

Maker	Model name	Vama Classification	Seat	Sales - Jun 2021				Share	Sales - YTM 2021				Share
				North	Central	South	Total		North	Central	South	Total	
THACO KIA	Soluto	Sedan	5 seats	109	30	89	228	9.1%	1,357	522	897	2776	9.8%
THACO KIA	Seltos	Crossover	5 seats	486	126	359	971		2,900	1,486	2,823	7209	
THACO KIA		Sub-total		1752	307	1231	3290		9677	3725	8154	21556	
THACO MAZDA	Mazda2	Sedan	5 seats	90	25	58	173		771	286	552	1609	
THACO MAZDA	Mazda3	Sedan	5 seats	137	30	152	319		1,282	406	930	2618	
THACO MAZDA	CX-5	Crossover	5 seats	340	65	225	630		2,175	823	1,797	4795	
THACO MAZDA	Mazda 6	Sedan	5 seats	30	7	66	103		220	62	297	579	
THACO MAZDA	BT-50	Pick-up	5 seats	51	9	34	94		293	101	268	662	
THACO MAZDA	CX-8	SUV	7 seats	122	31	135	288		862	206	1,150	2218	
THACO MAZDA	CX-3	SUV	5 seats	97	17	36	150		227	81	268	576	
THACO MAZDA	CX-30	SUV	7 seats	70	8	27	105		102	40	98	240	
THACO MAZDA		Sub-total		937	192	733	1862		5932	2005	5360	13297	
THACO PREMIUM	Peugeot	peugeot	7 seats	240	62	208	510		1,529	348	1,528	3405	
PEUGEOT		Sub-total		240	62	208	510	1529	348	1528	3405		
THACO TRUCK	K2700 (K200)	Small truck	2 seats	255	47	139	441	1580	249	1083	2912	9.4%	
THACO TRUCK	K3000 (K250)	Small truck	2 seats	307	59	219	585	1551	300	1437	3288		
THACO TRUCK	Thaco truck	Light truck	2 seats	211	81	303	595	1456	603	2258	4317		
THACO TRUCK	Thaco dumptruck (SPV)	Dump truck (SPV)	2 seats	94	52	158	304	521	296	1006	1823		
THACO TRUCK		Sub-total		867	239	819	1925	5108	1448	5784	12340		
BUS THACO	Thaco 28 45 seats	Large bus	28 ~ 45 seats	7	3	10	20	96	26	128	250	0.1%	
BUS THACO	Minibus	Minibus		3		2	5	42	5	54	101		
BUS THACO		Sub-total		10	3	12	25	138	31	182	351		
Honda	CR-V (CKD)	SUV	7 seats	200	71	124	395	1119	464	1033	2616	0.3%	
Honda	CITY	Sedan	5 seats	301	211	290	802	2144	1367	1998	5509		
Honda	Jazz	Sedan	5 seats										
Honda	Accord	Sedan	5 seats			4	4	9	11	48	68		
Honda	Odyssey	MPV	7 seats										
Honda	Civic	Sedan	5 seats	15	19	60	94	224	189	846	1259		
Honda	Brio	Sedan	5 seats	73	48	66	187	554	441	536	1531		
Honda	HR-V	SUV	5 seats	16	27	25	68	239	186	276	701		
Honda		Sub-Total		605	376	569	1550	4289	2658	4737	11684		
VINAMOTOR	Hyundai	Large bus	29-80 Seats	15			15	35		9	44		0.3%
VINAMOTOR	Hyundai	Medium truck	Under 10T	18			18	51		20	71		
VINAMOTOR	Vinamotor Cabstar	Small truck	Under 3.5T	25			25	75		165	240		
VINAMOTOR		Sub-Total		58			58	161		194	355		
VEAM	VEAM Motor	Light truck	2~3	31	7	37	75	114	44	136	294	0.4%	
VEAM	MAZ	Medium truck	2~3										
VEAM		Sub-Total		31	7	37	75	114	44	136	294		
TCIEV	Sunny XL	Sedan	5 seats									0.1%	
TCIEV	Sunny XV	Sedan	5 seats										
TCIEV	X-Trail 2.0L	SUV	5 + 2 seats										
TCIEV	X-Trail 2.5L	SUV	5 + 2 seats										
TCIEV		Sub-Total											
HYUNDAI	County	Medium bus	29 seats									0.7%	
HYUNDAI	Mighty CBU	Light truck	3 seats										
HYUNDAI	Mighty CKD	Light truck	3 seats	63	15	76	154	586	144	733	1463		
DOTHANH		Sub-Total		63	15	76	154	586	144	733	1463		
VIDABUS	G8	Large bus	29-34 seats					1			1	0.1%	
VIDABUS	G11	Large bus	47 seats					45			45		
VIDABUS	G12	Large bus	47 seats	13			13	23			23		
VIDABUS	GDW6117	Large bus	47 seats					1			1		
VIDABUS	Lestar	Medium bus	29 seats					2			2		
VIDABUS	BC095	City bus	60 seats					1			1		
VIDABUS	BC110	City bus	70-80 seats										
VIDABUS	BS 106 CNG	City bus											
DAEWOO BUS		Sub-Total		13			13	73			73		
		Sub-Total											

No	Vehicle Type	Sales - Jun 2021				Sales - YTM 2021			
		North	Central	South	Total	North	Central	South	Total
1	Passenger cars (PC)								
2	Sedans	3,078	1,035	2,186	6,299	16,828	7,649	14,640	39,117
1	Sport utility vehicles (SUV)	1,969	774	1,621	4,364	11,023	4,781	12,770	28,574
3	Cross-over cars	826	191	584	1,601	5,075	2,309	4,620	12,004
4	Multi-purpose vehicles (MPV)	433	148	652	1,233	3,887	1,648	6,884	12,419
5	Convertible cars	-	-	-	-	-	-	-	-
6	Hatchback	283	10	119	412	1,662	212	663	2,537
7	Others (please specify)	-	-	-	-	-	-	-	-
8	Mercedes-Benz's PC subtotal	-	-	-	-	-	-	-	-
9	Lexus's PC subtotal	89	-	37	126	384	-	234	618
10	Thaco Premium subtotal	39	-	38	77	354	-	382	736
11	Thaco Peugeot's PC subtotal	240	62	208	510	1,529	348	1,528	3,405
	Subtotal	6,997	2,170	3,448	14,615	40,742	16,947	41,971	99,410
	In percentage (%)	47.58%	15.18%	37.24%	100.00%	40.98%	17.05%	41.97%	100.00%
II	Commercial vehicles (CV)								
	Trucks								
11	Pick-ups	782	357	570	1,709	4,432	2,420	4,176	11,028
12	Vans	108	3	39	150	371	23	246	640
13	Small trucks (G.V.M ≤ 5,000 Kg)	1,041	133	961	2,135	5,232	817	5,675	11,724
14	Light trucks (5,000 Kg < G.V.M ≤ 10,000 Kg)	350	109	496	955	2,436	824	3,563	6,823
15	Medium trucks (10,000 Kg < G.V.M ≤ 24,000 Kg)	75	5	72	152	315	12	314	641
16	Heavy-duty trucks (24,000 Kg < G.V.M < 45,000 Kg)	-	-	-	-	-	-	-	-
17	Super heavy trucks (G.V.M ≥ 45,000 Kg)	-	-	-	-	-	-	-	-
18	Other Trucks	126	36	268	430	763	235	1,446	2,444
19	Tractor trucks	-	-	-	-	1	-	12	13
20	Mercedes-Benz's CV (FUSO) subtotal	-	-	-	-	-	-	-	-
	Subtotal	3,482	641	3,098	7,221	13,598	4,331	13,432	33,313
	In percentage (%)	44.87%	11.63%	43.50%	100.00%	40.67%	13.00%	46.32%	100.00%
21	Minibuses (10-14 seats)	22	3	24	49	210	30	247	486

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				North	Central	South	Total		North	Central	South	Total	
22	Medium buses / Coaches [(17-30) seats]			1	1	2	4		4	1	16	21	
23	Large buses / Coaches [(31-55) seats]			39	3	10	52		303	28	150	481	
24	Sleeping buses			-	-	-	-		-	-	-	-	
25	City buses of all lengths			-	-	-	-		1	-	-	1	
26	Bus rapid transit (BRT)			-	-	-	-		-	-	-	-	
27	Bus chassis (incompletely-built vehicles)			-	-	-	-		-	-	36	36	
	Subtotal			41	4	14	59		537	31	487	1,055	
	In percentage (%)			59.05%	6.67%	34.29%	100.00%		50.24%	6.20%	43.57%	100.00%	
III	Special-Purpose Vehicles												
28	Dump trucks			94	52	158	304		521	296	1,006	1,823	
29	Concrete mixer trucks			-	-	-	-		-	-	-	-	
30	Tanker trucks			-	-	-	-		-	-	-	-	
31	Refrigerator trucks			-	-	-	-		-	-	-	-	
32	Ambulance			-	-	-	-		-	-	-	-	
33	Fire-fighting trucks			-	-	-	-		-	-	-	-	
34	Garbages			-	-	-	-		-	-	9	9	
35	Hydraulic crane truck			-	-	-	-		-	-	-	-	
36	Sprinklers (road cleaning trucks)			-	-	-	-		-	-	1	1	
37	Crane trucks			-	-	-	-		-	-	-	-	
38	X-Ray medical vehicles			-	-	-	-		-	-	-	-	
39	Truck-mounted concret pumps			-	-	-	-		-	-	-	-	
40	Car transport (carrying) truck			-	-	-	-		-	-	-	-	
41	Hooklift			-	-	-	-		-	-	1	1	
42	Prisoner transport truck			-	-	-	-		-	-	-	-	
43	Mobile Sewer Jetting Machine (SPV)			-	-	-	-		-	-	-	-	
44	Sewage suction truck (SPV)			-	-	-	-		-	-	-	-	
45	Vacuum tank truck (SPV)			-	-	-	-		-	-	-	-	
46	Aerial Platform Truck (SPV)			-	-	-	-		-	-	-	-	
47	Stage truck (SPV)			-	-	-	-		-	-	-	-	
48	Xe chỉ huy chữa cháy (SPV)			-	-	-	-		-	-	-	-	
49	Xe hiển máu lưu động (SPV)			-	-	-	-		-	-	-	-	
	Subtotal			94	52	158	304		521	296	1,017	1,834	
	In percentage (%)			30.92%	17.11%	51.97%	100.00%		28.41%	16.14%	55.45%	100.00%	
	Grand-total			9595	2922	8045	20562		55340	21639	58627	135606	
	In percentage (%)			46.66%	14.21%	39.13%	100.00%		40.81%	15.96%	43.23%	100.00%	