

1. VAMA Sales Figures - Total market and segment - Sản Lượng Bán Hàng

2019 - THÁNG 10/2021

	Oct-21	Oct-20	Sep-21	Difference October-21 vs October- 20	Difference October-21 vs September-
<b>Total*</b>	<b>27,149</b>	<b>31,607</b>	<b>12,296</b>	<b>-14%</b>	<b>121%</b>
1. Passenger cars (PC)	18,013	24,524	7,736	-27%	133%
2. Commercial vehicles (CV)	8,832	6,871	4,353	29%	103%
2.1 Trucks	8,644	6,685	4,174	29%	107%
2.2 Buses	188	186	179	1%	5%
3. Special-purpose vehicles	304	212	207	43%	47%
Bus chassis (khung xe buýt)	24	0	24	#DIV/0!	0%

\*: not including bus chassis - chưa bao gồm chassis xe buýt

YTM 2021

	YTM 2021	YTM 2020	Difference
<b>Total*</b>	<b>197,222</b>	<b>204,145</b>	<b>-3%</b>
1. Passenger cars (PC)	140,580	151,660	-7%
2. Commercial vehicles (CV)	53,854	50,505	7%
2.1 Trucks	52,203	48,640	7%
2.2 Buses	1,651	1,865	-11%
3. Special-purpose vehicles	2,788	1,980	41%
Bus chassis (khung xe buýt)	84	176	-52%

2. VAMA Complete Vehicles in October 2021 vs October 2020 vs September 2021 - So sánh tháng

	Oct-21		Oct-20		Sep-21		Difference October-21 vs October-20		Difference October-21 vs September-21	
	unit	%	unit	%	unit	%	unit	%	unit	%
Mekong (Fiat, Ssangyong, PMC)	-	0.0%	-	0.0%	-	0.0%	0	#DIV/0!	0	#DIV/0!
Mitsubishi	2,301	8.5%	3,126	9.9%	732	6.0%	(825)	-26%	1569	214%
Mercedes-Benz Vietnam	0	0.0%	0	0.0%	0	0.0%	0	#DIV/0!	0	#DIV/0!
Visuco (Suzuki)	1,229	4.5%	2,004	6.3%	727	5.9%	(775)	-39%	502	69%
Toyota	7,076	26.1%	8,841	28.0%	2,942	23.9%	(1765)	-20%	4134	141%
Lexus	198	0.7%	106	0.3%	80	0.7%	92	87%	118	148%
Isuzu*	994	3.7%	939	3.0%	353	2.9%	55	6%	641	182%
Ford	3,324	12.2%	2,750	8.7%	1,359	11.1%	574	21%	1965	145%
Hino*	540	2.0%	352	1.1%	230	1.9%	188	53%	310	135%
SAMCO	16	0.1%	27	0.1%	-	0.0%	(11)	-41%	16	#DIV/0!
Thaco Kia	4,558	16.8%	4,685	14.8%	2,184	17.8%	(127)	-3%	2374	109%
Thaco Mazda	1,960	7.2%	3,926	12.4%	1,055	8.6%	(1966)	-50%	905	86%
Peugeot	545	2.0%	516	1.6%	315	2.6%	29	6%	230	73%
Thaco Truck	2,650	9.8%	2,256	7.1%	1,525	12.4%	394	17%	1125	74%
Bus Thaco	25	0.1%	52	0.2%	35	0.3%	(27)	-52%	(10)	-29%
Thaco Premium BMW+Mini	102	0.4%	-	0.0%	31	0.3%	102	#DIV/0!	71	229%
<b>Total Thaco</b>	<b>9,840</b>	<b>36.2%</b>	<b>11,435</b>	<b>36.2%</b>	<b>5,145</b>	<b>41.8%</b>	<b>(1595)</b>	<b>-14%</b>	<b>4695</b>	<b>91%</b>
Honda	1,318	4.9%	1,738	5.5%	590	4.8%	(420)	-24%	728	123%
Vinamotor*	21	0.1%	32	0.1%	20	0.2%	(11)	-34%	1	5%
VEAM	76	0.3%	26	0.1%	21	0.2%	50	192%	55	262%
TCIEV	-	0.0%	-	0.0%	-	0.0%	0	#DIV/0!	0	#DIV/0!
Dothanh	210	0.8%	231	0.7%	97	0.8%	(21)	-9%	113	116%
Daewoo Bus	6	0.0%	-	0.0%	-	0.0%	6	#DIV/0!	6	#DIV/0!
<b>Total</b>	<b>27,149</b>	<b>100%</b>	<b>31,607</b>	<b>100%</b>	<b>12,296</b>	<b>100%</b>	<b>(4,458)</b>	<b>-14%</b>	<b>14,853</b>	<b>121%</b>

\*: not including bus chassis - chưa bao gồm chassis xe buýt

3. VAMA YTM Complete Vehicle Sales (YTM 2021 vs YTM 2020) -So sánh cùng kỳ

	YTM 2021		YTM 2020		Difference	
	unit	%	unit	%	unit	%
Mekong (Fiat, Ssangyong, PMC)	-	0.0%	-	0.0%	0	#DIV/0!
Mitsubishi	19,279	9.8%	20,354	10.0%	(1075)	-5%
Mercedes-Benz Vietnam	-	0.0%	0	0.0%	0	#DIV/0!
Visuco (Suzuki)	9,320	4.7%	10,736	5.3%	(1416)	-13%
Toyota	45,131	22.9%	49,950	24.5%	(4819)	-10%
Lexus	1,015	0.5%	1,074	0.5%	(59)	-5%
Isuzu*	6,437	3.3%	6,717	3.3%	(280)	-4%
Ford	18,200	9.2%	18,011	8.8%	189	1%
Hino*	3,673	1.9%	2,465	1.2%	1208	49%
SAMCO	163	0.1%	278	0.1%	(115)	-41%
Thaco Kia	32,153	16.3%	25,090	12.3%	7063	28%
Thaco Mazda	18,380	9.3%	23,370	11.4%	(4990)	-21%
Peugeot	4,892	2.5%	2,793	1.4%	2099	75%
Thaco Truck	18,710	9.5%	19,299	9.5%	(589)	-3%
Bus Thaco	510	0.3%	592	0.3%	(82)	-14%
Thaco Premium BMW+Mini	959	0.5%	-	0.0%	959	#DIV/0!
<b>Total Thaco</b>	<b>75,604</b>	<b>37.8%</b>	<b>71,144</b>	<b>34.8%</b>	<b>4460</b>	<b>6%</b>
Honda	15,416	7.8%	18,258	8.9%	(2842)	-16%
Vinamotor*	614	0.3%	234	0.1%	380	162%
VEAM	415	0.2%	426	0.2%	(11)	-3%
TCIEV	-	0.0%	2,041	1.0%	(2041)	-100%
Dothanh	1,876	1.0%	2,392	1.2%	(516)	-22%
Daewoo Bus	79	0.0%	65	0.0%	14	22%
<b>Total</b>	<b>197,222</b>	<b>100%</b>	<b>204,145</b>	<b>100%</b>	<b>(6,923)</b>	<b>-3%</b>

\*: not including bus chassis - chưa bao gồm chassis xe buýt