

1. VAMA Sales Figures - Total market and segment - Sản Lượng Bán Hàng

2021 - THÁNG 9/2022

	Sep-22	Sep-21	Aug-22	Difference September- 22 vs September-	Difference September- 22 vs August-22
<b>Total*</b>	<b>28,756</b>	<b>12,296</b>	<b>26,267</b>	<b>134%</b>	<b>9%</b>
1. Passenger cars (PC)	22,182	7,736	21,405	187%	4%
2. Commercial vehicles (CV)	6,386	4,353	4,711	47%	36%
2.1 Trucks	5,954	4,174	4,185	43%	42%
2.2 Buses	432	179	526	141%	-18%
3. Special-purpose vehicles	188	207	151	-9%	25%
Bus chassis (khung xe buýt)	0	24	0	-100%	#DIV/0!

\*: not including bus chassis - chưa bao gồm chassis xe buýt

YTM 2022

	YTM 2022	YTM 2021	Difference
<b>Total*</b>	<b>264,951</b>	<b>170,074</b>	<b>56%</b>
1. Passenger cars (PC)	211,047	122,568	72%
2. Commercial vehicles (CV)	51,014	45,022	13%
2.1 Trucks	48,430	43,559	11%
2.2 Buses	2,584	1,463	77%
3. Special-purpose vehicles	2,890	2,484	16%
Bus chassis (khung xe buýt)	25	60	-58%

2. VAMA Complete Vehicles in September 2022 vs September 2021 vs July 2022 - So sánh tháng

	Sep-22		Sep-21		Aug-22		Difference September-22 vs September-21		Difference September-22 vs August-22	
	unit	%	unit	%	unit	%	unit	%	unit	%
Mekong (Fiat, Ssangyong, PMC)	-	0.0%	-	0.0%	-	0.0%	0	#DIV/0!	0	#DIV/0!
Mitsubishi	3,896	13.5%	732	6.0%	4,039	15.4%	3164	432%	(143)	-4%
Mercedes-Benz Vietnam	0	0.0%	0	0.0%	0	0.0%	0	#DIV/0!	0	#DIV/0!
Visuco (Suzuki)	1,041	3.6%	727	5.9%	864	3.3%	314	43%	177	20%
Toyota	8,779	30.5%	2,942	23.9%	6,701	25.5%	5837	198%	2078	31%
Lexus	136	0.5%	80	0.7%	95	0.4%	56	70%	41	43%
Isuzu*	1,118	3.9%	353	2.9%	1,015	3.9%	765	217%	103	10%
Ford	2,914	10.1%	1,359	11.1%	1,315	5.0%	1555	114%	1599	122%
Hino*	470	1.6%	230	1.9%	434	1.7%	240	104%	36	8%
SAMCO	17	0.1%	-	0.0%	27	0.1%	17	#DIV/0!	(10)	-37%
Thaco Kia	3,864	13.4%	2,184	17.8%	4,404	16.8%	1680	77%	(540)	-12%
Thaco Mazda	1,888	6.6%	1,055	8.6%	3,090	11.8%	833	79%	(1202)	-39%
Peugeot	611	2.1%	315	2.6%	887	3.4%	296	94%	(276)	-31%
Thaco Truck	1,795	6.2%	1,525	12.4%	1,644	6.3%	270	18%	151	9%
Bus Thaco	67	0.2%	35	0.3%	89	0.3%	32	91%	(22)	-25%
Thaco Premium BMW+Mini	42	0.1%	31	0.3%	32	0.1%	11	35%	10	31%
<b>Total Thaco</b>	<b>8,267</b>	<b>28.7%</b>	<b>5,145</b>	<b>41.8%</b>	<b>10,146</b>	<b>38.6%</b>	<b>3122</b>	<b>61%</b>	<b>(1879)</b>	<b>-19%</b>
Honda	1,970	6.9%	590	4.8%	1,495	5.7%	1380	234%	475	32%
Vinamotor*	12	0.0%	20	0.2%	15	0.1%	(8)	-40%	(3)	-20%
VEAM	31	0.1%	21	0.2%	19	0.1%	10	48%	12	63%
TCIEV	-	0.0%	-	0.0%	-	0.0%	0	#DIV/0!	0	#DIV/0!
Dothanh	105	0.4%	97	0.8%	85	0.3%	8	8%	20	24%
Daewoo Bus	-	0.0%	-	0.0%	17	0.1%	0	#DIV/0!	(17)	-100%
<b>Total</b>	<b>28,756</b>	<b>100%</b>	<b>12,296</b>	<b>100%</b>	<b>26,267</b>	<b>100%</b>	<b>16,460</b>	<b>134%</b>	<b>2,489</b>	<b>9%</b>

\*: not including bus chassis - chưa bao gồm chassis xe buýt

3. VAMA YTM Complete Vehicle Sales (YTM 2022 vs YTM 2021) -So sánh cùng kỳ

	YTM 2022		YTM 2021		Difference	
	unit	%	unit	%	unit	%
Mekong (Fiat, Ssangyong, PMC)	-	0.0%	-	0.0%	0	#DIV/0!
Mitsubishi	30,296	11.4%	16,978	10.0%	13318	78%
Mercedes-Benz Vietnam	-	0.0%	0	0.0%	0	#DIV/0!
Visuco (Suzuki)	12,111	4.6%	8,091	4.8%	4020	50%
Toyota	64,130	24.2%	38,055	22.4%	26075	69%
Lexus	1,274	0.5%	818	0.5%	456	56%
Isuzu*	8,440	3.2%	5,443	3.2%	2997	55%
Ford	15,518	5.9%	14,876	8.7%	642	4%
Hino*	4,255	1.6%	3,133	1.8%	1122	36%
SAMCO	164	0.1%	147	0.1%	17	12%
Thaco Kia	47,792	18.0%	27,595	16.2%	20197	73%
Thaco Mazda	26,558	10.0%	16,420	9.7%	10138	62%
Peugeot	8,825	3.3%	4,347	2.6%	4478	103%
Thaco Truck	16,941	6.4%	16,060	9.4%	881	5%
Bus Thaco	635	0.2%	485	0.3%	150	31%
Thaco Premium BMW+Mini	863	0.3%	857	0.5%	6	1%
<b>Total Thaco</b>	<b>101,614</b>	<b>38.0%</b>	<b>65,764</b>	<b>38.2%</b>	<b>35850</b>	<b>55%</b>
Honda	25,143	9.5%	14,098	8.3%	11045	78%
Vinamotor*	228	0.1%	593	0.3%	(365)	-62%
VEAM	439	0.2%	339	0.2%	100	29%
TCIEV	-	0.0%	-	0.0%	0	#DIV/0!
Dothanh	1,301	0.5%	1,666	1.0%	(365)	-22%
Daewoo Bus	38	0.0%	73	0.0%	(35)	-48%
<b>Total</b>	<b>264,951</b>	<b>100%</b>	<b>170,074</b>	<b>100%</b>	<b>94,877</b>	<b>56%</b>

\*: not including bus chassis - chưa bao gồm chassis xe buýt