

Maker	Model name	Vama Classification	Seat	Sales - Feb 2022				Share	Sales - YTM 2022				Share
				North	Central	South	Total		North	Central	South	Total	
Mekong Auto	Changan 1.0T -Chassis Cabin	Light truck	2 seats				-					-	
Mekong Auto	Changan 1.0T -Standard box	Light truck	2 seats				-					-	
Mekong Auto	Changan 1.0T -Canvas box	Light truck	2 seats				-					-	
Mekong Auto	Changan 1.0T -Composite Box	Light truck	2 seats				-					-	
							-					-	
							-					-	
							-					-	
Mekong	Sub-total						-					-	
Mitsubishi	Outlander	SUV	7 seats	56	5	17	78	234	74	132	440		
Mitsubishi	Pajero Sport	SUV	7 seats	42	13	28	83	223	27	85	335		
Mitsubishi	Atrage	Sedan	5 seats	166	108	125	399	527	390	319	1236		
Mitsubishi	Xpander (CBU)	MPV	7 seats	253	124	451	828	667	376	1,204	2247		
Mitsubishi	Xpander (CKD)	MPV	7 seats										
Mitsubishi	Triton	Pick-up	5 seats	124	69	101	294	467	292	246	1005		10.4%
Mitsubishi													
Mitsubishi	Sub-total			641	319	722	1682	2118	1159	1986	5263		
Suzuki	Carry Blind Van	Van	2 seats	11	2	9	22	66	3	40	109		
Suzuki	Carry Truck	Small truck	2 seats	167	3	21	191	255	4	67	326		
Suzuki	Super Carry Pro	Small truck	2 seats	5	2	90	97	346	24	222	592		
Suzuki	Ertiga SMT	MPV	7 seats	1	4	17	22	5	11	30	46		
Suzuki	Ertiga 4AT	MPV	7 seats	17	2	13	32	33	20	39	92		
Suzuki	Swift	Hatchback	5 seats	56	13	8	77	118	26	28	172		
Suzuki	Ciaz	Sedan	5 seats										
Suzuki	XL7	SUV	7 seats	154	19	203	376	540	98	630	1268		
Suzuki	Sub-total			411	45	361	817	1363	186	1056	2605		
Toyota	Camry	Sedan	5 seats	137	36	236	409	270	81	483	834		
Toyota	Corolla	Sedan	5 seats	26	1	1	28	191	18	56	265		
Toyota	Vios	Sedan	5 seats	685	167	329	1181	1453	434	740	2627		
Toyota	Innova	MPV	8 seats	25	4	107	136	56	18	280	354		
Toyota	Fortuner (CBU)	SUV	8 seats	86	9	38	133	176	22	137	335		
Toyota	Fortuner	SUV	8 seats	114	39	192	345	320	141	593	1054		
Toyota	Hiace	Minibus	10 - 16 seats		1	5	6	5	1	7	13		
Toyota	Granvia	MPV	9 seats			1	1			4	4		
Toyota	Landcruiser 200 GX 470	SUV	8 seats	14	8	10	32	26	14	22	62		
Toyota	Land Prado	SUV	8 seats	10	5	8	23	34	9	14	57		
Toyota	FT86	Sedan	5 seats										
Toyota	Corolla Cross	SUV	5 seats	676	292	390	1358	1502	755	816	3073		21.0%
Toyota	Hilux	Pick-up	5 seats					5	3	1	9		
Toyota	Yaris	Sedan	5 seats	30	5	14	49	80	21	42	143		
Toyota	Alphard	MPV	7 seats	2		5	7	3	1	13	17		
Toyota	Avanza	MPV	7 seats			1	1			2	2		
Toyota	Wigo	Sedan	5 seats	40	8	96	144	105	49	206	360		
Toyota	Rush	SUV	7 seats	2	1	11	14	114	88	262	464		
Toyota	Raize	SUV	5 seats	197	126	98	421	401	262	320	983		
Toyota	Sub-total			2044	702	1542	4288	4741	1917	3998	10656		
Isuzu	D-Max	Pick-up	5 seats	28	9	40	77	71	40	104	215		
Isuzu	mu-X	SUV	7 seats	2		10	12	11	2	25	38		
Isuzu	Truck	Other Truck	3 seats	166	20	269	455	350	40	705	1095		
Isuzu	Bus Chassis	Chassis								1	1		
Isuzu	Sub-total			196	29	319	544	432	82	834	1348		
Ford	EcoSport	SUV						50	28	9	87		
Ford	Transit	Minibus	16 seats	25	7	53	85	32	38	56	126		
Ford	Ranger	Pick-up	5 seats	71	53	106	230	458	279	250	987		
Ford	Everest	SUV	7 seats	30	15	35	80	79	79	50	208		
Ford	Explorer	SUV	7 seats	49	20	58	127	49	20	58	127		
Ford	Tourneo	MPV	7 seats	3	1	8	12	4	9	9	22		
Ford	Sub-total			178	96	260	534	672	453	432	1557		
Hino	HINO	Other Truck	3 seats	83	36	197	316	213	95	462	770		
Hino	Bus Chassis	Chassis											
Hino	Sub-total			83	36	197	316	213	95	462	770		
SAMCO	SAMCO 24 CN - 46CN	Medium bus	27 seats	1			1	10			10		
SAMCO	SAMCO B40 - B80	Large bus	40 seats							9	9		
SAMCO	SAMCO PRIMAS (Sleeper coaches)	Large bus	45 seats										
SAMCO	Truck	Medium truck	3 seats						6		6		
SAMCO	Crane truck	Crane truck (SPV)	3 seats										
SAMCO	Road cleaning truck	Road cleaning truck (SPV)	3 seats							1	1		
SAMCO	Garbage compactor truck	Garbage compactor truck (SPV)	3 seats						8		8		
SAMCO	Hydraulic crane truck	Hydraulic crane truck (SPV)	3 seats										
SAMCO	Vacuum tank truck	Vacuum tank truck (SPV)	3 seats										
SAMCO	Stage truck	Stage truck (SPV)	3 seats										
SAMCO	Fire truck	Fire lighting truck (SPV)	7 seats										
SAMCO	Hooklift	Hooklift (SPV)	3 seats						2		2		
SAMCO	Sewage suction truck	Sewage suction truck (SPV)	3 seats							1	1		
SAMCO	Prisoner transport vehicle	Prisoner transport vehicle (SPV)											
SAMCO	Car carrying truck	Car Carrying Truck (SPV)	3 seats							1	1		
SAMCO	Aerial Platform Truck	Aerial Platform Truck (SPV)	3 seats										
SAMCO	Xe chi huy chua chay	Xe chi huy chua chay (SPV)	4 seats										
SAMCO	Xe hien mau luu dong	Xe hien mau luu dong (SPV)	4 seats										
SAMCO	Bus Chassis	Chassis											
SAMCO	Sub-total			1			1	10	8	20	38		
THACO KIA	Morning	Hatchback	5 seats	277	18	106	401	570	49	212	831		
THACO KIA	K3	Sedan	5 seats	726	102	306	1134	1,366	215	668	2249		
THACO KIA	Sorento	SUV	7 seats	206	8	147	361	362	36	363	761		
THACO KIA	Rondo	MPV	7 seats										
THACO KIA	Carnival	MPV	7 seats	263	22	517	802	495	45	1,162	1702		
THACO KIA	K5	Sedan	5 seats	68	42	95	205	131	62	192	385		
THACO KIA	Soluto	Sedan	5 seats	294	61	121	476	499	116	211	826		
THACO KIA	Seltos	Crossover	5 seats	725	215	315	1255	1,479	444	782	2705		
THACO KIA	Sonet	Crossover	5 seats	238	75	165	478	586	181	331	1098		
THACO KIA	Sub-total			2,797	543	1,772	5112	5488	1148	3921	10557		
THACO MAZDA				64	31	45	140						

Maker	Model name	Vama Classification	Seat	Sales - Feb 2022				Share	Sales - YTM 2022				Share
				North	Central	South	Total		North	Central	South	Total	
THACO MAZDA	Mazda3	Sedan	5 seats	231	70	175	476	11.7%	560	199	447	1206	11.3%
THACO MAZDA	CX-5	Crossover	5 seats	525	154	375	1054		1,223	307	740	2270	
THACO MAZDA	Mazda 6	Sedan	5 seats	65	10	35	110		94	18	69	181	
THACO MAZDA	BT-50	Pick-up	5 seats	26	9	26	61		61	26	94	181	
THACO MAZDA	CX-8	SUV	7 seats	102	41	189	332		380	47	230	657	
THACO MAZDA	CX-3	SUV	5 seats	68	29	43	140		165	74	109	348	
THACO MAZDA	CX-30	SUV	7 seats	65	25	65	155		157	28	74	259	
THACO MAZDA		Sub-total		1146	369	953	2468		2973	831	1943	5747	
THACO PREMIUM	Peugeot	peugeot	7 seats	421	158	310	889		944	378	741	2063	
PEUGEOT		Sub-total		421	158	310	889	944	378	741	2063	4.1%	
THACO TRUCK	K2700 (K200)	Small truck	2 seats	204	35	174	413	10.5%	295	62	279	636	6.8%
THACO TRUCK	K3000 (K250)	Small truck	2 seats	309	64	289	662		537	99	448	1084	
THACO TRUCK	Thaco truck	Light truck	2 seats	293	101	352	746		455	177	593	1225	
THACO TRUCK	Thaco dumptruck (SPV)	Dump truck (SPV)	2 seats	106	57	241	404		150	78	302	530	
THACO TRUCK		Sub-total		912	257	1056	2225	1437	416	1622	3475	6.8%	
BUS THACO	Thaco 28 45 seats	Large bus	28 ~ 45 seats	4	2	10	16	0.2%	6	2	14	22	0.1%
BUS THACO	Minibus	Minibus		6	12	8	26		21	13	11	45	
BUS THACO		Sub-total		10	14	18	42		27	15	25	67	
Honda	CR-V (CKD)	SUV	7 seats	227	94	155	476	8.7%	722	331	501	1554	11.0%
Honda	CITY	Sedan	5 seats	285	210	276	771		944	678	894	2516	
Honda	Jazz	Sedan	5 seats										
Honda	Accord	Sedan	5 seats	1		6	7		6	7	27	40	
Honda	Odyssey	MPV	7 seats										
Honda	Civic	Sedan	5 seats	30	28	88	146		48	42	206	296	
Honda	Brio	Sedan	5 seats	122	87	89	298		316	286	214	816	
Honda	HR-V	SUV	5 seats	42	34	56	132		140	108	131	379	
Honda		Sub-Total		707	453	670	1830		2176	1452	1973	5601	
VINAMOTOR	Hyundai	Large bus	29-80 Seats	7			7	0.1%	12			12	0.1%
VINAMOTOR	Hyundai	Medium truck	Under 10T				15		45			45	
VINAMOTOR	Vinamotor Cabstar	Small truck	Under 3.5T										
VINAMOTOR		Sub-Total		22			22	57			57	0.2%	
VEAM	VEAM Motor	Light truck	2~3	13	2	29	44	0.2%	18	6	55	79	0.2%
VEAM	MAZ	Medium truck	2~3										
VEAM		Sub-Total		13	2	29	44		18	6	55	79	
TCIEV	Sunny XL	Sedan	5 seats					0.6%					0.6%
TCIEV	Sunny XV	Sedan	5 seats										
TCIEV	X-Trail 2.0L	SUV	5 + 2 seats										
TCIEV	X-Trail 2.5L	SUV	5 + 2 seats										
TCIEV		Sub-Total											
HYUNDAI	County	Medium bus	29 seats					0.6%					0.6%
HYUNDAI	Mighty CBU	Light truck	3 seats										
HYUNDAI	Mighty CKD	Light truck	3 seats	47	10	61	118		122	22	164	308	
DOHANH		Sub-Total		47	10	61	118	122	22	164	308	0.6%	
VIDABUS	G8	Large bus	29-34 seats					0.0%					0.0%
VIDABUS	G11	Large bus	47 seats										
VIDABUS	G12	Large bus	47 seats										
VIDABUS	GVD090	Large bus											
VIDABUS	GDW6117	Large bus	47 seats										
VIDABUS	Lestar	Medium bus	29 seats										
VIDABUS	BC095	City bus	60 seats										
VIDABUS	BC110	City bus	70-80 seats										
VIDABUS	BS 106 CNG	City bus											
VIDABUS	BS 106 DIESEL	City bus											
VIDABUS	BS 090 DIESEL	City bus		7			7		7			7	
DAEWOO BUS		Sub-Total		7			7	7			7	0.0%	
		Sub-Total											

No	Vehicle Type	Sales - Feb 2022				Sales - YTM 2022			
		North	Central	South	Total	North	Central	South	Total
I	Passenger cars (PC)								
1	Sedans	2,970	966	2,037	5,973	6,923	2,748	4,954	14,625
2	Sport utility vehicles (SUV)	2,142	783	1,753	4,678	5,685	2,243	4,561	12,489
3	Cross-over cars	1,488	444	855	2,787	3,288	932	1,853	6,073
4	Multi-purpose vehicles (MPV)	564	157	1,120	1,841	1,263	480	2,743	4,486
5	Convertible cars	-	-	-	-	-	-	-	-
6	Hatchback	333	31	114	478	688	75	240	1,003
7	Others (please specify)	-	-	-	-	-	-	-	-
8	Mercedes-Benz's PC subtotal	-	-	-	-	-	-	-	-
9	Lexus's PC subtotal	35	-	25	60	148	-	126	274
10	Thaco Premium subtotal	41	4	56	101	139	18	147	304
11	Thaco Peugeot's PC subtotal	421	158	310	889	944	378	741	2,063
	Subtotal	7,894	3,443	8,370	19,687	19,678	8,874	15,968	41,511
	In percentage (%)	47.56%	15.13%	37.31%	100.00%	46.17%	16.64%	37.19%	100.00%
II	Commercial vehicles (CV)								
	Trucks								
11	Pick-ups	249	140	273	662	1,062	640	695	2,397
12	Vans	11	2	9	22	66	3	40	109
13	Small trucks (G.V.M ≤ 5,000 Kg)	685	104	574	1,363	1,433	189	1,016	2,638
14	Light trucks (5,000 Kg < G.V.M ≤ 10,000 Kg)	353	113	442	908	595	205	812	1,612
15	Medium trucks (10,000 Kg < G.V.M ≤ 24,000 Kg)	15	-	-	15	45	6	-	51
16	Heavy-duty trucks (24,000 Kg < G.V.M < 45,000 Kg)	-	-	-	-	-	-	-	-
17	Super heavy trucks (G.V.M ≥ 45,000 Kg)	-	-	-	-	-	-	-	-
18	Other Trucks	249	56	466	771	563	135	1,167	1,865
19	Tractor trucks	-	-	-	-	-	-	-	-
20	Mercedes-Benz's CV (FUSO) subtotal	-	-	-	-	-	-	-	-
	Subtotal	1,982	418	1,794	4,194	4,744	1,170	3,790	8,674
	In percentage (%)	41.75%	11.09%	47.15%	100.00%	43.40%	13.58%	43.01%	100.00%
	Buses								
21	Minibuses [(10-16) seats]	31	20	66	117	58	52	74	184
22	Medium buses / Coaches [(17-30) seats]	1	-	-	1	10	-	-	10
23	Large buses / Coaches [(31-55) seats]	11	2	10	23	18	2	23	43
24	Sleeping buses	-	-	-	-	-	-	-	-

Maker	Model name	Vama Classification	Seat	Sales - Feb 2022				Share	Sales - YTM 2022				Share
				North	Central	South	Total		North	Central	South	Total	
25	City buses of all lengths			7	-	-	7		7	-	-	7	
26	Bus rapid transit (BRT)			-	-	-	-		-	-	-	-	
27	Bus chassis (incompletely-built vehicles)			-	-	-	-		-	-	1	1	
	Subtotal			98	21	76	148		91	14	97	144	
	In percentage (%)			33.78%	14.86%	51.35%	100.00%		38.11%	22.13%	39.75%	100.00%	
III	Special-Purpose Vehicles												
28	Dump trucks			106	57	241	404		150	78	302	530	
29	Concrete mixer trucks			-	-	-	-		-	-	-	-	
30	Tanker trucks			-	-	-	-		-	-	-	-	
31	Refrigerator trucks			-	-	-	-		-	-	-	-	
32	Ambulance			-	-	-	-		-	-	-	-	
33	Fire-fighting trucks			-	-	-	-		-	-	-	-	
34	Garbages			-	-	-	-		-	-	8	8	
35	Hydraulic crane truck			-	-	-	-		-	-	-	-	
36	Sprinklers (road cleaning trucks)			-	-	-	-		-	-	1	1	
37	Crane trucks			-	-	-	-		-	-	-	-	
38	X-Ray medical vehicles			-	-	-	-		-	-	-	-	
39	Truck-mounted concret pumps			-	-	-	-		-	-	-	-	
40	Car transport (carrying) truck			-	-	-	-		-	-	1	1	
41	Hooklift			-	-	-	-		-	2	-	2	
42	Prisoner transport truck			-	-	-	-		-	-	-	-	
43	Mobile Sewer Jetting Machine (SPV)			-	-	-	-		-	-	-	-	
44	Sewage suction truck (SPV)			-	-	-	-		-	-	1	1	
45	Vaccum tank truck (SPV)			-	-	-	-		-	-	-	-	
46	Aerial Platform Truck (SPV)			-	-	-	-		-	-	-	-	
47	Stage truck (SPV)			-	-	-	-		-	-	-	-	
48	Xe chỉ huy chữa cháy (SPV)			-	-	-	-		-	-	-	-	
49	Xe hiến máu lưu động (SPV)			-	-	-	-		-	-	-	-	
	Subtotal			106	57	241	404		150	80	311	543	
	In percentage (%)			26.24%	14.11%	59.65%	100.00%		27.62%	14.73%	57.64%	100.00%	
	Grand-total			9712	3037	8351	21100		23085	8186	19505	50776	
	In percentage (%)			46.03%	14.39%	39.58%	100.00%		45.46%	16.12%	38.41%	100.00%	