,455	3,506	562	3,785	7,853
14	Light trucks (5,000 Kg < G.V.M ≤ 10,000 Kg)	497	171	796	1,464	1,693	578	2,425	4,696
15	Medium trucks (10,000 Kg < G.V.M ≤ 24,000 Kg)	50	1	54	105	160	4	164	328
16	Heavy-duty trucks (24,000 Kg < G.V.M < 45,000 Kg)	-	-	-	-	-	-	-	-
17	Super heavy trucks (G.V.M ≥ 45,000 Kg)	-	-	-	-	-	-	-	-
18	Other Trucks	151	48	250	449	504	156	906	1,566
19	Tractor trucks	-	-	-	-	1	-	12	13
20	Mercedes-Benz's CV (FUSO) subtotal	-	-	-	-	-	-	-	-
	Subtotal	4,597	899	3,184	8,780	9,115	3,824	10,412	23,351
	In percentage (%)	39.82%	13.22%	46.95%	100.00%	40.42%	13.41%	46.17%	100.00%
21	Minibuses (10-14 seats)	39	10	70	119	181	29	203	409

Maker	Model name	Vama Classification	Seat	Sales - Apr 2021					Share	Sales - YTM 2021				Share
				North	Central	South	Total	North		Central	South	Total		
22	Medium buses / Coaches [(17-30) seats]			-	-	2	2		1	-	7	8		
23	Large buses / Coaches [(31-55) seats]			55	9	36	100		241	23	135	399		
24	Sleeping buses			-	-	-	-		-	-	-	-		
25	City buses of all lengths			-	-	-	-		-	-	-	-		
26	Bus rapid transit (BRT)			-	-	-	-		-	-	-	-		
27	Bus chassis (incompletely-built vehicles)			-	-	-	-		-	-	24	24		
	Subtotal			84	19	108	211		405	44	345	794		
	In percentage (%)			42.53%	8.60%	48.87%	100.00%		51.01%	5.54%	43.45%	100.00%		
III	Special-Purpose Vehicles													
28	Dump trucks			132	73	243	448		355	184	631	1,170		
29	Concrete mixer trucks			-	-	-	-		-	-	-	-		
30	Tanker trucks			-	-	-	-		-	-	-	-		
31	Refrigerator trucks			-	-	-	-		-	-	-	-		
32	Ambulance			-	-	-	-		-	-	-	-		
33	Fire-fighting trucks			-	-	-	-		-	-	-	-		
34	Garbages			-	-	1	1		-	-	6	6		
35	Hydraulic crane truck			-	-	-	-		-	-	-	-		
36	Sprinklers (road cleaning trucks)			-	-	-	-		-	-	1	1		
37	Crane trucks			-	-	-	-		-	-	-	-		
38	X-Ray medical vehicles			-	-	-	-		-	-	-	-		
39	Truck-mounted concret pumps			-	-	-	-		-	-	-	-		
40	Car transport (carrying) truck			-	-	-	-		-	-	-	-		
41	Hooklift			-	-	-	-		-	-	1	1		
42	Prisoner transport truck			-	-	-	-		-	-	-	-		
43	Mobile Sewer Jetting Machine (SPV)			-	-	-	-		-	-	-	-		
44	Sewage suction truck (SPV)			-	-	-	-		-	-	-	-		
45	Vacuum tank truck (SPV)			-	-	-	-		-	-	-	-		
46	Aerial Platform Truck (SPV)			-	-	-	-		-	-	-	-		
47	Stage truck (SPV)			-	-	-	-		-	-	-	-		
48	Xe chỉ huy chữa cháy (SPV)			-	-	-	-		-	-	-	-		
49	Xe hiển máu lưu động (SPV)			-	-	-	-		-	-	-	-		
	Subtotal			132	73	244	449		355	184	639	1,178		
	In percentage (%)			29.40%	16.26%	54.34%	100.00%		30.14%	15.62%	54.24%	100.00%		
	Grand-total			10575	4337	11497	26409		37920	15174	39798	92892		
	In percentage (%)			40.04%	16.42%	43.53%	100.00%		40.82%	16.34%	42.84%	100.00%		