

1. VAMA Sales Figures - Total market and segment - Sản Lượng Bán Hàng

2021 - THÁNG 10/2022

	Oct-22	Oct-21	Sep-22	Difference October-22 vs October- 21	Difference October-22 vs September-
<b>Total*</b>	<b>31,623</b>	<b>27,149</b>	<b>28,756</b>	<b>16%</b>	<b>10%</b>
1. Passenger cars (PC)	24,193	18,013	22,182	34%	9%
2. Commercial vehicles (CV)	7,194	8,832	6,386	-19%	13%
2.1 Trucks	6,752	8,644	5,954	-22%	13%
2.2 Buses	442	188	432	135%	2%
3. Special-purpose vehicles	236	304	188	-22%	26%
Bus chassis (khung xe buýt)	24	24	0	0%	#DIV/0!

\*: not including bus chassis - chưa bao gồm chassis xe buýt

YTM 2022

	YTM 2022	YTM 2021	Difference
<b>Total*</b>	<b>296,574</b>	<b>197,223</b>	<b>50%</b>
1. Passenger cars (PC)	235,240	140,581	67%
2. Commercial vehicles (CV)	58,208	53,854	8%
2.1 Trucks	55,182	52,203	6%
2.2 Buses	3,026	1,651	83%
3. Special-purpose vehicles	3,126	2,788	12%
Bus chassis (khung xe buýt)	49	84	-42%

2. VAMA Complete Vehicles in October 2022 vs October 2021 vs September 2022 - So sánh tháng

	Oct-22		Oct-21		Sep-22		Difference October-22 vs October-21		Difference October-22 vs September-22	
	unit	%	unit	%	unit	%	unit	%	unit	%
Mekong (Fiat, Ssangyong, PMC)	-	0.0%	-	0.0%	-	0.0%	0	#DIV/0!	0	#DIV/0!
Mitsubishi	3,068	9.7%	2,301	8.5%	3,896	13.5%	767	33%	(828)	-21%
Mercedes-Benz Vietnam	0	0.0%	0	0.0%	0	0.0%	0	#DIV/0!	0	#DIV/0!
Visuco (Suzuki)	1,369	4.3%	1,229	4.5%	1,041	3.6%	140	11%	328	32%
Toyota	8,683	27.5%	7,076	26.1%	8,779	30.5%	1607	23%	(96)	-1%
Lexus	92	0.3%	198	0.7%	136	0.5%	(106)	-54%	(144)	-32%
Isuzu*	974	3.1%	994	3.7%	1,118	3.9%	(20)	-2%	(144)	-13%
Ford	4,012	12.7%	3,324	12.2%	2,914	10.1%	688	21%	1098	38%
Hino*	458	1.4%	540	2.0%	470	1.6%	(82)	-15%	(12)	-3%
SAMCO	37	0.1%	16	0.1%	17	0.1%	21	131%	20	118%
Thaco Kia	4,902	15.5%	4,558	16.8%	3,864	13.4%	344	8%	1038	27%
Thaco Mazda	3,502	11.1%	1,960	7.2%	1,888	6.6%	1542	79%	1614	85%
Peugeot	553	1.7%	545	2.0%	611	2.1%	8	1%	(58)	-9%
Thaco Truck	1,852	5.9%	2,650	9.8%	1,795	6.2%	(798)	-30%	57	3%
Bus Thaco	114	0.4%	25	0.1%	67	0.2%	89	356%	47	70%
Thaco Premium BMW+Mini	62	0.2%	102	0.4%	42	0.1%	(40)	-39%	20	48%
<b>Total Thaco</b>	<b>10,985</b>	<b>34.7%</b>	<b>9,840</b>	<b>36.2%</b>	<b>8,267</b>	<b>28.7%</b>	<b>1145</b>	<b>12%</b>	<b>2718</b>	<b>33%</b>
Honda	1,744	5.5%	1,318	4.9%	1,970	6.9%	426	32%	(226)	-11%
Vinamotor*	58	0.2%	21	0.1%	12	0.0%	37	176%	46	383%
VEAM	28	0.1%	76	0.3%	31	0.1%	(48)	-63%	(3)	-10%
TCIEV	-	0.0%	-	0.0%	-	0.0%	0	#DIV/0!	0	#DIV/0!
Dothanh	115	0.4%	210	0.8%	105	0.4%	(95)	-45%	10	10%
Daewoo Bus	-	0.0%	6	0.0%	-	0.0%	(6)	-100%	0	#DIV/0!
<b>Total</b>	<b>31,623</b>	<b>100%</b>	<b>27,149</b>	<b>100%</b>	<b>28,756</b>	<b>100%</b>	<b>4,474</b>	<b>16%</b>	<b>2,867</b>	<b>10%</b>

\*: not including bus chassis - chưa bao gồm chassis xe buýt

3. VAMA YTM Complete Vehicle Sales (YTM 2022 vs YTM 2021) -So sánh cùng kỳ

	YTM 2022		YTM 2021		Difference	
	unit	%	unit	%	unit	%
Mekong (Fiat, Ssangyong, PMC)	-	0.0%	-	0.0%	0	#DIV/0!
Mitsubishi	33,364	11.2%	19,279	9.8%	14085	73%
Mercedes-Benz Vietnam	-	0.0%	0	0.0%	0	#DIV/0!
Visuco (Suzuki)	13,480	4.5%	9,320	4.7%	4160	45%
Toyota	72,813	24.6%	45,131	22.9%	27682	61%
Lexus	1,366	0.5%	1,016	0.5%	350	34%
Isuzu*	9,414	3.2%	6,437	3.3%	2977	46%
Ford	19,530	6.6%	18,200	9.2%	1330	7%
Hino*	4,713	1.6%	3,673	1.9%	1040	28%
SAMCO	201	0.1%	163	0.1%	38	23%
Thaco Kia	52,694	17.8%	32,153	16.3%	20541	64%
Thaco Mazda	30,060	10.1%	18,380	9.3%	11680	64%
Peugeot	9,378	3.2%	4,892	2.5%	4486	92%
Thaco Truck	18,793	6.3%	18,710	9.5%	83	0%
Bus Thaco	749	0.3%	510	0.3%	239	47%
Thaco Premium BMW+Mini	925	0.3%	959	0.5%	(34)	-4%
<b>Total Thaco</b>	<b>112,599</b>	<b>37.7%</b>	<b>75,604</b>	<b>37.8%</b>	<b>36995</b>	<b>49%</b>
Honda	26,887	9.1%	15,416	7.8%	11471	74%
Vinamotor*	286	0.1%	614	0.3%	(328)	-53%
VEAM	467	0.2%	415	0.2%	52	13%
TCIEV	-	0.0%	-	0.0%	0	#DIV/0!
Dothanh	1,416	0.5%	1,876	1.0%	(460)	-25%
Daewoo Bus	38	0.0%	79	0.0%	(41)	-52%
<b>Total</b>	<b>296,574</b>	<b>100%</b>	<b>197,223</b>	<b>100%</b>	<b>99,351</b>	<b>50%</b>

\*: not including bus chassis - chưa bao gồm chassis xe buýt