

1. VAMA Sales Figures - Total market and segment - Sản Lượng Bán Hàng

2021 - THÁNG 11/2022

	Nov-22	Nov-21	Oct-22	Difference November-22 vs November-21	Difference November-22 vs October-22
Total*	31,186	36,454	31,623	-14%	-1%
1. Passenger cars (PC)	25,251	27,126	24,193	-7%	4%
2. Commercial vehicles (CV)	5,849	9,013	7,194	-35%	-19%
2.1 Trucks	5,397	8,817	6,752	-39%	-20%
2.2 Buses	452	196	442	131%	2%
3. Special-purpose vehicles	86	315	236	-73%	-64%
Bus chassis (khung xe buýt)	38	24	24	58%	58%

*: not including bus chassis - chưa bao gồm chassis xe buýt

YTM 2022

	YTM 2022	YTM 2021	Difference
Total*	327,760	233,677	40%
1. Passenger cars (PC)	260,491	167,707	55%
2. Commercial vehicles (CV)	64,057	62,867	2%
2.1 Trucks	60,579	61,020	-1%
2.2 Buses	3,478	1,847	88%
3. Special-purpose vehicles	3,212	3,103	4%
Bus chassis (khung xe buýt)	87	108	-19%

2. VAMA Complete Vehicles in November 2022 vs November 2021 vs October 2022 - So sánh tháng

	Nov-22		Nov-21		Oct-22		Difference November-22 vs November-21		Difference November-22 vs October-22	
	unit	%	unit	%	unit	%	unit	%	unit	%
Mekong (Fiat, Ssangyong, PMC)	-	0.0%	-	0.0%	-	0.0%	0	#DIV/0!	0	#DIV/0!
Mitsubishi	3,441	11.0%	3,222	8.8%	3,068	9.7%	219	7%	373	12%
Mercedes-Benz Vietnam	0	0.0%	0	0.0%	0	0.0%	0	#DIV/0!	0	#DIV/0!
Visuco (Suzuki)	1,114	3.6%	2,668	7.3%	1,369	4.3%	(1554)	-58%	(255)	-19%
Toyota	8,678	27.8%	9,978	27.4%	8,683	27.5%	(1300)	-13%	(5)	0%
Lexus	62	0.2%	235	0.6%	92	0.3%	(173)	-74%	(30)	-33%
Isuzu*	839	2.7%	919	2.5%	974	3.1%	(80)	-9%	(135)	-14%
Ford	4,506	14.4%	3,162	8.7%	4,012	12.7%	1344	43%	494	12%
Hino*	385	1.2%	560	1.5%	458	1.4%	(175)	-31%	(73)	-16%
SAMCO	26	0.1%	48	0.1%	37	0.1%	(22)	-46%	(11)	-30%
Thaco Kia	5,090	16.3%	6,011	16.5%	4,902	15.5%	(921)	-15%	188	4%
Thaco Mazda	3,492	11.2%	3,635	10.0%	3,502	11.1%	(143)	-4%	(10)	0%
Peugeot	347	1.1%	886	2.4%	553	1.7%	(539)	-61%	(206)	-37%
Thaco Truck	1,350	4.3%	2,651	7.3%	1,852	5.9%	(1301)	-49%	(502)	-27%
Bus Thaco	130	0.4%	52	0.1%	114	0.4%	78	150%	16	14%
Thaco Premium BMW+Mini	132	0.4%	128	0.4%	62	0.2%	4	3%	70	113%
Total Thaco	10,541	33.8%	13,363	36.7%	10,985	34.7%	(2822)	-21%	(444)	-4%
Honda	1,436	4.6%	1,990	5.5%	1,744	5.5%	(554)	-28%	(308)	-18%
Vinamotor*	53	0.2%	38	0.1%	58	0.2%	15	39%	(5)	-9%
VEAM	10	0.0%	71	0.2%	28	0.1%	(61)	-86%	(18)	-64%
TCIEV	-	0.0%	-	0.0%	-	0.0%	0	#DIV/0!	0	#DIV/0!
Dothanh	92	0.3%	200	0.5%	115	0.4%	(108)	-54%	(23)	-20%
Daewoo Bus	3	0.0%	-	0.0%	-	0.0%	3	#DIV/0!	3	#DIV/0!
Total	31,186	100%	36,454	100%	31,623	100%	(5,268)	-14%	(437)	-1%

*: not including bus chassis - chưa bao gồm chassis xe buýt

3. VAMA YTM Complete Vehicle Sales (YTM 2022 vs YTM 2021) -So sánh cùng kỳ

	YTM 2022		YTM 2021		Difference	
	unit	%	unit	%	unit	%
Mekong (Fiat, Ssangyong, PMC)	-	0.0%	-	0.0%	0	#DIV/0!
Mitsubishi	36,805	11.2%	22,501	9.6%	14304	64%
Mercedes-Benz Vietnam	-	0.0%	0	0.0%	0	#DIV/0!
Visuco (Suzuki)	14,594	4.5%	11,988	5.1%	2606	22%
Toyota	81,491	24.9%	55,109	23.6%	26382	48%
Lexus	1,428	0.4%	1,251	0.5%	177	14%
Isuzu*	10,253	3.1%	7,356	3.1%	2897	39%
Ford	24,036	7.3%	21,362	9.1%	2674	13%
Hino*	5,098	1.6%	4,233	1.8%	865	20%
SAMCO	227	0.1%	211	0.1%	16	8%
Thaco Kia	57,784	17.6%	38,164	16.3%	19620	51%
Thaco Mazda	33,552	10.2%	22,015	9.4%	11537	52%
Peugeot	9,725	3.0%	5,778	2.5%	3947	68%
Thaco Truck	20,143	6.1%	21,361	9.1%	(1218)	-6%
Bus Thaco	879	0.3%	562	0.2%	317	56%
Thaco Premium BMW+Mini	1,057	0.3%	1,087	0.5%	(30)	-3%
Total Thaco	123,140	37.2%	88,967	37.6%	34173	38%
Honda	28,323	8.6%	17,406	7.4%	10917	63%
Vinamotor*	339	0.1%	652	0.3%	(313)	-48%
VEAM	477	0.1%	486	0.2%	(9)	-2%
TCIEV	-	0.0%	-	0.0%	0	#DIV/0!
Dothanh	1,508	0.5%	2,076	0.9%	(568)	-27%
Daewoo Bus	41	0.0%	79	0.0%	(38)	-48%
Total	327,760	100%	233,677	100%	94,083	40%

*: not including bus chassis - chưa bao gồm chassis xe buýt