

1. VAMA Sales Figures - Total market and segment - Sản Lượng Bán Hàng

2021 - THÁNG 3/2022

	Mar-22	Mar-21	Feb-22	Difference March-22 vs March-21	Difference March-22 vs February-22
<b>Total*</b>	<b>35,021</b>	<b>29,329</b>	<b>21,100</b>	<b>19%</b>	<b>66%</b>
1. Passenger cars (PC)	27,140	20,382	16,807	33%	61%
2. Commercial vehicles (CV)	7,257	8,529	3,889	-15%	87%
2.1 Trucks	7,038	8,325	3,741	-15%	88%
2.2 Buses	219	204	148	7%	48%
3. Special-purpose vehicles	624	418	404	49%	54%
Bus chassis (khung xe buýt)	0	12	0	-100%	#DIV/0!

\*: not including bus chassis - chưa bao gồm chassis xe buýt

YTM 2022

	YTM 2022	YTM 2021	Difference
<b>Total*</b>	<b>85,797</b>	<b>66,484</b>	<b>29%</b>
1. Passenger cars (PC)	68,457	49,429	38%
2. Commercial vehicles (CV)	16,173	16,326	-1%
2.1 Trucks	15,710	15,753	0%
2.2 Buses	463	573	-19%
3. Special-purpose vehicles	1,167	729	60%
Bus chassis (khung xe buýt)	1	24	-96%

2. VAMA Complete Vehicles in March 2022 vs March 2021 vs February 2022 - So sánh tháng

	Mar-22		Mar-21		Feb-22		Difference March-22 vs March-21		Difference March-22 vs February-22	
	unit	%	unit	%	unit	%	unit	%	unit	%
Mekong (Fiat, Ssangyong, PMC)	-	0.0%	-	0.0%	-	0.0%	0	#DIV/0!	0	#DIV/0!
Mitsubishi	3,675	10.5%	2,508	8.6%	1,682	8.0%	1167	47%	1993	118%
Mercedes-Benz Vietnam	0	0.0%	0	0.0%	0	0.0%	0	#DIV/0!	0	#DIV/0!
Visuco (Suzuki)	2,413	6.9%	2,433	8.3%	817	3.9%	(20)	-1%	1596	195%
Toyota	7,977	22.8%	6,528	22.3%	4,288	20.3%	1449	22%	3689	86%
Lexus	120	0.3%	152	0.5%	60	0.3%	(32)	-21%	60	100%
Isuzu*	1,367	3.9%	1,055	3.6%	544	2.6%	312	30%	823	151%
Ford	1,763	5.0%	3,228	11.0%	534	2.5%	(1465)	-45%	1229	230%
Hino*	503	1.4%	469	1.6%	316	1.5%	34	7%	187	59%
SAMCO	20	0.1%	45	0.2%	1	0.0%	(25)	-56%	19	1900%
Thaco Kia	6,238	17.8%	3,745	12.8%	5,112	24.2%	2493	67%	1126	22%
Thaco Mazda	3,326	9.5%	2,606	8.9%	2,468	11.7%	720	28%	858	35%
Peugeot	1,121	3.2%	647	2.2%	889	4.2%	474	73%	232	26%
Thaco Truck	2,455	7.0%	2,825	9.6%	2,225	10.5%	(370)	-13%	230	10%
Bus Thaco	35	0.1%	55	0.2%	42	0.2%	(20)	-36%	(7)	-17%
Thaco Premium BMW+Mini	120	0.3%	127	0.4%	101	0.5%	(7)	-6%	19	19%
<b>Total Thaco</b>	<b>13,295</b>	<b>38.0%</b>	<b>10,005</b>	<b>34.1%</b>	<b>1</b>	<b>0.0%</b>	<b>3290</b>	<b>33%</b>	<b>13294</b>	<b>1393935%</b>
Honda	3,604	10.3%	2,486	8.5%	1,830	8.7%	1118	45%	1774	97%
Vinamotor*	34	0.1%	68	0.2%	22	0.1%	(34)	-50%	12	55%
VEAM	74	0.2%	57	0.2%	44	0.2%	17	30%	30	68%
TCIEV	-	0.0%	-	0.0%	-	0.0%	0	#DIV/0!	0	#DIV/0!
Dothanh	176	0.5%	292	1.0%	118	0.6%	(116)	-40%	58	49%
Daewoo Bus	-	0.0%	3	0.0%	7	0.0%	(3)	-100%	(7)	-100%
<b>Total</b>	<b>35,021</b>	<b>100%</b>	<b>29,329</b>	<b>100%</b>	<b>21,100</b>	<b>100%</b>	<b>5,692</b>	<b>19%</b>	<b>13,921</b>	<b>66%</b>

\*: not including bus chassis - chưa bao gồm chassis xe buýt

3. VAMA YTM Complete Vehicle Sales (YTM 2022 vs YTM 2021) -So sánh cùng kỳ

	YTM 2022		YTM 2021		Difference	
	unit	%	unit	%	unit	%
Mekong (Fiat, Ssangyong, PMC)	-	0.0%	-	0.0%	0	#DIV/0!
Mitsubishi	8,938	10.4%	7,113	10.7%	1825	26%
Mercedes-Benz Vietnam	-	0.0%	0	0.0%	0	#DIV/0!
Visuco (Suzuki)	5,018	5.8%	3,918	5.9%	1100	28%
Toyota	18,633	21.7%	13,376	20.1%	5257	39%
Lexus	394	0.5%	280	0.4%	114	41%
Isuzu*	2,715	3.2%	1,802	2.7%	913	51%
Ford	3,320	3.9%	5,914	8.9%	(2594)	-44%
Hino*	1,273	1.5%	1,117	1.7%	156	14%
SAMCO	58	0.1%	110	0.2%	(52)	-47%
Thaco Kia	16,795	19.6%	10,719	16.1%	6076	57%
Thaco Mazda	9,073	10.6%	6,475	9.7%	2598	40%
Peugeot	3,184	3.7%	1,540	2.3%	1644	107%
Thaco Truck	5,930	6.9%	5,570	8.4%	360	6%
Bus Thaco	102	0.1%	206	0.3%	(104)	-50%
Thaco Premium BMW+Mini	424	0.5%	459	0.7%	(35)	-8%
<b>Total Thaco</b>	<b>35,508</b>	<b>40.9%</b>	<b>24,969</b>	<b>36.9%</b>	<b>10539</b>	<b>42%</b>
Honda	9,205	10.7%	6,782	10.2%	2423	36%
Vinamotor*	91	0.1%	132	0.2%	(41)	-31%
VEAM	153	0.2%	103	0.2%	50	49%
TCIEV	-	0.0%	-	0.0%	0	#DIV/0!
Dothanh	484	0.6%	815	1.2%	(331)	-41%
Daewoo Bus	7	0.0%	53	0.1%	(46)	-87%
<b>Total</b>	<b>85,797</b>	<b>100%</b>	<b>66,484</b>	<b>100%</b>	<b>19,313</b>	<b>29%</b>

\*: not including bus chassis - chưa bao gồm chassis xe buýt