

Maker	Model name	Vama Classification	Seat	Sales - Nov 2022				Share	Sales - YTM 2022				Share
				North	Central	South	Total		North	Central	South	Total	
Mekong Auto	Changan 1.0T -Classic Cabin	Light truck	2 seats				-					-	
Mekong Auto	Changan 1.0T -Standard box	Light truck	2 seats				-					-	
Mekong Auto	Changan 1.0T -Canvas box	Light truck	2 seats				-					-	
Mekong Auto	Changan 1.0T -Composite Box	Light truck	2 seats				-					-	
							-					-	
							-					-	
							-					-	
<b>Mekong</b>	<b>Sub-total</b>						-					-	
Mitsubishi	Outlander	SUV	7 seats	213	33	76	322		2125	673	1518	4316	
Mitsubishi	Pajero Sport	SUV	7 seats	91	2	16	109		654	102	322	1078	
Mitsubishi	Attrage	Sedan	5 seats	171	129	130	430		2,860	1,944	1,899	6703	
Mitsubishi	Xpander (CBU)	MPV	7 seats	735	407	1,128	2270		5,993	3,701	9,793	19487	
Mitsubishi	Xpander (CKD)	MPV	7 seats	24	24	52	100		113	177	350	640	
Mitsubishi	Triton	Pick-up	5 seats	99	61	50	210		2,140	1,195	1,246	4581	
Mitsubishi													
<b>Mitsubishi</b>	<b>Sub-total</b>			<b>1333</b>	<b>656</b>	<b>1452</b>	<b>3441</b>		<b>13885</b>	<b>7792</b>	<b>15128</b>	<b>36805</b>	
Suzuki	Carry Blind Van	Van	2 seats	71	4	55	130		837	31	682	1550	
Suzuki	Carry Truck	Small truck	2 seats	134	1	70	205		1595	44	871	2510	
Suzuki	Super Carry Pro	Small truck	2 seats	82	13	52	147		1617	195	1236	3048	
Suzuki	Ertiga 5MT	MPV	7 seats						24	27	145	196	
Suzuki	Ertiga 4AT	MPV	7 seats						126	38	270	434	
Suzuki	Ertiga Hybrid 4AT	MPV	7 seats	7	5	25	37		35	13	58	106	
Suzuki	Ertiga Hybrid 5MT	MPV	7 seats	1	9	12	22		5	12	23	40	
Suzuki	Swift	Hatchback	5 seats	26	3	51	80		315	58	178	551	
Suzuki	Ciaz	Sedan	5 seats	8	1	6	15		26	6	19	51	
Suzuki	XL7	SUV	7 seats	140	26	312	478		2193	518	3397	6108	
<b>Suzuki</b>	<b>Sub-total</b>			<b>469</b>	<b>62</b>	<b>583</b>	<b>1114</b>		<b>6773</b>	<b>942</b>	<b>6879</b>	<b>14594</b>	
Toyota	Camry	Sedan	5 seats	113	39	300	452		1403	444	2049	3896	
Toyota	Corolla	Sedan	5 seats						196	18	57	271	
Toyota	Corolla (CBU)	Sedan	6 seats	168	41	184	393		1296	349	1585	3230	
Toyota	Vios	Sedan	5 seats	945	335	705	1985		9257	3974	7534	20765	
Toyota	Innova	MPV	8 seats	59	17	299	375		463	104	2345	2912	
Toyota	Fortuner (CBU)	SUV	8 seats	58	15	133	206		587	112	619	1318	
Toyota	Fortuner	SUV	8 seats	89	80	282	451		1460	816	3595	5871	
Toyota	Hiace	Minibus	10 - 16 seats						9	2	25	36	
Toyota	Granvia	MPV	9 seats							1	4	5	
Toyota	Landeruiser 200 GX 470	SUV	8 seats	4	2	3	9		96	44	81	221	
Toyota	Land Prado	SUV	8 seats						165	58	104	327	
Toyota	FT86	Sedan	5 seats										
Toyota	Corolla Cross	SUV	5 seats	1,009	502	907	2418		8569	4229	6196	18994	
Toyota	Hilux	Pick-up	5 seats						5	4	1	10	
Toyota	Yaris	Sedan	5 seats	31	8	7	46		334	110	145	589	
Toyota	Alphard	MPV	7 seats	1		1	2		22	3	37	62	
Toyota	Avanza	MPV	7 seats	104	89	199	392		826	616	1806	3248	
Toyota	Veloz	MPV	8 seats	429	282	910	1621		4085	2218	6573	12876	
Toyota	Wigo	Sedan	5 seats						137	60	291	488	
Toyota	Rush	SUV	7 seats						114	88	262	464	
Toyota	Raize	SUV	5 seats	173	75	80	328		2595	1392	1921	5908	
<b>Toyota</b>	<b>Sub-total</b>			<b>3183</b>	<b>1485</b>	<b>4010</b>	<b>8678</b>		<b>31619</b>	<b>14642</b>	<b>35230</b>	<b>81491</b>	
Isuzu	D-Max	Pick-up	5 seats	20	8	26	54		267	132	332	731	
Isuzu	mu-X	SUV	7 seats	11	2	38	51		127	26	266	419	
Isuzu	Truck	Other Truck	3 seats	247	43	444	734		3213	528	5362	9103	
Isuzu	Bus Chassis	Chassis				38	38				87	87	
<b>Isuzu</b>	<b>Sub-total</b>			<b>278</b>	<b>53</b>	<b>508</b>	<b>839</b>		<b>3607</b>	<b>686</b>	<b>5960</b>	<b>10253</b>	
Ford	EcoSport	SUV							50	28	9	87	
Ford	Transit	Minibus	16 seats	114	28	166	308		795	190	1263	2248	
Ford	Ranger CBU	Pick-up	5 seats						316	209	385	910	
Ford	Ranger CKD	Pick-up	5 seats	698	539	758	1995		4698	3277	5138	13113	
Ford	Everest	SUV	7 seats	371	214	520	1105		1994	1091	2821	5906	
Ford	Explorer	SUV		26	13	23	62		327	114	271	712	
Ford	Tourneo	MPV	7 seats						4	9	11	24	
Ford	Territory	MPV	5 seats	395	271	370	1036		395	271	370	1036	
<b>Ford</b>	<b>Sub-total</b>			<b>1604</b>	<b>1065</b>	<b>1837</b>	<b>4506</b>		<b>8579</b>	<b>5189</b>	<b>10268</b>	<b>24036</b>	
Hino	HINO	Other Truck	3 seats	129	56	200	385		1333	659	3106	5098	
Hino	Bus Chassis	Chassis											
<b>Hino</b>	<b>Sub-total</b>			<b>129</b>	<b>56</b>	<b>200</b>	<b>385</b>		<b>1333</b>	<b>659</b>	<b>3106</b>	<b>5098</b>	
SAMCO	SAMCO 24 CN ~ 46CN	Medium bus	27 seats	2	1	6	9		38	2	65	105	
SAMCO	SAMCO B40 ~ B80	Large bus	40 seats						33	5	28	66	
SAMCO	SAMCO PRIMAS (Sleeper coaches)	Large bus	45 seats		2		2						
SAMCO	Truck	Medium truck	3 seats						6			6	
SAMCO	Crane truck	Crane truck (SPV)	3 seats										
SAMCO	Road cleaning truck	Road cleaning truck (SPV)	3 seats	1			1		1		1	2	
SAMCO	Garbage compactor truck	Garbage compactor truck (SPV)	3 seats		10	3	13			10	16	26	
SAMCO	Hydraulic crane truck	Hydraulic crane truck (SPV)	3 seats										
SAMCO	Vacuum tank truck	Vacuum tank truck (SPV)	3 seats										
SAMCO	Stage truck	Stage truck (SPV)	3 seats										
SAMCO	Fire truck	Fire fighting truck (SPV)	7 seats										
SAMCO	Hooklift	Hooklift (SPV)	3 seats							12		12	
SAMCO	Sewage suction truck	Sewage suction truck (SPV)	3 seats			1	1				5	5	
SAMCO	Prisoner transport vehicle	Prisoner transport vehicle (SPV)											
SAMCO	Car carrying truck	Car Carrying Truck (SPV)	3 seats							1	1	2	
SAMCO	Aerial Platform Truck	Aerial Platform Truck (SPV)	3 seats										
SAMCO	Xe chỉ huy chữa cháy	Xe chỉ huy chữa cháy (SPV)	4 seats										
SAMCO	Xe hiện màu lưu động	Xe hiện màu lưu động (SPV)	4 seats										
SAMCO	Bus Chassis	Chassis											
<b>SAMCO</b>	<b>Sub-total</b>			<b>3</b>	<b>13</b>	<b>10</b>	<b>26</b>		<b>72</b>	<b>38</b>	<b>117</b>	<b>227</b>	
THACO KIA	Morning	Hatchback	5 seats	70	6	39	115		2,451	252	1,156	3859	
THACO KIA	K3	Sedan	5 seats	311	132	325	768		5,569	1,349	3,771	10689	
THACO KIA	Sorento	SUV	7 seats	111	81	120	312		1,915	320	2,033	4268	
THACO KIA	Rondo	MPV	7 seats										
THACO KIA	Carnival	MPV	7 seats	298	18	574	890		3,002	269	5,929	9200	
THACO KIA		Sedan		35	17	44	96						

Maker	Model name	Vama Classification	Seat	Sales - Nov 2022				Share	Sales - YTM 2022				Share
				North	Central	South	Total		North	Central	South	Total	
THACO KIA	Soluto	Sedan	5 seats	61	22	65	148	1.6%	1,694	374	1,643	3,711	4.7%
THACO KIA	Seltos	Crossover	5 seats	427	142	394	963		6,788	1,639	3,519	11,946	
THACO KIA	Sonet	Crossover	5 seats	298	118	198	614		5,410	1,118	2,422	8,950	
THACO KIA	Sportage	SUV	5 seats	247	91	311	649		1,256	359	1,356	2,971	
THACO KIA	Carens	SUV	7 seats	211	68	256	535		211	68	256	535	
<b>THACO KIA</b>	<b>Sub-total</b>			<b>2,069</b>	<b>695</b>	<b>2,326</b>	<b>5090</b>		<b>28848</b>	<b>5912</b>	<b>23024</b>	<b>57784</b>	
THACO MAZDA	Mazda2	Sedan	5 seats	237	102	147	486		1,857	487	1,075	3,419	
THACO MAZDA	Mazda3	Sedan	5 seats	547	123	392	1062		4,834	896	3,600	9,330	
THACO MAZDA	CX-5	Crossover	5 seats	502	156	354	1012		6,640	1,384	3,961	11,985	
THACO MAZDA	Mazda 6	Sedan	5 seats	67	23	78	168		424	109	669	1,202	
THACO MAZDA	BT-50	Pick-up	5 seats	30	29	44	103		264	127	326	717	
THACO MAZDA	CX-8	SUV	7 seats	117	64	170	351	11.2%	1,387	247	1,944	3,578	10.2%
THACO MAZDA	CX-3	SUV	5 seats	54	43	48	145		819	286	586	1,691	
THACO MAZDA	CX-30	SUV	7 seats	57	42	66	165		728	176	726	1,630	
<b>THACO MAZDA</b>	<b>Sub-total</b>			<b>1611</b>	<b>582</b>	<b>1299</b>	<b>3492</b>		<b>16953</b>	<b>3712</b>	<b>12887</b>	<b>33552</b>	
THACO PREMIUM	Peugeot	peugeot	7 seats	161	68	118	347		4,297	1,749	3,679	9,725	
<b>PEUGEOT</b>	<b>Sub-total</b>			<b>161</b>	<b>68</b>	<b>118</b>	<b>347</b>	1.1%	<b>4297</b>	<b>1749</b>	<b>3679</b>	<b>9725</b>	3.0%
THACO TRUCK	K2700 (K200)	Small truck	2 seats	320	50	160	530		2172	368	1538	4078	
THACO TRUCK	K3000 (K250)	Small truck	2 seats	250	45	168	463		2646	498	2229	5373	
THACO TRUCK	Thaco truck	Light truck	2 seats	85	49	152	286		2989	1124	3415	7528	
THACO TRUCK	Thaco dumptruck (SPV)	Dump truck (SPV)	2 seats	28	14	29	71		980	459	1725	3164	
<b>THACO TRUCK</b>	<b>Sub-total</b>			<b>683</b>	<b>158</b>	<b>509</b>	<b>1350</b>	4.3%	<b>8787</b>	<b>2449</b>	<b>8907</b>	<b>20143</b>	6.1%
BUS THACO	Thaco 28 45 seats	Large bus	28 ~ 45 seats	28	17	38	83		241	97	220	558	
BUS THACO	Minibus	Minibus		7	5	35	47		117	54	150	321	
<b>BUS THACO</b>	<b>Sub-total</b>			<b>35</b>	<b>22</b>	<b>73</b>	<b>130</b>	0.4%	<b>358</b>	<b>151</b>	<b>370</b>	<b>879</b>	0.3%
Honda	CR-V (CKD)	SUV	7 seats	235	127	151	513		3992	1775	2783	8550	
Honda	CITY	Sedan	5 seats	208	170	202	580		5670	3476	4364	13510	
Honda	Jazz	Sedan	5 seats										
Honda	Accord	Sedan	5 seats	1	3	15	19		36	37	161	234	
Honda	Odyssey	MPV	7 seats										
Honda	Civic	Sedan	5 seats	20	6	27	53	4.6%	383	278	1208	1869	8.6%
Honda	Brio	Sedan	5 seats						697	690	566	1953	
Honda	HR-V	SUV	5 seats	116	80	75	271		884	601	722	2207	
<b>Honda</b>	<b>Sub-Total</b>			<b>580</b>	<b>386</b>	<b>470</b>	<b>1436</b>		<b>11662</b>	<b>6857</b>	<b>9804</b>	<b>28323</b>	
VINAMOTOR	Hyundai	Large bus	29-80 Seats						101			101	
VINAMOTOR	Vinamotor K6	Medium truck	Under 10T						135			135	
VINAMOTOR	Vinamotor NS700	Light truck	Under 7T	42	3	8	53	0.2%	82	8	13	103	0.1%
VINAMOTOR	Vinamotor Cabstar	Small truck	Under 3.5T										
<b>VINAMOTOR</b>	<b>Sub-Total</b>			<b>42</b>	<b>3</b>	<b>8</b>	<b>53</b>		<b>318</b>	<b>8</b>	<b>13</b>	<b>339</b>	
VEAM	VEAM Motor	Light truck	2-3	3	3	4	10		208	53	216	477	
VEAM	MAZ	Medium truck	2-3										
<b>VEAM</b>	<b>Sub-Total</b>			<b>3</b>	<b>3</b>	<b>4</b>	<b>10</b>	0.0%	<b>208</b>	<b>53</b>	<b>216</b>	<b>477</b>	0.1%
TCIEV	Sunny XL	Sedan	5 seats										
TCIEV	Sunny XV	Sedan	5 seats										
TCIEV	X-Trail 2.0L	SUV	5 + 2 seats										
TCIEV	X-Trail 2.5L	SUV	5 + 2 seats										
<b>TCIEV</b>	<b>Sub-Total</b>												
HYUNDAI	County	Medium bus	29 seats										
HYUNDAI	Mighty CBU	Light truck	3 seats										
HYUNDAI	Mighty CKD	Light truck	3 seats	30	13	49	92	0.3%	516	155	837	1508	0.5%
<b>DO THANH</b>	<b>Sub-Total</b>			<b>30</b>	<b>13</b>	<b>49</b>	<b>92</b>		<b>516</b>	<b>155</b>	<b>837</b>	<b>1508</b>	
VIDABUS	G8	Large bus	29-34 seats	1			1		9			9	
VIDABUS	G11	Large bus	47 seats						15			15	
VIDABUS	G12	Large bus	47 seats										
VIDABUS	GVD090	Large bus											
VIDABUS	GDW6117	Large bus	47 seats										
VIDABUS	Lestar	Medium bus	29 seats										
VIDABUS	BC095	City bus	60 seats										
VIDABUS	BC110	City bus	70-80 seats							1		1	
VIDABUS	BS 106 CNG	City bus											
VIDABUS	BS 106 DIESEL	City bus		1			1		1			1	
VIDABUS	BS 090 DIESEL	City bus		1			1		15			15	
<b>DAEWOO BUS</b>	<b>Sub-Total</b>			<b>3</b>			<b>3</b>		<b>40</b>	<b>1</b>		<b>41</b>	
<b>Sub-Total</b>													

No	Vehicle Type	Sales - Nov 2022				Sales - YTM 2022			
		North	Central	South	Total	North	Central	South	Total
<b>I</b>	<b>Passenger cars (PC)</b>								
1	Sedans	2,923	1,151	2,627	6,701	37,225	14,765	31,575	83,565
2	Sport utility vehicles (SUV)	3,333	1,560	3,587	8,480	32,248	13,123	31,788	77,159
3	Cross-over cars	1,227	416	946	2,589	18,838	4,141	9,902	32,881
4	Multi-purpose vehicles (MPV)	2,053	1,122	3,570	6,745	15,093	7,459	27,714	50,266
5	Convertible cars	-	-	-	-	-	-	-	-
6	Hatchback	96	9	90	195	2,766	310	1,334	4,410
7	Others (please specify)	-	-	-	-	-	-	-	-
8	Mercedes-Benz's PC subtotal	-	-	-	-	-	-	-	-
9	Lexus's PC subtotal	30	-	32	62	728	-	700	1,428
10	Thaco Premium subtotal	55	8	69	132	461	70	526	1,057
11	Thaco Peugeot's PC subtotal	161	68	118	347	4,297	1,749	3,679	9,725
	<b>Subtotal</b>	<b>14,778</b>	<b>4,334</b>	<b>11,639</b>	<b>30,751</b>	<b>111,858</b>	<b>41,617</b>	<b>107,318</b>	<b>260,793</b>
	<b>In percentage (%)</b>	<b>39.12%</b>	<b>17.16%</b>	<b>43.72%</b>	<b>100.00%</b>	<b>42.86%</b>	<b>15.98%</b>	<b>41.16%</b>	<b>100.00%</b>
<b>II</b>	<b>Commercial vehicles (CV)</b>								
	<b>Trucks</b>								
11	Pick-ups	847	637	878	2,362	7,690	4,944	7,428	20,062
12	Vans	71	4	55	130	837	31	682	1,550
13	Small trucks (G.V.M ≤ 5,000 Kg)	786	109	450	1,345	8,030	1,105	5,874	15,009
14	Light trucks (5,000 Kg < G.V.M ≤ 10,000 Kg)	160	68	213	441	3,795	1,340	4,481	9,616
15	Medium trucks (10,000 Kg < G.V.M ≤ 24,000 Kg)	-	-	-	-	135	6	-	141
16	Heavy-duty trucks (24,000 Kg < G.V.M < 45,000 Kg)	-	-	-	-	-	-	-	-
17	Super heavy trucks (G.V.M ≥ 45,000 Kg)	-	-	-	-	-	-	-	-
18	<b>Sub-Total</b>	<b>376</b>	<b>99</b>	<b>644</b>	<b>1,119</b>	<b>25,547</b>	<b>7,487</b>	<b>23,668</b>	<b>54,709</b>

Maker	Model name	Vama Classification	Seat	Sales - Nov 2022				Share	Sales - YTM 2022				Share
				North	Central	South	Total		North	Central	South	Total	
19	Tractor trucks			-	-	-	-		-	-	-	-	
20	Mercedes-Benz's CV (FUSO) subtotal			-	-	-	-		-	-	-	-	
	Subtotal			2,240	917	2,240	5,397		25,033	8,613	26,933	60,579	
	In percentage (%)			41.50%	16.99%	41.50%	100.00%		41.32%	14.22%	44.46%	100.00%	
	Buses												
21	Minibuses [(10-16) seats]			121	33	201	355		921	246	1,438	2,605	
22	Medium buses / Coaches [(17-30) seats]			2	1	6	9		38	2	65	105	
23	Large buses / Coaches [(31-55) seats]			29	19	38	86		399	104	248	751	
24	Sleeping buses			-	-	-	-		-	-	-	-	
25	City buses of all lengths			2	-	-	2		16	1	-	17	
26	Bus rapid transit (BRT)			-	-	-	-		-	-	-	-	
27	Bus chassis (incompletely-built vehicles)			-	-	38	38		-	-	87	87	
	Subtotal			154	53	249	456		1,374	353	1,791	3,478	
	In percentage (%)			34.07%	11.73%	54.20%	100.00%		39.51%	10.15%	50.35%	100.00%	
	III Special-Purpose Vehicles												
28	Dump trucks			28	14	29	71		980	459	1,725	3,164	
29	Concrete mixer trucks			-	-	-	-		-	-	-	-	
30	Tanker trucks			-	-	-	-		-	-	-	-	
31	Refrigerator trucks			-	-	-	-		-	-	-	-	
32	Ambulance			-	-	-	-		-	-	-	-	
33	Fire-fighting trucks			-	-	-	-		-	-	1	1	
34	Garbages			-	10	3	13		-	10	16	26	
35	Hydraulic crane truck			-	-	-	-		-	-	-	-	
36	Sprinklers (road cleaning trucks)			1	-	-	1		1	-	1	2	
37	Crane trucks			-	-	-	-		-	-	-	-	
38	X-Ray medical vehicles			-	-	-	-		-	-	-	-	
39	Truck-mounted concret pumps			-	-	-	-		-	-	-	-	
40	Car transport (carrying) truck			-	-	-	-		-	1	1	2	
41	Hooklift			-	-	-	-		-	12	-	12	
42	Prisoner transport truck			-	-	-	-		-	-	-	-	
43	Mobile Sewer Jetting Machine (SPV)			-	-	-	-		-	-	-	-	
44	Sewage suction truck (SPV)			-	-	1	1		-	-	5	5	
45	Vacuum tank truck (SPV)			-	-	-	-		-	-	-	-	
46	Aerial Platform Truck (SPV)			-	-	-	-		-	-	-	-	
47	Stage truck (SPV)			-	-	-	-		-	-	-	-	
48	Xe chỉ huy chữa cháy (SPV)			-	-	-	-		-	-	-	-	
49	Xe hiến máu lưu động (SPV)			-	-	-	-		-	-	-	-	
	Subtotal			28	14	33	80		981	482	1,749	3,313	
	In percentage (%)			33.72%	27.91%	38.37%	100.00%		30.54%	15.01%	54.45%	100.00%	
	Grand-total			12301	5328	13557	31186		139044	51065	137651	327760	
	In percentage (%)			39.44%	17.08%	43.47%	100.00%		42.42%	15.58%	42.00%	100.00%	