

Maker	Model name	Vama Classification	Seat	Sales - May 2021				Share	Sales - YTM 2021				Share
				North	Central	South	Total		North	Central	South	Total	
Mekong Auto	Changan 1.0T -Classic Cabin	Light truck	2 seats				-					-	
Mekong Auto	Changan 1.0T -Standard box	Light truck	2 seats				-					-	
Mekong Auto	Changan 1.0T -Canvas box	Light truck	2 seats				-					-	
Mekong Auto	Changan 1.0T -Composite Box	Light truck	2 seats				-					-	
							-					-	
							-					-	
Mekong	Sub-total						-					-	
Mitsubishi	Outlander	SUV	7 seats	84	37	89	210		471	169	377	1017	
Mitsubishi	Pajero Sport	SUV	7 seats	77	7	26	110		222	44	173	439	
Mitsubishi	Attrage	Sedan	5 seats	220	193	177	590		1,252	902	808	2962	
Mitsubishi	Xpander (CBU)	MPV	7 seats	375	185	775	1335		2,505	1,113	3,536	7154	
Mitsubishi	Xpander (CKD)	MPV	7 seats	25	18	92	135		122	58	251	431	
Mitsubishi	Triton	Pick-up	5 seats	138	79	112	329		517	292	278	1087	
Mitsubishi													
Mitsubishi	Sub-total			919	519	1271	2709		5089	2578	5423	13090	
Suzuki	Carry Blind Van	Van	2 seats	27	4	65	96		263	20	207	490	
Suzuki	Carry Truck	Small truck	2 seats	35	4	77	116		484	21	337	842	
Suzuki	Super Carry Pro	Small truck	2 seats	26	32	144	202		281	86	503	870	
Suzuki	Ertiga 5MT	MPV	7 seats		4	40	44		37	28	154	219	
Suzuki	Ertiga 4AT	MPV	7 seats	8	9	54	71		177	38	329	544	
Suzuki	Swift	Hatchback	5 seats						71	16	26	113	
Suzuki	Ciaz	Sedan	5 seats		2		12		144	21	118	283	
Suzuki	XL7	SUV	7 seats	77	83	316	476		674	249	1057	1980	
Suzuki	Sub-total			175	136	706	1017		2131	479	2731	5341	
Toyota	Camry	Sedan	5 seats	113	73	190	376		699	230	1063	1992	
Toyota	Corolla	Sedan	5 seats	75	23	89	187		360	88	323	771	
Toyota	Vios	Sedan	5 seats	622	361	806	1789		3324	1450	2835	7609	
Toyota	Innova	MPV	8 seats	41	8	290	339		239	66	1266	1571	
Toyota	Fortuner	SUV	8 seats	140	63	329	532		695	326	1547	2568	
Toyota	Hiace	Minibus	10 - 16 seats	4		9	13		13	1	21	35	
Toyota	Granvia	MPV	9 seats								2	2	
Toyota	Landcruiser 200 GX 470	SUV	8 seats	11	3	2	16		85	27	31	143	
Toyota	Land Prado	SUV	8 seats	32	6	13	51		127	31	55	213	
Toyota	FT86	Sedan	5 seats										
Toyota	Corolla Cross	SUV	5 seats	353	176	236	765		2042	989	1643	4674	
Toyota	Hilux	Pick-up	5 seats	146	84	126	356		617	322	501	1440	
Toyota	Yaris	Sedan	5 seats	37	21	30	88		300	129	145	574	
Toyota	Alphard	MPV	7 seats	4	1	2	7		15	2	15	32	
Toyota	Avanza	MPV	7 seats				2		4	5	23	32	
Toyota	Wigo	Sedan	5 seats	68	24	77	169		403	181	520	1104	
Toyota	Rush	SUV	7 seats	101	87	261	449		410	240	702	1352	
Toyota	Sub-total			1747	930	2462	5139		9333	4087	10692	24112	
Isuzu	D-Max	Pick-up	5 seats	13	2	21	36		18	3	45	66	
Isuzu	mu-X	SUV	7 seats						25		51	76	
Isuzu	QKR	Small truck	3 seats	95	21	228	344		807	128	1465	2400	
Isuzu	NMR	Small truck	3 seats				14			6	82	88	
Isuzu	NPK	Light truck	3 seats	16	4	22	42		91	17	141	249	
Isuzu	NQL	Light truck	3 seats	19		25	44		144	10	215	369	
Isuzu	FRR	Medium truck	3 seats	18	2	43	63		88	4	118	210	
Isuzu	FVR	Medium truck	3 seats	37	1	13	51		76	1	47	124	
Isuzu	FVM	Medium truck	3 seats	20		17	37		43	2	57	102	
Isuzu	Tractor Head	Tractor truck (CV)							1		12	13	
Isuzu													
Isuzu													
Isuzu	Bus Chassis	Chassis					12				36	36	
Isuzu	Sub-total			218	30	383	631		1293	171	2233	3697	
Ford	EcoSport	SUV		52	55	80	187		203	166	298	667	
Ford	Transit	Minibus	16 seats	26	12	49	87		145	27	194	366	
Ford	Ranger	Pick-up	5 seats	300	166	328	794		2256	1354	2548	6158	
Ford	Everest	SUV	7 seats	146	88	332	566		887	450	1505	2842	
Ford	Explorer	SUV							2		1	3	
Ford	Tourneo	MPV	7 seats	8		24	32		29	2	77	108	
Ford	Sub-total			532	321	813	1666		3522	1999	4623	10144	
Hino	HINO	Other Truck	3 seats	133	43	272	448		637	199	1178	2014	
Hino	Bus Chassis	Chassis											
Hino	Sub-total			133	43	272	448		637	199	1178	2014	
SAMCO	SAMCO 24 CN ~ 46CN	Medium bus	27 seats	1		7	8		1		14	15	
SAMCO	SAMCO B40 ~ B80	Large bus	40 seats						98	2	1	101	
SAMCO	SAMCO PRIMAS (Sleeper coaches)	Large bus	45 seats								12	12	
SAMCO	Truck	Medium truck	3 seats										
SAMCO	Crane truck	Crane truck (SPV)	3 seats										
SAMCO	Road cleaning truck	Road cleaning truck (SPV)	3 seats								1	1	
SAMCO	Garbage compactor truck	Garbage compactor truck (SPV)	3 seats								9	9	
SAMCO	Hydraulic crane truck	Hydraulic crane truck (SPV)	3 seats				3						
SAMCO	Vacuum tank truck	Vacuum tank truck (SPV)	3 seats										
SAMCO	Stage truck	Stage truck (SPV)	3 seats										
SAMCO	Fire truck	Fire fighting truck (SPV)	7 seats										
SAMCO	Hooklift	Hooklift (SPV)	3 seats										
SAMCO	Sewage suction truck	Sewage suction truck (SPV)	3 seats								1	1	
SAMCO	Prisoner transport vehicle	Prisoner transport vehicle (SPV)											
SAMCO	Car carrying truck	Car Carrying Truck (SPV)	3 seats										
SAMCO	Aerial Platform Truck	Aerial Platform Truck (SPV)	3 seats										
SAMCO	Xe chỉ luy chữa cháy	Xe chỉ luy chữa cháy (SPV)	4 seats										
SAMCO	Xe hiện màu lưu động	Xe hiện màu lưu động (SPV)	4 seats										
SAMCO	Bus Chassis	Chassis											
SAMCO	Sub-total			1		10	11		99	2	38	139	
THACO KIA	Morning	Hatchback	5 seats	183	12	110	305		1,308	186	518	2012	
THACO KIA	Cerato	Sedan	5 seats	455	91	329	875		1,426	689	1,273	3388	
THACO KIA	Sorento	SUV	7 seats	108	36	271	415		1,167	493	1,231	2891	
THACO KIA	Rondo	MPV	7 seats	4	11	42	57		61	59	139	259	
THACO KIA	Sedona	MPV	7 seats	63	8	121	192		265	129	440	834	
THACO KIA	Sub-total												

Maker	Model name	Vama Classification	Seat	Sales - May 2021				Share	Sales - YTM 2021				Share
				North	Central	South	Total		North	Central	South	Total	
THACO KIA	Soluto	Sedan	5 seats	197	64	151	412	11.0%	1,248	492	808	2,548	9.9%
THACO KIA	Seltos	Crossover	5 seats	381	261	438	1080		2,414	1,360	2,464	6,238	
Sub-total				1391	483	1462	3336		7925	3418	6923	18266	
THACO MAZDA	Mazda2	Hatchback	5 seats	30	13	23	66		192	89	149	430	
THACO MAZDA	Mazda2	Sedan	5 seats	57	30	48	135		489	172	345	1006	
THACO MAZDA	Mazda3	Hatchback	5 seats	35	8	25	68		202	59	151	412	
THACO MAZDA	Mazda3	Sedan	5 seats	150	72	120	342		943	317	627	1887	
THACO MAZDA	CX-5	Crossover	5 seats	275	161	243	679		1,835	758	1,572	4,165	
THACO MAZDA	Mazda 6	Sedan	5 seats	39	9	38	86		190	55	231	476	
THACO MAZDA	BT-50	Pick-up	5 seats	38	24	41	103		242	92	234	568	
THACO MAZDA	CX-8	SUV	7 seats	137	28	221	386		740	175	1,015	1,930	
THACO MAZDA	CX-3	SUV	5 seats	130	64	232	426		130	64	232	426	
THACO MAZDA	CX-30	SUV	7 seats	32	32	71	135		32	32	71	135	
Sub-total				923	441	1062	2426		4995	1813	4627	11435	
THACO PREMIUM	Peugeot	peugeot	7 seats	232	56	324	612		1,289	286	1,320	2895	
Sub-total				232	56	324	612	1289	286	1320	2895		
THACO TRUCK	K2700 (K200)	Small truck	2 seats	296	38	221	555	1325	202	944	2471	9.6%	
THACO TRUCK	K3000 (K250)	Small truck	2 seats	208	27	215	450	1244	241	1218	2703		
THACO TRUCK	Thaco truck	Light truck	2 seats	235	97	434	766	1245	522	1955	3722		
THACO TRUCK	Thaco dumptruck (SPV)	Dump truck (SPV)	2 seats	72	60	217	349	427	244	848	1519		
Sub-total				811	222	1087	2120	4241	1209	4965	10415		
BUS THACO	Thaco 28 45 seats	Large bus	28 ~ 45 seats	18	2	5	25	89	23	118	230	0.2%	
BUS THACO	Minibus	Minibus		4		6	10	39	5	52	96		
Sub-total				22	2	11	35	128	28	170	326		
Honda	CR-V (CKD)	SUV	7 seats	164	64	193	421	919	393	909	2221	0.3%	
Honda	CITY	Sedan	5 seats	222	165	197	584	1843	1156	1708	4707		
Honda	Jazz	Sedan	5 seats										
Honda	Accord	Sedan	5 seats	3	1	11	15	9	11	44	64		
Honda	Odyssey	MPV	7 seats										
Honda	Civic	Sedan	5 seats	15	16	107	138	209	170	786	1165		
Honda	Brio	Sedan	5 seats	50	64	92	206	481	393	470	1344		
Honda	HR-V	SUV	5 seats	15	14	30	59	223	159	251	633		
Sub-Total				469	324	630	1423	3684	2282	4168	10134		
VINAMOTOR	Hyundai	Large bus	29-80 Seats	5			5	20		9	29		0.3%
VINAMOTOR	Hyundai	Medium truck	Under 10T	5			10	33		20	53		
VINAMOTOR	Vinamotor Cabstar	Small truck	Under 3.5T	25			55	50		165	215		
Sub-Total				35			70	103		194	297		
VEAM	VEAM Motor	Light truck	2~3	19	9	30	58	83	37	99	219	0.3%	
VEAM	MAZ	Medium truck	2~3										
Sub-Total				19	9	30	58	83	37	99	219		
TCIEV	Sunny XL	Sedan	5 seats									0.2%	
TCIEV	Sunny XV	Sedan	5 seats										
TCIEV	X-Trail 2.0L	SUV	5 + 2 seats										
TCIEV	X-Trail 2.5L	SUV	5 + 2 seats										
Sub-Total													
HYUNDAI	County	Medium bus	29 seats									1.2%	
HYUNDAI	Mighty CBU	Light truck	3 seats										
HYUNDAI	Mighty CKD	Light truck	3 seats	104	27	131	262	523	129	657	1309		
Sub-Total				104	27	131	262	523	129	657	1309		
VIDABUS	G8	Large bus	29-34 seats					1			1	0.0%	
VIDABUS	G11	Large bus	47 seats					45			45		
VIDABUS	G12	Large bus	47 seats					10			10		
VIDABUS	GDW6117	Large bus	47 seats					1			1		
VIDABUS	Lestar	Medium bus	29 seats	1			1	2			2		
VIDABUS	BC095	City bus	60 seats	1			1	1			1		
VIDABUS	BC110	City bus	70-80 seats										
VIDABUS	BS 106 CNG												
Sub-Total				2			2	60			60		
Sub-Total													

No	Vehicle Type	Sales - May 2021				Sales - YTM 2021			
		North	Central	South	Total	North	Central	South	Total
I	Passenger cars (PC)								
1	Sedans	2,325	1,207	2,472	6,004	13,356	6,466	12,154	31,976
2	Sport utility vehicles (SUV)	1,659	843	2,702	5,204	9,054	4,007	11,149	24,210
3	Cross-over cars	656	422	681	1,759	4,249	2,118	4,036	10,403
4	Multi-purpose vehicles (MPV)	528	244	1,442	2,214	3,454	1,500	6,232	11,186
5	Convertible cars	-	-	-	-	-	-	-	-
6	Hatchback	248	33	158	439	1,773	350	844	2,967
7	Others (please specify)	-	-	-	-	-	-	-	-
8	Mercedes-Benz's PC subtotal	-	-	-	-	-	-	-	-
9	Lexus's PC subtotal	61	-	48	109	295	-	197	492
10	Thaco Premium subtotal	31	-	47	78	315	-	344	659
11	Thaco Peugeot's PC subtotal	232	56	324	612	1,289	286	1,320	2,895
	Subtotal	5,740	2,885	7,874	16,419	33,785	14,727	36,276	84,788
	In percentage (%)	34.96%	17.08%	47.96%	100.00%	39.85%	17.37%	42.78%	100.00%
II	Commercial vehicles (CV)								
	Trucks								
11	Pick-ups	635	355	628	1,618	3,650	2,063	3,606	9,319
12	Vans	27	4	65	96	263	20	207	490
13	Small trucks (G.V.M ≤ 5,000 Kg)	685	122	929	1,736	4,191	684	4,714	9,589
14	Light trucks (5,000 Kg < G.V.M ≤ 10,000 Kg)	393	137	642	1,172	2,086	715	3,067	5,868
15	Medium trucks (10,000 Kg < G.V.M ≤ 24,000 Kg)	80	3	78	161	240	7	242	489
16	Heavy-duty trucks (24,000 Kg < G.V.M < 45,000 Kg)	-	-	-	-	-	-	-	-
17	Super heavy trucks (G.V.M ≥ 45,000 Kg)	-	-	-	-	-	-	-	-
18	Other Trucks	133	43	272	448	637	199	1,178	2,014
19	Tractor trucks	-	-	-	-	1	-	12	13
20	Mercedes-Benz's CV (FUSO) subtotal	-	-	-	-	-	-	-	-
	Subtotal	1,973	644	2,814	5,431	11,067	3,108	12,279	26,723
	In percentage (%)	37.34%	12.69%	49.97%	100.00%	39.14%	12.17%	46.89%	100.00%

Maker	Model name	Vama Classification	Seat	Sales - May 2021				Share	Sales - YTM 2021				Share
				North	Central	South	Total		North	Central	South	Total	
	<b>Buses</b>												
21	Minibuses [(10-16) seats]			34	12	64	110		197	33	267	497	
22	Medium buses / Coaches [(17-30) seats]			2	-	7	9		3	-	14	17	
23	Large buses / Coaches [(31-55) seats]			23	2	5	30		264	25	140	429	
24	Sleeping buses			-	-	-	-		-	-	-	-	
25	City buses of all lengths			1	-	-	1		1	-	-	1	
26	Bus rapid transit (BRT)			-	-	-	-		-	-	-	-	
27	Bus chassis (incompletely-built vehicles)			-	-	12	12		-	-	36	36	
	<b>Subtotal</b>			<b>60</b>	<b>14</b>	<b>78</b>	<b>150</b>		<b>465</b>	<b>58</b>	<b>421</b>	<b>944</b>	
	<b>In percentage (%)</b>			<b>40.00%</b>	<b>9.33%</b>	<b>50.67%</b>	<b>100.00%</b>		<b>49.26%</b>	<b>6.14%</b>	<b>44.60%</b>	<b>100.00%</b>	
<b>III</b>	<b>Special-Purpose Vehicles</b>												
28	Dump trucks			72	60	217	349		427	244	848	1,519	
29	Concrete mixer trucks			-	-	-	-		-	-	-	-	
30	Tanker trucks			-	-	-	-		-	-	-	-	
31	Refrigerator trucks			-	-	-	-		-	-	-	-	
32	Ambulance			-	-	-	-		-	-	-	-	
33	Fire-fighting trucks			-	-	-	-		-	-	-	-	
34	Garbages			-	-	3	3		-	-	9	9	
35	Hydraulic crane truck			-	-	-	-		-	-	-	-	
36	Sprinklers (road cleaning trucks)			-	-	-	-		-	-	1	1	
37	Crane trucks			-	-	-	-		-	-	-	-	
38	X-Ray medical vehicles			-	-	-	-		-	-	-	-	
39	Truck-mounted concret pumps			-	-	-	-		-	-	-	-	
40	Car transport (carrying) truck			-	-	-	-		-	-	-	-	
41	Hooklift			-	-	-	-		-	-	1	1	
42	Prisoner transport truck			-	-	-	-		-	-	-	-	
43	Mobile Sewer Jetting Machine (SPV)			-	-	-	-		-	-	-	-	
44	Sewage suction truck (SPV)			-	-	-	-		-	-	-	-	
45	Vacuum tank truck (SPV)			-	-	-	-		-	-	-	-	
46	Aerial Platform Truck (SPV)			-	-	-	-		-	-	-	-	
47	Stage truck (SPV)			-	-	-	-		-	-	-	-	
48	Xe chỉ huy chữa cháy (SPV)			-	-	-	-		-	-	-	-	
49	Xe hiến máu lưu động (SPV)			-	-	-	-		-	-	-	-	
	<b>Subtotal</b>			<b>72</b>	<b>60</b>	<b>230</b>	<b>362</b>		<b>427</b>	<b>244</b>	<b>899</b>	<b>1,390</b>	
	<b>In percentage (%)</b>			<b>20.45%</b>	<b>17.05%</b>	<b>62.50%</b>	<b>100.00%</b>		<b>27.91%</b>	<b>15.95%</b>	<b>56.14%</b>	<b>100.00%</b>	
	<b>Grand-total</b>			<b>7825</b>	<b>3543</b>	<b>10784</b>	<b>22152</b>		<b>45745</b>	<b>18717</b>	<b>50582</b>	<b>115044</b>	
	<b>In percentage (%)</b>			<b>35.32%</b>	<b>15.99%</b>	<b>48.68%</b>	<b>100.00%</b>		<b>39.76%</b>	<b>16.27%</b>	<b>43.97%</b>	<b>100.00%</b>	