

1. VAMA Sales Figures - Total market and segment - Sản Lượng Bán Hàng

2020 - THÁNG 12/2021

	Dec-21	Dec-20	Nov-21	Difference December-21 vs December-20	Difference December-21 vs November-21
Total*	43,526	44,978	36,454	-3%	19%
1. Passenger cars (PC)	36,059	36,123	27,126	0%	33%
2. Commercial vehicles (CV)	7,306	8,643	9,013	-15%	-19%
2.1 Trucks	7,114	8,227	8,817	-14%	-19%
2.2 Buses	192	416	196	-54%	-2%
3. Special-purpose vehicles	161	212	315	-24%	-49%
Bus chassis (khung xe buýt)	0	60	24	-100%	-100%

*: not including bus chassis - chưa bao gồm chassis xe buýt

YTM 2021

	YTM 2021	YTM 2020	Difference
Total*	277,203	283,983	-2%
1. Passenger cars (PC)	203,766	215,908	-6%
2. Commercial vehicles (CV)	70,173	65,632	7%
2.1 Trucks	68,134	63,096	8%
2.2 Buses	2,039	2,536	-20%
3. Special-purpose vehicles	3,264	2,443	34%
Bus chassis (khung xe buýt)	108	296	-64%

2. VAMA Complete Vehicles in December 2021 vs December 2020 vs November 2021 - So sánh tháng

	Dec-21		Dec-20		Nov-21		Difference December-21 vs December-20		Difference December-21 vs November-21	
	unit	%	unit	%	unit	%	unit	%	unit	%
Mekong (Fiat, Ssangyong, PMC)	-	0.0%	-	0.0%	-	0.0%	0	#DIV/0!	0	#DIV/0!
Mitsubishi	4,742	10.9%	4,567	10.2%	3,222	8.8%	175	4%	1520	47%
Mercedes-Benz Vietnam	0	0.0%	0	0.0%	0	0.0%	0	#DIV/0!	0	#DIV/0!
Visuco (Suzuki)	1,752	4.0%	2,582	5.7%	2,668	7.3%	(830)	-32%	(916)	-34%
Toyota	12,424	28.5%	11,298	25.1%	9,978	27.4%	1126	10%	2446	25%
Lexus	218	0.5%	212	0.5%	235	0.6%	6	3%	(17)	-7%
Isuzu*	1,501	3.4%	1,322	2.9%	919	2.5%	179	14%	582	63%
Ford	2,346	5.4%	3,921	8.7%	3,162	8.7%	(1575)	-40%	(816)	-26%
Hino*	582	1.3%	499	1.1%	560	1.5%	83	17%	22	4%
SAMCO	13	0.0%	45	0.1%	48	0.1%	(32)	-71%	(35)	-73%
Thaco Kia	7,368	16.9%	7,830	17.4%	6,011	16.5%	(462)	-6%	1357	23%
Thaco Mazda	5,271	12.1%	4,485	10.0%	3,635	10.0%	786	18%	1636	45%
Peugeot	976	2.2%	1,068	2.4%	886	2.4%	(92)	-9%	90	10%
Thaco Truck	1,480	3.4%	2,365	5.3%	2,651	7.3%	(885)	-37%	(1171)	-44%
Bus Thaco	20	0.0%	121	0.3%	52	0.1%	(101)	-83%	(32)	-62%
Thaco Premium BMW+Mini	175	0.4%	-	0.0%	128	0.4%	175	#DIV/0!	47	37%
Total Thaco	15,290	35.1%	15,869	35.3%	13,363	36.7%	(579)	-4%	1927	14%
Honda	4,292	9.9%	4,142	9.2%	1,990	5.5%	150	4%	2302	116%
Vinamotor*	20	0.0%	86	0.2%	38	0.1%	(66)	-77%	(18)	-47%
VEAM	53	0.1%	50	0.1%	71	0.2%	3	6%	(18)	-25%
TCIEV	-	0.0%	-	0.0%	-	0.0%	0	#DIV/0!	0	#DIV/0!
Dothanh	270	0.6%	365	0.8%	200	0.5%	(95)	-26%	70	35%
Daewoo Bus	23	0.1%	20	0.0%	-	0.0%	3	15%	23	#DIV/0!
Total	43,526	100%	44,978	100%	36,454	100%	(1,452)	-3%	7,072	19%

*: not including bus chassis - chưa bao gồm chassis xe buýt

3. VAMA YTM Complete Vehicle Sales (YTM 2021 vs YTM 2020) -So sánh cùng kỳ

	YTM 2021		YTM 2020		Difference	
	unit	%	unit	%	unit	%
Mekong (Fiat, Ssangyong, PMC)	-	0.0%	-	0.0%	0	#DIV/0!
Mitsubishi	27,243	9.8%	28,954	10.2%	(1711)	-6%
Mercedes-Benz Vietnam	-	0.0%	0	0.0%	0	#DIV/0!
Visuco (Suzuki)	13,740	5.0%	14,518	5.1%	(778)	-5%
Toyota	67,533	24.4%	70,692	24.9%	(3159)	-4%
Lexus	1,469	0.5%	1,444	0.5%	25	2%
Isuzu*	8,857	3.2%	8,925	3.1%	(68)	-1%
Ford	23,708	8.6%	24,663	8.7%	(955)	-4%
Hino*	4,815	1.7%	3,325	1.2%	1490	45%
SAMCO	224	0.1%	331	0.1%	(107)	-32%
Thaco Kia	45,532	16.4%	39,180	13.8%	6352	16%
Thaco Mazda	27,286	9.8%	32,224	11.3%	(4938)	-15%
Peugeot	6,754	2.4%	4,411	1.6%	2343	53%
Thaco Truck	22,841	8.2%	24,119	8.5%	(1278)	-5%
Bus Thaco	582	0.2%	793	0.3%	(211)	-27%
Thaco Premium BMW+Mini	1,262	0.5%	-	0.0%	1262	#DIV/0!
Total Thaco	104,257	37.2%	100,727	35.5%	3530	4%
Honda	21,698	7.8%	24,418	8.6%	(2720)	-11%
Vinamotor*	672	0.2%	392	0.1%	280	71%
VEAM	539	0.2%	508	0.2%	31	6%
TCIEV	-	0.0%	2,041	0.7%	(2041)	-100%
Dothanh	2,346	0.8%	2,960	1.0%	(614)	-21%
Daewoo Bus	102	0.0%	85	0.0%	17	20%
Total	277,203	100%	283,983	100%	(6,780)	-2%

*: not including bus chassis - chưa bao gồm chassis xe buýt