

Maker	Model name	Vama Classification	Seat	Sales - Sep 2021				Share	Sales - YTM 2021				Share
				North	Central	South	Total		North	Central	South	Total	
Mekong Auto	Changan 1,0T -Chassic Cabin	Light truck	2 seats				-					-	
Mekong Auto	Changan 1,0T -Standard box	Light truck	2 seats				-					-	
Mekong Auto	Changan 1,0T -Canvas box	Light truck	2 seats				-					-	
Mekong Auto	Changan 1,0T -Composite Box	Light truck	2 seats				-					-	
							-					-	
							-					-	
							-					-	
<b>Mekong</b>	<b>Sub-total</b>						-					-	
Mitsubishi	Outlander	SUV	7 seats	75	24	8	107		794	287	439	1520	
Mitsubishi	Pajero Sport	SUV	7 seats	37	8	2	47		349	74	219	642	
Mitsubishi	Attrage	Sedan	5 seats	112	56	16	184		1,733	1,155	938	3826	
Mitsubishi	Xpander (CUB)	MPV	7 seats	145	45	39	229		3,242	1,421	3,929	8592	
Mitsubishi	Xpander (CKD)	MPV	7 seats	4	3	2	9		159	72	270	501	
Mitsubishi	Triton	Pick-up	5 seats	96	44	16	156		987	502	408	1897	
Mitsubishi													
<b>Mitsubishi</b>	<b>Sub-total</b>			<b>469</b>	<b>180</b>	<b>83</b>	<b>732</b>		<b>7264</b>	<b>3511</b>	<b>6203</b>	<b>16978</b>	
Suzuki	Carry Blind Van	Van	2 seats	62	7	1	70		482	36	250	768	
Suzuki	Carry Truck	Small truck	2 seats	67	6	25	98		761	34	405	1200	
Suzuki	Super Carry Pro	Small truck	2 seats	96	43	73	212		679	150	784	1613	
Suzuki	Ertiga SMT	MPV	7 seats	5	5		10		65	38	174	277	
Suzuki	Ertiga 4AT	MPV	7 seats	29	2	2	33		243	46	380	669	
Suzuki	Swift	Hatchback	5 seats	14	2		16		246	26	78	350	
Suzuki	Ciaz	Sedan	5 seats	5	2	3	10		164	24	127	315	
Suzuki	XL7	SUV	7 seats	248	27	3	278		1359	299	1241	2899	
<b>Suzuki</b>	<b>Sub-total</b>			<b>526</b>	<b>94</b>	<b>107</b>	<b>727</b>		<b>3999</b>	<b>653</b>	<b>3439</b>	<b>8091</b>	
Toyota	Camry	Sedan	5 seats	107	16	15	138		1078	314	1348	2740	
Toyota	Corolla	Sedan	5 seats	61	6	6	73		556	131	398	1085	
Toyota	Vios	Sedan	5 seats	489	155	48	692		6435	2568	3643	12646	
Toyota	Innova	MPV	8 seats	68	19	42	129		368	103	1479	1950	
Toyota	Fortuner (CUB)	SUV	8 seats	99	9	7	115		309	73	245	627	
Toyota	Fortuner	SUV	8 seats	68	26	14	108		862	449	1654	2965	
Toyota	Hiace	Minibus	10 - 16 seats	3	7	78	88		36	10	104	150	
Toyota	Granvia	MPV	9 seats						1		2	3	
Toyota	Landcruiser 200 GX 470	SUV	8 seats	21	13	6	40		132	44	39	215	
Toyota	Land Prado	SUV	8 seats	16	1		17		208	50	65	323	
Toyota	FT86	Sedan	5 seats										
Toyota	Corolla Cross	SUV	5 seats	425	316	175	916		4028	1987	2182	8197	
Toyota	Hilux	Pick-up	5 seats	177	128	32	337		1264	811	724	2799	
Toyota	Yaris	Sedan	5 seats	51	11	1	63		445	171	173	789	
Toyota	Alphard	MPV	7 seats	3	2	1	6		20	4	20	44	
Toyota	Avanza	MPV	7 seats						4	5	23	32	
Toyota	Wigo	Sedan	5 seats	76	23	5	104		651	269	619	1539	
Toyota	Rush	SUV	7 seats	74	29	13	116		691	389	871	1951	
<b>Toyota</b>	<b>Sub-total</b>			<b>1738</b>	<b>761</b>	<b>443</b>	<b>2942</b>		<b>17088</b>	<b>7378</b>	<b>13589</b>	<b>38055</b>	
Isuzu	D-Max	Pick-up	5 seats	2	1	6	9		26	5	60	91	
Isuzu	mu-X	SUV	7 seats				1		37	1	61	99	
Isuzu	QKR	Small truck	3 seats	155	9	71	235		1213	188	2029	3430	
Isuzu	NMR	Small truck	3 seats						3	7	121	131	
Isuzu	NPK	Light truck	3 seats	10		1	11		138	23	185	346	
Isuzu	NQL	Light truck	3 seats	39		6	45		286	12	288	586	
Isuzu	FRR	Medium truck	3 seats	20	1	9	30		154	8	186	348	
Isuzu	FVR	Medium truck	3 seats	10		1	11		145	1	70	216	
Isuzu	FVM	Medium truck	3 seats	4	2	5	11		87	9	87	183	
Isuzu	Tractor Head	Tractor truck (CV)							1		12	13	
Isuzu													
Isuzu													
Isuzu	Bus Chassis	Chassis				24	24				60	60	
<b>Isuzu</b>	<b>Sub-total</b>			<b>240</b>	<b>13</b>	<b>100</b>	<b>353</b>		<b>2090</b>	<b>254</b>	<b>3099</b>	<b>5443</b>	
Ford	EcoSport	SUV		23	9	7	39		291	229	348	868	
Ford	Transit	Minibus	16 seats	11	6	34	51		216	38	296	550	
Ford	Ranger	Pick-up	5 seats	618	283	257	1158		3910	2367	3499	9776	
Ford	Everest	SUV	7 seats	64	35	12	111		1222	635	1694	3551	
Ford	Explorer	SUV							2		1	3	
Ford	Tourneo	MPV	7 seats						40	2	86	128	
<b>Ford</b>	<b>Sub-total</b>			<b>716</b>	<b>333</b>	<b>310</b>	<b>1359</b>		<b>5681</b>	<b>3271</b>	<b>5924</b>	<b>14876</b>	
Hino	HINO	Other truck	3 seats	95	40	95	230		1028	331	1774	3133	
<b>Hino</b>	<b>Sub-total</b>			<b>95</b>	<b>40</b>	<b>95</b>	<b>230</b>		<b>1028</b>	<b>331</b>	<b>1774</b>	<b>3133</b>	
SAMCO	SAMCO 24 CN ~ 46CN	Medium bus	27 seats						2	1	16	19	
SAMCO	SAMCO B40 ~ B80	Large bus	40 seats						102	2	1	105	
SAMCO	SAMCO PRIMAS (Sleeper coaches)	Large bus	45 seats								12	12	
SAMCO	Truck	Medium truck	3 seats										
SAMCO	Crane truck	Crane truck (SPV)	3 seats										
SAMCO	Road cleaning truck	Road cleaning truck (SPV)	3 seats								1	1	
SAMCO	Garbage compactor truck	Garbage compactor truck (SPV)	3 seats								9	9	
SAMCO	Hydraulic crane truck	Hydraulic crane truck (SPV)	3 seats										
SAMCO	Vaccum tank truck	Vaccum tank truck (SPV)	3 seats										
SAMCO	Stage truck	Stage truck (SPV)	3 seats										
SAMCO	Fire truck	Fire fighting truck (SPV)	7 seats										
SAMCO	Hooklift	Hooklift (SPV)	3 seats								1	1	
SAMCO	Sewage suction truck	Sewage suction truck (SPV)	3 seats										
SAMCO	Prisoner transport vehicle	Prisoner transport vehicle (SPV)	3 seats										
SAMCO	Car carrying truck	Car Carrying Truck (SPV)	3 seats										
SAMCO	Aerial Platform Truck	Aerial Platform Truck (SPV)	3 seats										
SAMCO	Xe chỉ huy chữa cháy	Xe chỉ huy chữa cháy (SPV)	4 seats										
SAMCO	Xe hiện mầu lưu động	Xe hiện mầu lưu động (SPV)	4 seats										
SAMCO	Bus Chassis	Chassis											
<b>SAMCO</b>	<b>Sub-total</b>								<b>104</b>	<b>3</b>	<b>40</b>	<b>147</b>	
THACO KIA	Morning	Hatchback	5 seats	139	9	18	166		1,875	220	636	2731	
THACO KIA	Carina	Sedan	5 seats	410	28	68	506		3,811	499	1,279	5589	

Maker	Model name	Vama Classification	Seat	Sales - Sep 2021				Share	Sales - YTM 2021				Share
				North	Central	South	Total		North	Central	South	Total	
THACO KIA	Sorento	SUV	7 seats	73	10	39	122	17.8%	1,542	535	1,519	3,596	16.2%
THACO KIA	Rondo	MPV	7 seats				64		66	194	324		
THACO KIA	Sedona	MPV	7 seats	18	1	11	30		352	133	550	1035	
THACO KIA	Optima	Sedan	5 seats				36		10	50	96		
THACO KIA	Soluto	Sedan	5 seats	109	19	32	160		1,632	570	978	3,180	
THACO KIA	Seltos	Crossover	5 seats	737	127	336	1,200		4,619	1,782	3,607	10,008	
<b>THACO KIA</b>		<b>Sub-total</b>		<b>1486</b>	<b>194</b>	<b>504</b>	<b>2184</b>	<b>13877</b>	<b>4235</b>	<b>9483</b>	<b>27595</b>		
THACO MAZDA	Mazda2	Sedan	5 seats	64	29	32	125	968	363	610	1941		
THACO MAZDA	Mazda3	Sedan	5 seats	80	47	75	202	1,533	525	1,072	3,130		
THACO MAZDA	CX-5	Crossover	5 seats	192	62	85	339	2,850	1,040	2,098	5,988		
THACO MAZDA	Mazda 6	Sedan	5 seats	32	6	18	56	306	78	347	731		
THACO MAZDA	BT-50	Pick-up	5 seats	61	18	31	110	432	143	338	913		
THACO MAZDA	CX-8	SUV	7 seats	65	15	32	112	1,032	245	1,232	2,509		
THACO MAZDA	CX-3	SUV	5 seats	30	18	15	63	347	152	331	830		
THACO MAZDA	CX-30	SUV	7 seats	30	5	13	48	188	54	136	378		
<b>THACO MAZDA</b>		<b>Sub-total</b>		<b>554</b>	<b>200</b>	<b>301</b>	<b>1055</b>	<b>7656</b>	<b>2600</b>	<b>6164</b>	<b>16420</b>		
THACO PREMIUM	Peugeot	peugeot	7 seats	183	60	72	315	2,077	526	1,744	4,347		
<b>PEUGEOT</b>		<b>Sub-total</b>		<b>183</b>	<b>60</b>	<b>72</b>	<b>315</b>	<b>2077</b>	<b>526</b>	<b>1744</b>	<b>4347</b>		
THACO TRUCK	K2700 (K200)	Small truck	2 seats	225	31	146	402	2135	333	1314	3782		
THACO TRUCK	K3000 (K250)	Small truck	2 seats	281	43	195	519	2215	423	1806	4444		
THACO TRUCK	Thaco truck	Light truck	2 seats	151	82	164	397	1962	806	2593	5361		
THACO TRUCK	Thaco dumptruck (SPV)	Dump truck (SPV)	2 seats	92	37	78	207	809	416	1248	2473		
<b>THACO TRUCK</b>		<b>Sub-total</b>		<b>749</b>	<b>193</b>	<b>583</b>	<b>1525</b>	<b>7121</b>	<b>1978</b>	<b>6961</b>	<b>16060</b>		
BUS THACO	Thaco 28 45 seats	Large bus	28 ~ 45 seats	2		3	5	103	28	138	269		
BUS THACO	Minibus	Minibus		11	4	15	30	80	22	114	216		
<b>BUS THACO</b>		<b>Sub-total</b>		<b>13</b>	<b>4</b>	<b>18</b>	<b>35</b>	<b>183</b>	<b>50</b>	<b>252</b>	<b>485</b>		
Honda	CR-V (CKD)	SUV	7 seats	132	31	5	168	2039	685	1113	3837		
Honda	CITY	Sedan	5 seats	165	91	37	293	2554	1638	2116	6308		
Honda	Jazz	Sedan	5 seats										
Honda	Accord	Sedan	5 seats	3		1	4	14	14	51	79		
Honda	Odyssey	MPV	7 seats										
Honda	Civic	Sedan	5 seats	19	15	9	43	279	220	872	1371		
Honda	Brio	Sedan	5 seats	34	18	1	53	661	502	547	1710		
Honda	HR-V	SUV	5 seats	11	14	4	29	277	229	287	793		
<b>Honda</b>		<b>Sub-Total</b>		<b>364</b>	<b>169</b>	<b>57</b>	<b>590</b>	<b>5824</b>	<b>3288</b>	<b>4986</b>	<b>14098</b>		
VINAMOTOR	Hyundai	Large bus	29-80 Seats	5			5	60		9	69		
VINAMOTOR	Hyundai	Medium truck	Under 10T					76		32	108		
VINAMOTOR	Vinamotor Cabstar	Small truck	Under 3.5T	15			15	131		285	416		
<b>VINAMOTOR</b>		<b>Sub-Total</b>		<b>20</b>			<b>20</b>	<b>267</b>		<b>326</b>	<b>593</b>		
VEAM	VEAM Motor	Light truck	2~3	11	10		21	142	60	137	339		
VEAM	MAZ	Medium truck	2~3										
<b>VEAM</b>		<b>Sub-Total</b>		<b>11</b>	<b>10</b>		<b>21</b>	<b>142</b>	<b>60</b>	<b>137</b>	<b>339</b>		
TCIEV	Sunny XL	Sedan	5 seats										
TCIEV	Sunny XV	Sedan	5 seats										
TCIEV	X-Trail 2.0L	SUV	5 + 2 seats										
TCIEV	X-Trail 2.5L	SUV	5 + 2 seats										
<b>TCIEV</b>		<b>Sub-Total</b>											
HYUNDAI	County	Medium bus	29 seats										
HYUNDAI	Mighty CBU	Light truck	3 seats										
HYUNDAI	Mighty CKD	Light truck	3 seats	38	12	47	97	688	173	805	1666		
<b>DOZHANI</b>		<b>Sub-Total</b>		<b>38</b>	<b>12</b>	<b>47</b>	<b>97</b>	<b>688</b>	<b>173</b>	<b>805</b>	<b>1666</b>		
VIDABUS	G8	Large bus	29-34 seats					1			1		
VIDABUS	G11	Large bus	47 seats					45			45		
VIDABUS	G12	Large bus	47 seats					23			23		
VIDABUS	GVD090	Large bus											
VIDABUS	GDW6117	Large bus	47 seats					1			1		
VIDABUS	Lestar	Medium bus	29 seats					2			2		
VIDABUS	BC095	City bus	60 seats					1			1		
VIDABUS	BC110	City bus	70-80 seats										
VIDABUS	BS 106 CNG												
<b>DAEWOO BUS</b>		<b>Sub-Total</b>						<b>73</b>			<b>73</b>		
<b>Sub-Total</b>													

No	Vehicle Type	Sales - Sep 2021				Sales - YTM 2021			
		North	Central	South	Total	North	Central	South	Total
<b>I</b>	<b>Passenger cars (PC)</b>								
1	Sedans	1,817	522	367	2,706	22,802	9,471	15,838	48,111
2	Sport utility vehicles (SUV)	1,491	590	356	2,437	15,709	6,417	13,677	35,803
3	Cross-over cars	929	189	421	1,539	7,469	2,822	5,705	15,996
4	Multi-purpose vehicles (MPV)	272	77	97	446	4,558	1,890	7,107	13,555
5	Convertible cars	-	-	-	-	-	-	-	-
6	Hatchback	153	11	18	182	2,121	246	714	3,081
7	Others (please specify)	-	-	-	-	-	-	-	-
8	Mercedes-Benz's PC subtotal	-	-	-	-	-	-	-	-
9	Lexus's PC subtotal	80	-	-	80	576	-	241	817
10	Thaco Premium subtotal	14	4	13	31	418	4	435	857
11	Thaco Peugeot's PC subtotal	183	60	72	315	2,077	526	1,744	4,347
	<b>Subtotal</b>	<b>4,798</b>	<b>1,453</b>	<b>1,344</b>	<b>7,595</b>	<b>52,798</b>	<b>21,378</b>	<b>45,461</b>	<b>122,637</b>
	<b>In percentage (%)</b>	<b>63.84%</b>	<b>18.78%</b>	<b>17.37%</b>	<b>100.00%</b>	<b>45.47%</b>	<b>17.44%</b>	<b>37.09%</b>	<b>100.00%</b>
<b>II</b>	<b>Commercial vehicles (CV)</b>								
	<b>Trucks</b>								
11	Pick-ups	954	474	342	1,770	6,619	3,828	5,029	15,476
12	Vans	62	7	1	70	482	36	250	768
13	Small trucks (G.V.M ≤ 5,000 Kg)	839	132	510	1,481	7,137	1,135	6,744	15,016
14	Light trucks (5,000 Kg < G.V.M ≤ 10,000 Kg)	249	104	218	571	3,216	1,074	4,008	8,298
15	Medium trucks (10,000 Kg < G.V.M ≤ 24,000 Kg)	34	3	15	52	462	18	375	855
16	Heavy duty trucks (24,000 Kg < G.V.M ≤ 45,000 Kg)	-	-	-	-	-	-	-	-

Maker	Model name	Vama Classification	Seat	Sales - Sep 2021				Share	Sales - YTM 2021				Share
				North	Central	South	Total		North	Central	South	Total	
17	Super heavy trucks (G.V.M ≥ 45,000 Kg)			-	-	-	-		-	-	-	-	
18	Other Trucks			95	40	95	230		1,028	331	1,774	3,133	
19	Tractor trucks			-	-	-	-		1	-	12	13	
20	Mercedes-Benz's CV (FUSO) subtotal			-	-	-	-		-	-	-	-	
	<b>Subtotal</b>			<b>2,233</b>	<b>768</b>	<b>1,193</b>	<b>4,174</b>		<b>18,345</b>	<b>6,422</b>	<b>18,192</b>	<b>41,959</b>	
	<b>In percentage (%)</b>			<b>53.50%</b>	<b>18.21%</b>	<b>28.29%</b>	<b>100.00%</b>		<b>43.49%</b>	<b>14.74%</b>	<b>41.76%</b>	<b>100.00%</b>	
	<b>Buses</b>												
21	Minibuses [(10-16) seats]			25	17	127	169		332	70	514	916	
22	Medium buses / Coaches [(17-30) seats]			-	-	-	-		4	1	16	21	
23	Large buses / Coaches [(31-55) seats]			7	-	3	10		335	30	160	525	
24	Sleeping buses			-	-	-	-		-	-	-	-	
25	City buses of all lengths			-	-	-	-		1	-	-	1	
26	Bus rapid transit (BRT)			-	-	-	-		-	-	-	-	
27	Bus chassis (incompletely-built vehicles)			-	-	24	24		-	-	60	60	
	<b>Subtotal</b>			<b>32</b>	<b>17</b>	<b>130</b>	<b>179</b>		<b>672</b>	<b>101</b>	<b>690</b>	<b>1,463</b>	
	<b>In percentage (%)</b>			<b>17.88%</b>	<b>9.50%</b>	<b>72.63%</b>	<b>100.00%</b>		<b>45.93%</b>	<b>6.90%</b>	<b>47.16%</b>	<b>100.00%</b>	
<b>III</b>	<b>Special-Purpose Vehicles</b>												
28	Dump trucks			92	37	78	207		809	416	1,248	2,473	
29	Concrete mixer trucks			-	-	-	-		-	-	-	-	
30	Tanker trucks			-	-	-	-		-	-	-	-	
31	Refrigerator trucks			-	-	-	-		-	-	-	-	
32	Ambulance			-	-	-	-		-	-	-	-	
33	Fire-fighting trucks			-	-	-	-		-	-	-	-	
34	Garbages			-	-	-	-		-	-	9	9	
35	Hydraulic crane truck			-	-	-	-		-	-	-	-	
36	Sprinklers (road cleaning trucks)			-	-	-	-		-	-	1	1	
37	Crane trucks			-	-	-	-		-	-	-	-	
38	X-Ray medical vehicles			-	-	-	-		-	-	-	-	
39	Truck-mounted concret pumps			-	-	-	-		-	-	-	-	
40	Car transport (carrying) truck			-	-	-	-		-	-	-	-	
41	Hooklift			-	-	-	-		-	-	1	1	
42	Prisoner transport truck			-	-	-	-		-	-	-	-	
43	Mobile Sewer Jetting Machine (SPV)			-	-	-	-		-	-	-	-	
44	Sewage suction truck (SPV)			-	-	-	-		-	-	-	-	
45	Vacuum tank truck (SPV)			-	-	-	-		-	-	-	-	
46	Aerial Platform Truck (SPV)			-	-	-	-		-	-	-	-	
47	Stage truck (SPV)			-	-	-	-		-	-	-	-	
48	Xe chỉ huy chữa cháy (SPV)			-	-	-	-		-	-	-	-	
49	Xe hiến máu lưu động (SPV)			-	-	-	-		-	-	-	-	
	<b>Subtotal</b>			<b>92</b>	<b>37</b>	<b>78</b>	<b>207</b>		<b>809</b>	<b>416</b>	<b>1,259</b>	<b>1,484</b>	
	<b>In percentage (%)</b>			<b>44.44%</b>	<b>17.87%</b>	<b>37.68%</b>	<b>100.00%</b>		<b>32.57%</b>	<b>16.75%</b>	<b>50.68%</b>	<b>100.00%</b>	
	<b>Grand-total</b>			<b>7296</b>	<b>2267</b>	<b>2733</b>	<b>12296</b>		<b>76156</b>	<b>28315</b>	<b>65602</b>	<b>170073</b>	
	<b>In percentage (%)</b>			<b>59.34%</b>	<b>18.44%</b>	<b>22.23%</b>	<b>100.00%</b>		<b>44.78%</b>	<b>16.65%</b>	<b>38.57%</b>	<b>100.00%</b>	