

Maker	Model name	Vama Classification	Seat	Sales - Oct 2022				Share	Sales - YTM 2022				Share
				North	Central	South	Total		North	Central	South	Total	
Mekong Auto	Changan 1.0T -Classic Cabin	Light truck	2 seats				-					-	
Mekong Auto	Changan 1.0T -Standard box	Light truck	2 seats				-					-	
Mekong Auto	Changan 1.0T -Canvas box	Light truck	2 seats				-					-	
Mekong Auto	Changan 1.0T -Composite Box	Light truck	2 seats				-					-	
							-					-	
							-					-	
							-					-	
<b>Mekong</b>	<b>Sub-total</b>						-					-	
Mitsubishi	Outlander	SUV	7 seats	157	53	108	318	1912	640	1442	3994		
Mitsubishi	Pajero Sport	SUV	7 seats	42	14	20	76	563	100	306	969		
Mitsubishi	Attrage	Sedan	5 seats	319	163	179	661	2,689	1,815	1,769	6,273		
Mitsubishi	Xpander (CBU)	MPV	7 seats	531	265	674	1470	5,258	3,294	8,665	17,217		
Mitsubishi	Xpander (CKD)	MPV	7 seats	37	52	85	174	89	153	298	540		
Mitsubishi	Triton	Pick-up	5 seats	191	97	81	369	2,041	1,134	1,196	4,371		11.2%
Mitsubishi													
<b>Mitsubishi</b>	<b>Sub-total</b>			<b>1277</b>	<b>644</b>	<b>1147</b>	<b>3068</b>	<b>12552</b>	<b>7136</b>	<b>13676</b>	<b>33364</b>		
Suzuki	Carry Blind Van	Van	2 seats	83	1	76	160	766	27	627	1420		
Suzuki	Carry Truck	Small truck	2 seats	201	4	81	286	1461	43	801	2305		
Suzuki	Super Carry Pro	Small truck	2 seats	128	16	126	270	1535	182	1184	2901		
Suzuki	Ertiga 5MT	MPV	7 seats					24	27	145	196		
Suzuki	Ertiga 4AT	MPV	7 seats	1			1	126	38	270	434		
Suzuki	Ertiga Hybrid 4AT	MPV	7 seats	11	4	15	30	28	8	33	69		4.5%
Suzuki	Ertiga Hybrid 5MT	MPV	7 seats	4	3	8	15	4	3	11	18		
Suzuki	Swift	Hatchback	5 seats	11	4	5	20	289	55	127	471		
Suzuki	Ciaz	Sedan	5 seats	2	1	5	8	18	5	13	36		
Suzuki	XL7	SUV	7 seats	214	43	322	579	2053	492	3085	5630		
<b>Suzuki</b>	<b>Sub-total</b>			<b>655</b>	<b>76</b>	<b>638</b>	<b>1369</b>	<b>6304</b>	<b>880</b>	<b>6296</b>	<b>13480</b>		
Toyota	Camry	Sedan	5 seats	26	14	75	115	1290	405	1749	3444		
Toyota	Corolla	Sedan	5 seats					196	18	57	271		
Toyota	Corolla (CBU)	Sedan	6 seats	156	34	251	441	1128	308	1401	2837		
Toyota	Vios	Sedan	5 seats	1,008	443	746	2197	8312	3639	6829	18780		
Toyota	Innova	MPV	8 seats	40	13	345	398	404	87	2046	2537		
Toyota	Fortuner (CBU)	SUV	8 seats	10	1	2	13	529	97	486	1112		
Toyota	Fortuner	SUV	8 seats	157	119	546	822	1371	736	3313	5420		
Toyota	Hiace	Minibus	10 - 16 seats					9	2	25	36		
Toyota	Granvia	MPV	9 seats						1	4	5		
Toyota	Landeruiser 200 GX 470	SUV	8 seats	3		4	7	92	42	78	212		
Toyota	Land Prado	SUV	8 seats	1		1	2	165	58	104	327		
Toyota	FT86	Sedan	5 seats										
Toyota	Corolla Cross	SUV	5 seats	847	398	844	2089	7560	3727	5289	16576		24.6%
Toyota	Hilux	Pick-up	5 seats					5	4	1	10		
Toyota	Yaris	Sedan	5 seats	29	10	10	49	303	102	138	543		
Toyota	Alphard	MPV	7 seats					21	3	36	60		
Toyota	Avanza	MPV	7 seats	122	92	359	573	722	527	1607	2856		
Toyota	Veloz	MPV	8 seats	458	303	835	1596	3656	1936	5663	11255		
Toyota	Wigo	Sedan	5 seats					137	60	291	488		
Toyota	Rush	SUV	7 seats					114	88	262	464		
Toyota	Raize	SUV	5 seats	159	72	150	381	2422	1317	1841	5580		
<b>Toyota</b>	<b>Sub-total</b>			<b>3016</b>	<b>1499</b>	<b>4168</b>	<b>8683</b>	<b>28436</b>	<b>13157</b>	<b>31220</b>	<b>72813</b>		
Isuzu	D-Max	Pick-up	5 seats	9	14	34	57	247	124	306	677		
Isuzu	mu-X	SUV	7 seats	16	3	31	50	116	24	228	368		
Isuzu	Truck	Other Truck	3 seats	340	56	471	867	2966	485	4918	8369		3.2%
Isuzu	Bus Chassis	Chassis				24	24			49	49		
<b>Isuzu</b>	<b>Sub-total</b>			<b>365</b>	<b>73</b>	<b>536</b>	<b>974</b>	<b>3329</b>	<b>633</b>	<b>5452</b>	<b>9414</b>		
Ford	EcoSport	SUV						50	28	9	87		
Ford	Transit	Minibus	16 seats	107	18	158	283	681	162	1097	1940		
Ford	Ranger CBU	Pick-up	5 seats					316	209	385	910		
Ford	Ranger CKD	Pick-up	5 seats	917	617	860	2394	4000	2738	4380	11118		
Ford	Everest	SUV	7 seats	441	230	618	1289	1623	877	2301	4801		
Ford	Explorer	SUV		24	5	17	46	301	101	248	650		
Ford	Tourneo	MPV	7 seats					4	9	11	24		6.6%
<b>Ford</b>	<b>Sub-total</b>			<b>1489</b>	<b>870</b>	<b>1653</b>	<b>4012</b>	<b>6975</b>	<b>4124</b>	<b>8431</b>	<b>19530</b>		
Hino	HINO	Other Truck	3 seats	126	59	273	458	1204	603	2906	4713		1.6%
Hino	Bus Chassis	Chassis											
<b>Hino</b>	<b>Sub-total</b>			<b>126</b>	<b>59</b>	<b>273</b>	<b>458</b>	<b>1204</b>	<b>603</b>	<b>2906</b>	<b>4713</b>		
SAMCO	SAMCO 24 CN ~ 46CN	Medium bus	27 seats	1		10	11	36	1	59	96		
SAMCO	SAMCO B40 ~ B80	Large bus	40 seats	24		2	26	33	5	28	66		
SAMCO	SAMCO PRIMAS (Sleeper coaches)	Large bus	45 seats										
SAMCO	Truck	Medium truck	3 seats						6		6		
SAMCO	Crane truck	Crane truck (SPV)	3 seats										
SAMCO	Road cleaning truck	Road cleaning truck (SPV)	3 seats								1	1	
SAMCO	Garbage compactor truck	Garbage compactor truck (SPV)	3 seats								13	13	
SAMCO	Hydraulic crane truck	Hydraulic crane truck (SPV)	3 seats										
SAMCO	Vacuum tank truck	Vacuum tank truck (SPV)	3 seats										
SAMCO	Stage truck	Stage truck (SPV)	3 seats										
SAMCO	Fire truck	Fire fighting truck (SPV)	7 seats								1	1	0.1%
SAMCO	Hooklift	Hooklift (SPV)	3 seats										
SAMCO	Sewage suction truck	Sewage suction truck (SPV)	3 seats						12		4	4	
SAMCO	Prisoner transport vehicle	Prisoner transport vehicle (SPV)											
SAMCO	Car carrying truck	Car Carrying Truck (SPV)	3 seats							1	1	2	
SAMCO	Aerial Platform Truck	Aerial Platform Truck (SPV)	3 seats										
SAMCO	Xe chỉ huy chữa cháy	Xe chỉ huy chữa cháy (SPV)	4 seats										
SAMCO	Xe hiện màu lưu động	Xe hiện màu lưu động (SPV)	4 seats										
SAMCO	Bus Chassis	Chassis											
<b>SAMCO</b>	<b>Sub-total</b>			<b>25</b>	<b>12</b>	<b>37</b>	<b>74</b>	<b>69</b>	<b>25</b>	<b>107</b>	<b>201</b>		
THACO KIA	Morning	Hatchback	5 seats	95	12	59	166	2,381	246	1,117	3744		
THACO KIA	K3	Sedan	5 seats	392	171	316	879	5,258	1,217	3,446	9921		
THACO KIA	Sorento	SUV	7 seats	139	39	128	306	1,804	239	1,913	3956		
THACO KIA	Rondo	MPV	7 seats										
THACO KIA	Carnival	MPV	7 seats	209	15	276	500	2,704	251	5,355	8310		17.8%
THACO KIA		Sedan		42	21	67	130						

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				North	Central	South	Total		North	Central	South	Total	
THACO KIA	Soluto	Sedan	5 seats	74	21	202	297	11.1%	1,633	352	1,578	3,563	10.1%
THACO KIA	Seltos	Crossover	5 seats	516	268	320	1104		6,361	1,497	3,125	10983	
THACO KIA	Sonet	Crossover	5 seats	509	243	300	1052		5,112	1,000	2,224	8336	
THACO KIA	Sportage	SUV	5 seats	230	58	180	468		1,009	268	1,045	2322	
THACO KIA		Sub-total		2,206	848	1,848	4902		26,779	5,217	20,698	52,694	
THACO MAZDA	Mazda2	Sedan	5 seats	273	64	108	445		1,620	385	928	2933	
THACO MAZDA	Mazda3	Sedan	5 seats	558	153	428	1139		4,287	773	3,208	8268	
THACO MAZDA	CX-5	Crossover	5 seats	610	96	297	1003		6,138	1,228	3,607	10973	
THACO MAZDA	Mazda 6	Sedan	5 seats	38	29	83	150		357	86	591	1034	
THACO MAZDA	BT-50	Pick-up	5 seats	32	10	40	82		234	98	282	614	
THACO MAZDA	CX-8	SUV	7 seats	138	47	215	400	1,270	183	1,774	3227		
THACO MAZDA	CX-3	SUV	5 seats	51	30	39	120	765	243	538	1546		
THACO MAZDA	CX-30	SUV	7 seats	66	23	74	163	671	134	660	1465		
THACO MAZDA		Sub-total		1766	452	1284	3502	15,342	3,130	11,588	30,060		
THACO PREMIUM	Peugeot	peugeot	7 seats	271	96	186	553	4,136	1,681	3,561	9378	3.2%	
PEUGEOT		Sub-total		271	96	186	553	4,136	1,681	3,561	9378		
THACO TRUCK	K2700 (K200)	Small truck	2 seats	232	28	132	392	1852	318	1378	3548	6.3%	
THACO TRUCK	K3000 (K250)	Small truck	2 seats	342	49	238	629	2396	453	2061	4910		
THACO TRUCK	Thaco truck	Light truck	2 seats	291	70	234	595	2904	1075	3263	7242		
THACO TRUCK	Thaco dumptruck (SPV)	Dump truck (SPV)	2 seats	80	53	103	236	952	445	1696	3093		
THACO TRUCK		Sub-total		945	200	707	1852	8104	2291	8398	18793		
BUS THACO	Thaco 28 45 seats	Large bus	28 ~ 45 seats	30	18	25	73	213	80	182	475	0.3%	
BUS THACO	Minibus	Minibus		17	4	20	41	110	49	115	274		
BUS THACO		Sub-total		47	22	45	114	323	129	297	749		
Honda	CR-V (CKD)	SUV	7 seats	189	113	176	478	3757	1648	2632	8037	9.1%	
Honda	CITY	Sedan	5 seats	383	167	315	865	5462	3306	4162	12930		
Honda	Jazz	Sedan	5 seats										
Honda	Accord	Sedan	5 seats	1	3	10	14	35	34	146	215		
Honda	Odyssey	MPV	7 seats										
Honda	Civic	Sedan	5 seats	49	37	93	179	363	272	1181	1816		
Honda	Brio	Sedan	5 seats					697	690	566	1953		
Honda	HR-V	SUV	5 seats	76	48	84	208	768	521	647	1936		
Honda		Sub-Total		698	368	678	1744	11082	6471	9334	26887		
VINAMOTOR	Hyundai	Large bus	29-80 Seats	8			8	101			101		0.1%
VINAMOTOR	Vinamotor K6	Medium truck	Under 10T					135			135		
VINAMOTOR	Vinamotor NS700	Light truck	Under 7T	40	5	5	50	40	5	5	50		
VINAMOTOR	Vinamotor Cabstar	Small truck	Under 3.5T										
VINAMOTOR		Sub-Total		48	5	5	58	276	5	5	286		
VEAM	VEAM Motor	Light truck	2~3	20	1	7	28	205	50	212	467	0.2%	
VEAM	MAZ	Medium truck	2~3										
VEAM				20	1	7	28	205	50	212	467		
TCIEV	Sunny XL	Sedan	5 seats									0.5%	
TCIEV	Sunny XV	Sedan	5 seats										
TCIEV	X-Trail 2.0L	SUV	5 + 2 seats										
TCIEV	X-Trail 2.5L	SUV	5 + 2 seats										
TCIEV													
HYUNDAI	County	Medium bus	29 seats									0.4%	
HYUNDAI	Mighty CBU	Light truck	3 seats										
HYUNDAI	Mighty CKD	Light truck	3 seats	35	11	69	115	486	142	788	1416		
DOTHANH				35	11	69	115	486	142	788	1416		
VIDABUS	G8	Large bus	29-34 seats					8			8	0.0%	
VIDABUS	G11	Large bus	47 seats					15			15		
VIDABUS	G12	Large bus	47 seats										
VIDABUS	GVD090	Large bus											
VIDABUS	GDW6117	Large bus	47 seats										
VIDABUS	Lestar	Medium bus	29 seats										
VIDABUS	BC095	City bus	60 seats										
VIDABUS	BC110	City bus	70-80 seats						1		1		
VIDABUS	BS 106 CNG	City bus											
VIDABUS	BS 106 DIESEL	City bus											
VIDABUS	BS 090 DIESEL	City bus						14			14		
DAEWOO BUS		Sub-Total						37	1		38		

No	Vehicle Type	Sales - Oct 2022				Sales - YTM 2022			
		North	Central	South	Total	North	Central	South	Total
I	Passenger cars (PC)								
1	Sedans	3,350	1,331	2,888	7,569	34,302	13,614	28,948	76,864
2	Sport utility vehicles (SUV)	2,960	1,296	3,559	7,815	28,915	11,563	28,201	68,679
3	Cross-over cars	1,635	607	917	3,159	17,611	3,725	8,956	30,292
4	Multi-purpose vehicles (MPV)	1,413	747	2,597	4,757	13,040	6,337	24,144	43,521
5	Convertible cars	-	-	-	-	-	-	-	-
6	Hatchback	106	16	64	186	2,670	301	1,244	4,215
7	Others (please specify)	-	-	-	-	-	-	-	-
8	Mercedes-Benz's PC subtotal	-	-	-	-	-	-	-	-
9	Lexus's PC subtotal	-	-	92	92	698	-	668	1,366
10	Thaco Premium subtotal	29	4	29	62	406	62	457	925
11	Thaco Peugeot's PC subtotal	271	96	186	553	4,136	1,681	3,561	9,378
	Subtotal	9,744	4,097	10,337	24,178	101,778	37,283	86,178	225,239
	In percentage (%)	40.36%	16.93%	42.71%	100.00%	43.27%	15.85%	40.89%	100.00%
II	Commercial vehicles (CV)								
	Trucks								
11	Pick-ups	1,149	738	1,015	2,902	6,843	4,307	6,550	17,700
12	Vans	83	1	76	160	766	27	627	1,420
13	Small trucks (G.V.M ≤ 5,000 Kg)	903	97	577	1,577	7,244	996	5,424	13,664
14	Light trucks (5,000 Kg < G.V.M ≤ 10,000 Kg)	386	87	315	788	3,635	1,272	4,268	9,175
15	Medium trucks (10,000 Kg < G.V.M ≤ 24,000 Kg)	-	-	-	-	135	6	-	141
16	Heavy-duty trucks (24,000 Kg < G.V.M < 45,000 Kg)	-	-	-	-	-	-	-	-
17	Super heavy trucks (G.V.M ≥ 45,000 Kg)	-	-	-	-	-	-	-	-
18	Other Trucks	466	115	744	1,325	4,170	1,088	7,824	13,082
19		-	-	-	-	-	-	-	-

Maker	Model name	Vama Classification	Seat	Sales - Oct 2022				Share	Sales - YTM 2022				Share
				North	Central	South	Total		North	Central	South	Total	
20	Mercedes-Benz's CV (FUSO) subtotal			-	-	-	-		-	-	-	-	
	Subtotal			1,987	1,898	3,777	6,752		22,793	7,696	21,693	35,182	
	In percentage (%)			44.24%	15.37%	40.39%	100.00%		41.31%	13.95%	44.75%	100.00%	
	Buses												
21	Minibuses [(10-16) seats]			124	22	178	324		800	213	1,237	2,250	
22	Medium buses / Coaches [(17-30) seats]			1	-	10	11		36	1	59	96	
23	Large buses / Coaches [(31-55) seats]			62	18	27	107		370	85	210	665	
24	Sleeping buses			-	-	-	-		-	-	-	-	
25	City buses of all lengths			-	-	-	-		14	1	-	15	
26	Bus rapid transit (BRT)			-	-	-	-		-	-	-	-	
27	Bus chassis (incompletely-built vehicles)			-	-	24	24		-	-	49	49	
	Subtotal			187	40	211	438		1,226	299	1,525	2,524	
	In percentage (%)			42.31%	9.05%	48.64%	100.00%		40.32%	9.91%	49.77%	100.00%	
III	Special-Purpose Vehicles												
28	Dump trucks			80	53	103	236		952	445	1,696	3,093	
29	Concrete mixer trucks			-	-	-	-		-	-	-	-	
30	Tanker trucks			-	-	-	-		-	-	-	-	
31	Refrigerator trucks			-	-	-	-		-	-	-	-	
32	Ambulance			-	-	-	-		-	-	-	-	
33	Fire-fighting trucks			-	-	-	-		-	-	1	1	
34	Garbages			-	-	-	-		-	-	13	13	
35	Hydraulic crane truck			-	-	-	-		-	-	-	-	
36	Sprinklers (road cleaning trucks)			-	-	-	-		-	-	1	1	
37	Crane trucks			-	-	-	-		-	-	-	-	
38	X-Ray medical vehicles			-	-	-	-		-	-	-	-	
39	Truck-mounted concret pumps			-	-	-	-		-	-	-	-	
40	Car transport (carrying) truck			-	-	-	-		-	1	1	2	
41	Hooklift			-	-	-	-		-	12	-	12	
42	Prisoner transport truck			-	-	-	-		-	-	-	-	
43	Mobile Sewer Jetting Machine (SPV)			-	-	-	-		-	-	-	-	
44	Sewage suction truck (SPV)			-	-	-	-		-	-	4	4	
45	Vacuum tank truck (SPV)			-	-	-	-		-	-	-	-	
46	Aerial Platform Truck (SPV)			-	-	-	-		-	-	-	-	
47	Stage truck (SPV)			-	-	-	-		-	-	-	-	
48	Xe chi huy chữa cháy (SPV)			-	-	-	-		-	-	-	-	
49	Xe hiến máu lưu động (SPV)			-	-	-	-		-	-	-	-	
	Subtotal			80	53	103	236		952	458	1,716	3,126	
	In percentage (%)			33.90%	22.46%	43.64%	100.00%		30.45%	14.65%	54.89%	100.00%	
	Grand-total			13018	5228	13377	31623		126743	45737	124094	296574	
	In percentage (%)			41.17%	16.53%	42.30%	100.00%		42.74%	15.42%	41.84%	100.00%	