

1. VAMA Sales Figures - Total market and segment - Sản Lượng Bán Hàng

2019 - THÁNG 10/2021

	Nov-21	Nov-20	Oct-21	Difference November-21 vs November-20	Difference November-21 vs October-21
Total*	36,454	34,860	27,149	5%	34%
1. Passenger cars (PC)	27,126	28,125	18,013	-4%	51%
2. Commercial vehicles (CV)	9,013	6,484	8,832	39%	2%
2.1 Trucks	8,817	6,229	8,644	42%	2%
2.2 Buses	196	255	188	-23%	4%
3. Special-purpose vehicles	315	251	304	25%	4%
Bus chassis (khung xe buýt)	24	60	24	-60%	0%

*: not including bus chassis - chưa bao gồm chassis xe buýt

YTM 2021

	YTM 2021	YTM 2020	Difference
Total*	233,676	239,005	-2%
1. Passenger cars (PC)	167,706	179,785	-7%
2. Commercial vehicles (CV)	62,867	56,989	10%
2.1 Trucks	61,020	54,869	11%
2.2 Buses	1,847	2,120	-13%
3. Special-purpose vehicles	3,103	2,231	39%
Bus chassis (khung xe buýt)	108	236	-54%

2. VAMA Complete Vehicles in November 2021 vs November 2020 vs October 2021 - So sánh tháng

	Nov-21		Nov-20		Oct-21		Difference November-21 vs November-20		Difference November-21 vs October-21	
	unit	%	unit	%	unit	%	unit	%	unit	%
Mekong (Fiat, Ssangyong, PMC)	-	0.0%	-	0.0%	-	0.0%	0	#DIV/0!	0	#DIV/0!
Mitsubishi	3,222	8.8%	4,033	11.6%	2,301	8.5%	(811)	-20%	921	40%
Mercedes-Benz Vietnam	0	0.0%	0	0.0%	0	0.0%	0	#DIV/0!	0	#DIV/0!
Visuco (Suzuki)	2,668	7.3%	1,200	3.4%	1,229	4.5%	1468	122%	1439	117%
Toyota	9,978	27.4%	9,444	27.1%	7,076	26.1%	534	6%	2902	41%
Lexus	235	0.6%	158	0.5%	198	0.7%	77	49%	37	19%
Isuzu*	919	2.5%	886	2.5%	994	3.7%	33	4%	(75)	-8%
Ford	3,162	8.7%	2,731	7.8%	3,324	12.2%	431	16%	(162)	-5%
Hino*	560	1.5%	361	1.0%	540	2.0%	199	55%	20	4%
SAMCO	48	0.1%	8	0.0%	16	0.1%	40	500%	32	200%
Thaco Kia	6,011	16.5%	6,260	18.0%	4,558	16.8%	(249)	-4%	1453	32%
Thaco Mazda	3,635	10.0%	4,369	12.5%	1,960	7.2%	(734)	-17%	1675	85%
Peugeot	886	2.4%	550	1.6%	545	2.0%	336	61%	341	63%
Thaco Truck	2,651	7.3%	2,455	7.0%	2,650	9.8%	196	8%	1	0%
Bus Thaco	52	0.1%	80	0.2%	25	0.1%	(28)	-35%	27	108%
Thaco Premium BMW+Mini	128	0.4%	-	0.0%	102	0.4%	128	#DIV/0!	26	25%
Total Thaco	13,363	36.7%	13,714	39.3%	9,840	36.2%	(351)	-3%	3523	36%
Honda	1,990	5.5%	2,018	5.8%	1,318	4.9%	(28)	-1%	672	51%
Vinamotor*	38	0.1%	72	0.2%	21	0.1%	(34)	-47%	17	81%
VEAM	71	0.2%	32	0.1%	76	0.3%	39	122%	(5)	-7%
TCIEV	-	0.0%	-	0.0%	-	0.0%	0	#DIV/0!	0	#DIV/0!
Dothanh	200	0.5%	203	0.6%	210	0.8%	(3)	-1%	(10)	-5%
Daewoo Bus	-	0.0%	-	0.0%	6	0.0%	0	#DIV/0!	(6)	-100%
Total	36,454	100%	34,860	100%	27,149	100%	1,594	5%	9,305	34%

*: not including bus chassis - chưa bao gồm chassis xe buýt

3. VAMA YTM Complete Vehicle Sales (YTM 2021 vs YTM 2020) -So sánh cùng kỳ

	YTM 2021		YTM 2020		Difference	
	unit	%	unit	%	unit	%
Mekong (Fiat, Ssangyong, PMC)	-	0.0%	-	0.0%	0	#DIV/0!
Mitsubishi	22,501	9.6%	24,387	10.2%	(1886)	-8%
Mercedes-Benz Vietnam	-	0.0%	0	0.0%	0	#DIV/0!
Visuco (Suzuki)	11,988	5.1%	11,936	5.0%	52	0%
Toyota	55,109	23.6%	59,394	24.9%	(4285)	-7%
Lexus	1,250	0.5%	1,232	0.5%	18	1%
Isuzu*	7,356	3.1%	7,603	3.2%	(247)	-3%
Ford	21,362	9.1%	20,742	8.7%	620	3%
Hino*	4,233	1.8%	2,826	1.2%	1407	50%
SAMCO	211	0.1%	286	0.1%	(75)	-26%
Thaco Kia	38,164	16.3%	31,350	13.1%	6814	22%
Thaco Mazda	22,015	9.4%	27,739	11.6%	(5724)	-21%
Peugeot	5,778	2.5%	3,343	1.4%	2435	73%
Thaco Truck	21,361	9.1%	21,754	9.1%	(393)	-2%
Bus Thaco	562	0.2%	672	0.3%	(110)	-16%
Thaco Premium BMW+Mini	1,087	0.5%	-	0.0%	1087	#DIV/0!
Total Thaco	88,967	37.6%	84,858	35.5%	4109	5%
Honda	17,406	7.4%	20,276	8.5%	(2870)	-14%
Vinamotor*	652	0.3%	306	0.1%	346	113%
VEAM	486	0.2%	458	0.2%	28	6%
TCIEV	-	0.0%	2,041	0.9%	(2041)	-100%
Dothanh	2,076	0.9%	2,595	1.1%	(519)	-20%
Daewoo Bus	79	0.0%	65	0.0%	14	22%
Total	233,676	100%	239,005	100%	(5,329)	-2%

*: not including bus chassis - chưa bao gồm chassis xe buýt