

1. VAMA Sales Figures - Total market and segment - Sản Lượng Bán Hàng

2021 - THÁNG 12/2022

	Dec-22	Dec-21	Nov-22	Difference December-22 vs December-	Difference December-22 vs November-
Total*	30,303	43,526	31,186	-30%	-3%
1. Passenger cars (PC)	23,825	36,059	25,251	-34%	-6%
2. Commercial vehicles (CV)	6,353	7,306	5,849	-13%	9%
2.1 Trucks	6,000	7,114	5,397	-16%	11%
2.2 Buses	353	192	452	84%	-22%
3. Special-purpose vehicles	125	161	86	-22%	45%
Bus chassis (khung xe buýt)	24	0	38	#DIV/0!	-37%

*: not including bus chassis - chưa bao gồm chassis xe buýt

YTM 2022

	YTM 2022	YTM 2021	Difference
Total*	358,063	277,203	29%
1. Passenger cars (PC)	284,317	203,766	40%
2. Commercial vehicles (CV)	70,409	70,173	0%
2.1 Trucks	66,578	68,134	-2%
2.2 Buses	3,831	2,039	88%
3. Special-purpose vehicles	3,337	3,264	2%
Bus chassis (khung xe buýt)	135	108	25%

2. VAMA Complete Vehicles in December 2022 vs December 2021 vs November 2022 - So sánh tháng

	Dec-22		Dec-21		Nov-22		Difference December-22 vs December-21		Difference December-22 vs November-22	
	unit	%	unit	%	unit	%	unit	%	unit	%
Mekong (Fiat, Ssangyong, PMC)	-	0.0%	-	0.0%	-	0.0%	0	#DIV/0!	0	#DIV/0!
Mitsubishi	3,056	10.1%	4,742	10.9%	3,441	11.0%	(1686)	-36%	(385)	-11%
Mercedes-Benz Vietnam	0	0.0%	0	0.0%	0	0.0%	0	#DIV/0!	0	#DIV/0!
Visuco (Suzuki)	1,615	5.3%	1,752	4.0%	1,114	3.6%	(137)	-8%	501	45%
Toyota	9,624	31.8%	12,424	28.5%	8,678	27.8%	(2800)	-23%	946	11%
Lexus	82	0.3%	218	0.5%	62	0.2%	(136)	-62%	20	32%
Isuzu*	855	2.8%	1,501	3.4%	839	2.7%	(646)	-43%	16	2%
Ford	4,811	15.9%	2,346	5.4%	4,506	14.4%	2465	105%	305	7%
Hino*	515	1.7%	582	1.3%	385	1.2%	(67)	-12%	130	34%
SAMCO	62	0.2%	13	0.0%	26	0.1%	49	377%	36	138%
Thaco Kia	2,945	9.7%	7,368	16.9%	5,090	16.3%	(4423)	-60%	(2145)	-42%
Thaco Mazda	2,500	8.3%	5,271	12.1%	3,492	11.2%	(2771)	-53%	(992)	-28%
Peugeot	450	1.5%	976	2.2%	347	1.1%	(526)	-54%	103	30%
Thaco Truck	964	3.2%	1,480	3.4%	1,350	4.3%	(516)	-35%	(386)	-29%
Bus Thaco	60	0.2%	20	0.0%	130	0.4%	40	200%	(70)	-54%
Thaco Premium BMW+Mini	241	0.8%	175	0.4%	132	0.4%	66	38%	109	83%
Total Thaco	7,160	23.6%	15,290	35.1%	10,541	33.8%	(8130)	-53%	(3381)	-32%
Honda	2,322	7.7%	4,292	9.9%	1,436	4.6%	(1970)	-46%	886	62%
Vinamotor*	45	0.1%	20	0.0%	53	0.2%	25	125%	(8)	-15%
VEAM	14	0.0%	53	0.1%	10	0.0%	(39)	-74%	4	40%
TCIEV	-	0.0%	-	0.0%	-	0.0%	0	#DIV/0!	0	#DIV/0!
Dothanh	73	0.2%	270	0.6%	92	0.3%	(197)	-73%	(19)	-21%
Daewoo Bus	69	0.2%	23	0.1%	3	0.0%	46	200%	66	2200%
Total	30,303	100%	43,526	100%	31,186	100%	(13,223)	-30%	(883)	-3%

*: not including bus chassis - chưa bao gồm chassis xe buýt

3. VAMA YTM Complete Vehicle Sales (YTM 2022 vs YTM 2021) -So sánh cùng kỳ

	YTM 2022		YTM 2021		Difference	
	unit	%	unit	%	unit	%
Mekong (Fiat, Ssangyong, PMC)	-	0.0%	-	0.0%	0	#DIV/0!
Mitsubishi	39,861	11.1%	27,243	9.8%	12618	46%
Mercedes-Benz Vietnam	-	0.0%	0	0.0%	0	#DIV/0!
Visuco (Suzuki)	16,209	4.5%	13,740	5.0%	2469	18%
Toyota	91,115	25.4%	67,533	24.4%	23582	35%
Lexus	1,510	0.4%	1,469	0.5%	41	3%
Isuzu*	11,108	3.1%	8,857	3.2%	2251	25%
Ford	28,847	8.1%	23,708	8.6%	5139	22%
Hino*	5,613	1.6%	4,815	1.7%	798	17%
SAMCO	289	0.1%	224	0.1%	65	29%
Thaco Kia	60,729	17.0%	45,532	16.4%	15197	33%
Thaco Mazda	36,052	10.1%	27,286	9.8%	8766	32%
Peugeot	10,175	2.8%	6,754	2.4%	3421	51%
Thaco Truck	21,107	5.9%	22,841	8.2%	(1734)	-8%
Bus Thaco	939	0.3%	582	0.2%	357	61%
Thaco Premium BMW+Mini	1,298	0.4%	1,262	0.5%	36	3%
Total Thaco	130,300	36.0%	104,257	37.2%	26043	25%
Honda	30,645	8.6%	21,698	7.8%	8947	41%
Vinamotor*	384	0.1%	672	0.2%	(288)	-43%
VEAM	491	0.1%	539	0.2%	(48)	-9%
TCIEV	-	0.0%	-	0.0%	0	#DIV/0!
Dothanh	1,581	0.4%	2,346	0.8%	(765)	-33%
Daewoo Bus	110	0.0%	102	0.0%	8	8%
Total	358,063	100%	277,203	100%	80,860	29%

*: not including bus chassis - chưa bao gồm chassis xe buýt