

Maker	Model name	Vama Classification	Seat	Sales - Aug 2021				Share	Sales - YTM 2021				Share
				North	Central	South	Total		North	Central	South	Total	
THACO KIA	Optima	Sedan	5 seats					36	10	50	96		
THACO KIA	Soluto	Sedan	5 seats	46	8	14	68	1,523	551	946	3,020		
THACO KIA	Seltos	Crossover	5 seats	511	88	233	832	3,882	1,655	3,271	8,808		
Sub-total				1046	133	359	1538	12,391	4,041	8,979	25,411		
THACO MAZDA	Mazda2	Sedan	5 seats	55	20	11	86	904	334	578	1,816		
THACO MAZDA	Mazda3	Sedan	5 seats	57	24	22	103	1,453	478	997	2,928		
THACO MAZDA	CX-5	Crossover	5 seats	188	60	84	332	2,658	978	2,013	5,649		
THACO MAZDA	Mazda 6	Sedan	5 seats	28	5	17	50	274	72	329	675		
THACO MAZDA	BT-50	Pick-up	5 seats	58	18	29	105	371	125	307	803		
THACO MAZDA	CX-8	SUV	7 seats	53	12	25	90	967	230	1,200	2,397	9.7%	
THACO MAZDA	CX-3	SUV	5 seats	29	17	16	62	317	134	316	767		
THACO MAZDA	CX-30	SUV	7 seats	25	4	11	40	158	49	123	330		
Sub-total				493	160	215	868	7,102	2,400	5,863	15,365		
THACO PREMIUM	Peugeot	peugeot	7 seats	134	43	53	230	1,894	466	1,672	4,032	2.6%	
Sub-total				134	43	53	230	1,894	466	1,672	4,032		
THACO TRUCK	K2700 (K200)	Small truck	2 seats	119	24	49	192	1,910	302	1,168	3,380		
THACO TRUCK	K3000 (K250)	Small truck	2 seats	149	31	82	262	1,934	380	1,611	3,925		
THACO TRUCK	Thaco truck	Light truck	2 seats	152	52	76	280	1,811	724	2,429	4,964	9.2%	
THACO TRUCK	Thaco dumptruck (SPV)	Dump truck (SPV)	2 seats	87	38	91	216	717	379	1,170	2,266		
Sub-total				507	145	298	950	6,372	1,785	6,378	14,535		
BUS THACO	Thaco 28 45 seats	Large bus	28 ~ 45 seats	1	1	1	3	101	28	135	264		
BUS THACO	Minibus	Minibus		25	12	42	79	69	18	99	186	0.3%	
Sub-total				26	13	43	82	170	46	234	450		
Honda	CR-V (CKD)	SUV	7 seats	254	47	29	330	1,907	654	1,108	3,669		
Honda	CITY	Sedan	5 seats	84	49	26	159	2,389	1,547	2,079	6,015		
Honda	Jazz	Sedan	5 seats										
Honda	Accord	Sedan	5 seats	1			2	11	14	50	75	8.6%	
Honda	Odyssey	MPV	7 seats										
Honda	Civic	Sedan	5 seats	13	3	1	17	260	205	863	1,328		
Honda	Brio	Sedan	5 seats	20	22	3	45	627	484	546	1,657		
Honda	HR-V	SUV	5 seats	7	7		14	266	215	283	764		
Sub-Total				379	128	60	567	5,460	3,119	4,929	13,508		
VINAMOTOR	Hyundai	Large bus	29-80 Seats	15			15	55		9	64		
VINAMOTOR	Hyundai	Medium truck	Under 10T	10			10	76		32	108	0.4%	
VINAMOTOR	Vinamotor Cabstar	Small truck	Under 3.5T	10			10	116		285	401		
Sub-Total				35			35	247		326	573		
VEAM	VEAM Motor	Light truck	2~3	10	3		13	131	50	137	318	0.2%	
VEAM	MAZ	Medium truck	2~3										
Sub-Total				10	3		13	131	50	137	318		
TCIEV	Sunny XL	Sedan	5 seats										
TCIEV	Sunny XV	Sedan	5 seats										
TCIEV	X-Trail 2.0L	SUV	5 + 2 seats										
TCIEV	X-Trail 2.5L	SUV	5 + 2 seats										
Sub-Total													
HYUNDAI	County	Medium bus	29 seats										
HYUNDAI	Mighty CBU	Light truck	3 seats										
HYUNDAI	Mighty CKD	Light truck	3 seats	32	8	15	55	650	161	758	1,569	1.0%	
Sub-Total				32	8	15	55	650	161	758	1,569		
VIDABUS	G8	Large bus	29-34 seats					1			1		
VIDABUS	G11	Large bus	47 seats					45			45		
VIDABUS	G12	Large bus	47 seats					23			23		
VIDABUS	GDW6117	Large bus	47 seats					1			1		
VIDABUS	Lestar	Medium bus	29 seats					2			2		
VIDABUS	BC095	City bus	60 seats					1			1	0.0%	
VIDABUS	BC110	City bus	70-80 seats										
VIDABUS	BS 106 CNG												
Sub-Total								73			73		
Sub-Total													

No	Vehicle Type	Sales - Aug 2021				Sales - YTM 2021			
		North	Central	South	Total	North	Central	South	Total
I	Passenger cars (PC)								
1	Sedans	1,433	449	257	2,139	20,985	8,949	15,471	45,405
2	Sport utility vehicles (SUV)	1,205	353	138	1,696	14,218	5,827	13,321	33,366
3	Cross-over cars	699	148	317	1,164	6,540	2,633	5,284	14,457
4	Multi-purpose vehicles (MPV)	83	34	27	144	4,286	1,813	7,010	13,109
5	Convertible cars	-	-	-	-	-	-	-	-
6	Hatchback	83	6	11	100	1,968	235	696	2,899
7	Others (please specify)	-	-	-	-	-	-	-	-
8	Mercedes-Benz's PC subtotal	-	-	-	-	-	-	-	-
9	Lexus's PC subtotal	46	-	1	47	496	-	241	737
10	Thaco Premium subtotal	17	-	13	30	404	-	422	826
11	Thaco Peugeot's PC subtotal	134	43	53	230	1,894	466	1,672	4,032
	Subtotal	3,790	1,013	817	5,620	50,791	18,923	44,117	119,831
	In percentage (%)	66.67%	18.61%	14.72%	100.00%	44.23%	17.35%	38.42%	100.00%
II	Commercial vehicles (CV)								
	Trucks								
11	Pick-ups	363	263	84	710	5,665	3,354	4,687	13,706
12	Vans	12	-	3	15	420	29	249	698
13	Small trucks (G.V.M ≤ 5,000 Kg)	368	59	164	591	6,298	1,003	6,234	13,535
14	Light trucks (5,000 Kg < G.V.M ≤ 24,000 Kg)	221	63	91	375	2,967	970	3,790	7,727
15	Medium trucks (10,000 Kg < G.V.M ≤ 24,000 Kg)	25	1	-	26	428	15	360	803
16	Heavy-duty trucks (24,000 Kg < G.V.M < 45,000 Kg)	-	-	-	-	-	-	-	-
17	Super heavy trucks (G.V.M ≥ 45,000 Kg)	-	-	-	-	-	-	-	-
18	Other Trucks	38	18	28	84	933	291	1,679	2,903
19	Tractor trucks	-	-	-	-	1	-	12	13
20	Mercedes-Benz's CV (FUSO) subtotal	-	-	-	-	-	-	-	-
	Subtotal	1,027	484	379	1,890	11,712	5,042	17,811	29,565
	In percentage (%)	57.02%	22.43%	20.54%	100.00%	42.43%	14.38%	41.19%	100.00%

Maker	Model name	Vama Classification	Seat	Sales - Aug 2021				Share	Sales - YTM 2021				Share
				North	Central	South	Total		North	Central	South	Total	
21	Minibuses [(10-16) seats]			44	15	70	129		307	53	387	747	
22	Medium buses / Coaches [(17-30) seats]			-	-	-	-		4	1	16	21	
23	Large buses / Coaches [(31-55) seats]			16	1	1	18		328	30	157	515	
24	Sleeping buses			-	-	-	-		-	-	-	-	
25	City buses of all lengths			-	-	-	-		1	-	-	1	
26	Bus rapid transit (BRT)			-	-	-	-		-	-	-	-	
27	Bus chassis (incompletely-built vehicles)			-	-	-	-		-	-	36	36	
	Subtotal			60	16	71	147		640	84	560	1,284	
	In percentage (%)			40.82%	10.88%	48.30%	100.00%		49.84%	6.54%	43.61%	100.00%	
III	Special-Purpose Vehicles												
28	Dump trucks			87	38	91	216		717	379	1,170	2,266	
29	Concrete mixer trucks			-	-	-	-		-	-	-	-	
30	Tanker trucks			-	-	-	-		-	-	-	-	
31	Refrigerator trucks			-	-	-	-		-	-	-	-	
32	Ambulance			-	-	-	-		-	-	-	-	
33	Fire-fighting trucks			-	-	-	-		-	-	-	-	
34	Garbages			-	-	-	-		-	-	9	9	
35	Hydraulic crane truck			-	-	-	-		-	-	-	-	
36	Sprinklers (road cleaning trucks)			-	-	-	-		-	-	1	1	
37	Crane trucks			-	-	-	-		-	-	-	-	
38	X-Ray medical vehicles			-	-	-	-		-	-	-	-	
39	Truck-mounted concret pumps			-	-	-	-		-	-	-	-	
40	Car transport (carrying) truck			-	-	-	-		-	-	-	-	
41	Hooklift			-	-	-	-		-	-	1	1	
42	Prisoner transport truck			-	-	-	-		-	-	-	-	
43	Mobile Sewer Jetting Machine (SPV)			-	-	-	-		-	-	-	-	
44	Sewage suction truck (SPV)			-	-	-	-		-	-	-	-	
45	Vacuum tank truck (SPV)			-	-	-	-		-	-	-	-	
46	Aerial Platform Truck (SPV)			-	-	-	-		-	-	-	-	
47	Stage truck (SPV)			-	-	-	-		-	-	-	-	
48	Xe chỉ huy chữa cháy (SPV)			-	-	-	-		-	-	-	-	
49	Xe hiến máu lưu động (SPV)			-	-	-	-		-	-	-	-	
	Subtotal			87	38	91	216		717	379	1,181	1,777	
	In percentage (%)			40.28%	17.59%	42.13%	100.00%		31.49%	16.64%	51.87%	100.00%	
	Grand-total			4874	1491	1349	7714		68860	26048	62869	157777	
	In percentage (%)			63.18%	19.33%	17.49%	100.00%		43.64%	16.51%	39.85%	100.00%	