

**1. VAMA Sales Figures - Total market and segment - Sản Lượng Bán Hàng**

2021 - THÁNG 12/2022

	Jan-22	Jan-21	Dec-21	Difference January-21 vs January-20	Difference January-21 vs December-
<b>Total*</b>	<b>29,676</b>	<b>24,216</b>	<b>43,526</b>	<b>23%</b>	<b>-32%</b>
1. Passenger cars (PC)	24,510	19,615	36,059	25%	-32%
2. Commercial vehicles (CV)	5,027	4,425	7,306	14%	-31%
2.1 Trucks	4,931	4,144	7,114	19%	-31%
2.2 Buses	96	281	192	-66%	-50%
3. Special-purpose vehicles	139	176	161	-21%	-14%
Bus chassis (khung xe buýt)	1	12	0	-92%	#DIV/0!

\*: not including bus chassis - chưa bao gồm chassis xe buýt

YTM 2022

	YTM 2022	YTM 2021	Difference
<b>Total*</b>	<b>29,676</b>	<b>24,216</b>	<b>23%</b>
1. Passenger cars (PC)	24,510	19,615	25%
2. Commercial vehicles (CV)	5,027	4,425	14%
2.1 Trucks	4,931	4,144	19%
2.2 Buses	96	281	-66%
3. Special-purpose vehicles	139	176	-21%
Bus chassis (khung xe buýt)	1	12	-92%

**2. VAMA Complete Vehicles in January 2021 vs January 2021 vs December 2022 - So sánh tháng**

	Jan-22		Jan-21		Dec-22		Difference January-21 vs January-20		Difference January-21 vs December-21	
	unit	%	unit	%	unit	%	unit	%	unit	%
Mekong (Fiat, Ssangyong, PMC)	-	0.0%	-	0.0%	-	0.0%	0	#DIV/0!	0	#DIV/0!
Mitsubishi	3,581	12.1%	3,674	15.2%	4,742	10.9%	(93)	-3%	(1161)	-24%
Mercedes-Benz Vietnam	0	0.0%	0	0.0%	0	0.0%	0	#DIV/0!	0	#DIV/0!
Visuco (Suzuki)	1,788	6.0%	958	4.0%	1,752	4.0%	830	87%	36	2%
Toyota	6,368	21.5%	4,437	18.3%	12,424	28.5%	1931	44%	(6056)	-49%
Lexus	214	0.7%	88	0.4%	218	0.5%	126	143%	(4)	-2%
Isuzu*	804	2.7%	412	1.7%	1,501	3.4%	392	95%	(697)	-46%
Ford	1,023	3.4%	1,592	6.6%	2,346	5.4%	(569)	-36%	(1323)	-56%
Hino*	454	1.5%	391	1.6%	582	1.3%	63	16%	(128)	-22%
SAMCO	37	0.1%	62	0.3%	13	0.0%	(25)	-40%	24	185%
Thaco Kia	5,445	18.3%	4,486	18.5%	7,368	16.9%	959	21%	(1923)	-26%
Thaco Mazda	3,279	11.0%	2,429	10.0%	5,271	12.1%	850	35%	(1992)	-38%
Peugeot	1,174	4.0%	388	1.6%	976	2.2%	786	203%	198	20%
Thaco Truck	1,250	4.2%	1,520	6.3%	1,480	3.4%	(270)	-18%	(230)	-16%
Bus Thaco	25	0.1%	115	0.5%	20	0.0%	(90)	-78%	5	25%
Thaco Premium BMW+Mini	203	0.7%	257	1.1%	175	0.4%	(54)	-21%	28	16%
<b>Total Thaco</b>	<b>11,376</b>	<b>38.3%</b>	<b>9,195</b>	<b>38.0%</b>	<b>15,290</b>	<b>35.1%</b>	<b>2181</b>	<b>24%</b>	<b>(3914)</b>	<b>-26%</b>
Honda	3,771	12.7%	3,015	12.5%	4,292	9.9%	756	25%	(521)	-12%
Vinamotor*	35	0.1%	40	0.2%	20	0.0%	(5)	-13%	15	75%
VEAM	35	0.1%	20	0.1%	53	0.1%	15	75%	(18)	-34%
TCIEV	-	0.0%	-	0.0%	-	0.0%	0	#DIV/0!	0	#DIV/0!
Dothanh	190	0.6%	291	1.2%	270	0.6%	(101)	-35%	(80)	-30%
Daewoo Bus	-	0.0%	41	0.2%	23	0.1%	(41)	-100%	(23)	-100%
<b>Total</b>	<b>29,676</b>	<b>100%</b>	<b>24,216</b>	<b>100%</b>	<b>43,526</b>	<b>100%</b>	<b>5,460</b>	<b>23%</b>	<b>(13,850)</b>	<b>-32%</b>

\*: not including bus chassis - chưa bao gồm chassis xe buýt

**3. VAMA YTM Complete Vehicle Sales (YTM 2022 vs YTM 2021) -So sánh cùng kỳ**

	YTM 2022		YTM 2021		Difference	
	unit	%	unit	%	unit	%
Mekong (Fiat, Ssangyong, PMC)	-	0.0%	-	0.0%	0	#DIV/0!
Mitsubishi	3,581	12.1%	3,674	15.2%	(93)	-3%
Mercedes-Benz Vietnam	-	0.0%	0	0.0%	0	#DIV/0!
Visuco (Suzuki)	1,788	6.0%	958	4.0%	830	87%
Toyota	6,368	21.5%	4,437	18.3%	1931	44%
Lexus	214	0.7%	88	0.4%	126	143%
Isuzu*	804	2.7%	412	1.7%	392	95%
Ford	1,023	3.4%	1,592	6.6%	(569)	-36%
Hino*	454	1.5%	391	1.6%	63	16%
SAMCO	37	0.1%	62	0.3%	(25)	-40%
Thaco Kia	5,445	18.3%	4,486	18.5%	959	21%
Thaco Mazda	3,279	11.0%	2,429	10.0%	850	35%
Peugeot	1,174	4.0%	388	1.6%	786	203%
Thaco Truck	1,250	4.2%	1,520	6.3%	(270)	-18%
Bus Thaco	25	0.1%	115	0.5%	(90)	-78%
Thaco Premium BMW+Mini	203	0.7%	257	1.1%	(54)	-21%
<b>Total Thaco</b>	<b>11,376</b>	<b>37.6%</b>	<b>9,195</b>	<b>36.9%</b>	<b>2181</b>	<b>24%</b>
Honda	3,771	12.7%	3,015	12.5%	756	25%
Vinamotor*	35	0.1%	40	0.2%	(5)	-13%
VEAM	35	0.1%	20	0.1%	15	75%
TCIEV	-	0.0%	-	0.0%	0	#DIV/0!
Dothanh	190	0.6%	291	1.2%	(101)	-35%
Daewoo Bus	-	0.0%	41	0.2%	(41)	-100%
<b>Total</b>	<b>29,676</b>	<b>100%</b>	<b>24,216</b>	<b>100%</b>	<b>5,460</b>	<b>23%</b>

\*: not including bus chassis - chưa bao gồm chassis xe buýt