

1. VAMA Sales Figures - Total market and segment - Sản Lượng Bán Hàng

2021 - THÁNG 2/2022

	Feb-22	Feb-21	Jan-22	Difference February-22 vs February-21	Difference February-22 vs January-22
Total*	21,100	12,939	29,676	63%	-29%
1. Passenger cars (PC)	16,807	9,432	24,510	78%	-31%
2. Commercial vehicles (CV)	3,889	3,372	5,027	15%	-23%
2.1 Trucks	3,741	3,284	4,931	14%	-24%
2.2 Buses	148	88	96	68%	54%
3. Special-purpose vehicles	404	135	139	199%	191%
Bus chassis (khung xe buýt)	0	0	1	#DIV/0!	-100%

*: not including bus chassis - chưa bao gồm chassis xe buýt

YTM 2022

	YTM 2022	YTM 2021	Difference
Total*	50,776	37,155	37%
1. Passenger cars (PC)	41,317	29,047	42%
2. Commercial vehicles (CV)	8,916	7,797	14%
2.1 Trucks	8,672	7,428	17%
2.2 Buses	244	369	-34%
3. Special-purpose vehicles	543	311	75%
Bus chassis (khung xe buýt)	1	12	-92%

2. VAMA Complete Vehicles in February 2022 vs February 2021 vs January 2022 - So sánh tháng

	Feb-22		Feb-21		Jan-22		Difference February-22 vs February-21		Difference February-22 vs January-22	
	unit	%	unit	%	unit	%	unit	%	unit	%
Mekong (Fiat, Ssangyong, PMC)	-	0.0%	-	0.0%	-	0.0%	0	#DIV/0!	0	#DIV/0!
Mitsubishi	1,682	8.0%	931	7.2%	3,581	12.1%	751	81%	(1899)	-53%
Mercedes-Benz Vietnam	0	0.0%	0	0.0%	0	0.0%	0	#DIV/0!	0	#DIV/0!
Visuco (Suzuki)	817	3.9%	527	4.1%	1,788	6.0%	290	55%	(971)	-54%
Toyota	4,288	20.3%	2,411	18.6%	6,368	21.5%	1877	78%	(2080)	-33%
Lexus	60	0.3%	40	0.3%	214	0.7%	20	50%	(154)	-72%
Isuzu*	544	2.6%	335	2.6%	804	2.7%	209	62%	(260)	-32%
Ford	534	2.5%	1,094	8.5%	1,023	3.4%	(560)	-51%	(489)	-48%
Hino*	316	1.5%	257	2.0%	454	1.5%	59	23%	(138)	-30%
SAMCO	1	0.0%	3	0.0%	37	0.1%	(2)	-67%	(36)	-97%
Thaco Kia	5,112	24.2%	2,488	19.2%	5,445	18.3%	2624	105%	(333)	-6%
Thaco Mazda	2,468	11.7%	1,440	11.1%	3,279	11.0%	1028	71%	(811)	-25%
Peugeot	889	4.2%	505	3.9%	1,174	4.0%	384	76%	(285)	-24%
Thaco Truck	2,225	10.5%	1,225	9.5%	1,250	4.2%	1000	82%	975	78%
Bus Thaco	42	0.2%	36	0.3%	25	0.1%	6	17%	17	68%
Thaco Premium BMW+Mini	101	0.5%	75	0.6%	203	0.7%	26	35%	(102)	-50%
Total Thaco	10,837	51.4%	5,769	44.6%	11,376	38.3%	5068	88%	(539)	-5%
Honda	1,830	8.7%	1,281	9.9%	3,771	12.7%	549	43%	(1941)	-51%
Vinamotor*	22	0.1%	24	0.2%	35	0.1%	(2)	-8%	(13)	-37%
VEAM	44	0.2%	26	0.2%	35	0.1%	18	69%	9	26%
TCIEV	-	0.0%	-	0.0%	-	0.0%	0	#DIV/0!	0	#DIV/0!
Dothanh	118	0.6%	232	1.8%	190	0.6%	(114)	-49%	(72)	-38%
Daewoo Bus	7	0.0%	9	0.1%	-	0.0%	(2)	-22%	7	#DIV/0!
Total	21,100	100%	12,939	100%	29,676	100%	8,161	63%	(8,576)	-29%

*: not including bus chassis - chưa bao gồm chassis xe buýt

3. VAMA YTM Complete Vehicle Sales (YTM 2022 vs YTM 2021) -So sánh cùng kỳ

	YTM 2022		YTM 2021		Difference	
	unit	%	unit	%	unit	%
Mekong (Fiat, Ssangyong, PMC)	-	0.0%	-	0.0%	0	#DIV/0!
Mitsubishi	5,263	10.4%	4,605	12.4%	658	14%
Mercedes-Benz Vietnam	-	0.0%	0	0.0%	0	#DIV/0!
Visuco (Suzuki)	2,605	5.1%	1,485	4.0%	1120	75%
Toyota	10,656	21.0%	6,848	18.4%	3808	56%
Lexus	274	0.5%	128	0.3%	146	114%
Isuzu*	1,348	2.7%	747	2.0%	601	80%
Ford	1,557	3.1%	2,686	7.2%	(1129)	-42%
Hino*	770	1.5%	648	1.7%	122	19%
SAMCO	38	0.1%	65	0.2%	(27)	-42%
Thaco Kia	10,557	20.8%	6,974	18.8%	3583	51%
Thaco Mazda	5,747	11.3%	3,869	10.4%	1878	49%
Peugeot	2,063	4.1%	893	2.4%	1170	131%
Thaco Truck	3,475	6.8%	2,745	7.4%	730	27%
Bus Thaco	67	0.1%	151	0.4%	(84)	-56%
Thaco Premium BMW+Mini	304	0.6%	332	0.9%	(28)	-8%
Total Thaco	22,213	43.1%	14,964	39.4%	7249	48%
Honda	5,601	11.0%	4,296	11.6%	1305	30%
Vinamotor*	57	0.1%	64	0.2%	(7)	-11%
VEAM	79	0.2%	46	0.1%	33	72%
TCIEV	-	0.0%	-	0.0%	0	#DIV/0!
Dothanh	308	0.6%	523	1.4%	(215)	-41%
Daewoo Bus	7	0.0%	50	0.1%	(43)	-86%
Total	50,776	100%	37,155	100%	13,621	37%

*: not including bus chassis - chưa bao gồm chassis xe buýt