

Maker	Model name	Vama Classification	Seat	Sales - Sep 2022				Share	Sales - YTM 2022				Share
				North	Central	South	Total		North	Central	South	Total	
Mekong Auto	Changan 1.0T -Classic Cabin	Light truck	2 seats				-					-	
Mekong Auto	Changan 1.0T -Standard box	Light truck	2 seats				-					-	
Mekong Auto	Changan 1.0T -Canvas box	Light truck	2 seats				-					-	
Mekong Auto	Changan 1.0T -Composite Box	Light truck	2 seats				-					-	
							-					-	
							-					-	
							-					-	
Mekong	Sub-total						-					-	
Mitsubishi	Outlander	SUV	7 seats	157	51	128	336		1755	587	1334	3676	
Mitsubishi	Pajero Sport	SUV	7 seats	9	3	10	22		521	86	286	893	
Mitsubishi	Attrage	Sedan	5 seats	312	215	170	697		2,370	1,652	1,590	5,612	
Mitsubishi	Xpander (CBU)	MPV	7 seats	863	403	1,053	2,319		4,727	3,029	7,991	15,747	
Mitsubishi	Xpander (CKD)	MPV	7 seats	15	28	54	97		52	101	213	366	
Mitsubishi	Triton	Pick-up	5 seats	207	120	98	425		1,850	1,037	1,115	4,002	11.4%
Mitsubishi													
Mitsubishi	Sub-total			1563	820	1513	3896		11275	6492	12529	30296	
Suzuki	Carry Blind Van	Van	2 seats	63	5	20	88		683	26	551	1,260	
Suzuki	Carry Truck	Small truck	2 seats	126	6	41	173		1,260	39	720	2,019	
Suzuki	Super Carry Pro	Small truck	2 seats	114	32	108	254		1,407	166	1,058	2,631	
Suzuki	Ertiga 5MT	MPV	7 seats						24	27	145	196	
Suzuki	Ertiga 4AT	MPV	7 seats	3			3		125	38	270	433	
Suzuki	Ertiga Hybrid 4AT	MPV	7 seats	17	4	18	39		17	4	18	39	4.6%
Suzuki	Ertiga Hybrid 5MT	MPV	7 seats										
Suzuki	Swift	Hatchback	5 seats	14	1	6	21		278	51	122	451	
Suzuki	Ciaz	Sedan	5 seats	5	1	1	7		16	4	8	28	
Suzuki	XL7	SUV	7 seats	204	37	212	453		1,839	449	2,763	5,051	
Suzuki	Sub-total			546	86	409	1,041		5,649	804	5,658	12,111	
Toyota	Camry	Sedan	5 seats	57	10	41	108		1,264	391	1,674	3,329	
Toyota	Corolla	Sedan	5 seats						196	18	57	271	
Toyota	Corolla (CBU)	Sedan	6 seats	191	34	178	403		972	274	1,150	2,396	
Toyota	Vios	Sedan	5 seats	1,083	506	804	2,393		7,304	3,196	6,083	16,583	
Toyota	Innova	MPV	8 seats	40	13	294	347		364	74	1,701	2,139	
Toyota	Fortuner (CBU)	SUV	8 seats	27	6	19	52		519	96	484	1,099	
Toyota	Fortuner	SUV	8 seats	118	93	400	611		1,214	617	2,767	4,598	
Toyota	Hiace	Minibus	10 - 16 seats						9	2	25	36	
Toyota	Granvia	MPV	9 seats							1	4	5	
Toyota	Landeruiser 200 GX 470	SUV	8 seats	17	4	12	33		89	42	74	205	
Toyota	Land Prado	SUV	8 seats	9	2	3	14		164	58	103	325	
Toyota	FT86	Sedan	5 seats										
Toyota	Corolla Cross	SUV	5 seats	487	211	421	1,119		6,713	3,329	4,445	14,487	24.2%
Toyota	Hilux	Pick-up	5 seats						5	4	1	10	
Toyota	Yaris	Sedan	5 seats	17	8	5	30		274	92	128	494	
Toyota	Alphard	MPV	7 seats	5			5		21	3	36	60	
Toyota	Avanza	MPV	7 seats	110	82	293	485		600	435	1,248	2,283	
Toyota	Veloz	MPV	8 seats	674	401	1,497	2,572		3,198	1,633	4,828	9,659	
Toyota	Wigo	Sedan	5 seats						137	60	291	488	
Toyota	Rush	SUV	7 seats						114	88	262	464	
Toyota	Raize	SUV	5 seats	274	139	194	607		2,263	1,245	1,691	5,199	
Toyota	Sub-total			3,109	1,509	4,161	8,779		25,420	11,658	27,052	64,130	
Isuzu	D-Max	Pick-up	5 seats	11	2		13		238	110	272	620	
Isuzu	mu-X	SUV	7 seats	16	3	39	58		100	21	197	318	
Isuzu	Truck	Other Truck	3 seats	367	59	621	1,047		2,626	429	4,447	7,502	3.2%
Isuzu													
Isuzu	Bus Chassis	Chassis									25	25	
Isuzu	Sub-total			394	64	660	1,118		2,964	560	4,916	8,440	
Ford	EcoSport	SUV							50	28	9	87	
Ford	Transit	Minibus	16 seats	135	32	170	337		574	144	939	1,657	
Ford	Ranger CBU	Pick-up	5 seats						316	209	385	910	
Ford	Ranger CKD	Pick-up	5 seats	479	431	809	1,719		3,083	2,121	3,520	8,724	
Ford	Everest	SUV	7 seats	295	152	352	799		1,182	647	1,683	3,512	
Ford	Explorer	SUV		35	7	17	59		277	96	231	604	
Ford	Tourneo	MPV	7 seats						4	9	11	24	5.9%
Ford													
Ford	Sub-total			944	622	1,348	2,914		5,486	3,254	6,778	15,518	
Hino	HINO	Other Truck	3 seats	122	70	278	470		1,078	544	2,633	4,255	1.6%
Hino													
Hino	Bus Chassis	Chassis											
Hino	Sub-total			122	70	278	470		1,078	544	2,633	4,255	
SAMCO	SAMCO 24 CN ~ 46CN	Medium bus	27 seats	11		5	16		35	1	49	85	
SAMCO	SAMCO B40 ~ B80	Large bus	40 seats						9	5	26	40	
SAMCO	SAMCO PRIMAS (Sleeper coaches)	Large bus	45 seats										
SAMCO	Truck	Medium truck	3 seats							6		6	
SAMCO	Crane truck	Crane truck (SPV)	3 seats										
SAMCO	Road cleaning truck	Road cleaning truck (SPV)	3 seats								1	1	
SAMCO	Garbage compactor truck	Garbage compactor truck (SPV)	3 seats			1	1				13	13	
SAMCO	Hydraulic crane truck	Hydraulic crane truck (SPV)	3 seats										
SAMCO	Vacuum tank truck	Vacuum tank truck (SPV)	3 seats										
SAMCO	Stage truck	Stage truck (SPV)	3 seats										
SAMCO	Fire truck	Fire fighting truck (SPV)	7 seats								1	1	0.1%
SAMCO	Hooklift	Hooklift (SPV)	3 seats							12		12	
SAMCO	Sewage suction truck	Sewage suction truck (SPV)	3 seats								4	4	
SAMCO	Prisoner transport vehicle	Prisoner transport vehicle (SPV)											
SAMCO	Car carrying truck	Car Carrying Truck (SPV)	3 seats							1	1	2	
SAMCO	Aerial Platform Truck	Aerial Platform Truck (SPV)	3 seats										
SAMCO	Xe chỉ lựu chữa cháy	Xe chỉ lựu chữa cháy (SPV)	4 seats										
SAMCO	Xe hiện màu lưu động	Xe hiện màu lưu động (SPV)	4 seats										
SAMCO	Bus Chassis	Chassis											
SAMCO	Sub-total			11		6	17		44	25	95	164	
THACO KIA	Morning	Hatchback	5 seats	7	36	81	124		2,286	234	1,058	3,578	
THACO KIA	K3	Sedan	5 seats	227	79	216	522		4,866	1,046	3,130	9,042	
THACO KIA	Sorento	SUV	7 seats	115	16	117	248		1,665	200	1,785	3,650	
THACO KIA	Rondo	MPV	7 seats										
THACO KIA	Carnival	MPV	7 seats	157	25	275	457		2,495	236	5,079	7,810	
THACO KIA		Sedan		40	8	80	128		1,280	230	1,100	2,610	18.0%

Maker	Model name	Vama Classification	Seat	Sales - Sep 2022				Share	Sales - YTM 2022				Share
				North	Central	South	Total		North	Central	South	Total	
THACO KIA	Soluto	Sedan	5 seats	56	9	154	219	1,559	331	1,376	3,266		
THACO KIA	Seltos	Crossover	5 seats	508	110	208	826	5,845	1,229	2,805	9,879		
THACO KIA	Sonet	Crossover	5 seats	470	165	250	885	4,603	757	1,924	7,284		
THACO KIA	Sportage	SUV	5 seats	132	40	283	455	779	210	865	1,854		
THACO KIA	Sub-total			1,712	488	1,664	3,864	24,573	4,369	18,850	47,792		
THACO MAZDA	Mazda2	Sedan	5 seats	219	77	120	416	1,347	321	820	2,488		
THACO MAZDA	Mazda3	Sedan	5 seats	206	84	223	513	3,729	620	2,780	7,129		
THACO MAZDA	CX-5	Crossover	5 seats	243	51	166	460	5,528	1,132	3,310	9,970		
THACO MAZDA	Mazda 6	Sedan	5 seats	24	7	66	97	319	57	508	884		
THACO MAZDA	BT-50	Pick-up	5 seats	6	2	13	21	202	88	242	532		
THACO MAZDA	CX-8	SUV	7 seats	44	7	123	174	1,132	136	1,559	2,827		
THACO MAZDA	CX-3	SUV	5 seats	30	18	22	70	714	213	499	1,426		
THACO MAZDA	CX-30	SUV	7 seats	54	9	74	137	605	111	586	1,302		
THACO MAZDA	Sub-total			826	255	807	1,888	13,576	2,678	10,304	26,558		
THACO PREMIUM	Peugeot	peugeot	7 seats	286	100	225	611	3,865	1,585	3,375	8,825		
PEUGEOT	Sub-total			286	100	225	611	3,865	1,585	3,375	8,825		
THACO TRUCK	K2700 (K200)	Small truck	2 seats	174	28	127	329	1,620	290	1,246	3,156		
THACO TRUCK	K3000 (K250)	Small truck	2 seats	272	37	206	515	2,054	404	1,823	4,281		
THACO TRUCK	Thaco truck	Light truck	2 seats	349	114	301	764	2,613	1,005	3,029	6,647		
THACO TRUCK	Thaco dumptruck (SPV)	Dump truck (SPV)	2 seats	52	26	109	187	872	392	1,593	2,857		
THACO TRUCK	Sub-total			847	205	743	1,795	7,159	2,091	7,691	16,941		
BUS THACO	Thaco 28 45 seats	Large bus	28 ~ 45 seats	30	9	23	62	183	62	157	402		
BUS THACO	Minibus	Minibus			2	3	5	93	45	95	233		
BUS THACO	Sub-total			30	11	26	67	276	107	252	635		
Honda	CR-V (CKD)	SUV	7 seats	354	137	224	715	3,568	1,535	2,456	7,559		
Honda	CITY	Sedan	5 seats	442	307	365	1,114	5,079	3,139	3,847	12,065		
Honda	Jazz	Sedan	5 seats										
Honda	Accord	Sedan	5 seats	3	4	11	18	34	31	136	201		
Honda	Odyssey	MPV	7 seats										
Honda	Civic	Sedan	5 seats	35	25	56	116	314	235	1,088	1,637		
Honda	Brio	Sedan	5 seats	1			1	697	690	566	1,953		
Honda	HR-V	SUV	5 seats	4	1	1	6	692	473	563	1,728		
Honda	Sub-Total			839	474	657	1,970	10,384	6,103	8,656	25,143		
VINAMOTOR	Hyundai	Large bus	29-80 Seats	12			12	93			93		
VINAMOTOR	Vinamotor K6	Medium truck	Under 10T					135			135		
VINAMOTOR	Vinamotor Cabstar	Small truck	Under 3.5T										
VINAMOTOR	Sub-Total			12			12	228			228		
VEAM	VEAM Motor	Light truck	2~3	13	10	8	31	185	49	205	439		
VEAM	MAZ	Medium truck	2~3										
VEAM	Sub-Total			13	10	8	31	185	49	205	439		
TCIEV	Sunny XL	Sedan	5 seats										
TCIEV	Sunny XV	Sedan	5 seats										
TCIEV	X-Trail 2.0L	SUV	5 + 2 seats										
TCIEV	X-Trail 2.5L	SUV	5 + 2 seats										
TCIEV	Sub-Total												
HYUNDAI	County	Medium bus	29 seats										
HYUNDAI	Mighty CBU	Light truck	3 seats										
HYUNDAI	Mighty CKD	Light truck	3 seats	15	25	65	105	451	131	719	1,301		
DO THANH	Sub-Total			15	25	65	105	451	131	719	1,301		
VIDABUS	G8	Large bus	29-34 seats					8			8		
VIDABUS	G11	Large bus	47 seats					15			15		
VIDABUS	G12	Large bus	47 seats										
VIDABUS	GVD090	Large bus											
VIDABUS	GDW6117	Large bus	47 seats										
VIDABUS	Lestar	Medium bus	29 seats										
VIDABUS	BC095	City bus	60 seats										
VIDABUS	BC110	City bus	70-80 seats						1		1		
VIDABUS	BS 106 CNG	City bus											
VIDABUS	BS 106 DIESEL	City bus											
VIDABUS	BS 090 DIESEL	City bus						14			14		
DAEWOO BUS	Sub-Total							37	1		38		
Sub-Total													

No	Vehicle Type	Sales - Sep 2022				Sales - YTM 2022			
		North	Central	South	Total	North	Central	South	Total
I	Passenger cars (PC)								
1	Sedans	2,918	1,374	2,490	6,782	30,952	12,283	26,060	69,295
2	Sport utility vehicles (SUV)	2,381	936	2,651	5,968	25,955	10,267	24,642	60,864
3	Cross-over cars	1,221	326	624	2,171	15,976	3,118	8,039	27,133
4	Multi-purpose vehicles (MPV)	1,884	956	3,487	6,327	11,627	5,590	21,547	38,764
5	Convertible cars	-	-	-	-	-	-	-	-
6	Hatchback	21	37	87	145	2,564	285	1,180	4,029
7	Others (please specify)	-	-	-	-	-	-	-	-
8	Mercedes-Benz's PC subtotal	-	-	-	-	-	-	-	-
9	Lexus's PC subtotal	81	-	55	136	698	-	576	1,274
10	Thaco Premium subtotal	15	3	24	42	377	58	428	863
11	Thaco Peugeot's PC subtotal	286	100	225	611	3,865	1,585	3,375	8,825
	Subtotal	8,807	3,732	5,843	18,382	92,014	33,196	83,847	209,057
	In percentage (%)	39.70%	16.82%	43.47%	100.00%	43.60%	15.72%	40.68%	100.00%
II	Commercial vehicles (CV)								
	Trucks								
11	Pick-ups	703	555	920	2,178	5,694	3,569	5,535	14,798
12	Vans	63	5	20	88	683	26	551	1,260
13	Small trucks (G.V.M ≤ 5,000 Kg)	686	103	482	1,271	6,341	899	4,847	12,087
14	Light trucks (5,000 Kg < G.V.M ≤ 10,000 Kg)	377	149	374	900	3,249	1,185	3,953	8,387
15	Medium trucks (10,000 Kg < G.V.M ≤ 24,000 Kg)	-	-	-	-	135	6	-	141
16	Heavy-duty trucks (24,000 Kg < G.V.M < 45,000 Kg)	-	-	-	-	-	-	-	-
17	Super heavy trucks (G.V.M ≥ 45,000 Kg)	-	-	-	-	-	-	-	-
18	Other Trucks	489	129	899	1,517	3,704	973	7,080	11,757
19	Tractor trucks	-	-	-	-	-	-	-	-
20	Mercedes-Benz's CV (EUSO) subtotal	-	-	-	-	-	-	-	-
	Subtotal	2,118	841	2,290	5,249	21,121	7,069	20,023	48,213

Maker	Model name	Vama Classification	Seat	Sales - Sep 2022				Share	Sales - YTM 2022				Share
				North	Central	South	Total		North	Central	South	Total	
	In percentage (%)			38.93%	15.80%	45.26%	100.00%		40.90%	13.75%	45.36%	100.00%	
	Buses												
21	Minibuses [(10-16) seats]			135	34	173	342		676	191	1,059	1,926	
22	Medium buses / Coaches [(17-30) seats]			11	-	5	16		35	1	49	85	
23	Large buses / Coaches [(31-55) seats]			42	9	23	74		308	67	183	558	
24	Sleeping buses			-	-	-	-		-	-	-	-	
25	City buses of all lengths			-	-	-	-		14	1	-	15	
26	Bus rapid transit (BRT)			-	-	-	-		-	-	-	-	
27	Bus chassis (incompletely-built vehicles)			-	-	-	-		-	-	25	25	
	Subtotal			188	43	201	432		1,033	260	1,291	2,584	
	In percentage (%)			43.52%	9.95%	46.53%	100.00%		39.98%	10.06%	49.96%	100.00%	
III	Special-Purpose Vehicles												
28	Dump trucks			52	26	109	187		872	392	1,593	2,857	
29	Concrete mixer trucks			-	-	-	-		-	-	-	-	
30	Tanker trucks			-	-	-	-		-	-	-	-	
31	Refrigerator trucks			-	-	-	-		-	-	-	-	
32	Ambulance			-	-	-	-		-	-	-	-	
33	Fire-fighting trucks			-	-	-	-		-	-	1	1	
34	Garbages			-	-	1	1		-	-	13	13	
35	Hydraulic crane truck			-	-	-	-		-	-	-	-	
36	Sprinklers (road cleaning trucks)			-	-	-	-		-	-	1	1	
37	Crane trucks			-	-	-	-		-	-	-	-	
38	X-Ray medical vehicles			-	-	-	-		-	-	-	-	
39	Truck-mounted concert pumps			-	-	-	-		-	-	-	-	
40	Car transport (carrying) truck			-	-	-	-		-	1	1	2	
41	Hooklift			-	-	-	-		-	12	-	12	
42	Prisoner transport truck			-	-	-	-		-	-	-	-	
43	Mobile Sewer Jetting Machine (SPV)			-	-	-	-		-	-	-	-	
44	Sewage suction truck (SPV)			-	-	-	-		-	-	4	4	
45	Vacuum tank truck (SPV)			-	-	-	-		-	-	-	-	
46	Aerial Platform Truck (SPV)			-	-	-	-		-	-	-	-	
47	Stage truck (SPV)			-	-	-	-		-	-	-	-	
48	Xe chỉ huy chữa cháy (SPV)			-	-	-	-		-	-	-	-	
49	Xe hiến máu lưu động (SPV)			-	-	-	-		-	-	-	-	
	Subtotal			52	26	119	188		872	406	1,613	2,890	
	In percentage (%)			27.66%	13.83%	58.51%	100.00%		30.17%	14.01%	55.81%	100.00%	
	Grand-total			11365	4742	12649	28756		113725	40509	110717	264951	
	In percentage (%)			39.52%	16.49%	43.99%	100.00%		42.92%	15.29%	41.79%	100.00%	