

Maker	Model name	Vama Classification	Seat	Sales - March 2022				Share	Sales - YTM 2022				Share
				North	Central	South	Total		North	Central	South	Total	
Mekong Auto	Changan 1.0T -Classic Cabin	Light truck	2 seats				-					-	
Mekong Auto	Changan 1.0T -Standard box	Light truck	2 seats				-					-	
Mekong Auto	Changan 1.0T -Canvas box	Light truck	2 seats				-					-	
Mekong Auto	Changan 1.0T -Composite Box	Light truck	2 seats				-					-	
							-					-	
							-					-	
Mekong	Sub-total						-					-	
Mitsubishi	Outlander	SUV	7 seats	362	126	213	701		596	200	345	1141	
Mitsubishi	Pajero Sport	SUV	7 seats	83	17	53	153		306	44	138	488	
Mitsubishi	Attrage	Sedan	5 seats	404	230	174	808		931	620	493	2044	
Mitsubishi	Xpander (CBU)	MPV	7 seats	565	259	798	1622		1,232	635	2,002	3869	
Mitsubishi	Xpander (CKD)	MPV	7 seats										
Mitsubishi	Triton	Pick-up	5 seats	177	87	127	391		644	379	373	1396	10.4%
Mitsubishi													
Mitsubishi	Sub-total			1591	719	1365	3675		3709	1878	3351	8938	
Suzuki	Carry Blind Van	Van	2 seats	124	3	149	276		190	6	189	385	
Suzuki	Carry Truck	Small truck	2 seats	194	11	237	442		449	15	304	768	
Suzuki	Super Carry Pro	Small truck	2 seats	551	29	408	988		897	53	630	1580	
Suzuki	Ertiga 5MT	MPV	7 seats	9	4	51	64		14	15	81	110	
Suzuki	Ertiga 4AT	MPV	7 seats	65	13	153	231		98	33	192	323	5.8%
Suzuki	Swift	Hatchback	5 seats	45	4	51	100		163	30	79	272	
Suzuki	Ciaz	Sedan	5 seats										
Suzuki	XL7	SUV	7 seats	104	16	192	312		644	114	822	1580	
Suzuki	Sub-total			1092	80	1241	2413		2455	266	2297	5018	
Toyota	Camry	Sedan	5 seats	181	47	232	460		451	128	715	1294	
Toyota	Corolla	Sedan	5 seats	5		1	6		196	18	57	271	
Toyota	Corolla (CBU)	Sedan	6 seats	91	28	139	258		91	28	139	258	
Toyota	Vios	Sedan	5 seats	1,145	436	647	2228		2598	870	1387	4855	
Toyota	Innova	MPV	8 seats	53	5	154	212		109	23	434	566	
Toyota	Fortuner (CBU)	SUV	8 seats	80	10	64	154		256	32	201	489	
Toyota	Fortuner	SUV	8 seats	137	56	296	489		457	197	889	1543	
Toyota	Hiace	Minibus	10 - 16 seats	1		4	5		6	1	11	18	
Toyota	Granvia	MPV	9 seats		1		1			1	4	5	
Toyota	Landeruiser 200 GX 470	SUV	8 seats	7	4	3	14		33	18	25	76	
Toyota	Land Prado	SUV	8 seats	47	9	15	71		81	18	29	128	
Toyota	FT86	Sedan	5 seats										
Toyota	Corolla Cross	SUV	5 seats	1,167	568	638	2373		2669	1323	1454	5446	21.7%
Toyota	Hilux	Pick-up	5 seats		1		1		5	4	1	10	
Toyota	Yaris	Sedan	5 seats	54	18	16	88		134	39	58	231	
Toyota	Alphard	MPV	7 seats	1		10	11		4	1	23	28	
Toyota	Avanza	MPV	7 seats	35	38	110	183		35	38	112	185	
Toyota	Veloz	MPV	8 seats	224	110	315	649		224	110	315	649	
Toyota	Wigo	Sedan	5 seats	30	5	51	86		135	54	257	446	
Toyota	Rush	SUV	7 seats						114	88	262	464	
Toyota	Raize	SUV	5 seats	292	163	233	688		693	425	553	1671	
Toyota	Sub-total			3550	1499	2928	7977		8291	3416	6926	18633	
Isuzu	D-Max	Pick-up	5 seats	60	24	48	132		131	64	152	347	
Isuzu	mu-X	SUV	7 seats	11	7	39	57		22	9	64	95	
Isuzu	Truck	Other Truck	3 seats	398	74	706	1178		748	114	1411	2273	3.2%
Isuzu	Bus Chassis	Chassis											
Isuzu	Sub-total			469	105	793	1367		901	187	1627	2715	
Ford	EcoSport	SUV							50	28	9	87	
Ford	Transit	Minibus	16 seats	24	10	119	153		56	48	175	279	
Ford	Ranger	Pick-up	5 seats	331	215	382	928		789	494	632	1915	
Ford	Everest	SUV	7 seats	137	82	282	501		216	161	332	709	
Ford	Explorer	SUV		78	29	72	179		127	49	130	306	
Ford	Tourneo	MPV	7 seats			2	2		4	9	11	24	3.9%
Ford	Sub-total			570	336	857	1763		1242	789	1289	3320	
Hino	HINO	Other Truck	3 seats	102	52	349	503		315	147	811	1273	1.5%
Hino	Bus Chassis	Chassis											
Hino	Sub-total			102	52	349	503		315	147	811	1273	
SAMCO	SAMCO 24 CN - 46CN	Medium bus	27 seats			2	2		10		2	12	
SAMCO	SAMCO B40 - B80	Large bus	40 seats	7		8	15		7		17	24	
SAMCO	SAMCO PRIMAS (Sleeper coaches)	Large bus	45 seats										
SAMCO	Truck	Medium truck	3 seats							6		6	
SAMCO	Crane truck	Crane truck (SPV)	3 seats										
SAMCO	Road cleaning truck	Road cleaning truck (SPV)	3 seats								1	1	
SAMCO	Garbage compactor truck	Garbage compactor truck (SPV)	3 seats			2	2				10	10	
SAMCO	Hydraulic crane truck	Hydraulic crane truck (SPV)	3 seats										
SAMCO	Vaccum tank truck	Vaccum tank truck (SPV)	3 seats										
SAMCO	Stage truck	Stage truck (SPV)	3 seats										
SAMCO	Fire truck	Fire fighting truck (SPV)	7 seats										
SAMCO	Hooklift (SPV)	Hooklift (SPV)	3 seats							2		2	
SAMCO	Sewage suction truck	Sewage suction truck (SPV)	3 seats			1	1				2	2	
SAMCO	Prisoner transport vehicle	Prisoner transport vehicle (SPV)	3 seats										
SAMCO	Car carrying truck	Car Carrying Truck (SPV)	3 seats								1	1	
SAMCO	Aerial Platform Truck	Aerial Platform Truck (SPV)	3 seats										
SAMCO	Xe chi huy chĩa chày (SPV)	Xe chi huy chĩa chày (SPV)	4 seats										
SAMCO	Xe hiện màu lưu động (SPV)	Xe hiện màu lưu động (SPV)	4 seats										
SAMCO	Bus Chassis	Chassis											
SAMCO	Sub-total			7	13	20	40		17	8	33	58	
THACO KIA	Morning	Hatchback	5 seats	446	38	139	623		1,016	87	351	1454	
THACO KIA	K3	Sedan	5 seats	757	150	420	1327		2,123	365	1,088	3576	
THACO KIA	Sorento	SUV	7 seats	238	31	259	528		600	67	622	1289	
THACO KIA	Rondo	MPV	7 seats						-	-	-	-	
THACO KIA	Carnival	MPV	7 seats	391	80	707	1178		886	125	1,869	2880	19.6%
THACO KIA	K5	Sedan	5 seats	67	13	135	215		198	75	327	600	
THACO KIA	Soluto	Sedan	5 seats	242	84	208	534		741	200	419	1360	
THACO KIA	Seltos	Crossover	5 seats	686	158	436	1280		2,165	602	1,218	3985	
THACO KIA	Avella	Crossover	5 seats	384	72	97	553		453	107	187	647	

Maker	Model name	Vama Classification	Seat	Sales - March 2022				Share	Sales - YTM 2022				Share	
				North	Central	South	Total		North	Central	South	Total		
THACO KIA				Sub-total					8699 1774 6322 16795					
THACO MAZDA	Mazda2	Sedan	5 seats	75	15	39	129	408	147	219	774	10.6%		
THACO MAZDA	Mazda3	Sedan	5 seats	455	110	220	785	1,015	309	667	1991			
THACO MAZDA	CX-5	Crossover	5 seats	853	164	348	1365	2,076	471	1,088	3635			
THACO MAZDA	Mazda 6	Sedan	5 seats	29	6	45	80	123	24	114	261			
THACO MAZDA	BT-50	Pick-up	5 seats	34	14	42	90	95	40	136	271			
THACO MAZDA	CX-8	SUV	7 seats	223	27	305	555	603	74	535	1212			
THACO MAZDA	CX-3	SUV	5 seats	103	35	76	214	268	109	185	562			
THACO MAZDA	CX-30	SUV	7 seats	56	14	38	108	213	42	112	367			
THACO MAZDA				Sub-total					4801 1216 3056 9073					
THACO PREMIUM	Peugeot	peugeot	7 seats	488	204	429	1121	1,432	582	1,170	3184		3.7%	
PEUGEOT				Sub-total					1432 582 1170 3184					
THACO TRUCK	K2700 (K200)	Small truck	2 seats	190	27	134	351	485	89	413	987	6.9%		
THACO TRUCK	K3000 (K250)	Small truck	2 seats	256	39	279	574	793	138	727	1658			
THACO TRUCK	Thaco truck	Light truck	2 seats	381	135	393	909	836	312	986	2134			
THACO TRUCK	Thaco dumptruck (SPV)	Dump truck (SPV)	2 seats	178	85	358	621	328	163	660	1151			
THACO TRUCK				Sub-total					2442 702 2786 5930					
BUS THACO	Thaco 28 45 seats	Large bus	28 ~ 45 seats	2	1	5	8	8	3	19	30	0.1%		
BUS THACO	Minibus	Minibus		10	4	13	27	31	17	24	72			
BUS THACO				Sub-total					39 20 43 102					
Honda	CR-V (CKD)	SUV	7 seats	549	144	298	991	1271	475	799	2545	10.7%		
Honda	CITY	Sedan	5 seats	872	366	506	1744	1816	1044	1400	4260			
Honda	Jazz	Sedan	5 seats											
Honda	Accord	Sedan	5 seats	1	1	18	20	7	8	45	60			
Honda	Odyssey	MPV	7 seats											
Honda	Civic	Sedan	5 seats	41	24	112	177	89	66	318	473			
Honda	Brio	Sedan	5 seats	104	79	79	262	420	365	293	1078			
Honda	HR-V	SUV	5 seats	154	114	142	410	294	222	273	789			
Honda				Sub-Total					3897 2180 3128 9205					
VINAMOTOR	Hyundai	Large bus	29-80 Seats	9			9	21			21		0.1%	
VINAMOTOR	Hyundai	Medium truck	Under 10T	25			25	70			70			
VINAMOTOR	Vinamotor Cabstar	Small truck	Under 3.5T	-			-							
VINAMOTOR				Sub-Total					91					
VEAM	VEAM Motor	Light truck	2~3	36	9	29	74	54	15	84	153	0.2%		
VEAM	MAZ	Medium truck	2~3											
VEAM				Sub-Total					54 15 84 153					
TCIEV	Sunny XL	Sedan	5 seats									0.6%		
TCIEV	Sunny XV	Sedan	5 seats											
TCIEV	X-Trail 2.0L	SUV	5 + 2 seats											
TCIEV	X-Trail 2.5L	SUV	5 + 2 seats											
TCIEV				Sub-Total					178 38 268 484					
HYUNDAI	County	Medium bus	29 seats									0.6%		
HYUNDAI	Mighty CBU	Light truck	3 seats											
HYUNDAI	Mighty CKD	Light truck	3 seats	56	16	104	176	178	38	268	484			
DOZHANH				Sub-Total					178 38 268 484					
VIDABUS	G8	Large bus	29-34 seats									0.0%		
VIDABUS	G11	Large bus	47 seats											
VIDABUS	G12	Large bus	47 seats											
VIDABUS	GVD090	Large bus												
VIDABUS	GDW6117	Large bus	47 seats											
VIDABUS	Lestar	Medium bus	29 seats											
VIDABUS	BC095	City bus	60 seats											
VIDABUS	BC110	City bus	70-80 seats											
VIDABUS	BS 106 CNG	City bus												
VIDABUS	BS 106 DIESEL	City bus												
VIDABUS	BS 090 DIESEL	City bus						7			7			
DAEWOO BUS				Sub-Total					7					

No	Vehicle Type	Sales - March 2022				Sales - YTM 2022			
		North	Central	South	Total	North	Central	South	Total
I	Passenger cars (PC)								
1	Sedans	4,553	1,612	3,042	9,207	11,476	4,360	7,996	23,832
2	Sport utility vehicles (SUV)	3,828	1,452	3,218	8,498	9,513	3,695	7,779	20,987
3	Cross-over cars	1,923	394	881	3,198	5,211	1,326	2,734	9,271
4	Multi-purpose vehicles (MPV)	1,343	510	2,300	4,153	2,606	990	5,043	8,639
5	Convertible cars	-	-	-	-	-	-	-	-
6	Hatchback	491	42	190	723	1,179	117	430	1,726
7	Others (please specify)	-	-	-	-	-	-	-	-
8	Mercedes-Benz's PC subtotal	-	-	-	-	-	-	-	-
9	Lexus's PC subtotal	63	-	57	120	211	-	183	394
10	Thaco Premium subtotal	50	9	61	120	189	27	208	424
11	Thaco Peugeot's PC subtotal	488	204	429	1,121	1,432	582	1,170	3,184
	Subtotal	12,778	4,221	38,378	25,348	31,217	11,697	29,121	88,497
	In percentage (%)	46.94%	15.56%	37.50%	100.00%	46.48%	16.21%	37.31%	100.00%
II	Commercial vehicles (CV)								
	Trucks								
11	Pick-ups	602	341	599	1,542	1,664	981	1,294	3,939
12	Vans	124	3	149	276	190	6	189	385
13	Small trucks (G.V.M ≤ 5,000 Kg)	1,191	106	1,058	2,355	2,624	295	2,074	4,993
14	Light trucks (5,000 Kg < G.V.M ≤ 10,000 Kg)	473	160	526	1,159	1,068	365	1,338	2,771
15	Medium trucks (10,000 Kg < G.V.M ≤ 24,000 Kg)	25	-	-	25	70	6	-	76
16	Heavy-duty trucks (24,000 Kg < G.V.M < 45,000 Kg)	-	-	-	-	-	-	-	-
17	Super heavy trucks (G.V.M ≥ 45,000 Kg)	-	-	-	-	-	-	-	-
18	Other Trucks	500	126	1,055	1,681	1,063	261	2,222	3,546
19	Tractor trucks	-	-	-	-	-	-	-	-
20	Mercedes-Benz's CV (FUSO) subtotal	-	-	-	-	-	-	-	-
	Subtotal	2,915	736	3,087	7,138	6,679	1,914	7,117	15,710
	In percentage (%)	41.42%	10.46%	48.12%	100.00%	42.51%	12.18%	45.30%	100.00%
	Buses								
21	Mini-buses (10-16 seats)	35	14	136	185	93	66	310	360
22	Medium-buses (17-30 seats)	-	-	2	2	-	-	-	2

Maker	Model name	Vama Classification	Seat	Sales - March 2022				Share	Sales - YTM 2022				Share
				North	Central	South	Total		North	Central	South	Total	
23	Large buses / Coaches [(31-55) seats]			18	1	13	32		36	3	36	75	
24	Sleeping buses			-	-	-	-		-	-	-	-	
25	City buses of all lengths			-	-	-	-		7	-	-	7	
26	Bus rapid transit (BRT)			-	-	-	-		-	-	-	-	
27	Bus chassis (incompletely-built vehicles)			-	-	-	-		-	-	1	1	
	Subtotal			18	1	13	32		36	3	36	75	
	In percentage (%)			24.20%	6.85%	68.95%	100.00%		31.53%	14.90%	53.56%	100.00%	
III	Special-Purpose Vehicles												
28	Dump trucks			178	85	358	621		328	163	660	1,151	
29	Concrete mixer trucks			-	-	-	-		-	-	-	-	
30	Tanker trucks			-	-	-	-		-	-	-	-	
31	Refrigerator trucks			-	-	-	-		-	-	-	-	
32	Ambulance			-	-	-	-		-	-	-	-	
33	Fire-fighting trucks			-	-	-	-		-	-	-	-	
34	Garbages			-	-	2	2		-	-	10	10	
35	Hydraulic crane truck			-	-	-	-		-	-	-	-	
36	Sprinklers (road cleaning trucks)			-	-	-	-		-	-	1	1	
37	Crane trucks			-	-	-	-		-	-	-	-	
38	X-Ray medical vehicles			-	-	-	-		-	-	-	-	
39	Truck-mounted concret pumps			-	-	-	-		-	-	-	-	
40	Car transport (carrying) truck			-	-	-	-		-	-	1	1	
41	Hooklift			-	-	-	-		-	2	-	2	
42	Prisoner transport truck			-	-	-	-		-	-	-	-	
43	Mobile Sewer Jetting Machine (SPV)			-	-	-	-		-	-	-	-	
44	Sewage suction truck (SPV)			-	-	1	1		-	-	2	2	
45	Vacuum tank truck (SPV)			-	-	-	-		-	-	-	-	
46	Aerial Platform Truck (SPV)			-	-	-	-		-	-	-	-	
47	Stage truck (SPV)			-	-	-	-		-	-	-	-	
48	Xe chi huy chữa cháy (SPV)			-	-	-	-		-	-	-	-	
49	Xe hiển máu lưu động (SPV)			-	-	-	-		-	-	-	-	
	Subtotal			178	85	358	621		328	163	674	1,157	
	In percentage (%)			28.53%	13.62%	57.85%	100.00%		28.11%	14.14%	57.75%	100.00%	
	Grand-total			15885	5059	14077	35021		38970	13245	33582	85797	
	In percentage (%)			45.36%	14.45%	40.20%	100.00%		45.42%	15.44%	39.14%	100.00%	