

1. VAMA Sales Figures - Total market and segment - Sản Lượng Bán Hàng

2019 - THÁNG 9/2021

	Sep-21	Sep-20	Aug-21	Difference September- 21 vs September-	Difference September- 21 vs August-21
Total*	12,296	26,849	7,714	-54%	59%
1. Passenger cars (PC)	7,736	20,447	5,550	-62%	39%
2. Commercial vehicles (CV)	4,353	6,202	1,948	-30%	123%
2.1 Trucks	4,174	6,039	1,801	-31%	132%
2.2 Buses	179	163	147	10%	22%
3. Special-purpose vehicles	207	200	216	3%	-4%
Bus chassis (khung xe buýt)	24	0	0	#DIV/0!	#DIV/0!

*: not including bus chassis - chưa bao gồm chassis xe buýt

YTM 2021

	YTM 2021	YTM 2020	Difference
Total*	170,073	172,538	-1%
1. Passenger cars (PC)	122,567	127,136	-4%
2. Commercial vehicles (CV)	45,022	43,634	3%
2.1 Trucks	43,559	41,955	4%
2.2 Buses	1,463	1,679	-13%
3. Special-purpose vehicles	2,484	1,768	40%
Bus chassis (khung xe buýt)	60	176	-66%

2. VAMA Complete Vehicles in September 2021 vs September 2020 vs August 2021 - So sánh tháng

	Sep-21		Sep-20		Aug-21		Difference September-21 vs September-20		Difference September- 21 vs August-21	
	unit	%	unit	%	unit	%	unit	%	unit	%
Mekong (Fiat, Ssangyong, PMC)	-	0.0%	-	0.0%	-	0.0%	0	#DIV/0!	0	#DIV/0!
Mitsubishi	732	6.0%	2,509	9.3%	257	3.3%	(1777)	-71%	475	185%
Mercedes-Benz Vietnam	0	0.0%	0	0.0%	0	0.0%	0	#DIV/0!	0	#DIV/0!
Visuco (Suzuki)	727	5.9%	1,778	6.6%	111	1.4%	(1051)	-59%	616	555%
Toyota	2,942	23.9%	6,366	23.7%	2,257	29.3%	(3424)	-54%	685	30%
Lexus	80	0.7%	62	0.2%	47	0.6%	18	29%	33	70%
Isuzu*	353	2.9%	789	2.9%	113	1.5%	(436)	-55%	240	212%
Ford	1,359	11.1%	2,611	9.7%	477	6.2%	(1252)	-48%	882	185%
Hino*	230	1.9%	254	0.9%	84	1.1%	(24)	-9%	146	174%
SAMCO	-	0.0%	28	0.1%	-	0.0%	(28)	-100%	0	#DIV/0!
Thaco Kia	2,184	17.8%	3,854	14.4%	1,538	19.9%	(1670)	-43%	646	42%
Thaco Mazda	1,055	8.6%	3,345	12.5%	868	11.3%	(2290)	-68%	187	22%
Peugeot	315	2.6%	395	1.5%	230	3.0%	(80)	-20%	85	37%
Thaco Truck	1,525	12.4%	2,116	7.9%	950	12.3%	(591)	-28%	575	61%
Bus Thaco	35	0.3%	59	0.2%	82	1.1%	(24)	-41%	(47)	-57%
Thaco Premium BMW+Mini	31	0.3%	-	0.0%	30	0.4%	31	#DIV/0!	1	3%
Total Thaco	5,145	41.8%	9,769	36.4%	3,698	47.9%	(4624)	-47%	1447	39%
Honda	590	4.8%	1,670	6.2%	567	7.4%	(1080)	-65%	23	4%
Vinamotor*	20	0.2%	26	0.1%	35	0.5%	(6)	-23%	(15)	-43%
VEAM	21	0.2%	47	0.2%	13	0.2%	(26)	-55%	8	62%
TCIEV	-	0.0%	624	2.3%	-	0.0%	(624)	-100%	0	#DIV/0!
Dothanh	97	0.8%	316	1.2%	55	0.7%	(219)	-69%	42	76%
Daewoo Bus	-	0.0%	-	0.0%	-	0.0%	0	#DIV/0!	0	#DIV/0!
Total	12,296	100%	26,849	100%	7,714	100%	(14,553)	-54%	4,582	59%

*: not including bus chassis - chưa bao gồm chassis xe buýt

3. VAMA YTM Complete Vehicle Sales (YTM 2021 vs YTM 2020) -So sánh cùng kỳ

	YTM 2021		YTM 2020		Difference	
	unit	%	unit	%	unit	%
Mekong (Fiat, Ssangyong, PMC)	-	0.0%	-	0.0%	0	#DIV/0!
Mitsubishi	16,978	10.0%	17,228	10.0%	(250)	-1%
Mercedes-Benz Vietnam	-	0.0%	0	0.0%	0	#DIV/0!
Visuco (Suzuki)	8,091	4.8%	8,732	5.1%	(641)	-7%
Toyota	38,055	22.4%	41,109	23.8%	(3054)	-7%
Lexus	817	0.5%	968	0.6%	(151)	-16%
Isuzu*	5,443	3.2%	5,778	3.3%	(335)	-6%
Ford	14,876	8.7%	15,261	8.8%	(385)	-3%
Hino*	3,133	1.8%	2,113	1.2%	1020	48%
SAMCO	147	0.1%	251	0.1%	(104)	-41%
Thaco Kia	27,595	16.2%	20,405	11.8%	7190	35%
Thaco Mazda	16,420	9.7%	19,444	11.3%	(3024)	-16%
Peugeot	4,347	2.6%	2,277	1.3%	2070	91%
Thaco Truck	16,060	9.4%	17,043	9.9%	(983)	-6%
Bus Thaco	485	0.3%	540	0.3%	(55)	-10%
Thaco Premium BMW+Mini	857	0.5%	-	0.0%	857	#DIV/0!
Total Thaco	65,764	38.2%	59,709	34.6%	6055	10%
Honda	14,098	8.3%	16,520	9.6%	(2422)	-15%
Vinamotor*	593	0.3%	202	0.1%	391	194%
VEAM	339	0.2%	400	0.2%	(61)	-15%
TCIEV	-	0.0%	2,041	1.2%	(2041)	-100%
Dothanh	1,666	1.0%	2,161	1.3%	(495)	-23%
Daewoo Bus	73	0.0%	65	0.0%	8	12%
Total	170,073	100%	172,538	100%	(2,465)	-1%

*: not including bus chassis - chưa bao gồm chassis xe buýt