

Maker	Model name	Vama Classification	Seat	Sales - Nov 2021				Share	Sales - YTM 2021				Share
				North	Central	South	Total		North	Central	South	Total	
Mekong Auto	Changan 1.0T -Classic Cabin	Light truck	2 seats				-					-	
Mekong Auto	Changan 1.0T -Standard box	Light truck	2 seats				-					-	
Mekong Auto	Changan 1.0T -Canvas box	Light truck	2 seats				-					-	
Mekong Auto	Changan 1.0T -Composite Box	Light truck	2 seats				-					-	
							-					-	
							-					-	
							-					-	
Mekong	Sub-total						-					-	
Mitsubishi	Outlander	SUV	7 seats	318	87	126	531		1263	436	671	2370	
Mitsubishi	Pajero Sport	SUV	7 seats	50	22	63	135		448	112	330	890	
Mitsubishi	Attrage	Sedan	5 seats	348	211	139	698		2,281	1,477	1,168	4,926	
Mitsubishi	Xpander (CBU)	MPV	7 seats	318	120	347	785		3,947	1,686	4,764	10,397	
Mitsubishi	Xpander (CKD)	MPV	7 seats	276	111	275	662		444	185	581	1,210	
Mitsubishi	Triton	Pick-up	5 seats	208	119	84	411		1,375	733	600	2,708	9.6%
Mitsubishi													
Mitsubishi	Sub-total			1518	670	1034	3222		9758	4629	8114	22501	
Suzuki	Carry Blind Van	Van	2 seats	186	1	139	326		803	37	504	1,344	
Suzuki	Carry Truck	Small truck	2 seats	207	12	136	355		1042	56	592	1,690	
Suzuki	Super Carry Pro	Small truck	2 seats	216	57	403	676		1074	240	1342	2,656	
Suzuki	Ertiga 5MT	MPV	7 seats	9	7	40	56		76	45	216	337	
Suzuki	Ertiga 4AT	MPV	7 seats	23		51	74		268	47	432	747	
Suzuki	Swift	Hatchback	5 seats	56		14	70		351	32	101	484	
Suzuki	Ciaz	Sedan	5 seats	2		6	8		169	24	133	326	
Suzuki	XL7	SUV	7 seats	527	99	477	1,103		2,133	422	1,849	4,404	
Suzuki	Sub-total			1226	176	1266	2668		5916	903	5169	11988	
Toyota	Camry	Sedan	5 seats	143	29	192	364		1,365	391	1,828	3,584	
Toyota	Corolla	Sedan	5 seats	173	29	104	306		861	196	588	1,645	
Toyota	Vios	Sedan	5 seats	1,349	618	772	2,739		8,704	3,580	4,849	17,133	
Toyota	Innova	MPV	8 seats	36	8	176	220		442	116	1,780	2,338	
Toyota	Fortuner (CBU)	SUV	8 seats	80	16	123	219		540	171	604	1,315	
Toyota	Fortuner	SUV	8 seats	197	119	346	662		1,109	575	2,051	3,735	
Toyota	Hiace	Minibus	10 - 16 seats	9	2	10	21		49	13	119	181	
Toyota	Granvia	MPV	9 seats						1		2	3	
Toyota	Landcruiser 200 GX 470	SUV	8 seats	2	1	3	6		144	46	54	244	
Toyota	Land Prado	SUV	8 seats	92	28	51	171		331	81	134	546	
Toyota	FT86	Sedan	5 seats										
Toyota	Corolla Cross	SUV	5 seats	1,609	843	894	3,346		6,566	3,351	4,028	13,945	23.6%
Toyota	Hilux	Pick-up	5 seats	290	114	308	712		1,785	1,028	1,305	4,118	
Toyota	Yaris	Sedan	5 seats	60	29	29	118		569	214	216	999	
Toyota	Alphard	MPV	7 seats	5		10	15		31	5	53	89	
Toyota	Avanza	MPV	7 seats			1	1		4	5	24	33	
Toyota	Wigo	Sedan	5 seats	132	47	88	267		956	375	816	2,147	
Toyota	Rush	SUV	7 seats	220	123	279	622		1,006	585	1,274	2,865	
Toyota	Raize	SUV	5 seats	88	45	56	189		88	45	56	189	
Toyota	Sub-total			4485	2051	3442	9978		24551	10777	19781	55109	
Isuzu	D-Max	Pick-up	5 seats	22	2	29	53		58	11	113	182	
Isuzu	mu-X	SUV	7 seats	3	1	12	16		44	3	85	132	
Isuzu	QKR	Small truck	3 seats	173	39	345	557		1,552	266	2,846	4,664	
Isuzu	NMR	Small truck	3 seats	8	1	9	18		11	8	132	151	
Isuzu	NPK	Light truck	3 seats	16	4	20	40		174	31	225	430	
Isuzu	NQL	Light truck	3 seats	33	5	64	102		367	22	392	781	
Isuzu	FRR	Medium truck	3 seats	28	1	34	63		206	10	251	467	
Isuzu	FVR	Medium truck	3 seats	12		11	23		171	1	90	262	
Isuzu	FVM	Medium truck	3 seats	20	2	25	47		126	15	133	274	
Isuzu	Tractor Head	Tractor truck (CV)							1		12	13	
Isuzu													
Isuzu	Bus Chassis	Chassis				24	24				108	108	
Isuzu	Sub-total			315	55	549	919		2710	367	4279	7356	
Ford	EcoSport	SUV		72	47	67	186		407	290	458	1,155	
Ford	Transit	Minibus	16 seats	30	4	43	77		312	43	415	770	
Ford	Ranger	Pick-up	5 seats	740	498	864	2,102		5,469	3,401	5,591	14,461	
Ford	Everest	SUV	7 seats	279	113	398	790		1,672	840	2,298	4,810	
Ford	Explorer	SUV							2		1	3	
Ford	Touneo	MPV	7 seats			7	7		41	2	120	163	
Ford	Sub-total			1121	662	1379	3162		7903	4576	8883	21362	
Hino	HINO	Other truck	3 seats	156	68	336	560		1,343	478	2,412	4,233	
Hino	Sub-total			156	68	336	560		1343	478	2412	4233	
SAMCO	SAMCO 24 CN - 46CN	Medium bus	27 seats	1	1	1	3		4	2	17	23	
SAMCO	SAMCO B40 - B80	Large bus	40 seats	19		19	38		121	2	20	143	
SAMCO	SAMCO PRIMAS (Sleeper coaches)	Large bus	45 seats								12	12	
SAMCO	Truck	Medium truck	3 seats										
SAMCO	Crane truck	Crane truck (SPV)	3 seats										
SAMCO	Road cleaning truck	Road cleaning truck (SPV)	3 seats										
SAMCO	Garbage compactor truck	Garbage compactor truck (SPV)	3 seats			7	7				1	1	
SAMCO	Hydraulic crane truck	Hydraulic crane truck (SPV)	3 seats								24	24	
SAMCO	Vacuum tank truck	Vacuum tank truck (SPV)	3 seats										
SAMCO	Stage truck	Stage truck (SPV)	3 seats								1	1	
SAMCO	Fire truck	Fire fighting truck (SPV)	7 seats										
SAMCO	Hooklift	Hooklift (SPV)	3 seats								1	1	
SAMCO	Sewage suction truck	Sewage suction truck (SPV)	3 seats								4	4	
SAMCO	Prisoner transport vehicle	Prisoner transport vehicle (SPV)											
SAMCO	Car carrying truck	Car Carrying Truck (SPV)	3 seats								1	1	
SAMCO	Aerial Platform Truck	Aerial Platform Truck (SPV)	3 seats										
SAMCO	Xe chi huy chua chay	Xe chi huy chua chay (SPV)	4 seats										
SAMCO	Xe hien mau luu dong	Xe hien mau luu dong (SPV)	4 seats										
SAMCO	Bus Chassis	Chassis											
SAMCO	Sub-total			20	1	27	48		125	4	82	211	
THACO KIA	Morning	Hatchback	5 seats	191	41	120	352		2,195	302	851	3,348	
THACO KIA	Cerato/K3	Sedan	5 seats	601	130	374	1,105		4,917	1,238	2,790	8,945	
THACO KIA	Sorento	SUV	7 seats	228	49	143	420		1,826	625	1,790	4,241	
THACO KIA	Rondo	MPV	7 seats						64	66	194	324	
THACO KIA				437	94	272	803	16.5%	4,371	1,003	2,722	8,096	16.3%

Maker	Model name	Vama Classification	Seat	Sales - Nov 2021				Share	Sales - YTM 2021				Share
				North	Central	South	Total		North	Central	South	Total	
THACO KIA	Optima	Sedan	5 seats					36	10	50	96		
THACO KIA	Soluto	Sedan	5 seats	296	64	185	545	1,996	679	1,255	3,930		
THACO KIA	Seltos	Crossover	5 seats	1,064	230	663	1,957	6,162	2,385	5,230	13,777		
THACO KIA	Sonet	Crossover	5 seats	335	136	358	829	335	136	358	829		
THACO KIA	Sub-total			3,152	744	2,115	6,011	18,529	5,779	13,856	38,164		
THACO MAZDA	Mazda2	Sedan	5 seats	175	91	244	510	1,217	502	937	2,656		
THACO MAZDA	Mazda3	Sedan	5 seats	259	113	356	728	1,894	735	1,644	4,273		
THACO MAZDA	CX-5	Crossover	5 seats	451	156	723	1,330	3,597	1,326	3,107	8,030		
THACO MAZDA	Mazda 6	Sedan	5 seats	36	12	57	105	368	97	433	898		
THACO MAZDA	BT-50	Pick-up	5 seats	42	15	68	125	523	178	457	1,158		
THACO MAZDA	CX-8	SUV	7 seats	107	37	171	315	1,244	315	1,510	3,069		
THACO MAZDA	CX-3	SUV	5 seats	105	37	170	312	496	228	554	1,278		
THACO MAZDA	CX-30	SUV	7 seats	71	25	114	210	290	86	277	653		
THACO MAZDA	Sub-total			1,246	486	1,903	3,635	9,629	3,467	8,919	22,015		
THACO PREMIUM	Peugeot	peugeot	7 seats	423	107	356	886	2,735	737	2,306	5,778		
PEUGEOT	Sub-total			423	107	356	886	2,735	737	2,306	5,778		
THACO TRUCK	K2700 (K200)	Small truck	2 seats	302	68	291	661	2,764	450	1,866	5,080		
THACO TRUCK	K3000 (K250)	Small truck	2 seats	381	79	464	924	3,008	569	2,737	6,314		
THACO TRUCK	Thaco truck	Light truck	2 seats	263	97	398	758	2,501	1,032	3,364	6,897		
THACO TRUCK	Thaco dumptruck (SPV)	Dump truck (SPV)	2 seats	106	31	171	308	1,024	506	1,540	3,070		
THACO TRUCK	Sub-total			1,052	275	1,324	2,651	9,297	2,557	9,507	21,361		
BUS THACO	Thaco 28 45 seats	Large bus	28 ~ 45 seats	3	1	5	9	108	29	146	283		
BUS THACO	Minibus	Minibus		32	2	9	43	120	26	133	279		
BUS THACO	Sub-total			35	3	14	52	228	55	279	562		
Honda	CR-V (CKD)	SUV	7 seats	211	52	128	391	2,433	804	1,323	4,560		
Honda	CITY	Sedan	5 seats	301	143	214	658	3,131	1,939	2,587	7,657		
Honda	Jazz	Sedan	5 seats										
Honda	Accord	Sedan	5 seats	1	2	13	16	19	19	67	105		
Honda	Odyssey	MPV	7 seats										
Honda	Civic	Sedan	5 seats	46	50	134	230	350	288	1,047	1,685		
Honda	Brio	Sedan	5 seats	216	186	137	539	938	740	719	2,397		
Honda	HR-V	SUV	5 seats	63	42	51	156	360	285	357	1,002		
Honda	Sub-Total			838	475	677	1,990	7,231	4,075	6,100	17,406		
VINAMOTOR	Hyundai	Large bus	29-80 Seats	5			5	68		9	77		
VINAMOTOR	Hyundai	Medium truck	Under 10T	15		18	33	109		50	159		
VINAMOTOR	Vinamotor Cabstar	Small truck	Under 3.5T					131		285	416		
VINAMOTOR	Sub-Total			20		18	38	308		344	652		
VEAM	VEAM Motor	Light truck	2~3	20	43	8	71	177	115	194	486		
VEAM	MAZ	Medium truck	2~3										
VEAM	Sub-Total			20	43	8	71	177	115	194	486		
TCIEV	Sunny XL	Sedan	5 seats										
TCIEV	Sunny XV	Sedan	5 seats										
TCIEV	X-Trail 2.0L	SUV	5 + 2 seats										
TCIEV	X-Trail 2.5L	SUV	5 + 2 seats										
TCIEV	Sub-Total												
HYUNDAI	County	Medium bus	29 seats										
HYUNDAI	Mighty CBU	Light truck	3 seats										
HYUNDAI	Mighty CKD	Light truck	3 seats	74	21	105	200	805	219	1,052	2,076		
DO THANH	Sub-Total			74	21	105	200	805	219	1,052	2,076		
VIDABUS	G8	Large bus	29-34 seats					1			1		
VIDABUS	G11	Large bus	47 seats					51			51		
VIDABUS	G12	Large bus	47 seats					23			23		
VIDABUS	GVD090	Large bus											
VIDABUS	GDW6117	Large bus	47 seats					1			1		
VIDABUS	Lestar	Medium bus	29 seats					2			2		
VIDABUS	BC095	City bus	60 seats					1			1		
VIDABUS	BC110	City bus	70-80 seats										
VIDABUS	BS 106 CNG												
DAEWOO BUS	Sub-Total							79			79		

No	Vehicle Type	Sales - Nov 2021				Sales - YTM 2021			
		North	Central	South	Total	North	Central	South	Total
I	Passenger cars (PC)								
1	Sedans	4,138	1,754	3,044	8,936	29,771	12,504	21,127	63,402
2	Sport utility vehicles (SUV)	4,322	1,786	3,672	9,780	22,402	9,300	19,704	51,406
3	Cross-over cars	1,850	522	1,744	4,116	10,094	3,847	8,695	22,636
4	Multi-purpose vehicles (MPV)	1,104	340	1,179	2,623	6,316	2,495	9,504	18,315
5	Convertible cars	-	-	-	-	-	-	-	-
6	Hatchback	247	41	134	422	2,546	334	952	3,832
7	Others (please specify)	-	-	-	-	-	-	-	-
8	Mercedes-Benz's PC subtotal	-	-	-	-	-	-	-	-
9	Lexus's PC subtotal	90	-	145	235	757	-	493	1,250
10	Thaco Premium subtotal	45	13	70	128	508	23	556	1,087
11	Thaco Peugeot's PC subtotal	423	107	356	886	2,735	737	2,306	5,778
	Subtotal	12,215	4,563	10,144	27,122	75,128	29,246	63,327	168,701
	In percentage (%)	45.05%	16.82%	38.13%	100.00%	44.80%	17.44%	37.77%	100.00%
II	Commercial vehicles (CV)								
	Trucks								
11	Pick-ups	1,302	748	1,353	3,403	9,210	5,351	8,066	22,627
12	Vans	186	1	139	326	803	37	504	1,344
13	Small trucks (G.V.M ≤ 5,000 Kg)	1,287	256	1,648	3,191	9,582	1,589	9,800	20,971
14	Light trucks (5,000 Kg < G.V.M ≤ 10,000 Kg)	406	170	595	1,171	4,024	1,419	5,227	10,670
15	Medium trucks (10,000 Kg < G.V.M ≤ 24,000 Kg)	75	3	88	166	612	26	524	1,162
16	Heavy-duty trucks (24,000 Kg < G.V.M < 45,000 Kg)	-	-	-	-	-	-	-	-
17	Super heavy trucks (G.V.M ≥ 45,000 Kg)	-	-	-	-	-	-	-	-
18	Other Trucks	156	68	336	560	1,343	478	2,412	4,233
19	Tractor trucks	-	-	-	-	1	-	12	13
20	Mercedes-Benz's CV (EUSO) subtotal	-	-	-	-	-	-	-	-
	Subtotal	3,116	1,196	4,199	8,511	26,113	7,201	17,111	50,425

Maker	Model name	Vama Classification	Seat	Sales - Nov 2021				Share	Sales - YTM 2021				Share
				North	Central	South	Total		North	Central	South	Total	
	In percentage (%)			38.70%	14.13%	47.17%	100.00%		41.91%	14.59%	43.50%	100.00%	
	Buses												
21	Minibuses [(10-16) seats]			71	8	62	141		481	82	667	1,230	
22	Medium buses / Coaches [(17-30) seats]			1	1	1	3		6	2	17	25	
23	Large buses / Coaches [(31-55) seats]			27	1	24	52		373	31	187	591	
24	Sleeping buses			-	-	-	-		-	-	-	-	
25	City buses of all lengths			-	-	-	-		1	-	-	1	
26	Bus rapid transit (BRT)			-	-	-	-		-	-	-	-	
27	Bus chassis (incompletely-built vehicles)			-	-	24	24		-	-	108	108	
	Subtotal			99	10	87	196		861	115	871	1,847	
	In percentage (%)			50.51%	5.10%	44.39%	100.00%		46.62%	6.23%	47.16%	100.00%	
III	Special-Purpose Vehicles												
28	Dump trucks			106	31	171	308		1,024	506	1,540	3,070	
29	Concrete mixer trucks			-	-	-	-		-	-	-	-	
30	Tanker trucks			-	-	-	-		-	-	-	-	
31	Refrigerator trucks			-	-	-	-		-	-	-	-	
32	Ambulance			-	-	-	-		-	-	-	-	
33	Fire-fighting trucks			-	-	-	-		-	-	1	1	
34	Garbages			-	-	7	7		-	-	24	24	
35	Hydraulic crane truck			-	-	-	-		-	-	-	-	
36	Sprinklers (road cleaning trucks)			-	-	-	-		-	-	1	1	
37	Crane trucks			-	-	-	-		-	-	-	-	
38	X-Ray medical vehicles			-	-	-	-		-	-	-	-	
39	Truck-mounted concert pumps			-	-	-	-		-	-	-	-	
40	Car transport (carrying) truck			-	-	-	-		-	-	1	1	
41	Hooklift			-	-	-	-		-	-	1	1	
42	Prisoner transport truck			-	-	-	-		-	-	-	-	
43	Mobile Sewer Jetting Machine (SPV)			-	-	-	-		-	-	-	-	
44	Sewage suction truck (SPV)			-	-	-	-		-	-	4	4	
45	Vacuum tank truck (SPV)			-	-	-	-		-	-	1	1	
46	Aerial Platform Truck (SPV)			-	-	-	-		-	-	-	-	
47	Stage truck (SPV)			-	-	-	-		-	-	-	-	
48	Xe chỉ huy chữa cháy (SPV)			-	-	-	-		-	-	-	-	
49	Xe hiến máu lưu động (SPV)			-	-	-	-		-	-	-	-	
	Subtotal			196	31	178	405		1,024	506	1,571	3,103	
	In percentage (%)			33.65%	9.84%	56.51%	100.00%		33.00%	16.31%	50.69%	100.00%	
	Grand-total			15836	5850	14768	36454		102589	38761	92326	233676	
	In percentage (%)			43.44%	16.05%	40.51%	100.00%		43.90%	16.59%	39.51%	100.00%	