



Maker	Model name	Vama Classification	Seat	Sales - Jul 2021				Share	Sales - YTM 2021				Share
				North	Central	South	Total		North	Central	South	Total	
THACO KIA	Optima	Sedan	5 seats					36	10	50	96		
THACO KIA	Soluto	Sedan	5 seats	120	21	35	176	1,477	543	932	2,952		
THACO KIA	Seltos	Crossover	5 seats	471	81	215	767	3,371	1,567	3,038	7,976		
<b>Sub-total</b>				<b>1668</b>	<b>183</b>	<b>466</b>	<b>2317</b>	<b>11345</b>	<b>3908</b>	<b>8620</b>	<b>23873</b>		
THACO MAZDA	Mazda2	Sedan	5 seats	78	28	15	121	849	314	567	1,730		
THACO MAZDA	Mazda3	Sedan	5 seats	114	48	45	207	1,396	454	975	2,825		
THACO MAZDA	CX-5	Crossover	5 seats	295	95	132	522	2,470	918	1,929	5,317		
THACO MAZDA	Mazda 6	Sedan	5 seats	26	5	15	46	246	67	312	625		
THACO MAZDA	BT-50	Pick-up	5 seats	20	6	10	36	313	107	278	698		
THACO MAZDA	CX-8	SUV	7 seats	52	12	25	89	914	218	1,175	2,307	9.7%	
THACO MAZDA	CX-3	SUV	5 seats	61	36	32	129	288	117	300	705		
THACO MAZDA	CX-30	SUV	7 seats	31	5	14	50	133	45	112	290		
<b>Sub-total</b>				<b>677</b>	<b>235</b>	<b>288</b>	<b>1200</b>	<b>6609</b>	<b>2240</b>	<b>5648</b>	<b>14497</b>		
THACO PREMIUM	Peugeot	peugeot	7 seats	231	75	91	397	1,760	423	1,619	3,802	2.5%	
<b>Sub-total</b>				<b>231</b>	<b>75</b>	<b>91</b>	<b>397</b>	<b>1760</b>	<b>423</b>	<b>1619</b>	<b>3802</b>		
THACO TRUCK	K2700 (K200)	Small truck	2 seats	211	29	36	276	1791	278	1119	3188		
THACO TRUCK	K3000 (K250)	Small truck	2 seats	234	49	92	375	1785	349	1529	3663		
THACO TRUCK	Thaco truck	Light truck	2 seats	203	69	95	367	1659	672	2353	4684	9.1%	
THACO TRUCK	Thaco dumptruck (SPV)	Dump truck (SPV)	2 seats	109	45	73	227	630	341	1079	2050		
<b>Sub-total</b>				<b>757</b>	<b>192</b>	<b>296</b>	<b>1245</b>	<b>5865</b>	<b>1640</b>	<b>6080</b>	<b>13585</b>		
BUS THACO	Thaco 28 45 seats	Large bus	28 ~ 45 seats	4	1	6	11	100	27	134	261		
BUS THACO	Minibus	Minibus		2	1	3	6	44	6	57	107	0.2%	
<b>Sub-total</b>				<b>6</b>	<b>2</b>	<b>9</b>	<b>17</b>	<b>144</b>	<b>33</b>	<b>191</b>	<b>368</b>		
Honda	CR-V (CKD)	SUV	7 seats	534	143	46	723	1653	607	1079	3339		
Honda	CITY	Sedan	5 seats	161	131	55	347	2305	1498	2053	5856		
Honda	Jazz	Sedan	5 seats										
Honda	Accord	Sedan	5 seats	1	3	1	5	10	14	49	73	8.6%	
Honda	Odyssey	MPV	7 seats										
Honda	Civic	Sedan	5 seats	23	13	16	52	247	202	862	1311		
Honda	Brio	Sedan	5 seats	53	21	7	81	607	462	543	1612		
Honda	HR-V	SUV	5 seats	20	22	7	49	259	208	283	750		
<b>Sub-Total</b>				<b>792</b>	<b>333</b>	<b>132</b>	<b>1257</b>	<b>5081</b>	<b>2991</b>	<b>4869</b>	<b>12941</b>		
VINAMOTOR	Hyundai	Large bus	29-80 Seats	5			5	40		9	49		
VINAMOTOR	Hyundai	Medium truck	Under 10T	15		12	27	66		32	98	0.4%	
VINAMOTOR	Vinamotor Cabstar	Small truck	Under 3.5T	31		120	151	106		285	391		
<b>Sub-Total</b>				<b>51</b>		<b>132</b>	<b>183</b>	<b>212</b>		<b>326</b>	<b>538</b>		
VEAM	VEAM Motor	Light truck	2~3	7	3	1	11	121	47	137	305	0.2%	
VEAM	MAZ	Medium truck	2~3										
<b>Sub-Total</b>				<b>7</b>	<b>3</b>	<b>1</b>	<b>11</b>	<b>121</b>	<b>47</b>	<b>137</b>	<b>305</b>		
TCIEV	Sunny XL	Sedan	5 seats										
TCIEV	Sunny XV	Sedan	5 seats										
TCIEV	X-Trail 2.0L	SUV	5 + 2 seats										
TCIEV	X-Trail 2.5L	SUV	5 + 2 seats										
<b>Sub-Total</b>													
HYUNDAI	County	Medium bus	29 seats										
HYUNDAI	Mighty CBU	Light truck	3 seats										
HYUNDAI	Mighty CKD	Light truck	3 seats	32	9	10	51	618	153	743	1514	1.0%	
<b>Sub-Total</b>				<b>32</b>	<b>9</b>	<b>10</b>	<b>51</b>	<b>618</b>	<b>153</b>	<b>743</b>	<b>1514</b>		
VIDABUS	G8	Large bus	29-34 seats					1			1		
VIDABUS	G11	Large bus	47 seats					45			45		
VIDABUS	G12	Large bus	47 seats					23			23		
VIDABUS	GDW6117	Large bus	47 seats					1			1		
VIDABUS	Lestar	Medium bus	29 seats					2			2		
VIDABUS	BC095	City bus	60 seats					1			1	0.0%	
VIDABUS	BC110	City bus	70-80 seats										
VIDABUS	BS 106 CNG												
<b>Sub-Total</b>								<b>73</b>			<b>73</b>		
<b>Sub-Total</b>													

No	Vehicle Type	Sales - Jul 2021				Sales - YTM 2021			
		North	Central	South	Total	North	Central	South	Total
<b>I</b>	<b>Passenger cars (PC)</b>								
1	Sedans	2,724	851	574	4,149	19,552	8,500	15,214	43,266
2	Sport utility vehicles (SUV)	1,990	692	414	3,096	13,013	5,474	13,183	31,670
3	Cross-over cars	766	176	347	1,289	5,841	2,485	4,967	13,293
4	Multi-purpose vehicles (MPV)	316	131	99	546	4,203	1,779	6,983	12,965
5	Convertible cars	-	-	-	-	-	-	-	-
6	Hatchback	223	17	22	262	1,885	229	685	2,799
7	Others (please specify)	-	-	-	-	-	-	-	-
8	Mercedes-Benz's PC subtotal	-	-	-	-	-	-	-	-
9	Lexus's PC subtotal	66	-	6	72	450	-	240	690
10	Thaco Premium subtotal	33	-	27	60	387	-	409	796
11	Thaco Peugeot's PC subtotal	231	75	91	397	1,760	423	1,619	3,802
	<b>Subtotal</b>	<b>6,149</b>	<b>1,942</b>	<b>1,780</b>	<b>9,871</b>	<b>47,091</b>	<b>18,950</b>	<b>41,300</b>	<b>107,341</b>
	<b>In percentage (%)</b>	<b>64.32%</b>	<b>19.67%</b>	<b>16.01%</b>	<b>100.00%</b>	<b>43.09%</b>	<b>17.29%</b>	<b>39.62%</b>	<b>100.00%</b>
<b>II</b>	<b>Commercial vehicles (CV)</b>								
	<b>Trucks</b>								
11	Pick-ups	870	671	427	1,968	5,302	3,091	4,603	12,996
12	Vans	37	6	-	43	408	29	246	683
13	Small trucks (G.V.M ≤ 5,000 Kg)	698	127	395	1,220	5,930	944	6,070	12,944
14	Light trucks (5,000 Kg < G.V.M ≤ 10,000 Kg)	310	83	136	529	2,746	907	3,699	7,352
15	Medium trucks (10,000 Kg < G.V.M ≤ 24,000 Kg)	88	2	46	136	403	14	360	777
16	Heavy-duty trucks (24,000 Kg < G.V.M < 45,000 Kg)	-	-	-	-	-	-	-	-
17	Super heavy trucks (G.V.M ≥ 45,000 Kg)	-	-	-	-	-	-	-	-
18	Other Trucks	132	38	205	375	895	273	1,651	2,819
19	Tractor trucks	-	-	-	-	1	-	12	13
20	Mercedes-Benz's CV (FUSO) subtotal	-	-	-	-	-	-	-	-
	<b>Subtotal</b>	<b>2,131</b>	<b>827</b>	<b>1,289</b>	<b>4,247</b>	<b>11,695</b>	<b>3,278</b>	<b>16,641</b>	<b>37,584</b>
	<b>In percentage (%)</b>	<b>49.99%</b>	<b>21.70%</b>	<b>28.31%</b>	<b>100.00%</b>	<b>44.73%</b>	<b>13.99%</b>	<b>44.28%</b>	<b>100.00%</b>

Maker	Model name	Vama Classification	Seat	Sales - Jul 2021				Share	Sales - YTM 2021				Share
				North	Central	South	Total		North	Central	South	Total	
21	Minibuses [(10-16) seats]			44	2	26	72		263	38	317	618	
22	Medium buses / Coaches [(17-30) seats]			-	-	-	-		4	1	16	21	
23	Large buses / Coaches [(31-55) seats]			9	1	6	16		312	29	156	497	
24	Sleeping buses			-	-	-	-		-	-	-	-	
25	City buses of all lengths			-	-	-	-		1	-	-	1	
26	Bus rapid transit (BRT)			-	-	-	-		-	-	-	-	
27	Bus chassis (incompletely-built vehicles)			-	-	-	-		-	-	36	36	
	Subtotal			53	3	32	88		580	68	489	1,117	
	In percentage (%)			60.23%	3.41%	36.36%	100.00%		51.01%	5.98%	43.01%	100.00%	
<b>III</b>	<b>Special-Purpose Vehicles</b>												
28	Dump trucks			109	45	73	227		630	341	1,079	2,050	
29	Concrete mixer trucks			-	-	-	-		-	-	-	-	
30	Tanker trucks			-	-	-	-		-	-	-	-	
31	Refrigerator trucks			-	-	-	-		-	-	-	-	
32	Ambulance			-	-	-	-		-	-	-	-	
33	Fire-fighting trucks			-	-	-	-		-	-	-	-	
34	Garbages			-	-	-	-		-	-	9	9	
35	Hydraulic crane truck			-	-	-	-		-	-	-	-	
36	Sprinklers (road cleaning trucks)			-	-	-	-		-	-	1	1	
37	Crane trucks			-	-	-	-		-	-	-	-	
38	X-Ray medical vehicles			-	-	-	-		-	-	-	-	
39	Truck-mounted concret pumps			-	-	-	-		-	-	-	-	
40	Car transport (carrying) truck			-	-	-	-		-	-	-	-	
41	Hooklift			-	-	-	-		-	-	1	1	
42	Prisoner transport truck			-	-	-	-		-	-	-	-	
43	Mobile Sewer Jetting Machine (SPV)			-	-	-	-		-	-	-	-	
44	Sewage suction truck (SPV)			-	-	-	-		-	-	-	-	
45	Vacuum tank truck (SPV)			-	-	-	-		-	-	-	-	
46	Aerial Platform Truck (SPV)			-	-	-	-		-	-	-	-	
47	Stage truck (SPV)			-	-	-	-		-	-	-	-	
48	Xe chỉ huy chữa cháy (SPV)			-	-	-	-		-	-	-	-	
49	Xe hiến máu lưu động (SPV)			-	-	-	-		-	-	-	-	
	Subtotal			109	45	73	227		630	341	1,090	2,061	
	In percentage (%)			48.02%	19.82%	32.16%	100.00%		30.57%	16.55%	52.89%	100.00%	
	Grand-total			8646	2917	2894	14457		63986	24557	61520	150063	
	In percentage (%)			59.80%	20.18%	20.02%	100.00%		42.64%	16.36%	41.00%	100.00%	